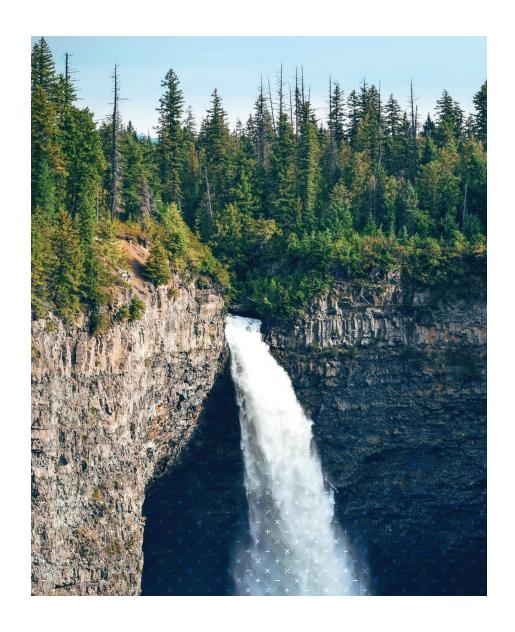




Bankers' Index

AN ANALYSIS OF WASHINGTON AND OREGON COMMUNITY BANKS



The Bankers' Index is published by the Washington and Oregon offices of Moss Adams. For more information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

ASSET SIZE DEFINITION

Group A Over \$1 billion

Group B \$501 million-\$1 billion

Group C \$251 million-\$500 million

Group D \$0-\$250 million

Washington

BELLINGHAM

2219 Rimland Drive

Suite 215

Bellingham, WA 98226

(360) 676-1920

EVERETT

2707 Colby Avenue

Suite 801

Everett, WA 98201

(425) 259-7227

ISSAQUAH

385 Front Street North Issaquah, WA 98027

(425) 961-7000

SEATTLE

999 Third Avenue

Suite 2800

Seattle, WA 98104 (206) 302-6500

SPOKANE

601 West Riverside

Suite 1800

Spokane, WA 99201

(509) 747-2600

TACOMA

1301 A Street

Suite 600

Tacoma, WA 98402

(253) 572-4100

TRI-CITIES

7601 W. Clearwater Avenue

Suite 440

Kennewick, WA 99336

(509) 544-5010

WENATCHEE

123 Ohme Garden Road

Suite C

Wenatchee, WA 98801

(509) 248-7750

YAKIMA

402 East Yakima Avenue

Suite 110

Yakima, WA 98901

(509) 248-7750

Oregon

EUGENE

975 Oak Street

Suite 500

Eugene, OR 97401

(541) 686-1040

PORTLAND

805 SW Broadway

Suite 1400 Portland,

OR 97205 (503)

242-1447

MEDFORD

221 Stewart Avenue

Suite 301

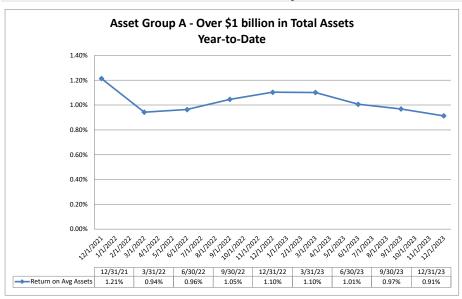
Medford, OR 97501

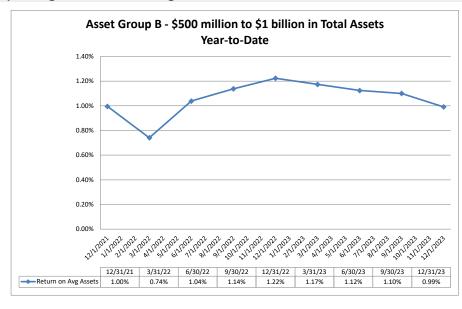
(541) 857-1040

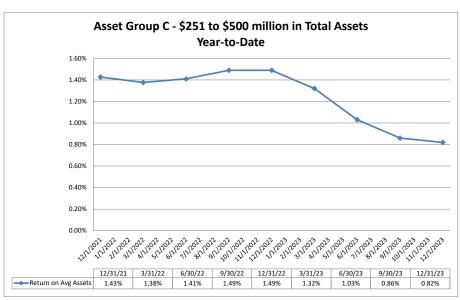
Washington

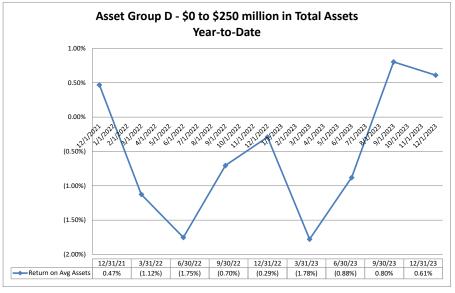
Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets





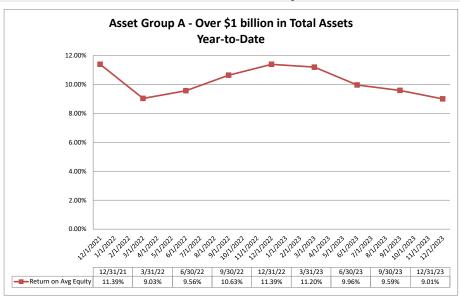


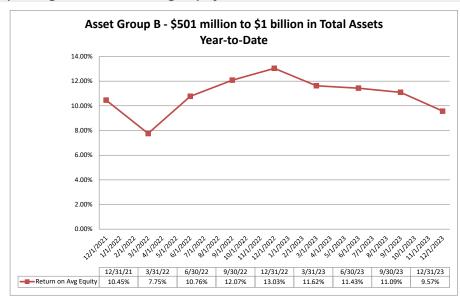


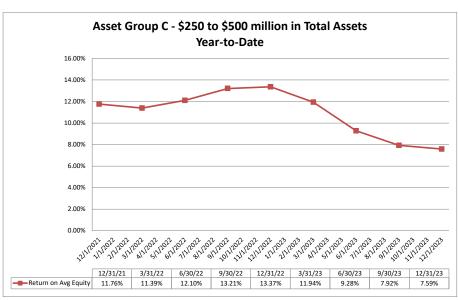
Source: SNL Financial

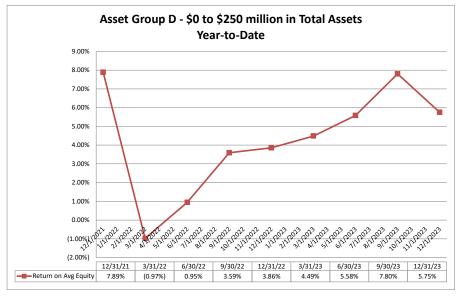
Note: Report includes only bank-level data.

Summary Trends of Historical Asset Group Averages: Return on Average Equity









Source: SNL Financial

Note: Report includes only bank-level data.

Note: Report includes only bank-level data.

State Average of Asset Group B

NA = data was not available.

\$720,576

\$1,133

0.64%

6.12%

75.12%

\$117

\$6,741

0.99%

9.57%

71.49%

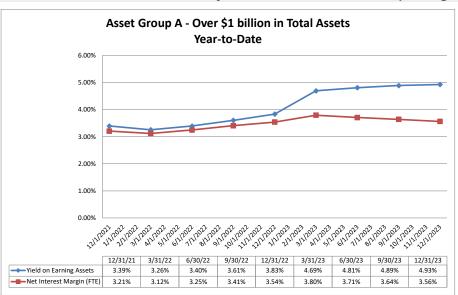
\$119

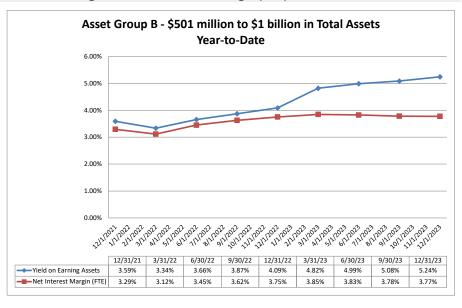
Performance Analysis	S December 31, 2023						Run Date: March 18, 2				18, 2023
	As of Date			Quarter to D	ate			T	Year to Date		
Institution Name	Total Assets (\$000)	Net Income (Loss) (\$000)	Return on Avg Assets (%)	Return on Avg Equity (%)	Efficiency Ratio (FTE) (%)	Salary Exp/ Employees (\$000)	Net Income (Loss) (\$000)	Return on Avg Assets (%)	Return on Avg Equity (%)	Efficiency Ratio (FTE) (%)	Salary Exp/ Employees (\$000)
Asset Group C - \$251 to \$500 million in total assets											
Pacific Crest Savings Bank	\$306,575	\$524	0.70%	6.61%	64.50%	\$176	\$2,371	0.82%	7.59%	64.85%	\$184
State Average of Asset Group C	\$306,575	\$524	0.70%	6.61%	64.50%	\$176	\$2,371	0.82%	7.59%	64.85%	\$184
Asset Group D - \$0 to \$250 million in total assets											
RiverBank State Bank Northwest Liberty Bank First Sound Bank Washington Business Bank Twin City Bank Raymond Federal Bank Lamont Bank of St. John Portage Bank Farmers State Bank Sound Banking Company	\$241,072 \$224,407 \$184,903 \$161,167 \$104,843 \$71,879 \$71,849 \$69,687 \$64,717 \$55,511	\$362 \$1,315 \$76 (\$86) \$438 \$134 (\$268) (\$606) \$147 (\$16) (\$38)	0.60% 2.28% 0.17% (0.21%) 1.70% 0.75% (1.53%) (3.34%) 0.88% (0.11%) (0.33%)	20.95% 1.80% (2.29%) 11.35% 10.84% (18.45%) (32.02%) 8.86% (1.33%)	62.75% 96.86% 106.43% 56.84% 81.91% 154.02% 80.35% 75.65% 108.03%	\$124 \$148 \$161 \$136 \$119 \$71 \$176 \$102 \$85	\$1,225 \$4,502 \$349 \$93 \$1,571 \$472 (\$854) (\$333) \$722 \$135 \$1,091		19.10% 2.09% 0.62% 10.57% 9.96% (13.67%) (4.38%) 11.74% 2.82%	64.99% 92.75% 98.05% 59.00% 82.89% 140.49% 63.10% 70.37% 81.97%	\$130 \$117 \$150 \$160 \$134 \$115 \$80 \$138 \$96 \$76
State Average of Asset Group D	\$117,683	\$133	0.08%	0.36%	91.43%	\$160	\$816	0.61%	5.75%	81.41%	\$133

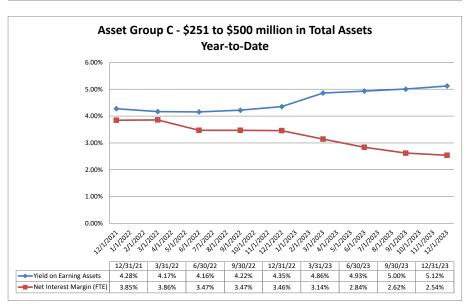
Note: Report includes only bank-level data.

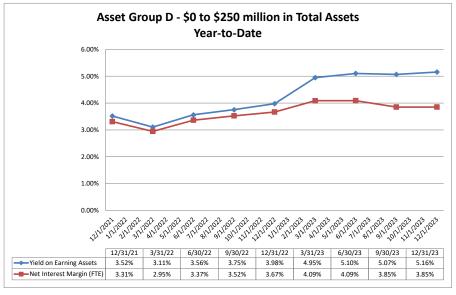
Balance Sheet & Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets & Net Interest Margin (FTE)





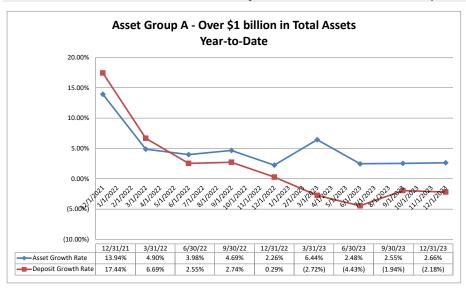


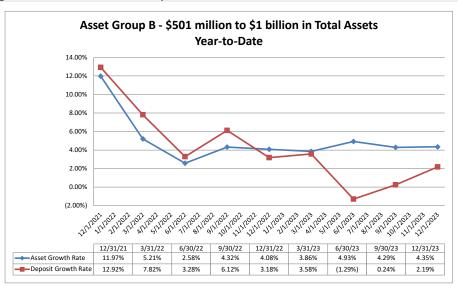


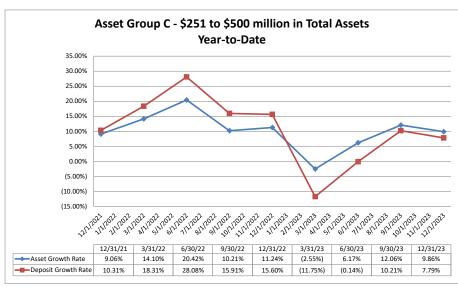
Source: SNL Financial

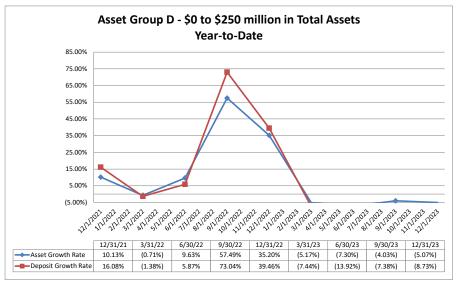
Note: Report includes only bank-level data.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate & Deposit Growth Rate









Source: SNL Financial

Note: Report includes only bank-level data.

Balance Sheet & Net Interest Margin December 31, 2023 Run Date: March 18, 2023												
			As of Da	ate					Year	to Date		
Institution Name	Total Assets (\$000)	Total Lns & Leases (\$000)	Total Deposits (\$000)	Loans/ Deposits (%)	Liquidity Ratio (%)	Total Assets/ Employees (\$000)	Yield on Earning Assets (%)	Cost of Interest Bearing Liab (%)	Cost of Funds (%)	Net Interest Margin (FTE) (%)	Asset Growth Rate (%)	Deposit Growth Rate (%)
Asset Group A - Over \$1 billion in total assets												
Washington Federal Bank Banner Bank Washington Trust Bank HomeStreet Bank Heritage Bank Coastal Community Bank 1st Security Bank of Washington Peoples Bank First Fed Bank Yakima Federal Savings and Loan Association Cashmere Valley Bank Timberland Bank Kitsap Bank Riverview Bank First Financial Northwest Bank Bank of the Pacific	\$22,637,277 \$15,667,813 \$11,435,840 \$9,378,379 \$7,171,501 \$3,749,496 \$2,972,308 \$2,411,907 \$2,181,994 \$2,077,283 \$2,042,738 \$1,894,612 \$1,647,932 \$1,588,481 \$1,504,459	\$17,766,575 \$10,821,625 \$6,510,128 \$7,448,158 \$4,335,627 \$3,026,092 \$2,458,789 \$1,858,312 \$1,657,006 \$756,479 \$1,042,457 \$1,354,363 \$836,187 \$1,018,199 \$1,191,231 \$685,656	\$16,172,584 \$13,138,010 \$8,142,911 \$6,782,536 \$5,615,623 \$3,365,879 \$2,542,505 \$2,112,458 \$1,682,219 \$1,444,469 \$1,773,767 \$1,628,073 \$1,381,653 \$1,228,284 \$1,207,218	109.86% 82.37% 79.95% 109.81% 77.21% 89.90% 96.71% 87.97% 98.50% 52.37% 83.19% 60.52% 82.90% 98.68%	10.70% 21.91% 26.19% 10.21% 15.95% 17.18% 10.29% 9.20% 18.75% 66.63% 39.19% 33.85% 32.03% 15.86% 19.80%	\$10,821 \$8,212 \$9,667 \$10,892 \$8,953 \$7,484 \$5,215 \$5,702 \$8,081 \$16,229 \$6,855 \$7,017 \$6,149 \$6,998 \$10,670	5.26% 4.79% 4.16% 4.37% 4.40% 9.83% 6.08% 4.70% 4.96% 3.27% 4.13% 4.82% 4.15% 3.76% 5.32% 4.85%	2.58% 1.40% 2.47% 3.04% 1.36% 3.63% 2.28% 1.55% 2.29% 1.18% 1.18% 1.29% 3.03% 0.85%	2.16% 0.84% 1.13% 2.57% 0.94% 2.72% 1.65% 0.95% 1.97% 1.57% 0.80% 0.667% 0.78% 2.78%	3.17% 4.06% 2.71% 1.99% 3.54% 4.58% 3.84% 3.16% 2.06% 3.355% 3.45% 2.91% 4.40%	4.58% (0.97%) 9.83% 0.46% 2.78% 19.35% 12.92% (6.49%) 8.07% 2.84% (2.16%) 3.25% 0.58% (0.56%) 0.11% (12.07%)	(0.19%) (4.08%) (11.84%) (9.04%) (5.43%) 18.50% 18.48% (8.36%) 6.79% (3.85%) (6.64%) 1.52% (7.23%) (10.61%) 1.63%
State Average of Asset Group A	\$1,147,923 \$5,594,371	\$3,922,930	\$1,009,874 \$4,326,754	67.90% 83.54%	22.56%	\$4,948	4.93%	1.95%	1.44%	3.56%	2.66%	(2.18%)
Asset Group B - \$501 million to \$1 billion in total assets												
Sound Community Bank Olympia Federal Savings and Loan Association Seattle Bank Baker Boyer National Bank Mountain Pacific Bank UniBank Security State Bank Community First Bank SaviBank Commencement Bank	\$995,375 \$960,974 \$855,974 \$709,376 \$671,997 \$622,422 \$606,144 \$604,917 \$592,611 \$585,965	\$895,079 \$805,480 \$772,268 \$372,884 \$558,742 \$490,637 \$226,791 \$340,884 \$488,747 \$443,085	\$830,013 \$676,561 \$744,968 \$622,070 \$536,042 \$514,494 \$509,464 \$562,915 \$492,993 \$531,248	107.84% 119.06% 103.66% 59.94% 104.23% 95.36% 44.52% 60.56% 99.14% 83.40%	6.81% 11.92% 11.78% 35.21% 12.87% 14.94% 69.23% 25.40% 12.69% 20.49%	\$7,213 \$8,504 \$10,070 \$3,855 \$8,195 \$10,920 \$6,888 \$4,352 \$4,031 \$7,710	5.26% 4.10% 7.89% 6.15% 6.52% 5.27% 3.94% 5.33% 4.64%	2.23% 1.85% 3.19% 0.84% 2.64% 3.71% 0.37% 1.44% 2.03% 2.07%	1.84% 1.77% 2.93% 0.51% 2.12% 2.96% 0.23% 1.02% 1.59% 1.52%	3.60% 2.50% 5.36% 2.88% 4.34% 3.91% 5.06% 3.79% 3.23%	1.93% 5.14% 9.65% (7.13%) 20.17% 6.10% (8.15%) (0.80%) 15.69% 0.89%	19.41% (9.96%) 9.05% 5.35%
State Average of Asset Group B	\$720,576	\$539,460	\$602,077	87.77%	22.13%	\$7,174	5.24%	2.04%	1.65%	3.77%	4.35%	2.19%

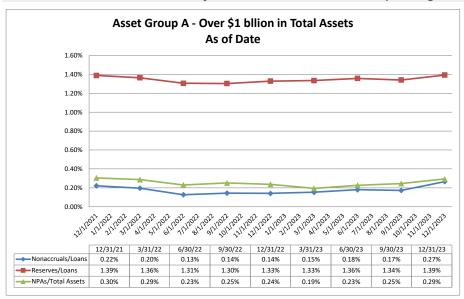
Note: Report includes only bank-level data.

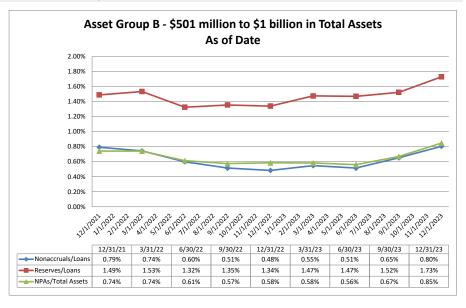
Balance Sheet & Net Interest Margin			Decer	nber 31,	2023				Rui	n Date: I	March 18	3, 2023
			As of D	ate					Yea	r to Date		
Institution Name	Total Assets (\$000)	Total Lns & Leases (\$000)	Total Deposits (\$000)	Loans/ Deposits (%)	Liquidity Ratio (%)	Total Assets/ Employees (\$000)	Yield on Earning Assets (%)	Cost of Interest Bearing Liab (%)	Cost of Funds (%)	Net Interest Margin (FTE) (%)	Asset Growth Rate (%)	Deposit Growth Rate (%)
Asset Group C - \$251 to \$500 million in total assets												
Pacific Crest Savings Bank	\$306,575	\$218,884	\$241,506	90.63%	31.95%	\$18,034	5.12%	3.11%	3.01%	2.54%	9.86%	7.79%
State Average of Asset Group C	\$306,575	\$218,884	\$241,506	90.63%	31.95%	\$18,034	5.12%	3.11%	3.01%	2.54%	9.86%	7.79%
Asset Group D - \$0 to \$250 million in total assets												
RiverBank	\$241,072	\$186,845	\$212,280	88.02%	23.51%	\$6,515	5.55%	3.12%			1.12%	(2.01%)
State Bank Northwest	\$224,407	\$146,483	\$192,533	76.08%	29.29%		6.20%	0.52%			(1.26%)	(3.07%)
Liberty Bank	\$184,903	\$144,041	\$142,723	100.92%	6.05%	\$9,732	4.62%	2.57%			(4.16%)	0.07%
First Sound Bank	\$161,167	\$137,412	\$120,315	114.21%	11.85%	\$9,480	5.06%	3.43%			(6.09%)	(9.00%)
Washington Business Bank Twin City Bank	\$104,843 \$71,879	\$91,940 \$46,886	\$79,962 \$64.389	114.98% 72.82%	12.37% 34.05%	\$8,065 \$5,134	5.98% 4.32%	1.94% 0.56%			10.21% (3.61%)	3.24%
Raymond Federal Bank	\$71,849	\$59,245	\$51,961	114.02%	17.51%		3.95%				8.71%	(7.28%) (10.14%)
Lamont Bank of St. John	\$69,687	\$42.467	\$52,810	80.41%	18.94%		5.13%	3.56%			0.63%	(9.33%)
Portage Bank	\$64,717	\$53,037	\$50,657	104.70%	14.79%	\$4,314	7.13%	2.88%			(1.86%)	9.92%
Farmers State Bank	\$55,511	\$3,950	\$49,686	7.95%	93.42%	\$9,252	1.95%	0.60%			(20.07%)	(23.25%)
Sound Banking Company	\$44,474	\$37,870	\$37,015	102.31%	6.15%	\$8,895	6.87%	1.21%			(39.34%)	,
State Average of Asset Group D	\$117,683	\$86,380	\$95,848	88.77%	24.36%	\$7,668	5.16%	1.98%	1.38%	3.85%	(5.07%)	(8.73%)

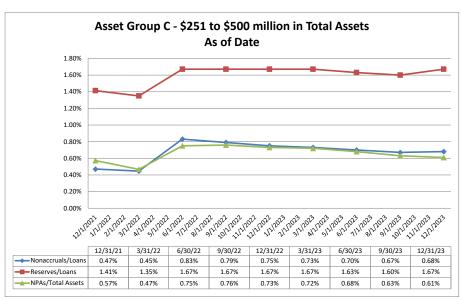
Note: Report includes only bank-level data.

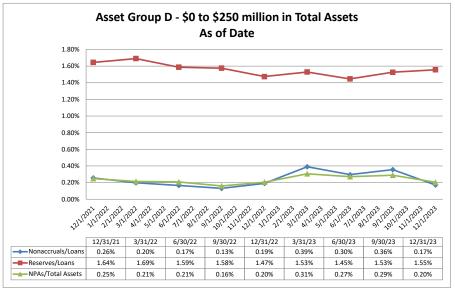
Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans & NPAs/Total Assets









Source: SNL Financial

Note: Report includes only bank-level data.

\$720,576

\$5,272

0.80%

1.73%

180.61%

6.27%

Source: SNL Financial

Note: Report includes only bank-level data.

State Average of Asset Group B

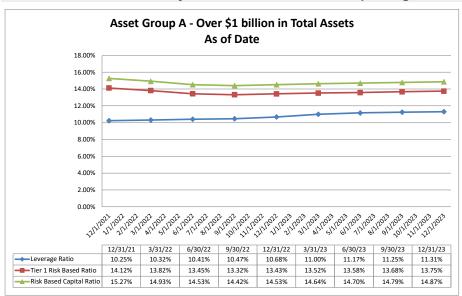
0.85%

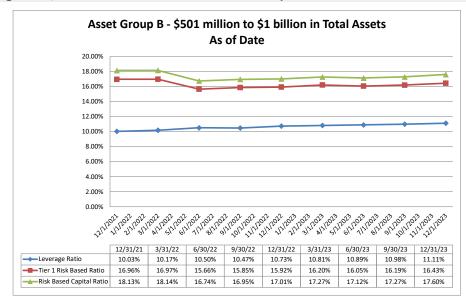
Asset Quality	December :	December 31, 2023 Run Date: March 18, 2023										
				As of Date								
Institution Name	Total Assets (\$000)	Tot Loans & Leases Nonaccrual (\$000)	Nonaccrual Loans/Total Loans (%)	Reserves/Loans (%)	Reserves/ NPLs (%)	NPA+ Loans 90PD / Tang Equity + LLRs (%) Texas Ratio	NPAs/Total Assets (%)					
Asset Group C - \$251 to \$500 million in total assets												
Pacific Crest Savings Bank	\$306,575	\$1,485	0.68%	1.67%	195.14%	5.13%	0.61%					
State Average of Asset Group C	\$306,575	\$1,485	0.68%	1.67%	195.14%	5.13%	0.61%					
Asset Group D - \$0 to \$250 million in total assets												
RiverBank State Bank Northwest Liberty Bank First Sound Bank Washington Business Bank Twin City Bank Raymond Federal Bank Lamont Bank of St. John Portage Bank Farmers State Bank Sound Banking Company	\$241,072 \$224,407 \$184,903 \$161,167 \$104,843 \$71,879 \$71,849 \$69,687 \$64,717 \$55,511	\$0 \$0 \$1,375 \$0	0.00% 0.00% 1.00% 0.00% 0.00% 0.00% 0.00% 0.89% 0.00%	0.97% 0.80% 1.19% 0.75% 1.14% 1.21% 1.92% 1.20% 5.06%	NA NA 119.13% NA NA NM 607.46% 134.46%	0.00% 0.00% 8.27% 0.00% 0.00% 1.17% 15.99% 6.40%	0.00% 0.00% 0.85% 0.00% 0.00% 0.04% 0.61% 0.73%					
State Average of Asset Group D	\$117,683	\$168	0.17%	1.55%	287.02%	3.16%	0.20%					

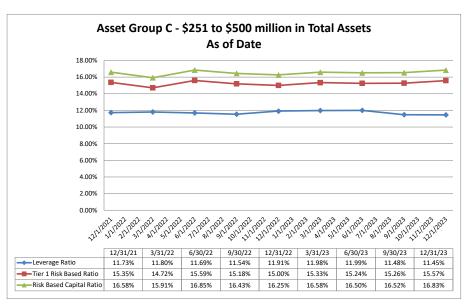
Note: Report includes only bank-level data.

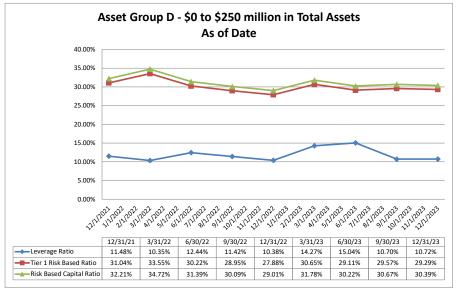
Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio & Risk Based Capital Ratio





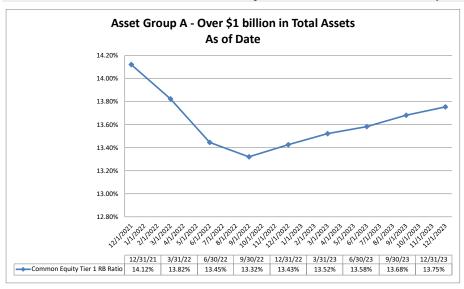


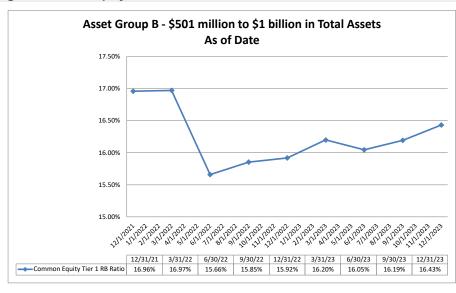


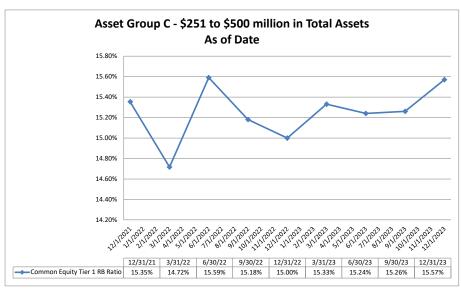
Source: SNL Financial

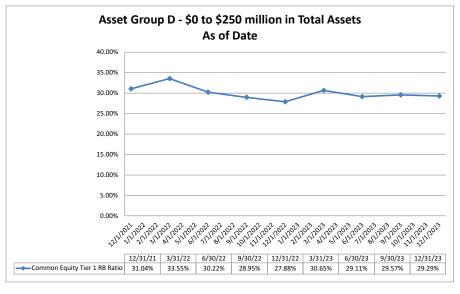
Note: Report includes only bank-level data.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio









Source: SNL Financial

Note: Report includes only bank-level data.

Capital Adequacy	December	31, 2023	2023 Run Date: March 18, 2023											
				As of Da	te									
Institution Name	Total Assets (\$000)	Total Equity Capital (\$000)	Tier1 Capital (\$000)	Common Equity Tier 1 Capital (\$000)	Leverage Ratio (%)	Tier 1 Risk Based Ratio (%)	Risk Based Capital Ratio (%)	Common Equity Tier 1 Risk Based Ratio (%)						
Asset Group A - Over \$1 billion in total assets	<u> </u>													
Washington Federal Bank	\$22,637,277	\$2,379,606	\$2,021,794	\$2,021,794	9.12%	12.10%	13.31%	12.10%						
Banner Bank	\$15,667,813	\$1,709,153	\$1,635,710	\$1,635,710	10.46%	12.52%	13.69%	12.529						
Washington Trust Bank	\$11,435,840	\$862,494	\$915,539	\$915,539	8.02%	11.88%	13.14%	11.889						
HomeStreet Bank	\$9,378,379	\$737,748	\$814,719	\$814,719	8.50%	12.79%	13.49%	12.79						
Heritage Bank	\$7,171,501	\$856,460	\$686,273	\$686,273	9.75%	12.92%	13.79%	12.92						
Coastal Community Bank	\$3,749,496	\$333,406	\$333,848	\$333,848	9.06%	10.30%	11.58%	10.30						
1st Security Bank of Washington	\$2,972,308	\$305,315	\$307,686	\$307,686	10.39%	12.12%	13.37%	12.12						
Peoples Bank	\$2,411,907	\$279,883	\$288,729	\$288,729	12.06%	NA	NA	N						
First Fed Bank	\$2,181,994	\$180,767	\$214,049	\$214,049	9.90%	13.12%	14.11%	13.12						
Yakima Federal Savings and Loan Association	\$2,077,283	\$512,260	\$526,676	\$526,676	26.25%		NA	1						
Cashmere Valley Bank	\$2,042,738	\$202,378	\$255,959	\$255,959	12.38%									
Timberland Bank	\$1,894,612	\$235,833	\$222,238	\$222,238	12.06%		19.35%	18.10						
Kitsap Bank	\$1,647,932	\$143,821	\$186,757	\$186,757	11.03%			16.23						
Riverview Bank	\$1,588,481	\$175,156	\$165,277	\$165,277	10.54%			15.42						
First Financial Northwest Bank	\$1,504,459	\$152,264	\$158,629	\$158,629	10.18%			14.90						
Bank of the Pacific	\$1,147,923	\$126,692	\$129,220	\$129,220	11.21%			16.41						
State Average of Asset Group A	\$5,594,371	\$574,577	\$553,944	\$553,944	11.31%	13.75%	14.87%	13.75						
Asset Group B - \$501 million to \$1 billion in total assets														
Sound Community Bank	\$995,375	\$112,669	\$113,706	\$113,706	10.99%		NA							
Olympia Federal Savings and Loan Association	\$960,974	\$111,825	\$115,586	\$115,586	12.55%		NA	N						
Seattle Bank	\$855,974	\$94,106	\$104,184	\$104,184	12.57%			17.83						
Baker Boyer National Bank	\$709,376	\$47,066	\$61,313	\$61,313	8.34%	14.31%	15.10%	14.31						
Mountain Pacific Bank	\$671,997	\$73,881	\$74,889	\$74,889	11.24%	12.44%	13.69%	12.44						
UniBank	\$622,422	\$79,234	\$80,308	\$80,308	13.09%	15.99%	17.25%	15.99						
Security State Bank	\$606,144	\$87,807	\$87,370	\$87,370	14.36%		35.22%	33.95						
Community First Bank	\$604,917	\$39,252	\$56,976	\$56,976	9.65%	14.72%	15.76%	14.72						
SaviBank	\$592,611	\$47,031	\$47,877	\$47,877	8.11%	8.95%	10.12%	8.9						
Commencement Bank	\$585,965	\$49,939	\$60,981	\$60,981	10.17%	13.27%	14.52%	13.27						
State Average of Asset Group B	\$720,576	\$74,281	\$80,319	\$80,319	11.11%	16.43%	17.60%	16.43						

Note: Report includes only bank-level data.

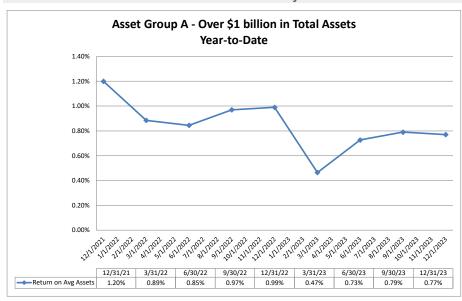
Capital Adequacy	December	31, 2023				Run [Date: Marc	ate: March 18, 2023						
				As of Da	te									
Institution Name	Total Assets (\$000)	Total Equity Capital (\$000)	Tier1 Capital (\$000)	Common Equity Tier 1 Capital (\$000)	Leverage Ratio (%)	Tier 1 Risk Based Ratio (%)	Risk Based Capital Ratio (%)	Common Equity Tier 1 Risk Based Ratio (%)						
Asset Group C - \$251 to \$500 million in total assets														
Pacific Crest Savings Bank	\$306,575	\$32,814	\$34,296	\$34,296	11.45%	15.57%	16.83%	15.57%						
State Average of Asset Group C	\$306,575	\$32,814	\$34,296	\$34,296	11.45%	15.57%	16.83%	15.57%						
Asset Group D - \$0 to \$250 million in total assets														
RiverBank State Bank Northwest	\$241,072 \$224,407	\$22,034 \$25,795	\$24,698 \$25,935	\$24,698 \$25,935	10.32% 11.22%									
Liberty Bank First Sound Bank	\$184,903 \$161,167	\$16,858 \$15,090	\$17,537 \$15,049	\$17,537 \$15,049	9.56% 9.41%	14.14%	15.07%	14.149						
Washington Business Bank Twin City Bank	\$104,843 \$71,879	\$15,657 \$5,369	\$15,657 \$7,429	\$15,657 \$7,429	15.23% 10.33%	18.58%	19.43%	18.58%						
Raymond Federal Bank Lamont Bank of St. John	\$71,849 \$69,687	\$5,691 \$7,542	\$5,691 \$9,040	\$5,691 \$9,040	8.14% 12.45%	15.80%	17.06%	15.80%						
Portage Bank Farmers State Bank	\$64,717 \$55,511	\$6,750 \$4,809	\$7,093 \$4,809	\$7,093 \$4,809	10.61% 8.63%	16.16%	17.42%	16.16%						
Sound Banking Company	\$44,474	\$5,577	\$5,577	\$5,577	12.00%									
State Average of Asset Group D	\$117,683	\$11,925	\$12,592	\$12,592	10.72%	29.29%	30.39%	29.29%						

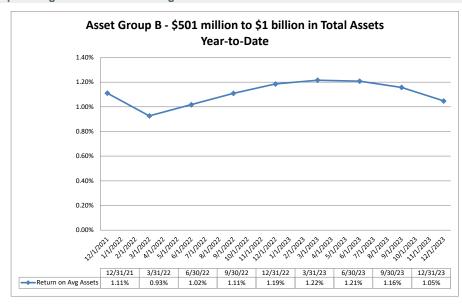
Note: Report includes only bank-level data.

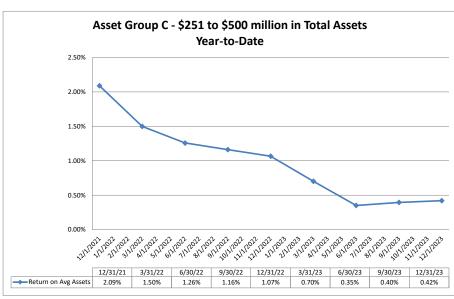
Oregon

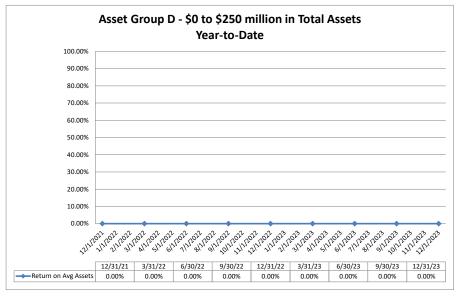
Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets







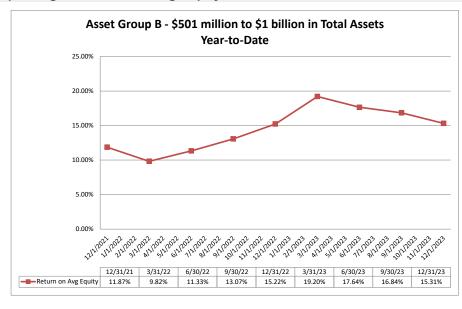


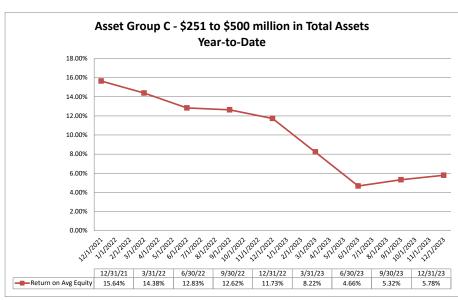
Source: SNL Financial

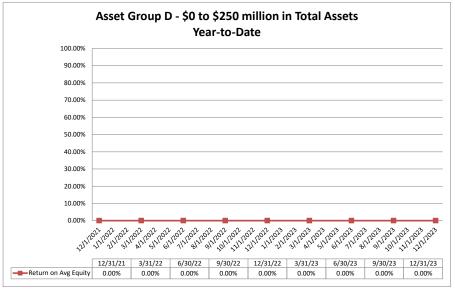
Note: Report includes only bank-level data.

Summary Trends of Historical Asset Group Averages: Return on Average Equity









Source: SNL Financial

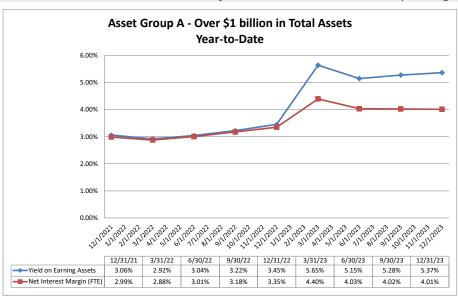
Note: Report includes only bank-level data.

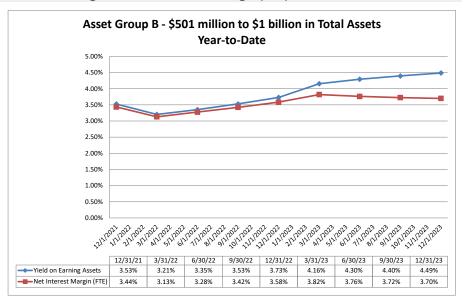
Performance Analysis	December 31, 2023								Run D	oate: Marc	th 18, 2023
	As of Date			Quarter to Date					Year to Date		
	Total Assets (\$000)	Net Income (Loss) (\$000)	Return on Avg Assets (%)	Return on Avg Equity (%)	Efficiency Ratio (FTE) (%)	Salary Exp/ Employees (\$000)	Net Income (Loss) (\$000)	Return on Avg Assets (%)	Return on Avg Equity (%)	Efficiency Ratio (FTE) (%)	Salary Exp/ Employees (\$000)
Institution Name											<u>i</u>
Asset Group A - Over\$1 billion in total assets											
Umpqua Bank	\$52,167,342	\$102,369	0.78%	7.86%	56.69%	\$124	\$380,949	0.76%	7.75%	58.14%	\$122
Summit Bank	\$1,075,242	\$2,018	0.75%	7.32%	54.54%	\$134	\$9,658	0.94%	9.10%	53.83%	\$129
Citizens Bank	\$1,019,726	\$1,531	0.59%	9.42%	76.34%	\$93	\$6,199	0.61%	9.67%	75.63%	\$94
State Average of Asset Group A	\$18,087,437	\$35,306	0.71%	8.20%	62.52%	\$117	\$132,269	0.77%	8.84%	62.53%	\$115
Asset Group B - \$501 million to \$1 billion in total asset	s										
Bank of Eastern Oregon	\$860,734	\$4,165	1.99%	22.91%	54.99%	\$122	\$14,970	1.81%	21.63%	58.98%	\$129
People's Bank of Commerce	\$764,891	(\$3,790)	(1.85%)	(17.19%)	74.87%		\$1,409	0.17%			
Oregon Pacific Banking Co.	\$760,913	\$2,417	1.26%	13.73%	65.01%		\$9,954	1.30%		62.50%	
Pioneer Trust Bank, National Association	\$682,336	\$3,957	2.25%	17.33%	30.36%		\$15,705	2.25%		33.24%	
First Federal Savings and Loan Association of McMinnville	\$630,035	\$379	0.24%	2.60%			\$2,572	0.40%		81.95%	
Evergreen Federal Bank	\$605,071	\$291	0.19%	1.68%			\$2,057	0.33%		75.59%	
Community Bank	\$562,233	\$1,407	0.95%	35.81%	68.53%	\$79	\$6,309	1.07%	43.86%	66.20%	\$82
State Average of Asset Group B	\$695,173	\$1,261	0.72%	10.98%	65.84%	\$105	\$7,568	1.05%	15.31%	64.34%	\$107
Asset Group C - \$251 to \$500 million in total assets											
Oregon Coast Bank	\$439,071	\$1,464	1.29%	24.47%	61.74%	\$108	\$4,427	0.99%	19.90%	65.07%	\$102
Willamette Valley Bank	\$395,937	\$572	0.57%	3.16%	86.83%		\$3,793	0.96%	5.24%	83.11%	
Lewis & Clark Bank	\$390,755	\$309	0.32%	3.45%	86.17%		(\$1,824)	(0.49%)		93.44%	
Pacific West Bank	\$320,232	(\$149)	(0.19%)	(1.77%)			(\$232)	(0.08%)		96.59%	
Clackamas County Bank	\$289,151	\$375	0.51%	6.47%	81.73%	\$85	\$2,118	0.72%	9.50%	77.59%	\$84
State Average of Asset Group C	\$367,029	\$514	0.50%	7.16%	83.53%	\$117	\$1,656	0.42%	5.78%	83.16%	\$119
Asset Group D - \$0 to \$250 million in total assets											
No information within Asset Group D	\$0	\$0	0.00%	0.00%	0.00%	\$0	\$0	0.00%	0.00%	0.00%	\$0
State Average of Asset Group D	\$0	\$0	0.00%	0.00%	0.00%	\$0	\$0	0.00%	0.00%	0.00%	\$0

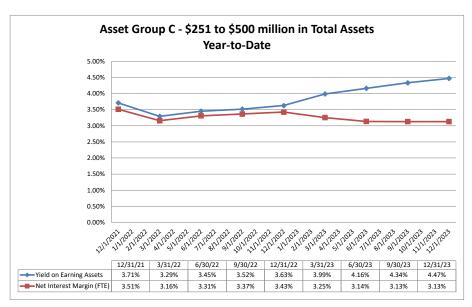
Note: Report includes only bank-level data.

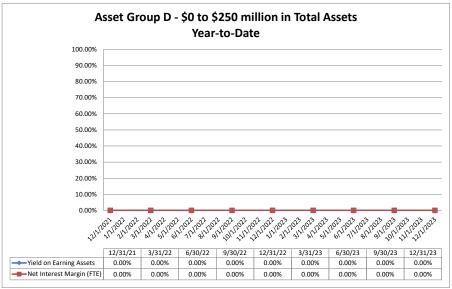
Balance Sheet & Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets & Net Interest Margin (FTE)





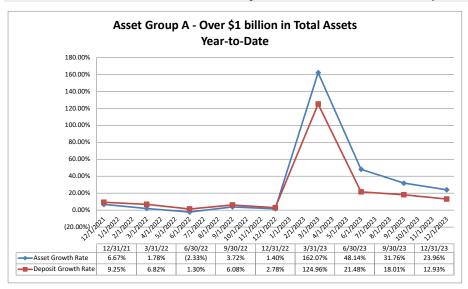


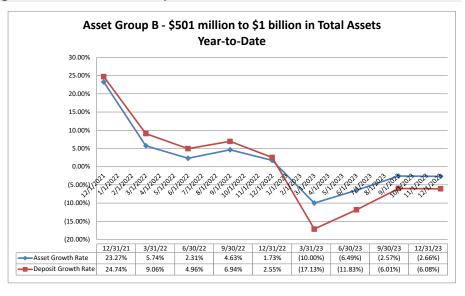


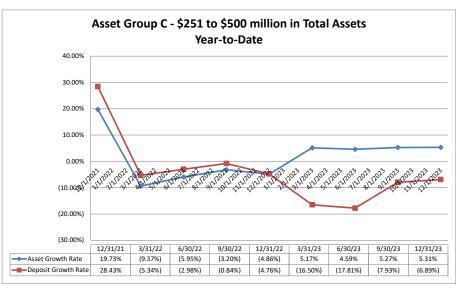
Source: SNL Financial

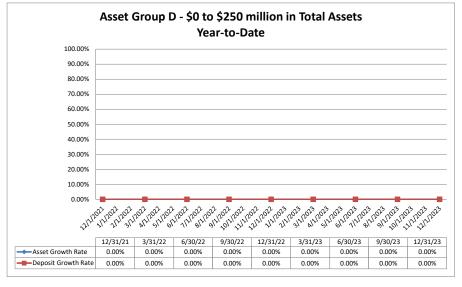
Note: Report includes only bank-level data.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate & Deposit Growth Rate









Source: SNL Financial

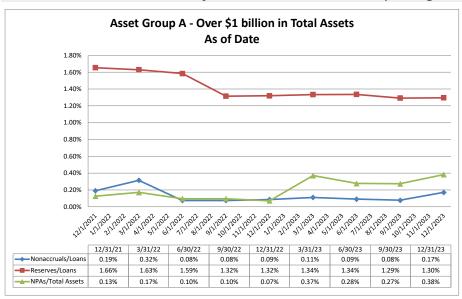
Note: Report includes only bank-level data.

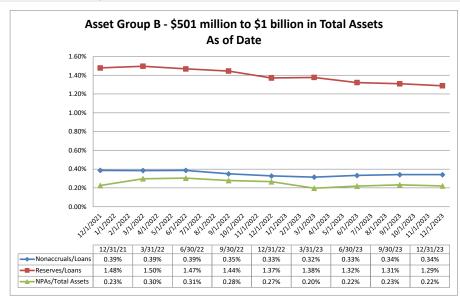
Balance Sheet & Net Interest Margin	December 31, 2023 Run Date: March 18, 2023									8, 2023		
			As of Dat	e					Year to Da	te		
Institution Name	Total Assets (\$000)	Total Lns & Leases (\$000)	Total Deposits (\$000)	Loans/ Deposits (%)	Liquidity Ratio (%)	Total Assets/ Employees (\$000)	Yield on Earning Assets (%)	Cost of Interest Bearing Liab (%)	Cost of Funds (%)	Net Interest Margin (FTE) (%)	Asset Growth Rate (%)	Deposit Growth Rate (%)
Asset Group A - Over \$1 billion in total assets												
Umpqua Bank Summit Bank Citizens Bank	\$52,167,342 \$1,075,242 \$1,019,726	\$37,472,666 \$927,471 \$406,408	\$41,657,169 \$916,967 \$752,455	89.95% 101.15% 54.01%	15.55% 7.40% 24.11%	\$10,461 \$8,271 \$5,482	5.55% 6.49% 4.06%	2.40%	1.61% 1.94% 0.78%	4.06% 4.70% 3.28%	63.82% 11.41% (3.36%)	53.09% 6.98% (21.27%)
State Average of Asset Group A	\$18,087,437	\$12,935,515	\$14,442,197	81.70%	15.69%	\$8,071	5.37%	2.06%	1.44%	4.01%	23.96%	12.93%
Asset Group B - \$501 million to \$1 billion in total asset	s											
Bank of Eastern Oregon People's Bank of Commerce Oregon Pacific Banking Co. Pioneer Trust Bank, National Association First Federal Savings and Loan Association of McMinnville Evergreen Federal Bank Community Bank	\$860,734 \$764,891 \$760,913 \$682,336 \$630,035 \$605,071 \$562,233	\$527,894 \$529,735 \$536,662 \$528,759 \$380,510 \$470,755 \$140,664	\$775,823 \$640,089 \$662,709 \$588,626 \$539,647 \$523,619 \$518,195	68.04% 82.76% 80.98% 89.83% 70.51% 89.90% 27.14%	38.54% 15.40% 27.19% 25.54% 36.15% 15.88% 59.79%	\$5,738 \$5,795 \$5,636 \$9,610 \$7,500 \$7,036 \$6,857	5.98% 4.62% 4.61% 5.02% 3.38% 4.09% 3.71%	1.93% 1.06% 1.74% 0.89% 0.84%	0.30% 0.81% 0.75% 1.54% 0.77% 0.76% 0.73%	5.72% 3.62% 3.87% 3.60% 2.69% 3.38% 3.02%	(3.31%) (4.92%) 0.91% (6.14%) 0.87% (4.55%) (1.51%)	(5.30%) (9.15%) (3.19%) (8.42%) (3.18%) (7.65%) (5.65%)
State Average of Asset Group B	\$695,173	\$444,997	\$606,958	72.74%	31.21%	\$6,882	4.49%	1.13%	0.81%	3.70%	(2.66%)	(6.08%)
Asset Group C - \$251 to \$500 million in total assets												
Oregon Coast Bank Willamette Valley Bank Lewis & Clark Bank Pacific West Bank Clackamas County Bank	\$439,071 \$395,937 \$390,755 \$320,232 \$289,151	\$232,449 \$321,506 \$156,876 \$248,402 \$144,191	\$347,906 \$312,713 \$269,782 \$237,560 \$224,824	66.81% 102.81% 58.15% 104.56% 64.14%	21.84% 8.90% 36.66% 10.76% 29.12%	\$7,318 \$2,890 \$8,683 \$8,006 \$5,355	4.24% 5.35% 4.36% 5.02% 3.40%	1.49% 2.74% 2.70%	1.46% 1.35% 2.09% 1.97% 0.63%	2.93% 4.24% 2.41% 3.26% 2.82%	8.45% (1.49%) 7.68% 13.61% (1.69%)	(7.84%) (2.08%) (11.10%) (1.05%) (12.36%)
State Average of Asset Group C	\$367,029	\$220,685	\$278,557	79.29%	21.46%	\$6,450	4.47%	2.04%	1.50%	3.13%	5.31%	(6.89%)
Asset Group D - \$0 to \$250 million in total assets												
No information within Asset Group D	\$0	\$0	\$0	0.00%	0.00%	\$0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
State Average of Asset Group D	\$0	\$0	\$0	0.00%	0.00%	\$0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

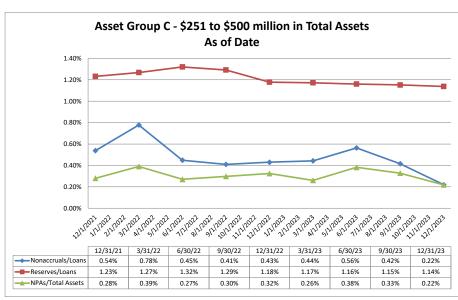
Note: Report includes only bank-level data.

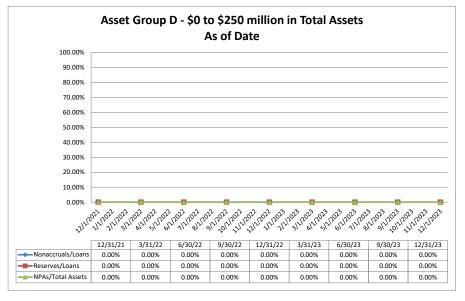
Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans & NPAs/Total Assets









Source: SNL Financial

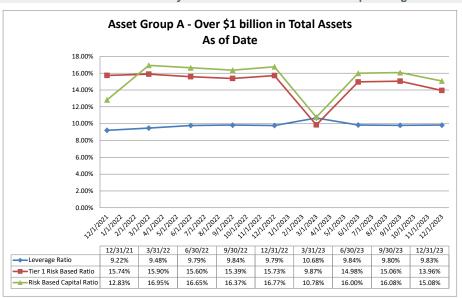
Note: Report includes only bank-level data.

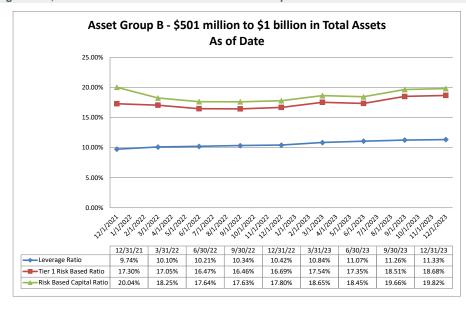
Asset Quality	Dece	ember 31, 2	023		Run Date: March 18, 20					
				As of Date						
Institution Name	Total Assets (\$000)	Tot Loans & Leases Nonaccrual (\$000)	Nonaccrual Loans/Total Loans (%)	Reserves/Loans (%)	Reserves/ NPLs (%)	NPA+ Loans 90PD / Tang Equity + LLRs (%) Texas Ratio	NPAs/Total Asset			
Asset Group A - Over \$1 billion in total assets										
Umpqua Bank	\$52,167,342	\$74,372	0.20%	1.18%						
Summit Bank	\$1,075,242	\$1,655	0.18%	1.33%						
Citizens Bank	\$1,019,726	\$510	0.13%	1.38%	NM	0.66%	0.05%			
State Average of Asset Group A	\$18,087,437	\$25,512	0.17%	1.30%	189.17%	4.21%	0.38%			
Asset Group B - \$501 million to \$1 billion in total ass	sets									
Bank of Eastern Oregon	\$860,734	\$3,261	0.62%	1.14%	184.08%	4.03%	0.38%			
People's Bank of Commerce	\$764,891	\$257	0.05%	1.11%	596.44%	1.27%	0.16%			
Oregon Pacific Banking Co.	\$760,913	\$443	0.08%	1.30%	447.40%					
Pioneer Trust Bank, National Association	\$682,336	\$2,502	0.47%	1.68%						
First Federal Savings and Loan Association of McMinnville	\$630,035	\$0	0.00%	1.04%						
Evergreen Federal Bank	\$605,071	\$902	0.19%	1.37%						
Community Bank	\$562,233	\$1,375	0.98%	1.37%	140.58%	6.00%	0.24%			
State Average of Asset Group B	\$695,173	\$1,249	0.34%	1.29%	406.54%	2.49%	0.22%			
Asset Group C - \$251 to \$500 million in total assets										
Oregon Coast Bank	\$439,071	\$1,761	0.76%	1.00%	131.69%	11.57%	0.81%			
Willamette Valley Bank	\$395,937	\$1,105	0.34%	0.98%						
Lewis & Clark Bank	\$390,755	\$0	0.00%	1.38%						
Pacific West Bank	\$320,232	\$0	0.00%	1.31%						
Clackamas County Bank	\$289,151	\$0	0.00%	1.02%	NA	0.00%	0.00%			
State Average of Asset Group C	\$367,029	\$573	0.22%	1.14%	208.65%	2.62%	0.22%			
Asset Group D - \$0 to \$250 million in total assets										
No information within Asset Group D	\$0	\$0	0.00%	0.00%	0.00%	0.00%	0.00%			
State Average of Asset Group D	\$0	\$0	0.00%	0.00%	0.00%	0.00%	0.00%			

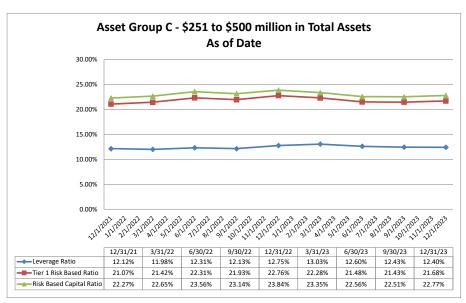
Note: Report includes only bank-level data.

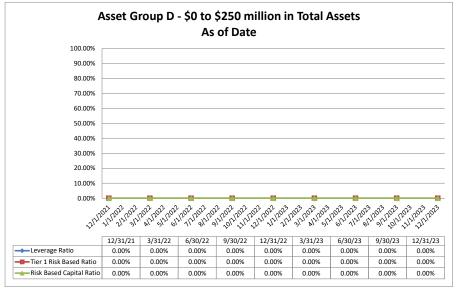
Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio & Risk Based Capital Ratio





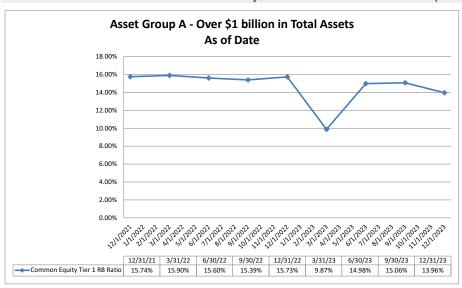


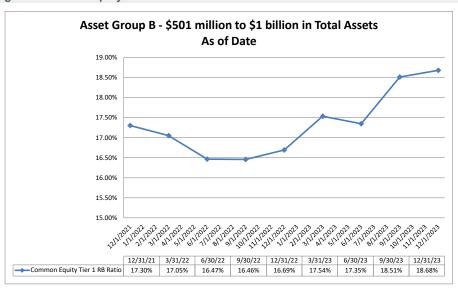


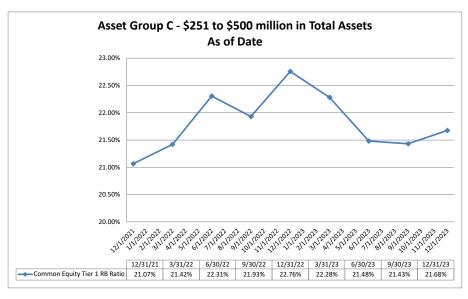
Source: SNL Financial

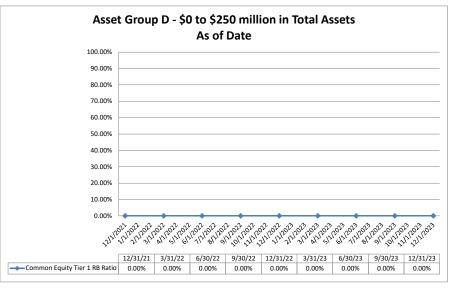
Note: Report includes only bank-level data.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio









Source: SNL Financial

Note: Report includes only bank-level data.

Capital Adequacy	Decei	mber 31,	2023			Run D	ate: Marcl	n 18, 2023
				As	of Date			
Institution Name	Total Assets (\$000)	Total Equity Capital (\$000)	Tier1 Capital (\$000)	Common Equity Tier 1 Capital (\$000)	Leverage Ratio (%)	Tier 1 Risk Based Ratio (%)	Risk Based Capital Ratio (%)	Common Equity Tier 1 Risk Based Ratio (%)
Asset Group A - Over \$1 billion in total assets								
Umpqua Bank Summit Bank Citizens Bank	\$52,167,342 \$1,075,242 \$1,019,726	\$5,367,571 \$112,017 \$71,253	\$4,231,569 \$114,756 \$108,947	\$4,231,569 \$114,756 \$108,947	8.30% 10.66% 10.54%	10.52% 11.46% 19.89%	11.57% 12.71% 20.97%	10.52% 11.46% 19.89%
State Average of Asset Group A	\$18,087,437	\$1,850,280	\$1,485,091	\$1,485,091	9.83%	13.96%	15.08%	13.96%
Asset Group B - \$501 million to \$1 billion in total assets	;							
Bank of Eastern Oregon People's Bank of Commerce Oregon Pacific Banking Co. Pioneer Trust Bank, National Association First Federal Savings and Loan Association of McMinnville Evergreen Federal Bank Community Bank	\$860,734 \$764,891 \$760,913 \$682,336 \$630,035 \$605,071 \$562,233	\$75,738 \$91,643 \$73,286 \$93,104 \$60,394 \$70,402 \$20,997	\$80,197 \$101,700 \$82,278 \$95,510 \$76,324 \$74,236 \$51,952	\$80,197 \$101,700 \$82,278 \$95,510 \$76,324 \$74,236 \$51,952	9.58% 12.49% 10.70% 13.57% 11.86% 12.36% 8.78%	NA NA 14.28% 15.42% 20.90% NA 24.12%	NA NA 15.53% 16.67% 22.05% NA 25.03%	NA NA 14.28% 15.42% 20.90% NA 24.12%
State Average of Asset Group B	\$695,173	\$69,366	\$80,314	\$80,314	11.33%	18.68%	19.82%	18.68%
Asset Group C - \$251 to \$500 million in total assets								
Oregon Coast Bank Willamette Valley Bank Lewis & Clark Bank Pacific West Bank Clackamas County Bank	\$439,071 \$395,937 \$390,755 \$320,232 \$289,151	\$28,226 \$72,542 \$36,508 \$33,961 \$24,690	\$43,488 \$74,102 \$42,166 \$35,626 \$33,279	\$43,488 \$74,102 \$42,166 \$35,626 \$33,279	9.60% 18.56% 10.96% 11.45% 11.41%	NA 20.82% NA	NA NA 21.98% NA 23.56%	NA NA 20.82% NA 22.53%
State Average of Asset Group C	\$367,029	\$39,185	\$45,732	\$45,732	12.40%	21.68%	22.77%	21.68%
Asset Group D - \$0 to \$250 million in total assets								
No information within Asset Group D	\$0	\$0	\$0	\$0	0.00%	0.00%	0.00%	0.00%
State Average of Asset Group D	\$0	\$0	\$0	\$0	0.00%	0.00%	0.00%	0.00%
				-			-	

Note: Report includes only bank-level data.

Definitions

Total assets	All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles.
Net income	Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification® (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example.
Return on average assets (%)	Return on average assets; net income as a percent of average assets.
Return on average equity (%)	Return on average equity; net income as a percent of average equity.
Efficiency ratio (FTE) (%)	Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items.
Salary expense ÷ employees	Salary and benefits expense divided by number of full-time equivalent employees at end of period.
Total loans and leases	The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above.
Total deposits	Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations.
Liquidity ratio (%)	Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities.
Total assets ÷ employees	Total assets divided by number of full-time equivalent employees at end of period.
Loans ÷ deposits (%)	Loans held for investment, before reserves, as a percent of total insured deposits.
Yield on earning assets (%)	Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets.
Cost of interest-bearing liability (%)	Interest incurred on liabilities as a percent of average interest- bearing liabilities. Total interest expense divided by average interest-bearing liabilities.

Cost of funds (%)	Interest incurred on liabilities as a percent of average non- interest-bearing deposits and interest-bearing liabilities.
Net interest margin (FTE) (%)	Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.
Asset growth rate (%)	Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets.
Deposit growth rate (%)	Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits.
Total loans and leases nonaccrual	Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing.
Nonaccrual loans ÷ total loans (%)	Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans.
Reserves ÷ loans (%)	Reserves for loan losses as a percent of loans before reserves.
Reserves ÷ nonperforming loans (%)	Loan loss reserves as a percent of nonperforming loans.
Nonperforming assets / total assets (%)	Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets.
Nonperforming assets + loans 90PD ÷ tangible equity + loan loss reserves (%)	Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio.
Total equity capital	Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example.
Tier 1 capital	For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines.
Leverage ratio (%)	Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets.
Tier 1 risk-based ratio (%)	Tier 1 capital as a percent of total risk-adjusted assets.
Risk-Based Capital Ratio (%)	The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets.
Common Equity Tier Risk Based Ratio (%)	Tier 1 common capital as a percent of risk-weighted assets.