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## Bankers' Index

an analysis OF Washington and oregon
COMMUNITY BANKS


## Bankers' Index

The Bankers' Index is published by the Washington and Oregon offices of Moss Adams. For more information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

ASSET SIZE DEFINITION

| Group A | Over $\$ 1$ billion |
| :--- | :--- |
| Group B | $\$ 501$ million $-\$ 1$ billion |

Group C $\$ 251$ million- $\$ 500$ million

Group D \$0-\$250 million

## Washington

| BELLINGHAM | SEATTLE | TRI-CITIES |
| :--- | :--- | :--- |
| 2219 Rimland Drive | 999 Third Avenue | (601 W. Clearwater Avenue |
| Suite 215 | Suite 2800 |  |
| Bellingham, WA 98226 <br> (360) 676-1920 | Seattle, WA 98104 <br> (206) 302-6500 | Suite 440 <br> Kennewick, WA 99336 <br> EVERETT |
| SP0KANE | (509) 544-5010 |  |

Washington

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Equity


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets (\$000) | $\begin{array}{\|c} \text { Net Income } \\ \text { (Loss) (\$000) } \end{array}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{aligned} & \text { Net Income } \\ & \text { (Loss) }(\$ 000) \end{aligned}$ | $\begin{aligned} & \text { Return on Avg } \\ & \text { Assets (\%) } \end{aligned}$ | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ <br> Employees (\$000) |

Asset Group A - Over \$1 billion in total assets
Washington Federal Bank
Banner Bank
Washington Trust Bank
HomeStreet Bank
Heritage Bank
Coastal Community Bank
1st Security Bank of Washington
Peoples Bank
First Fed Bank
Yakima Federal Savings and Loan Association
Cashmere Valley Bank
Timberland Bank
Kitsap Bank
Riverview Bank
First Financial Northwest Bank
Bank of the Pacific

State Average of Asset Group A
$\$ 22,637,277$
$\$ 15,667,813$
$\$ 11,435,840$
$\$ 9,378,379$
$\$ 7,171,501$
$\$ 3,749,496$
$\$ 2,972,308$
$\$ 2,411,907$
$\$ 2,181,994$
$\$ 2,077,283$
$\$ 2,042,738$
$\$ 1,894,612$
$\$ 1,647,932$
$\$ 1,588,481$
$\$ 1,504,459$
$\$ 1,147,923$

Asset Group B - $\$ 501$ million to $\$ 1$ billion in total assets
Sound Community Bank
Olympia Federal Savings and Loan Association
Seattle Bank
Baker Boyer National Bank
Mountain Pacific Bank
UniBank
Security State Bank
Community First Bank
SaviBank
Commencement Bank

State Average of Asset Group B
$\$ 995,375$
$\$ 960,974$
$\$ 855,974$
$\$ 70,376$
$\$ 671,997$
$\$ 622,422$
$\$ 606,144$
$\$ 604,917$
$\$ 592,611$
$\$ 585,965$

| $\$ 59,316$ | $1.06 \%$ | $10.05 \%$ | $56.47 \%$ | $\$ 96$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 45,343$ | $1.13 \%$ | $11.00 \%$ | $58.44 \%$ | $\$ 118$ |
| $\$ 11,180$ | $0.39 \%$ | $5.24 \%$ | $79.71 \%$ | $\$ 125$ |
| $(\$ 660)$ | $(0.03 \%)$ | $(0.37 \%)$ | $96.99 \%$ | $\$ 124$ |
| $\$ 7,979$ | $0.44 \%$ | $3.81 \%$ | $65.63 \%$ | $\$ 118$ |
| $\$ 9,704$ | $1.05 \%$ | $11.84 \%$ | $41.17 \%$ | $\$ 132$ |
| $\$ 10,172$ | $1.36 \%$ | $13.64 \%$ | $58.69 \%$ | $\$ 89$ |
| $\$ 6,129$ | $1.02 \%$ | $8.89 \%$ | $68.77 \%$ | $\$ 112$ |
| $(\$ 3,906)$ | $(0.72 \%)$ | $(8.83 \%)$ | $90.78 \%$ | $\$ 106$ |
| $\$ 3,337$ | $0.67 \%$ | $2.63 \%$ | $60.73 \%$ | $\$ 99$ |
| $\$ 7,688$ | $1.48 \%$ | $16.16 \%$ | $38.31 \%$ | $\$ 34$ |
| $\$ 6,324$ | $1.36 \%$ | $10.81 \%$ | $55.87 \%$ | $\$ 88$ |
| $\$ 3,370$ | $0.79 \%$ | $10.15 \%$ | $78.04 \%$ | $\$ 118$ |
| $\$ 1,907$ | $0.48 \%$ | $4.39 \%$ | $81.02 \%$ | $\$ 104$ |
| $\$ 1526$ | $0.39 \%$ | $4.05 \%$ | $80.57 \%$ | $\$ 134$ |
| $\$ 3,205$ | $1.10 \%$ | $10.44 \%$ | $69.95 \%$ | $\$ 99$ |
|  |  |  |  |  |
| $\$ 10,788$ | $0.75 \%$ | $7.12 \%$ | $67.57 \%$ | $\$ 106$ |


| $\$ 238,850$ | $1.08 \%$ | $10.47 \%$ | $52.48 \%$ | $\$ 94$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 195,837$ | $1.23 \%$ | $12.15 \%$ | $56.75 \%$ | $\$ 120$ |
| $\$ 57,158$ | $0.53 \%$ | $6.78 \%$ | $75.04 \%$ | $\$ 10$ |
| $(\$ 16,809)$ | $(0.18 \%)$ | $(2.27 \%)$ | $88.15 \%$ | $\$ 128$ |
| $\$ 68,463$ | $0.94 \%$ | $8.29 \%$ | $60.77 \%$ | $\$ 120$ |
| $\$ 47,108$ | $1.36 \%$ | $15.35 \%$ | $45.47 \%$ | $\$ 133$ |
| $\$ 37,815$ | $1.31 \%$ | $13.08 \%$ | $61.51 \%$ | $\$ 94$ |
| $\$ 25,634$ | $1.05 \%$ | $9.57 \%$ | $68.16 \%$ | $\$ 111$ |
| $\$ 5,409$ | $0.25 \%$ | $3.07 \%$ | $80.59 \%$ | $\$ 112$ |
| $\$ 16,954$ | $0.84 \%$ | $3.37 \%$ | $52.52 \%$ | $\$ 101$ |
| $\$ 27,982$ | $1.33 \%$ | $15.57 \%$ | $50.58 \%$ | $\$ 75$ |
| $\$ 26,094$ | $1.44 \%$ | $11.42 \%$ | $55.19 \%$ | $\$ 87$ |
| $\$ 16,217$ | $0.95 \%$ | $12.66 \%$ | $72.55 \%$ | $\$ 109$ |
| $\$ 11,342$ | $0.71 \%$ | $6.54 \%$ | $71.96 \%$ | $\$ 103$ |
| $\$ 7,525$ | $0.49 \%$ | $5.03 \%$ | $78.36 \%$ | $\$ 141$ |
| $\$ 15,686$ | $1.29 \%$ | $13.01 \%$ | $64.24 \%$ | $\$ 97$ |
|  |  |  |  |  |

Seattle Bank
Baker Boyer National Ban
UniBank
Security State Bank
Community First Bank
Commencement Bank
$\qquad$

| \$1,476 | 0.57\% | 5.27\% | 80.98\% | \$106 | \$8,543 | 0.85\% | 7.75\% | 74.31\% | \$120 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$351 | 0.15\% | 1.26\% | 90.57\% | \$111 | \$2,047 | 0.22\% | 1.84\% | 89.35\% | \$118 |
| \$2,111 | 1.03\% | 9.10\% | 60.43\% | \$178 | \$8,608 | 1.07\% | 9.45\% | 59.37\% | \$163 |
| \$817 | 0.44\% | 7.44\% | 89.01\% | \$108 | \$3,264 | 0.44\% | 7.81\% | 90.56\% | \$111 |
| \$2,453 | 1.47\% | 13.58\% | 57.63\% | \$129 | \$9,360 | 1.54\% | 13.69\% | 57.49\% | \$129 |
| (\$132) | (0.09\%) | (0.67\%) | 38.98\% | \$96 | \$7,357 | 1.22\% | 9.62\% | 49.11\% | \$144 |
| \$3,193 | 2.10\% | 14.61\% | 62.22\% | \$92 | \$18,487 | 2.96\% | 22.06\% | 44.03\% | \$72 |
| \$792 | 0.51\% | 8.57\% | 83.66\% | \$126 | \$4,687 | 0.76\% | 12.69\% | 79.27\% | \$122 |
| (\$580) | (0.39\%) | (4.95\%) | 107.89\% | \$86 | \$1,966 | 0.34\% | 4.36\% | 90.55\% | \$89 |
| \$849 | 0.57\% | 6.98\% | 79.82\% | \$137 | \$3,088 | 0.51\% | 6.40\% | 80.83\% | \$126 |
| \$1,133 | 0.64\% | 6.12\% | 75.12\% | \$117 | \$6,741 | 0.99\% | 9.57\% | 71.49\% | \$119 |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

|  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution Name | Total Assets (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | $\begin{aligned} & \text { Return on Avg } \\ & \text { Assets (\%) } \end{aligned}$ | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ <br> Employees (\$000) |

Asset Group C - $\$ 251$ to $\$ 500$ million in total assets

## Pacific Crest Savings Bank

State Average of Asset Group C
Asset Group D - \$0 to \$250 million in total assets

## RiverBank <br> Liberty Bank

First Sound Bank
Washington Business Bank
Twin City Bank
Raymond Federal Bank
Lamont Bank of St. John
Portage Bank
Farmers State Bank
Sound Banking Company
State Average of Asset Group D

| \$306,575 | \$524 | 0.70\% | 6.61\% | 64.50\% | \$176 | \$2,371 | 0.82\% | 7.59\% | 64.85\% | \$184 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$306,575 | \$524 | 0.70\% | 6.61\% | 64.50\% | \$176 | \$2,371 | 0.82\% | 7.59\% | 64.85\% | \$184 |
| \$241,072 | \$362 | 0.60\% | 6.81\% | 77.79\% | \$124 | \$1,225 | 0.52\% | 5.88\% | 77.47\% | \$130 |
| \$224,407 | \$1,315 | 2.28\% | 20.95\% | 62.75\% | \$124 | \$4,502 | 2.04\% | 19.10\% | 64.99\% | \$117 |
| \$184,903 | \$76 | 0.17\% | 1.80\% | 96.86\% | \$148 | \$349 | 0.19\% | 2.09\% | 92.75\% | \$150 |
| \$161,167 | (\$86) | (0.21\%) | (2.29\%) | 106.43\% | \$161 | \$93 | 0.06\% | 0.62\% | 98.05\% | \$160 |
| \$104,843 | \$438 | 1.70\% | 11.35\% | 56.84\% | \$136 | \$1,571 | 1.56\% | 10.57\% | 59.00\% | \$134 |
| \$71,879 | \$134 | 0.75\% | 10.84\% | 81.91\% | \$119 | \$472 | 0.65\% | 9.96\% | 82.89\% | \$115 |
| \$71,849 | (\$268) | (1.53\%) | (18.45\%) | 154.02\% | \$71 | (\$854) | (1.24\%) | (13.67\%) | 140.49\% | \$80 |
| \$69,687 | (\$606) | (3.34\%) | (32.02\%) | 80.35\% | \$176 | (\$333) | (0.46\%) | (4.38\%) | 63.10\% | \$138 |
| \$64,717 | \$147 | 0.88\% | 8.86\% | 75.65\% | \$102 | \$722 | 1.05\% | 11.74\% | 70.37\% | \$96 |
| \$55,511 | (\$16) | (0.11\%) | (1.33\%) | 108.03\% | \$85 | \$135 | 0.23\% | 2.82\% | 81.97\% | \$76 |
| \$44,474 | (\$38) | (0.33\%) | (2.61\%) | 105.09\% | \$513 | \$1,091 | 2.11\% | 18.54\% | 64.38\% | \$263 |
| \$117,683 | \$133 | 0.08\% | 0.36\% | 91.43\% | \$160 | $\$ 816$ | 0.61\% | 5.75\% | 81.41\% | \$133 |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate




## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

|  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Deposits (\$000) | $\begin{gathered} \text { Loans/ } \\ \text { Deposits (\%) } \end{gathered}$ | Liquidity Ratio (\%) | Total Assets/ Employees (\$000) | $\begin{array}{\|c\|} \text { Yield on } \\ \text { Earning } \\ \text { Assets (\%) } \end{array}$ | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | Net Interest Margin (FTE) <br> (\%) | Asset Growth Rate (\%) | Deposit Growth Rate (\%) |
| Institution Name |  |  |  |  |  |  |  |  |  |  |  |  |

Asset Group A - Over \$1 billion in total assets

## Washington Federal Bank <br> Banner Bank <br> Washington Trust Bank <br> HomeStreet Bank <br> Heritage Bank <br> Coastal Community Bank <br> 1st Security Bank of Washington <br> Peoples Bank <br> First Fed Bank <br> Yakima Federal Savings and Loan Association <br> Cashmere Valley Bank <br> Timberland Ban <br> Kitsap Bank <br> Riverview Bank <br> First Financial Northwest Bank <br> Bank of the Pacific

State Average of Asset Group A
Asset Group B - \$501 million to \$1 billion in total assets

## ound Community Bank

Olympia Federal Savings and Loan Association
eattle Bank
Baker Boyer National Bank
Mountain Pacific Bank
JniBank
Security State Bank
Community First Bank
SaviBank
commencement Bank
State Average of Asset Group

| $\$ 22,637,277$ | $\$ 17,766,575$ | $\$ 16,172,584$ | $109.86 \%$ | $10.70 \%$ | $\$ 10,821$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 15,667,813$ | $\$ 10,821,625$ | $\$ 13,138,010$ | $82.37 \%$ | $21.91 \%$ | $\$ 8,212$ |
| $\$ 11,435,840$ | $\$ 6,510,128$ | $\$ 8,142,911$ | $79.95 \%$ | $26.19 \%$ | $\$ 9,667$ |
| $\$ 9,38,379$ | $\$ 7,448,158$ | $\$ 6,782,536$ | $109.81 \%$ | $10.21 \%$ | $\$ 10,892$ |
| $\$ 7,171,501$ | $\$ 4,335,627$ | $\$ 5,615,623$ | $77.21 \%$ | $15.59 \%$ | $\$ 8,953$ |
| $\$ 3,749,496$ | $\$ 3,026,092$ | $\$ 3,365,879$ | $89.90 \%$ | $17.18 \%$ | $\$ 7,484$ |
| $\$ 2,972,308$ | $\$ 2,458,789$ | $\$ 2,542,505$ | $96.71 \%$ | $10.29 \%$ | $\$ 5,215$ |
| $\$ 2,411,907$ | $\$ 1,858,312$ | $\$ 2,112,458$ | $87.97 \%$ | $9.20 \%$ | $\$ 5,702$ |
| $\$ 2,181,994$ | $\$ 1,657,006$ | $\$ 1,682,219$ | $98.50 \%$ | $18.75 \%$ | $\$ 8,081$ |
| $\$ 2,077,283$ | $\$ 756,479$ | $\$ 1,444,469$ | $52.37 \%$ | $66.63 \%$ | $\$ 16,229$ |
| $\$ 2,042,738$ | $\$ 1,042,457$ | $\$ 1,773,767$ | $58.77 \%$ | $39.19 \%$ | $\$ 6,855$ |
| $\$ 1,894,612$ | $\$ 1,354,363$ | $\$ 1,628,073$ | $83.19 \%$ | $13.24 \%$ | $\$ 7,017$ |
| $\$ 1,647,932$ | $\$ 836,187$ | $\$ 1,381,653$ | $60.52 \%$ | $33.85 \%$ | $\$ 6,149$ |
| $\$ 1,588,481$ | $\$ 1,018,199$ | $\$ 1,228,284$ | $82.90 \%$ | $32.03 \%$ | $\$ 6,998$ |
| $\$ 1,504,459$ | $\$ 1,191,231$ | $\$ 1,207,218$ | $98.68 \%$ | $15.86 \%$ | $\$ 10,670$ |
| $\$ 1,147,923$ | $\$ 685,656$ | $\$ 1,009,874$ | $67.90 \%$ | $19.80 \%$ | $\$ 4,948$ |
| $\$ 5,594,371$ | $\$ 3,922,930$ | $\$ 4,326,754$ | $83.54 \%$ | $22.56 \%$ | $\$ 8,368$ |


| $5.26 \%$ | $2.58 \%$ | $2.16 \%$ | $3.17 \%$ | $4.58 \%$ | $(0.19 \%)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $4.79 \%$ | $1.40 \%$ | $0.84 \%$ | $4.06 \%$ | $(0.97 \%)$ | $(4.08 \%)$ |
| $4.16 \%$ | $2.47 \%$ | $1.13 \%$ | $2.71 \%$ | $9.83 \%$ | $(11.84 \%)$ |
| $4.37 \%$ | $3.04 \%$ | $2.57 \%$ | $1.99 \%$ | $0.46 \%$ | $(9.04 \%)$ |
| $4.40 \%$ | $1.36 \%$ | $0.94 \%$ | $3.54 \%$ | $2.78 \%$ | $(5.43 \%)$ |
| $9.83 \%$ | $3.63 \%$ | $2.72 \%$ | $7.19 \%$ | $19.35 \%$ | $18.50 \%$ |
| $6.08 \%$ | $2.28 \%$ | $1.65 \%$ | $4.58 \%$ | $12.92 \%$ | $18.48 \%$ |
| $4.70 \%$ | $1.55 \%$ | $0.95 \%$ | $3.84 \%$ | $(6.49 \%)$ | $(8.36 \%)$ |
| $4.96 \%$ | $2.29 \%$ | $1.97 \%$ | $3.16 \%$ | $8.07 \%$ | $6.79 \%$ |
| $3.27 \%$ | $1.58 \%$ | $1.57 \%$ | $2.06 \%$ | $2.84 \%$ | $(3.85 \%)$ |
| $4.13 \%$ | $1.18 \%$ | $0.80 \%$ | $3.35 \%$ | $(2.16 \%)$ | $(6.64 \%)$ |
| $4.82 \%$ | $1.49 \%$ | $1.06 \%$ | $3.85 \%$ | $3.25 \%$ | $1.52 \%$ |
| $4.15 \%$ | $1.18 \%$ | $0.67 \%$ | $3.45 \%$ | $0.58 \%$ | $(7.23 \%)$ |
| $3.76 \%$ | $1.29 \%$ | $0.78 \%$ | $2.91 \%$ | $(0.56 \%)$ | $(10.61 \%)$ |
| $5.32 \%$ | $3.03 \%$ | $2.78 \%$ | $2.77 \%$ | $0.11 \%$ | $1.63 \%$ |
| $4.85 \%$ | $0.85 \%$ | $0.50 \%$ | $4.40 \%$ | $(12.07 \%)$ | $(14.49 \%)$ |
|  |  |  |  |  |  |
| $4.93 \%$ | $1.95 \%$ | $1.44 \%$ | $3.56 \%$ | $2.66 \%$ | $(2.18 \%)$ |


| \$995,375 | \$895,079 | \$830,013 | 107.84\% | 6.81\% | \$7,213 | 5.26\% | 2.23\% | 1.84\% | 3.60\% | 1.93\% | 2.03\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$960,974 | \$805,480 | \$676,561 | 119.06\% | 11.92\% | \$8,504 | 4.10\% | 1.85\% | 1.77\% | 2.50\% | 5.14\% | (10.08\%) |
| \$855,974 | \$772,268 | \$744,968 | 103.66\% | 11.78\% | \$10,070 | 7.89\% | 3.19\% | 2.93\% | 5.36\% | 9.65\% | 19.41\% |
| \$709,376 | \$372,884 | \$622,070 | 59.94\% | 35.21\% | \$3,855 | 3.35\% | 0.84\% | 0.51\% | 2.88\% | (7.13\%) | (9.96\%) |
| \$671,997 | \$558,742 | \$536,042 | 104.23\% | 12.87\% | \$8,195 | 6.15\% | 2.64\% | 2.12\% | 4.34\% | 20.17\% | 9.05\% |
| \$622,422 | \$490,637 | \$514,494 | 95.36\% | 14.94\% | \$10,920 | 6.52\% | 3.71\% | 2.96\% | 3.91\% | 6.10\% | 5.35\% |
| \$606,144 | \$226,791 | \$509,464 | 44.52\% | 69.23\% | \$6,888 | 5.27\% | 0.37\% | 0.23\% | 5.06\% | (8.15\%) | (11.71\%) |
| \$604,917 | \$340,884 | \$562,915 | 60.56\% | 25.40\% | \$4,352 | 3.94\% | 1.44\% | 1.02\% | 3.06\% | (0.80\%) | (1.71\%) |
| \$592,611 | \$488,747 | \$492,993 | 99.14\% | 12.69\% | \$4,031 | 5.33\% | 2.03\% | 1.59\% | 3.79\% | 15.69\% | 13.80\% |
| \$585,965 | \$443,085 | \$531,248 | 83.40\% | 20.49\% | \$7,710 | 4.64\% | 2.07\% | 1.52\% | 3.23\% | 0.89\% | 5.70\% |
| \$720,576 | \$539,460 | \$602,077 | 87.77\% | 22.13\% | \$7,174 | 5.24\% | 2.04\% | 1.65\% | 3.77\% | 4.35\% | 2.19\% |

## Source: SNL Financial <br> Note: Report includes only bank-level dat

NA = data was not available.

|  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| stitution Name | Total Assets (\$000) | $\begin{aligned} & \text { Total Lns \& } \\ & \text { Leases }(\$ 000) \end{aligned}$ | Total Deposits (\$000) | Loans/ Deposits (\%) | Liquidity Ratio (\%) | Total Assets/ Employees (\$000) | $\begin{array}{\|c\|} \hline \text { Yield on } \\ \text { Earning } \\ \text { Assets (\%) } \end{array}$ | Cost of Interest Bearing Liab (\%) | $\left\lvert\, \begin{array}{c\|} \text { Cost of } \\ \text { Funds (\%) } \end{array}\right.$ | Net Interest Margin (FTE) <br> (\%) | Asset Growth Rate (\%) | Deposit Growth Rate (\%) |

Asset Group C - \$251 to \$500 million in total assets

## Pacific Crest Savings Bank

State Average of Asset Group C
Asset Group D - \$0 to \$250 million in total assets

RiverBank<br>State Bank Northwest<br>Liberty Bank<br>First Sound Bank<br>Washington Business Bank<br>Twin City Bank<br>Raymond Federal Bank<br>Lamont Bank of St. John<br>Portage Bank<br>Farmers State Bank<br>Sound Banking Company<br>State Average of Asset Group D

| \$306,575 | \$218,884 | \$241,506 | 90.63\% | 31.95\% | \$18,034 | 5.12\% | 3.11\% | 3.01\% | 2.54\% | 9.86\% | 7.79\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$306,575 | \$218,884 | \$241,506 | 90.63\% | 31.95\% | \$18,034 | 5.12\% | 3.11\% | 3.01\% | 2.54\% | 9.86\% | 7.79\% |
| \$241,072 | \$186,845 | \$212,280 | 88.02\% | 23.51\% | \$6,515 | 5.55\% | 3.12\% | 1.65\% | 3.97\% | 1.12\% | (2.01\%) |
| \$224,407 | \$146,483 | \$192,533 | 76.08\% | 29.29\% | \$5,754 | 6.20\% | 0.52\% | 0.29\% | 5.93\% | (1.26\%) | (3.07\%) |
| \$184,903 | \$144,041 | \$142,723 | 100.92\% | 6.05\% | \$9,732 | 4.62\% | 2.57\% | 1.97\% | 2.76\% | (4.16\%) | 0.07\% |
| \$161,167 | \$137,412 | \$120,315 | 114.21\% | 11.85\% | \$9,480 | 5.06\% | 3.43\% | 2.22\% | 2.93\% | (6.09\%) | (9.00\%) |
| \$104,843 | \$91,940 | \$79,962 | 114.98\% | 12.37\% | \$8,065 | 5.98\% | 1.94\% | 1.33\% | 4.82\% | 10.21\% | 3.24\% |
| \$71,879 | \$46,886 | \$64,389 | 72.82\% | 34.05\% | \$5,134 | 4.32\% | 0.56\% | 0.28\% | 4.05\% | (3.61\%) | (7.28\%) |
| \$71,849 | \$59,245 | \$51,961 | 114.02\% | 17.51\% | \$3,266 | 3.95\% | 1.41\% | 1.36\% | 2.72\% | 8.71\% | (10.14\%) |
| \$69,687 | \$42,467 | \$52,810 | 80.41\% | 18.94\% | \$13,937 | 5.13\% | 3.56\% | 2.41\% | 2.73\% | 0.63\% | (9.33\%) |
| \$64,717 | \$53,037 | \$50,657 | 104.70\% | 14.79\% | \$4,314 | 7.13\% | 2.88\% | 2.64\% | 4.66\% | (1.86\%) | 9.92\% |
| \$55,511 | \$3,950 | \$49,686 | 7.95\% | 93.42\% | \$9,252 | 1.95\% | 0.60\% | 0.27\% | 1.70\% | (20.07\%) | (23.25\%) |
| \$44,474 | \$37,870 | \$37,015 | 102.31\% | 6.15\% | \$8,895 | 6.87\% | 1.21\% | 0.79\% | 6.09\% | (39.34\%) | (45.23\%) |
| \$117,683 | \$86,380 | \$95,848 | 88.77\% | 24.36\% | \$7,668 | 5.16\% | 1.98\% | 1.38\% | 3.85\% | (5.07\%) | (8.73\%) |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution Name | Total Assets (\$000) | Tot Loans \& Leases Nonaccrual (\$000) | Nonaccrual Loans/Total Loans (\%) | Reserves/Loans (\%) | Reserves/ NPLs <br> (\%) |  | NPAs/Total Assets (\%) |

Asset Group A - Over \$1 billion in total assets

## Washington Federal Bank

Banner Bank
Washington Trust Bank
HomeStreet Bank
Heritage Bank
Coastal Community Bank
1st Security Bank of Washington
Peoples Bank
First Fed Bank
Cashmere Valley Bank
Cashmere Valley B
Kitsap Bank
Riverview Bank
First Financial Northwest Bank
Bank of the Pacific
State Average of Asset Group A
Asset Group B - $\$ 501$ million to $\$ 1$ billion in total assets
Sound Community Bank
Olympia Federal Savings and Loan Association
Seattle Bank
Baker Boyer National Bank
UniBank
Security State Bank
Community First Bank
SaviBank
Commencement Bank
State Average of Asset Group B

| \$22,637,277 | \$45,276 | 0.25\% | 1.01\% | 345.37\% | 2.61\% | 0.26\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$15,667,813 | \$26,857 | 0.25\% | 1.38\% | 471.05\% | 2.37\% | 0.21\% |
| \$11,435,840 | \$31,404 | 0.48\% | 2.25\% | 465.41\% | 3.12\% | 0.27\% |
| \$9,378,379 | \$44,593 | 0.60\% | 0.54\% | 51.00\% | 11.40\% | 0.89\% |
| \$7,171,501 | \$4,468 | 0.10\% | 1.11\% | 141.29\% | 5.35\% | 0.47\% |
| \$3,749,496 | \$7,315 | 0.24\% | 3.86\% | NM | 11.96\% | 0.20\% |
| \$2,972,308 | \$10,945 | 0.45\% | 1.28\% | 223.90\% | 4.46\% | 0.47\% |
| \$2,411,907 | \$1,176 | 0.06\% | 1.54\% | 563.71\% | 1.73\% | 0.21\% |
| \$2,181,994 | \$18,706 | 1.13\% | 1.06\% | 88.20\% | 10.09\% | 0.91\% |
| \$2,077,283 | \$898 | 0.12\% | 0.54\% | 451.78\% | 0.17\% | 0.04\% |
| \$2,042,738 | \$1,998 | 0.19\% | 1.26\% | 210.78\% | 3.09\% | 0.31\% |
| \$1,894,612 | \$3,366 | 0.25\% | 1.23\% | 287.95\% | 2.48\% | 0.31\% |
| \$1,647,932 | \$0 | 0.00\% | 1.19\% | NA | 0.00\% | 0.00\% |
| \$1,588,481 | \$186 | 0.02\% | 1.51\% | NM | 0.11\% | 0.01\% |
| \$1,504,459 | \$220 | 0.02\% | 1.28\% | NM | 0.91\% | 0.08\% |
| \$1,147,923 | \$664 | 0.10\% | 1.24\% | NM | 0.55\% | 0.06\% |
| \$5,594,371 | \$12,380 | 0.27\% | 1.39\% | 300.04\% | 3.78\% | 0.29\% |
| \$995,375 | \$3,549 | 0.40\% | 0.98\% | 172.68\% | 4.68\% | 0.57\% |
| \$960,974 | \$2,641 | 0.33\% | 0.60\% | 178.48\% | 2.34\% | 0.28\% |
| \$855,974 | \$27,861 | 3.61\% | 4.72\% | 130.90\% | 28.27\% | 4.31\% |
| \$709,376 | \$672 | 0.18\% | 0.89\% | 373.76\% | 2.46\% | 0.17\% |
| \$671,997 | \$6,396 | 1.14\% | 1.73\% | 150.02\% | 8.57\% | 1.06\% |
| \$622,422 | \$10,670 | 2.17\% | 1.69\% | 77.81\% | 12.19\% | 1.71\% |
| \$606,144 | \$0 | 0.00\% | 3.09\% | NM | 0.90\% | 0.11\% |
| \$604,917 | \$150 | 0.04\% | 1.14\% | NM | 0.37\% | 0.02\% |
| \$592,611 | \$309 | 0.06\% | 1.18\% | NM | 1.90\% | 0.16\% |
| \$585,965 | \$475 | 0.11\% | 1.28\% | NM | 1.02\% | 0.08\% |
| \$720,576 | \$5,272 | 0.80\% | 1.73\% | 180.61\% | 6.27\% | 0.85\% |

## Source: SNL Financial

Note: Report includes only bank-level data
NA = data was not available.

|  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Tot Loans \& } \\ \text { Leases Nonaccrual } \\ (\$ 000) \end{gathered}$ | Nonaccrual Loans/Total Loans (\%) | Reserves/Loans (\%) | Reserves/ NPLs <br> (\%) | NPA+ Loans 90PD / Tang Equity + LLRs (\%) Texas Ratio | NPAs/Total Assets (\%) |

Asset Group C - \$251 to $\$ 500$ million in total assets

## Pacific Crest Savings Bank

State Average of Asset Group C
Asset Group D - \$0 to \$250 million in total assets

## RiverBank

State Bank Northwest
Liberty Bank
First Sound Bank
Washington Business Bank
Twin City Bank
Ramont Bank of St. John
Portage Bank
Farmers State Bank
Sound Banking Company
State Average of Asset Group D

| $\$ 306,575$ | $\$ 1,485$ | $0.68 \%$ | $1.67 \%$ | $195.14 \%$ | $5.13 \%$ | $0.61 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 306,575$ | $\$ 1,485$ | $0.68 \%$ | $1.67 \%$ | $195.14 \%$ | $5.13 \%$ | $0.61 \%$ |


| $\$ 241,072$ | $\$ 0$ | $0.00 \%$ | $1.19 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 224,407$ | $\$ 0$ | $0.00 \%$ | $0.97 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 184,903$ | $\$ 0$ | $0.00 \%$ | $0.80 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 161,167$ | $\$ 1,375$ | $1.00 \%$ | $1.19 \%$ | $119.13 \%$ | $8.27 \%$ | $0.85 \%$ |
| $\$ 104,843$ | $\$ 0$ | $0.00 \%$ | $0.75 \%$ | $N A$ | $0.00 \%$ | $0.00 \%$ |
| $\$ 71,879$ | $\$ 0$ | $0.00 \%$ | $1.14 \%$ | $N A$ | $0.00 \%$ | $0.00 \%$ |
| $\$ 71,849$ | $\$ 0$ | $0.00 \%$ | $1.21 \%$ | NM | $1.17 \%$ | $0.04 \%$ |
| $\$ 69,687$ | $\$ 0$ | $0.00 \%$ | $1.92 \%$ | $607.46 \%$ | $15.99 \%$ | $0.61 \%$ |
| $\$ 64,717$ | $\$ 473$ | $0.89 \%$ | $1.20 \%$ | $134.46 \%$ | $6.40 \%$ | $0.73 \%$ |
| $\$ 55,511$ | $\$ 0$ | $0.00 \%$ | $5.06 \%$ | NA | $1.48 \%$ | $0.00 \%$ |
| $\$ 44,474$ | $\$ 0$ | $0.00 \%$ | $1.67 \%$ | NA | $1.47 \%$ | $0.00 \%$ |
|  |  |  |  |  |  |  |
| $\$ 117,683$ | $\$ 168$ | $0.17 \%$ | $1.55 \%$ | $287.02 \%$ | $3.16 \%$ | $0.20 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level dat
$N A=$ data was not available.

Capital Adequacy

## Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio \& Risk Based Capital Ratio



| Asset Group B - \$501 million to \$1 billion in Total Assets As of Date |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| $18.00 \% \rightarrow \longrightarrow$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 14.00\% |  |  |  |  |  |  |  |  |  |
| 12.00\% |  |  |  |  |  |  |  |  |  |
| 10.00\% |  |  |  |  |  |  |  |  |  |
| 8.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6.00\% |  |  |  |  |  |  |  |  |  |
| $4.00 \%$ |  |  |  |  |  |  |  |  |  |
| 2.00\% |  |  |  |  |  |  |  |  |  |
| 0.00\% |  |  |  |  |  |  |  |  |  |
| $2(1)^{2}$ |  |  |  |  |  |  |  |  |  |
|  | 12/31/21 | 3/31/22 | 6/30/22 | 9/30/22 | 12/31/22 | 3/31/23 | 6/30/23 | 9/30/23 | 12/31/23 |
| $\rightarrow$ Leverage Ratio | 10.03\% | 10.17\% | 10.50\% | 10.47\% | 10.73\% | 10.81\% | 10.89\% | 10.98\% | 11.11\% |
| - - Tier 1 Risk Based Ratio | 16.96\% | 16.97\% | 15.66\% | 15.85\% | 15.92\% | 16.20\% | 16.05\% | 16.19\% | 16.43\% |
| $\Longrightarrow$ Risk Based Capital Ratio | 18.13\% | 18.14\% | 16.74\% | 16.95\% | 17.01\% | 17.27\% | 17.12\% | 17.27\% | 17.60\% |



Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio




## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.


Asset Group A - Over \$1 billion in total assets

# Washington Federal Bank 

Banner Bank
Washington Trust Bank
HomeStreet Bank
Heritage Bank
Coastal Community Bank
1st Security Bank of Washington
Peoples Bank
First Fed Bank
Yakima Federal Savings and Loan Association
Cashmere Valley Bank
Timberland Bank
Kitsap Bank
Riverview Bank
First Financial Northwest Bank
Bank of the Pacific
State Average of Asset Group A
Asset Group B - \$501 million to \$1 billion in total assets
Sound Community Bank
Olympia Federal Savings and Loan Association
Seattle Bank
Baker Boyer National Bank
Mountain Pacific Bank
UniBank
Security State Bank
Community First Bank
SaviBank
Commencement Bank

Commencement Bank
State Average of Asset Group B

| \$22,637,277 | \$2,379,606 | \$2,021,794 | \$2,021,794 | 9.12\% | 12.10\% | 13.31\% | 12.10\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$15,667,813 | \$1,709,153 | \$1,635,710 | \$1,635,710 | 10.46\% | 12.52\% | 13.69\% | 12.52\% |
| \$11,435,840 | \$862,494 | \$915,539 | \$915,539 | 8.02\% | 11.88\% | 13.14\% | 11.88\% |
| \$9,378,379 | \$737,748 | \$814,719 | \$814,719 | 8.50\% | 12.79\% | 13.49\% | 12.79\% |
| \$7,171,501 | \$856,460 | \$686,273 | \$686,273 | 9.75\% | 12.92\% | 13.79\% | 12.92\% |
| \$3,749,496 | \$333,406 | \$333,848 | \$333,848 | 9.06\% | 10.30\% | 11.58\% | 10.30\% |
| \$2,972,308 | \$305,315 | \$307,686 | \$307,686 | 10.39\% | 12.12\% | 13.37\% | 12.12\% |
| \$2,411,907 | \$279,883 | \$288,729 | \$288,729 | 12.06\% | NA | NA | NA |
| \$2,181,994 | \$180,767 | \$214,049 | \$214,049 | 9.90\% | 13.12\% | 14.11\% | 13.12\% |
| \$2,077,283 | \$512,260 | \$526,676 | \$526,676 | 26.25\% | NA | NA | NA |
| \$2,042,738 | \$202,378 | \$255,959 | \$255,959 | 12.38\% | NA | NA | NA |
| \$1,894,612 | \$235,833 | \$222,238 | \$222,238 | 12.06\% | 18.10\% | 19.35\% | 18.10\% |
| \$1,647,932 | \$143,821 | \$186,757 | \$186,757 | 11.03\% | 16.23\% | 17.13\% | 16.23\% |
| \$1,588,481 | \$175,156 | \$165,277 | \$165,277 | 10.54\% | 15.42\% | 16.67\% | 15.42\% |
| \$1,504,459 | \$152,264 | \$158,629 | \$158,629 | 10.18\% | 14.90\% | 16.15\% | 14.90\% |
| \$1,147,923 | \$126,692 | \$129,220 | \$129,220 | 11.21\% | 16.41\% | 17.58\% | 16.41\% |
| \$5,594,371 | \$574,577 | \$553,944 | \$553,944 | 11.31\% | 13.75\% | 14.87\% | 13.75\% |


| $\$ 995,375$ | $\$ 112,669$ | $\$ 113,706$ | $\$ 113,706$ | $10.99 \%$ | NA | NA | NA |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 960,974$ | $\$ 11,825$ | $\$ 115,586$ | $\$ 1115,586$ | $12.55 \%$ | $N A$ | NA | NA |
| $\$ 855,974$ | $\$ 94,06$ | $\$ 104,184$ | $\$ 104,184$ | $12.57 \%$ | $17.83 \%$ | $19.13 \%$ | $17.83 \%$ |
| $\$ 7091376$ | $\$ 47,066$ | $\$ 61,313$ | $\$ 61,313$ | $8.34 \%$ | $14.31 \%$ | $15.10 \%$ | $14.31 \%$ |
| $\$ 671,997$ | $\$ 73,881$ | $\$ 74,889$ | $\$ 74,889$ | $11.24 \%$ | $12.44 \%$ | $13.69 \%$ | $12.44 \%$ |
| $\$ 622,422$ | $\$ 79,234$ | $\$ 80,308$ | $\$ 80,308$ | $13.09 \%$ | $15.99 \%$ | $17.25 \%$ | $15.99 \%$ |
| $\$ 606,144$ | $\$ 87,807$ | $\$ 87,370$ | $\$ 87,370$ | $14.36 \%$ | $33.95 \%$ | $35.22 \%$ | $33.95 \%$ |
| $\$ 604,917$ | $\$ 39,252$ | $\$ 56,976$ | $\$ 56,976$ | $9.65 \%$ | $14.72 \%$ | $15.76 \%$ | $14.72 \%$ |
| $\$ 592,611$ | $\$ 47,031$ | $\$ 47,877$ | $\$ 47,877$ | $8.11 \%$ | $8.95 \%$ | $10.12 \%$ | $8.95 \%$ |
| $\$ 585,965$ | $\$ 49,939$ | $\$ 60,981$ | $\$ 60,981$ | $10.17 \%$ | $13.27 \%$ | $14.52 \%$ | $13.27 \%$ |
|  |  |  |  |  |  |  |  |
| $\$ 720,576$ | $\$ 74,281$ | $\$ 80,319$ | $\$ 80,319$ | $11.11 \%$ | $16.43 \%$ | $17.60 \%$ | $16.43 \%$ |

[^0]Note: Report includes only bank-level data
$N A=$ data was not available.


Asset Group C - \$251 to $\$ 500$ million in total assets

## Pacific Crest Savings Bank

State Average of Asset Group C
Asset Group D - \$0 to \$250 million in total assets
RiverBank
State Bank Northwest
Liberty Bank
First Sound Bank
Washington Business Bank
Twin City Bank
Raymond Federal Bank
Lamont Bank of St. John
Portage Bank
Farmers State Bank
Sound Banking Company
State Average of Asset Group D

| \$306,575 | \$32,814 | \$34,296 | \$34,296 | 11.45\% | 15.57\% | 16.83\% | 15.57\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$306,575 | \$32,814 | \$34,296 | \$34,296 | 11.45\% | 15.57\% | 16.83\% | 15.57\% |
| \$241,072 | \$22,034 | \$24,698 | \$24,698 | 10.32\% | NA | NA | NA |
| \$224,407 | \$25,795 | \$25,935 | \$25,935 | 11.22\% | 15.25\% | 16.09\% | 15.25\% |
| \$184,903 | \$16,858 | \$17,537 | \$17,537 | 9.56\% | 14.14\% | 15.07\% | 14.14\% |
| \$161,167 | \$15,090 | \$15,049 | \$15,049 | 9.41\% | NA | NA | NA |
| \$104,843 | \$15,657 | \$15,657 | \$15,657 | 15.23\% | 18.58\% | 19.43\% | 18.58\% |
| \$71,879 | \$5,369 | \$7,429 | \$7,429 | 10.33\% | NA | NA | NA |
| \$71,849 | \$5,691 | \$5,691 | \$5,691 | 8.14\% | 15.80\% | 17.06\% | 15.80\% |
| \$69,687 | \$7,542 | \$9,040 | \$9,040 | 12.45\% | NA | NA | NA |
| \$64,717 | \$6,750 | \$7,093 | \$7,093 | 10.61\% | 16.16\% | 17.42\% | 16.16\% |
| \$55,511 | \$4,809 | \$4,809 | \$4,809 | 8.63\% | 110.70\% | 111.99\% | 110.70\% |
| \$44,474 | \$5,577 | \$5,577 | \$5,577 | 12.00\% | 14.39\% | 15.65\% | 14.39\% |
| \$117,683 | \$11,925 | \$12,592 | \$12,592 | 10.72\% | 29.29\% | 30.39\% | 29.29\% |

## Source: SNL Financial

Note: Report includes only bank-level dat
$N A=$ data was not available.

## Oregon

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Equity


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg <br> Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) |

Asset Group A - Over\$1 billion in total assets
Umpqua Bank
Summit Bank
Citizens Bank

State Average of Asset Group A
Asset Group B - $\$ 501$ million to $\$ 1$ billion in total assets
Bank of Eastern Oregon
People's Bank of Commerce
Oregon Pacific Banking Co.
Pioneer Trust Bank, Nationa
First Federal Savings and L
Evergreen Federal Bank
Community Bank
State Average of Asset Group
Asset Group C - $\$ 251$ to

Oregon Coast Bank
Willamette Valley Bank
Lewis \& Clark Bank
Pacific West Bank
Clackamas County Bank

State Average of Asset Group C

| $\$ 52,167,342$ |
| ---: |
| $\$ 1,075,242$ |
| $\$ 1,019,726$ |
| $\$ 18,087,437$ |


| $\$ 102,369$ | $0.78 \%$ | $7.86 \%$ | $56.69 \%$ | $\$ 124$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 2,018$ | $0.75 \%$ | $7.32 \%$ | $54.54 \%$ | $\$ 134$ |
| $\$ 1,531$ | $0.59 \%$ | $9.42 \%$ | $76.34 \%$ | $\$ 93$ |
|  |  |  |  |  |
| $\$ 35,306$ | $0.71 \%$ | $8.20 \%$ | $62.52 \%$ | $\$ 117$ |


| $\$ 380,949$ | $0.76 \%$ | $7.75 \%$ | $58.14 \%$ | $\$ 122$ <br> $\$ 9,658$ <br> $\$ 6,199$ |
| ---: | ---: | ---: | ---: | ---: |
|  | $0.94 \%$ | $9.10 \%$ | $53.83 \%$ | $\$ 129$ <br> $\$ 94$ |
| $\$ 132,269$ | $0.77 \%$ | $9.67 \%$ | $75.63 \%$ |  |

Bank of Eastern Oregon
People's Bank of Commerce
Oregon Pacific Banking Co.
Pioneer Trust Bank, National Association
First Federal Savings and Loan Association of McMinnville
Evergreen Federal Bank
$\$ 860,734$
$\$ 764,891$
$\$ 760,913$
$\$ 682,336$
$\$ 630,035$
$\$ 605,07$
$\$ 562,23$

| $\$ 4,165$ | $1.99 \%$ | $22.91 \%$ | $54.99 \%$ | $\$ 12$ |
| ---: | ---: | ---: | ---: | ---: |
| $(\$ 3,790)$ | $(1.85 \%)$ | $(17.19 \%)$ | $74.87 \%$ | $\$ 11$ |
| $\$ 2,417$ | $1.26 \%$ | $13.73 \%$ | $6501 \%$ | $\$ 10$ |
| $\$ 3,957$ | $2.25 \%$ | $17.33 \%$ | $30.36 \%$ | $\$ 9$ |
| $\$ 379$ | $0.24 \%$ | $2.60 \%$ | $89.70 \%$ | $\$ 11$ |
| $\$ 291$ | $0.19 \%$ | $1.68 \%$ | $77.43 \%$ | $\$ 10$ |
| $\$ 1,407$ | $0.95 \%$ | $35.81 \%$ | $68.53 \%$ | $\$ 7$ |
|  |  |  |  |  |
| $\$ 1,261$ | $0.72 \%$ | $10.98 \%$ | $65.84 \%$ | $\$ 10$ |


| \$439,071 | \$1,464 | 1.29\% | 24.47\% | 61.74\% | \$108 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$395,937 | \$572 | 0.57\% | 3.16\% | 86.83\% | \$108 |
| \$390,755 | \$309 | 0.32\% | 3.45\% | 86.17\% | \$124 |
| \$320,232 | (\$149) | (0.19\%) | (1.77\%) | 101.17\% | \$159 |
| \$289,151 | \$375 | 0.51\% | 6.47\% | 81.73\% | \$85 |
| \$367,029 | \$514 | 0.50\% | 7.16\% | 83.53\% | \$117 |


| $\$ 14,970$ | $1.81 \%$ | $21.63 \%$ | $58.98 \%$ | $\$ 129$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 1,409$ | $0.17 \%$ | $1.64 \%$ | $71.91 \%$ | $\$ 115$ |
| $\$ 9,954$ | $1.30 \%$ | $14.76 \%$ | $62.50 \%$ | $\$ 106$ |
| $\$ 15,705$ | $2.25 \%$ | $17.77 \%$ | $33.24 \%$ | $\$ 98$ |
| $\$ 2,572$ | $0.40 \%$ | $4.47 \%$ | $81.55 \%$ | $\$ 108$ |
| $\$ 2,057$ | $0.33 \%$ | $3.05 \%$ | $75.59 \%$ | $\$ 108$ |
| $\$ 6,309$ | $1.07 \%$ | $43.86 \%$ | $66.20 \%$ | $\$ 82$ |
|  |  |  |  |  |
| $\$ 7,568$ | $1.05 \%$ | $15.31 \%$ | $64.34 \%$ | $\$ 107$ |

Asset Group D - \$0 to $\$ 250$ million in total assets
No information within Asset Group D
$\qquad$

| $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $\$ 0$ |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $\$ 0$ |


| $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $\$ 0$ |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $\$ 0$ |

## Source: SNL Financial <br> Note: Report includes only bank-level data.

$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)


| Asset Group B - \$501 million to \$1 billion in Total Assets Year-to-Date |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| $3.50 \%$ |  |  |  |  |  |  |  |  |  |
| 3.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1.50\% |  |  |  |  |  |  |  |  |  |
| 1.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 0.50\% |  |  |  |  |  |  |  |  |  |
| 0.00\% |  |  |  |  |  |  |  |  |  |
| $\lambda^{\nu \nu \nu^{2}}$ |  |  |  |  |  |  |  |  |  |
|  | 12/31/21 | 3/31/22 | 6/30/22 | 9/30/22 | 12/31/22 | 3/31/23 | 6/30/23 | 9/30/23 | 12/31/23 |
| $\rightarrow$ Yield on Earning Assets | 3.53\% | 3.21\% | 3.35\% | 3.53\% | 3.73\% | 4.16\% | 4.30\% | 4.40\% | 4.49\% |
| $\Rightarrow$ Net Interest Margin (FTE) | 3.44\% | 3.13\% | 3.28\% | 3.42\% | 3.58\% | 3.82\% | 3.76\% | 3.72\% | 3.70\% |


| Asset Group C - \$251 to \$500 million in Total Assets Year-to-Date |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 5.00 \% \\ & 4.50 \% \end{aligned}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 4.00\% |  |  |  |  |  |  |  |  |  |
| 3.50\% |  |  |  |  |  |  |  |  |  |
| 3.00\% |  |  |  |  |  |  |  |  |  |
| 2.50\% |  |  |  |  |  |  |  |  |  |
| 2.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 1.50\% |  |  |  |  |  |  |  |  |  |
| 1.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 0.50\% |  |  |  |  |  |  |  |  |  |
| 0.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | 12/31/21 | 3/31/22 | 6/30/22 | 9/30/22 | 12/31/22 | 3/31/23 | 6/30/23 | 9/30/23 | 12/31/23 |
| $\rightarrow$ - Yield on Earning Assets | 3.71\% | 3.29\% | 3.45\% | 3.52\% | 3.63\% | 3.99\% | 4.16\% | 4.34\% | 4.47\% |
| $\rightarrow-$ Net Interest Margin (FTE) | 3.51\% | 3.16\% | 3.31\% | 3.37\% | 3.43\% | 3.25\% | 3.14\% | 3.13\% | 3.13\% |

Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate





## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

|  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution Name | Total Assets $(\$ 000)$ (\$000) | $\begin{gathered} \text { Total Lns \& } \\ \text { Leases (\$000) } \end{gathered}$ | Total Deposits (\$000) | $\begin{array}{\|c\|} \text { Loans/ } \\ \text { Deposits (\%) } \end{array}$ | Liquidity Ratio <br> (\%) | Total Assets/ <br> Employees (\$000) | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | $\underset{(\%)}{\substack{\text { Net Interest } \\ \text { Margin (FTE })}}$ | $\begin{array}{\|c\|} \text { Asset } \\ \text { Growth Rate } \\ (\%) \end{array}$ | Deposit <br> Growth Rate <br> (\%) |

Asset Group A - Over $\$ 1$ billion in total assets

## Umpqua Bank <br> Summit Bank <br> Citizens Bank

State Average of Asset Group A

| \$52,167,342 | \$37,472,666 | \$41,657,169 | 89.95\% | 15.55\% | \$10,461 | 5.55\% | 2.42\% | 1.61\% | 4.06\% | 63.82\% | 53.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,075,242 | \$927,471 | \$916,967 | 101.15\% | 7.40\% | \$8,271 | 6.49\% | 2.40\% | 1.94\% | 4.70\% | 11.41\% | 6.98\% |
| \$1,019,726 | \$406,408 | \$752,455 | 54.01\% | 24.11\% | \$5,482 | 4.06\% | 1.36\% | 0.78\% | 3.28\% | (3.36\%) | (21.27\%) |
| \$18,087,437 | \$12,935,515 | \$14,442,197 | 81.70\% | 15.69\% | \$8,071 | 5.37\% | 2.06\% | 1.44\% | 4.01\% | 23.96\% | 12.93\% |

Asset Group B - $\mathbf{\$ 5 0 1}$ million to $\$ 1$ billion in total assets
Bank of Eastern Oregon
People's Bank of Commerce
Oregon Pacific Banking Co.
Pioneer Trust Bank, National Association
First Federal Savings and Loan Association of McMinnville
Evergreen Federal Bank
Community Bank

| \$860,734 | \$527,894 | \$775,823 | 68.04\% | 38.54\% | \$5,738 | 5.98\% | 0.40\% | 0.30\% | 5.72\% | (3.31\%) | (5.30\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$764,891 | \$529,735 | \$640,089 | 82.76\% | 15.40\% | \$5,795 | 4.62\% | 1.93\% | 0.81\% | 3.62\% | (4.92\%) | (9.15\%) |
| \$760,913 | \$536,662 | \$662,709 | 80.98\% | 27.19\% | \$5,636 | 4.61\% | 1.06\% | 0.75\% | 3.87\% | 0.91\% | (3.19\%) |
| \$682,336 | \$528,759 | \$588,626 | 89.83\% | 25.54\% | \$9,610 | 5.02\% | 1.74\% | 1.54\% | 3.60\% | (6.14\%) | (8.42\%) |
| \$630,035 | \$380,510 | \$539,647 | 70.51\% | 36.15\% | \$7,500 | 3.38\% | 0.89\% | 0.77\% | 2.69\% | 0.87\% | (3.18\%) |
| \$605,071 | \$470,755 | \$523,619 | 89.90\% | 15.88\% | \$7,036 | 4.09\% | 0.84\% | 0.76\% | 3.38\% | (4.55\%) | (7.65\%) |
| \$562,233 | \$140,664 | \$518,195 | 27.14\% | 59.79\% | \$6,857 | 3.71\% | 1.03\% | 0.73\% | 3.02\% | (1.51\%) | (5.65\%) |
| \$695,173 | \$444,997 | \$606,958 | 72.74\% | 31.21\% | \$6,882 | 4.49\% | 1.13\% | 0.81\% | 3.70\% | (2.66\%) | (6.08\%) |
| \$439,071 | \$232,449 | \$347,906 | 66.81\% | 21.84\% | \$7,318 | 4.24\% | 2.15\% | 1.46\% | 2.93\% | 8.45\% | (7.84\%) |
| \$395,937 | \$321,506 | \$312,713 | 102.81\% | 8.90\% | \$2,890 | 5.35\% | 1.49\% | 1.35\% | 4.24\% | (1.49\%) | (2.08\%) |
| \$390,755 | \$156,876 | \$269,782 | 58.15\% | 36.66\% | \$8,683 | 4.36\% | 2.74\% | 2.09\% | 2.41\% | 7.68\% | (11.10\%) |
| \$320,232 | \$248,402 | \$237,560 | 104.56\% | 10.76\% | \$8,006 | 5.02\% | 2.70\% | 1.97\% | 3.26\% | 13.61\% | (1.05\%) |
| \$289,151 | \$144,191 | \$224,824 | 64.14\% | 29.12\% | \$5,355 | 3.40\% | 1.10\% | 0.63\% | 2.82\% | (1.69\%) | (12.36\%) |
| \$367,029 | \$220,685 | \$278,557 | 79.29\% | 21.46\% | \$6,450 | 4.47\% | 2.04\% | 1.50\% | 3.13\% | 5.31\% | (6.89\%) |

Asset Group D - \$0 to \$250 million in total assets
No information within Asset Group D

| $\$ 0$ | $\$ 0$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $\$ 0$ |  | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 0$ | $\$ 0$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $\$ 0$ |  | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.

|  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institution Name | Total Assets (\$000) | $\begin{array}{\|c} \text { Tot Loans \& } \\ \text { Leases Nonaccrual } \\ (\$ 000) \end{array}$ | Nonaccrual Loans/Total Loans (\%) | Reserves/Loans <br> (\%) | Reserves/ NPLs <br> (\%) | NPA+ Loans 90PD / Tang Equity + LLRs (\%) Texas Ratio | $\underset{(\%)}{\text { NPAs/Total Assets }}$ (\%) |

Asset Group A - Over \$1 billion in total assets

| Umpqua Bank | \$52,167,342 | \$74,372 | 0.20\% | 1.18\% | 216.87\% | 5.84\% | 0.39\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Summit Bank | \$1,075,242 | \$1,655 | 0.18\% | 1.33\% | 161.47\% | 6.13\% | 0.71\% |
| Citizens Bank | \$1,019,726 | \$510 | 0.13\% | 1.38\% | NM | 0.66\% | 0.05\% |
| State Average of Asset Group A | \$18,087,437 | \$25,512 | 0.17\% | 1.30\% | 189.17\% | 4.21\% | 0.38\% |

Asset Group B - \$501 million to \$1 billion in total assets
Bank of Eastern Oregon
People's Bank of Commerce
Oregon Pacific Banking Co.
Pioneer Trust Bank, National Association
First Federal Savings and Loan Association of McMinnville
Evergreen Federal Bank
Community Bank
State Average of Asset Group B

|  |  |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| $\$ 860,734$ | $\$ 3,261$ | $0.62 \%$ | $1.14 \%$ | $184.08 \%$ | $4.03 \%$ | $0.38 \%$ |
| $\$ 764,891$ | $\$ 257$ | $0.05 \%$ | $1.11 \%$ | $596.44 \%$ | $1.27 \%$ | $0.16 \%$ |
| $\$ 760,913$ | $\$ 443$ | $0.08 \%$ | $1.30 \%$ | $447.40 \%$ | $1.94 \%$ | $0.20 \%$ |
| $\$ 682,336$ | $\$ 2,502$ | $0.47 \%$ | $1.68 \%$ | $355.32 \%$ | $2.45 \%$ | $0.37 \%$ |
| $\$ \$ 60,035$ | $\$ 0$ | $0.00 \%$ | $1.04 \%$ | $N M$ | $0.54 \%$ | $0.05 \%$ |
| $\$ 605,071$ | $\$ 902$ | $0.19 \%$ | $1.37 \%$ | $715.41 \%$ | $1.17 \%$ | $0.15 \%$ |
| $\$ 562,233$ | $\$ 1,375$ | $0.98 \%$ | $1.37 \%$ | $140.58 \%$ | $6.00 \%$ | $0.24 \%$ |
|  |  |  |  |  |  |  |
| $\$ 695,173$ | $\$ 1,249$ | $0.34 \%$ | $1.29 \%$ | $406.54 \%$ | $2.49 \%$ | $0.22 \%$ |

Asset Group C - \$251 to \$500 million in total assets
Oregon Coast Bank
Willamette Valley Bank
Lewis \& Clark Bank
Pacific West Bank
Clackamas County Bank

| $\$ 439,071$ | $\$ 1,761$ | $0.76 \%$ | $1.00 \%$ | $131.69 \%$ | $11.57 \%$ | $0.81 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 395,937$ | $\$ 1,105$ | $0.34 \%$ | $0.98 \%$ | $285.61 \%$ | $1.46 \%$ | $0.28 \%$ |
| $\$ 30,755$ | $\$ 0$ | $0.00 \%$ | $1.38 \%$ | NA | $0.05 \%$ | $0.00 \%$ |
| $\$ 320,232$ | $\$ 0$ | $0.00 \%$ | $1.31 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 289,151$ | $\$ 0$ | $0.00 \%$ | $1.02 \%$ |  | NA | $0.00 \%$ |
| $\$ 367,029$ | $\$ 573$ | $0.22 \%$ | $1.14 \%$ | $208.65 \%$ | $2.62 \%$ | $0.00 \%$ |
|  |  |  |  |  |  |  |

Asset Group D - \$0 to $\$ 250$ million in total assets

## No information within Asset Group D

State Average of Asset Group D

| $\$ 0$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 0$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |

Source: SNL Financial
Note: Report includes only bank-level dat
$N A=$ data was not available.

Capital Adequacy

## Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio \& Risk Based Capital Ratio





Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio




| Asset Group D - \$0 to \$250 million in Total Assets As of Date |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 90.00\% |  |  |  |  |  |  |  |  |  |
| 80.00\% |  |  |  |  |  |  |  |  |  |
| 70.00\% |  |  |  |  |  |  |  |  |  |
| 60.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 50.00\% |  |  |  |  |  |  |  |  |  |
| 40.00\% |  |  |  |  |  |  |  |  |  |
| 30.00\% |  |  |  |  |  |  |  |  |  |
| 20.00\% |  |  |  |  |  |  |  |  |  |
| 10.00\% |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| $=2)^{102}$ |  |  |  |  |  |  |  |  |  |
|  | 12/31/21 | 3/31/22 | 6/30/22 | 9/30/22 | 12/31/22 | 3/31/23 | 6/30/23 | 9/30/23 | 12/31/23 |
| $\rightarrow$ Common Equity Tier 1 RB Ratio | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Institution Name | As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets (\$000) | Total Equity Capital (\$000) | Tier1 Capital $(\$ 000)$ (\$000) | Common Equity Tier 1 Capital (\$000) | Leverage Ratio (\%) | $\begin{array}{\|c\|} \text { Tier } 1 \text { Risk } \\ \text { Based Ratio (\%) } \end{array}$ | $\begin{gathered} \text { Risk Based } \\ \text { Capital Ratio (\%) } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Common Equity } \\ \text { Tier } 1 \text { Risk Based } \\ \text { Ratio (\%) } \end{array}$ |
| Asset Group A - Over \$1 billion in total assets |  |  |  |  |  |  |  |  |
| Umpqua Bank | \$52,167,342 | \$5,367,571 | \$4,231,569 | \$4,231,569 | 8.30\% | 10.52\% | 11.57\% | 10.52\% |
| Summit Bank | \$1,075,242 | \$112,017 | \$114,756 | \$114,756 | 10.66\% | 11.46\% | 12.71\% | 11.46\% |
| Citizens Bank | \$1,019,726 | \$71,253 | \$108,947 | \$108,947 | 10.54\% | 19.89\% | 20.97\% | 19.89\% |
| State Average of Asset Group A | \$18,087,437 | \$1,850,280 | \$1,485,091 | \$1,485,091 | 9.83\% | 13.96\% | 15.08\% | 13.96\% |

Asset Group B - $\$ 501$ million to $\$ 1$ billion in total assets
Bank of Eastern Oregon
People's Bank of Commerce
Oregon Pacific Banking Co.
Pioneer Trust Bank, National Association
First Federal Savings and Loan Association of McMinnville
Evergreen Federal Bank
Community Bank
State Average of Asset Group B

Asset Group C - $\$ 251$ to $\$ 500$ million in total assets
Oregon Coast Bank
Willamette Valley Bank
Lewis \& Clark Bank
Pacific West Bank

| \$860,734 | \$75,738 | \$80,197 | \$80,197 | 9.58\% | NA | NA | NA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$764,891 | \$91,643 | \$101,700 | \$101,700 | 12.49\% | NA | NA | NA |
| \$760,913 | \$73,286 | \$82,278 | \$82,278 | 10.70\% | 14.28\% | 15.53\% | 14.28\% |
| \$682,336 | \$93,104 | \$95,510 | \$95,510 | 13.57\% | 15.42\% | 16.67\% | 15.42\% |
| \$630,035 | \$60,394 | \$76,324 | \$76,324 | 11.86\% | 20.90\% | 22.05\% | 20.90\% |
| \$605,071 | \$70,402 | \$74,236 | \$74,236 | 12.36\% | NA | NA | NA |
| \$562,233 | \$20,997 | \$51,952 | \$51,952 | 8.78\% | 24.12\% | 25.03\% | 24.12\% |
| \$695,173 | \$69,366 | \$80,314 | \$80,314 | 11.33\% | 18.68\% | 19.82\% | 18.68\% |
| \$439,071 | \$28,226 | \$43,488 | \$43,488 | 9.60\% | NA | NA | NA |
| \$395,937 | \$72,542 | \$74,102 | \$74,102 | 18.56\% | NA | NA | NA |
| \$390,755 | \$36,508 | \$42,166 | \$42,166 | 10.96\% | 20.82\% | 21.98\% | 20.82\% |
| \$320,232 | \$33,961 | \$35,626 | \$35,626 | 11.45\% | NA | NA | NA |
| \$289,151 | \$24,690 | \$33,279 | \$33,279 | 11.41\% | 22.53\% | 23.56\% | 22.53\% |
| \$367,029 | \$39,185 | \$45,732 | \$45,732 | 12.40\% | 21.68\% | 22.77\% | 21.68\% |

Asset Group D - \$0 to \$250 million in total assets
No information within Asset Group D

| $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

Definitions

| Total assets | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles. |
| :---: | :---: |
| Net income | Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification ${ }^{\circledR}$ (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example. |
| Return on average assets (\%) | Return on average assets; net income as a percent of average assets. |
| Return on average equity (\%) | Return on average equity; net income as a percent of average equity. |
| Efficiency ratio (FTE) (\%) | Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items. |
| Salary expense $\div$ employees | Salary and benefits expense divided by number of full-time equivalent employees at end of period. |
| Total loans and leases | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total deposits | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations. |
| Liquidity ratio (\%) | Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities. |
| Total assets $\div$ employees | Total assets divided by number of full-time equivalent employees at end of period. |
| Loans $\div$ deposits (\%) | Loans held for investment, before reserves, as a percent of total insured deposits. |
| Yield on earning assets (\%) | Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets. |
| Cost of interest-bearing liability (\%) | Interest incurred on liabilities as a percent of average interestbearing liabilities. Total interest expense divided by average interest-bearing liabilities. |

Cost of funds (\%) Interest incurred on liabilities as a percent of average non-interest-bearing deposits and interest-bearing liabilities.

Net interest margin (FTE) (\%) Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.

| Asset growth rate (\%) | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets. |
| :---: | :---: |
| Deposit growth rate (\%) | Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits. |
| Total loans and leases nonaccrual | Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing. |
| Nonaccrual loans $\div$ total loans (\%) | Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans. |
| Reserves : loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves - nonperforming loans (\%) | Loan loss reserves as a percent of nonperforming loans. |
| Nonperforming assets / total assets (\%) | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets. |
| Nonperforming assets + loans 90PD $\div$ tangible equity + loan loss reserves (\%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio. |
| Total equity capital | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example. |
| Tier 1 capital | For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines. |
| Leverage ratio (\%) | Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets. |
| Tier 1 risk-based ratio (\%) | Tier 1 capital as a percent of total risk-adjusted assets. |
| Risk-Based Capital Ratio (\%) | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets. |
| Common Equity Tier Risk Based Ratio (\%) | Tier 1 common capital as a percent of risk-weighted assets. |


[^0]:    Source: SNL Financial

