(11) MOSSADAMS


## Bankers' Index

The Bankers' Index is published by the
California offices of Moss Adams. For more
information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

## Northern California

| FRESNO | NAPA | SACRAMENTO |
| :---: | :---: | :---: |
| 265 East River Park Circle | 1000 Main Street | 3100 Zinfandel Drive |
| Suite 110 | Suite 280 | Fifth Floor |
| Fresno, CA 93270 | Napa, CA 94559 | Rancho Cordova, CA 95670 |
| (559) 389-5700 | (707) 255-1059 | (916) 503-8100 |
| SAN FRANCISCO | SANTA ROSA | SILICON VALLEY |
| 101 Second Street | 3558 Round Barn Boulevard | 635 Campbell Technology |
| Suite 900 | Suite 300 | Parkway, Suite 300 |
| San Francisco, CA 94105 | Santa Rosa, CA 95403 | Campbell, CA 95008 |
| (415) 956-1500 | (707) 527-0800 | (408) 369-2400 |
| Stockton | WALnUT CREEK |  |
| 3121 West March Lane | 1333 North California |  |
| Suite 100 | Boulevard, Suite 350 |  |
| Stockton, CA 95219 | Walnut Creek, CA 94596 |  |
| (209) 955-6100 | (925) 952-2500 |  |

## Southern California

## LOS ANGELES

10960 Wilshire Boulevard Suite 1100
Los Angeles, CA 90024
(310) 477-0450

ORANGE COUNTY
2040 Main Street
Suite 900
Irvine, CA 92614
(949) 221-4000

## SAN DIEGO

4747 Executive Drive
Suite 1300
San Diego, CA 92121
(858) 627-1400

WOODLAND HILLS
21700 Oxnard Street
Suite 300
Woodland Hills, CA 91367
(818) 577-1900

## Bankers' Index

## ASSET SIZE DEFINITION

## Group A $\$ 0-\$ 250$ million

| Group B | $\$ 251$ million- $\$ 500$ million |
| :--- | :--- |
| Group C | $\$ 501$ million- $\$ 1$ billion |
| Group D |  |

California counties included in the data:

| Northern |  | Southern |
| :--- | :--- | :--- |
|  |  |  |
| Alameda | Napa | Imperial |
| Alpine | Nevada | Kern |
| Amador | Placer | Los Angeles |
| Butte | Plumas | Orange |
| Calaveras | Sacramento | Riverside |
| Colusa | San Benito | San Bernardino |
| Contra Costa | San Francisco | San Diego |
| Del Norte | San Joaquin | San Luis Obispo |
| El Dorado | San Mateo | Santa Barbara |
| Fresno | Santa Clara | Ventura |
| Glenn | Santa Cruz |  |
| Humboldt | Shasta |  |
| Inyo | Sierra |  |
| Kings | Siskiyou |  |
| Lake | Solano |  |
| Lassen | Sonoma |  |
| Madera | Stanislaus |  |
| Marin | Sutter |  |
| Mariposa | Tehama |  |
| Mendocino | Trinity |  |
| Merced | Tulare |  |
| Modoc | Tuolumne |  |
| Mono | Yolo |  |
| Monterey | Yuba |  |

Northern California

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Equity





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg <br> Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) |

Asset Group A - \$0 to \$250 million in total assets

| California Pacific Bank | $\$ 71,299$ |
| :--- | ---: |
| Bank of Feather River | $\$ 114,134$ |
| Gateway Bank, F.S.B. | $\$ 120,867$ |
| Golden Pacific Bank, National Association | $\$ 132,018$ |
| Beacon Business Bank, National Association | $\$ 13,919$ |
| Metropolitan Bank | $\$ 165,703$ |
| Monterey County Bank | $\$ 170,455$ |
| First Federal Savings and Loan Association | $\$ 198,052$ |
| of San Rafael | $\$ 210,032$ |
| Bank of Rio Vista | $\$ 218,192$ |
| Merchants National Bank of Sacramento | $\$ 225,823$ |
| Northern California National Bank | $\$ 235,622$ |
| Golden Valley Bank | $\$ 244,745$ |
| Cornerstone Community Bank |  |

Asset Group B - \$251 to \$500 million in total assets
Summit Bank
Liberty Bank
Pacific Valley Bank
Murphy Bank
Mission National Bank
Lighthouse Bank
Bank of San Francisco
Redwood Capital Bank
River Valley Community Bank
Pinnacle Bank
Community Bank of the Bay
Fresno First Bank
AltaPacific Bank

Average of Asset Group B

| $\$ 252,201$ |
| ---: |
| $\$ 260,331$ |
| $\$ 267,692$ |
| $\$ 270,326$ |
| $\$ 280,469$ |
| $\$ 281,882$ |
| $\$ 309,286$ |
| $\$ 349,998$ |
| $\$ 359,653$ |
| $\$ 360,487$ |
| $\$ 373,438$ |
| $\$ 413,514$ |
| $\$ 432,589$ |


| \$697 | 1.09\% | 9.76\% | 64.24\% | \$128 | \$1,382 | 1.06\% | 9.79\% | 66.34\% | \$125 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$436 | 0.64\% | 4.90\% | 76.35\% | \$109 | \$882 | 0.64\% | 4.98\% | 76.43\% | \$113 |
| \$557 | 0.84\% | 7.13\% | 72.62\% | \$120 | \$1,027 | 0.78\% | 6.63\% | 74.33\% | \$121 |
| \$1,252 | 1.90\% | 16.62\% | 51.59\% | \$107 | \$2,704 | 2.08\% | 18.12\% | 50.31\% | \$105 |
| \$696 | 1.01\% | 9.71\% | 66.05\% | \$86 | \$1,276 | 0.91\% | 9.00\% | 67.90\% | \$85 |
| \$1,242 | 1.84\% | 13.75\% | 48.82\% | \$151 | \$2,280 | 1.71\% | 12.83\% | 50.08\% | \$153 |
| \$793 | 1.04\% | 10.68\% | 61.38\% | \$151 | \$1,364 | 0.93\% | 10.09\% | 63.10\% | \$144 |
| \$1,194 | 1.39\% | 16.07\% | 56.25\% | \$78 | \$2,179 | 1.28\% | 14.82\% | 58.89\% | \$81 |
| \$1,075 | 1.18\% | 15.13\% | 48.82\% | \$88 | \$1,945 | 1.10\% | 13.78\% | 50.38\% | \$86 |
| \$1,421 | 1.60\% | 15.59\% | 61.41\% | \$149 | \$2,532 | 1.44\% | 14.18\% | 62.99\% | \$148 |
| \$998 | 1.14\% | 10.32\% | 62.53\% | \$122 | \$1,527 | 0.92\% | 7.97\% | 68.07\% | \$118 |
| \$1,554 | 1.55\% | 17.20\% | 54.21\% | \$145 | \$3,024 | 1.49\% | 17.04\% | 54.98\% | \$148 |
| \$1,456 | 1.35\% | 9.74\% | 56.86\% | \$147 | \$2,597 | 1.23\% | 8.62\% | 63.46\% | \$150 |
| \$1,029 | 1.27\% | 12.05\% | 60.09\% | \$122 | \$1,901 | 1.20\% | 11.37\% | 62.10\% | \$121 |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio <br> (FTE) (\%) | Salary Exp/ Employees (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | $\begin{aligned} & \text { Return on } \\ & \text { Avg Equity (\%) } \end{aligned}$ | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) |

Asset Group C - \$501 million to \$1 billion in total assets
Summit State Bank
1st Capital Bank
BAC Community Bank
Santa Cruz County Bank
American River Bank
Pacific Coast Bankers' Bank
Plumas Bank
Bank of the Orient
Avidbank
Premier Valley Bank
Presidio Bank
United Security Bank
Suncrest Bank
California Bank of Commerce

| $\$ 585,950$ |
| :--- |
| $\$ 609,640$ |
| $\$ 625,351$ |
| $\$ 635,257$ |
| $\$ 675,657$ |
| $\$ 759,384$ |
| $\$ 764,089$ |
| $\$ 806,926$ |
| $\$ 842,874$ |
| $\$ 846,215$ |
| $\$ 853,318$ |
| $\$ 877,443$ |
| $\$ 883,022$ |
| $\$ 910,928$ |

Average of Asset Group C $\qquad$

|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $1.23 \%$ | $11.71 \%$ | $61.93 \%$ | $\$ 120$ |


|  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $1.19 \%$ | $11.36 \%$ | $61.98 \%$ | $\$ 118$ |

Asset Group D - \$1 billion to \$10 billion in total assets

| Beneficial State Bank | $\$ 1,034,099$ |
| :--- | ---: |
| Oak Valley Community Bank | $\$ 1,069,476$ |
| Savings Bank of Mendocino County | $\$ 1,112,976$ |
| Five Star Bank | $\$ 1,158,054$ |
| First Northern Bank of Dixon | $\$ 1,186,524$ |
| Redding Bank of Commerce | $\$ 1,282,306$ |
| United Business Bank | $\$ 1,345,123$ |
| Central Valley Community Bank | $\$ 1,588,754$ |
| Poppy Bank | $\$ 1,762,442$ |
| River City Bank | $\$ 2,082,390$ |
| El Dorado Savings Bank, F.S.B. | $\$ 2,206,292$ |
| Bank of the Sierra | $\$ 2,425,318$ |
| Bank of Marin | $\$ 2,464,793$ |
| Exchange Bank | $\$ 2,615,396$ |
| Bank of Stockton | $\$ 2,981,404$ |
| Farmers \& Merchants Bank of Central | $\$ 3,085,871$ |
| California | $\$ 3,122,015$ |
| Heritage Bank of Commerce | $\$ 3,814,919$ |
| Fremont Bank | $\$ 4,861,411$ |
| Tri Counties Bank | $\$ 5,537,276$ |
| WestAmerica Bank | $\$ 6,133,131$ |
| Mechanics Bank | $\$ 6,507,646$ |
| Luther Burbank Savings |  |

Average of Asset Group D
\$2,698,983

| \$504 | 0.21\% | 1.88\% | 80.46\% | \$95 |
| :---: | :---: | :---: | :---: | :---: |
| \$2,733 | 1.04\% | 11.82\% | 62.91\% | \$89 |
| \$3,434 | 1.23\% | 8.36\% | 54.29\% | \$69 |
| \$6,706 | 2.28\% | 26.41\% | 36.57\% | \$112 |
| \$3,053 | 1.03\% | 12.28\% | 61.81\% | \$103 |
| \$4,231 | 1.32\% | 12.79\% | 56.80\% | \$93 |
| \$4,344 | 1.34\% | 12.85\% | 56.57\% | \$111 |
| \$5,129 | 1.29\% | 9.69\% | 60.80\% | \$87 |
| \$10,977 | 2.62\% | 23.02\% | 30.44\% | \$92 |
| \$5,740 | 1.12\% | 11.95\% | 39.87\% | \$110 |
| \$4,984 | 0.91\% | 8.81\% | 56.05\% | \$67 |
| \$8,503 | 1.41\% | 11.72\% | 59.47\% | \$63 |
| \$8,249 | 1.33\% | 11.49\% | 54.78\% | \$113 |
| \$8,874 | 1.36\% | 16.80\% | 56.51\% | \$89 |
| \$14,024 | 1.90\% | 12.38\% | 44.16\% | \$109 |
| \$11,124 | 1.46\% | 14.41\% | 53.72\% | \$171 |
| \$1,974 | 0.26\% | 2.43\% | 69.99\% | \$191 |
| \$13,034 | 1.33\% | 17.06\% | 72.41\% | \$105 |
| \$16,023 | 1.33\% | 11.42\% | 62.89\% | \$88 |
| \$18,282 | 1.32\% | 14.81\% | 49.57\% | \$61 |
| \$9,302 | 0.62\% | 4.56\% | 68.18\% | \$100 |
| \$12,812 | 0.81\% | 7.33\% | 43.56\% | \$135 |


| $\$ 115$ | $0.02 \%$ | $0.23 \%$ | $83.74 \%$ | $\$ 95$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 5,626$ | $1.07 \%$ | $12.23 \%$ | $62.56 \%$ | $\$ 90$ |
| $\$ 6,905$ | $1.23 \%$ | $8.37 \%$ | $54.36 \%$ | $\$ 70$ |
| $\$ 12,833$ | $2.31 \%$ | $25.29 \%$ | $36.73 \%$ | $\$ 110$ |
| $\$ 5,823$ | $0.98 \%$ | $11.82 \%$ | $63.10 \%$ | $\$ 105$ |
| $\$ 8,051$ | $1.27 \%$ | $12.25 \%$ | $58.82 \%$ | $\$ 96$ |
| $\$ 8,563$ | $1.35 \%$ | $12.87 \%$ | $55.54 \%$ | $\$ 116$ |
| $\$ 10,635$ | $1.32 \%$ | $10.09 \%$ | $61.33 \%$ | $\$ 84$ |
| $\$ 20,561$ | $2.51 \%$ | $21.66 \%$ | $31.86 \%$ | $\$ 92$ |
| $\$ 11,284$ | $1.11 \%$ | $11.90 \%$ | $40.49 \%$ | $\$ 112$ |
| $\$ 9,737$ | $0.89 \%$ | $8.69 \%$ | $56.38 \%$ | $\$ 65$ |
| $\$ 15,652$ | $1.32 \%$ | $10.86 \%$ | $61.40 \%$ | $\$ 63$ |
| $\$ 14,938$ | $1.21 \%$ | $10.21 \%$ | $59.12 \%$ | $\$ 118$ |
| $\$ 19,974$ | $1.53 \%$ | $19.16 \%$ | $53.20 \%$ | $\$ 89$ |
| $\$ 13,072$ | $0.89 \%$ | $5.80 \%$ | $47.43 \%$ | $\$ 109$ |
|  |  |  |  |  |
| $\$ 21,827$ | $1.44 \%$ | $14.32 \%$ | $54.74 \%$ | $\$ 171$ |
| $\$ 1,688$ | $0.80 \%$ | $7.65 \%$ | $61.42 \%$ | $\$ 158$ |
| $\$ 27,131$ | $1.39 \%$ | $17.77 \%$ | $71.16 \%$ | $\$ 104$ |
| $\$ 30,792$ | $1.29 \%$ | $11.01 \%$ | $63.66 \%$ | $\$ 88$ |
| $\$ 35,823$ | $1.30 \%$ | $14.45 \%$ | $50.13 \%$ | $\$ 61$ |
| $\$ 21,023$ | $0.72 \%$ | $5.18 \%$ | $65 \%$ | $67 \%$ |
| $\$ 25,686$ | $0.84 \%$ | $7.41 \%$ | $43.60 \%$ | $\$ 101$ |
|  |  |  |  | $\$ 138$ |
| $\$ 15,352$ | $1.22 \%$ | $11.79 \%$ | $56.21 \%$ | $\$ 102$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate





## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region Institution Name | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Deposits (\$000) | Loans/Deposits <br> (\%) | Liquidity Ratio <br> (\%) | $\begin{aligned} & \text { Assets/Employees } \\ & (\$ 000) \end{aligned}$ | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds <br> (\%) | Net Interest Margin (FTE) (\%) | $\begin{aligned} & \text { Asset Growth } \\ & \text { Rate (\%) } \end{aligned}$ | Deposit Growth Rate (\%) |

Asset Group A - \$0 to \$250 million in total assets

| California Pacific Bank | \$71,299 | \$44,741 | \$39,644 | 112.86\% | 60.07\% | \$7,922 | 5.65\% | 0.42\% | 0.21\% | 5.53\% | (17.03\%) | (31.87\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank of Feather River | \$114,134 | \$99,020 | \$92,374 | 107.19\% | 12.20\% | \$5,435 | 5.49\% | 0.86\% | 0.69\% | 4.84\% | (13.11\%) | (12.54\%) |
| Gateway Bank, F.S.B. | \$120,867 | \$67,570 | \$103,614 | 65.21\% | 36.75\% | \$6,715 | 3.86\% | 0.63\% | 0.61\% | 3.28\% | 1.83\% | (13.02\%) |
| Golden Pacific Bank, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$132,018 | \$100,218 | \$119,466 | 83.89\% | 19.65\% | \$3,474 | 4.84\% | 0.42\% | 0.24\% | 4.61\% | 11.92\% | 13.73\% |
| Beacon Business Bank, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$136,919 | \$105,468 | \$117,220 | 89.97\% | 25.89\% | \$4,279 | 5.05\% | 0.64\% | 0.41\% | 4.73\% | 6.60\% | 5.59\% |
| Metropolitan Bank | \$165,703 | \$129,474 | \$141,216 | 91.69\% | 16.64\% | \$4,042 | 5.30\% | 1.10\% | 0.95\% | 4.45\% | 0.52\% | 4.55\% |
| Monterey County Bank | \$170,455 | \$90,225 | \$144,179 | 62.58\% | 22.27\% | \$3,874 | 4.86\% | 0.66\% | 0.51\% | 4.30\% | (5.92\%) | (3.09\%) |
| First Federal Savings and Loan |  |  |  |  |  |  |  |  |  |  |  |  |
| Association of San Rafael | \$198,052 | \$185,986 | \$153,457 | 121.20\% | 6.36\% | \$5,825 | 4.29\% | 0.74\% | 0.75\% | 3.69\% | 4.47\% | 12.36\% |
| Bank of Rio Vista | \$210,032 | \$84,174 | \$178,039 | 47.28\% | 42.15\% | \$6,564 | 3.34\% | 0.24\% | 0.17\% | 3.23\% | (7.87\%) | (12.91\%) |
| Merchants National Bank of |  |  |  |  |  |  |  |  |  |  |  |  |
| Sacramento | \$218,192 | \$90,292 | \$197,021 | 45.83\% | 55.19\% | \$11,484 | 2.79\% | 0.45\% | 0.34\% | 2.54\% | 1.48\% | 7.27\% |
| Northern California National Bank | \$225,823 | \$98,014 | \$204,655 | 47.89\% | 49.99\% | \$8,364 | 2.98\% | 0.36\% | 0.28\% | 2.75\% | 3.58\% | 2.79\% |
| Golden Valley Bank | \$235,622 | \$155,056 | \$204,339 | 75.88\% | 35.08\% | \$5,355 | 4.08\% | 0.30\% | 0.21\% | 3.95\% | 9.39\% | 9.98\% |
| Cornerstone Community Bank | \$244,745 | \$193,988 | \$212,103 | 91.46\% | 16.47\% | \$6,615 | 5.01\% | 0.91\% | 0.73\% | 4.30\% | 13.72\% | 15.43\% |
| Average of Asset Group A | \$172,605 | \$111,094 | \$146,717 | 80.23\% | 30.67\% | \$6,150 | 4.43\% | 0.59\% | 0.47\% | 4.02\% | 0.74\% | (0.13\%) |

Asset Group B - \$251 to \$500 million in total assets

| Summit Bank | \$252,201 | \$158,518 | \$218,426 | 72.57\% | 37.27\% | \$6,637 | 4.75\% | 0.31\% | 0.16\% | 4.59\% | (7.98\%) | (10.35\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liberty Bank | \$260,331 | \$197,892 | \$223,103 | 88.70\% | 24.25\% | \$5,313 | 4.11\% | 0.34\% | 0.25\% | 3.91\% | (13.62\%) | (16.65\%) |
| Pacific Valley Bank | \$267,692 | \$228,383 | \$219,789 | 103.91\% | 14.16\% | \$5,819 | 4.51\% | 0.47\% | 0.28\% | 4.24\% | (4.31\%) | (18.05\%) |
| Murphy Bank | \$270,326 | \$235,350 | \$231,634 | 101.60\% | 13.48\% | \$8,192 | 5.91\% | 1.25\% | 1.24\% | 4.76\% | 12.76\% | 10.06\% |
| Mission National Bank | \$280,469 | \$217,326 | \$239,316 | 90.81\% | 23.19\% | \$6,233 | 4.29\% | 1.04\% | 0.75\% | 3.60\% | (3.30\%) | (0.44\%) |
| Lighthouse Bank | \$281,882 | \$228,679 | \$245,020 | 93.33\% | 13.45\% | \$9,093 | 5.73\% | 0.41\% | 0.30\% | 5.48\% | 15.95\% | 16.74\% |
| Bank of San Francisco | \$309,286 | \$259,932 | \$273,561 | 95.02\% | 17.80\% | \$8,139 | 4.48\% | 0.52\% | 0.30\% | 4.20\% | 13.38\% | 6.62\% |
| Redwood Capital Bank | \$349,998 | \$270,462 | \$318,101 | 85.02\% | 12.92\% | \$5,224 | 4.28\% | 0.24\% | 0.17\% | 4.12\% | 4.38\% | 4.08\% |
| River Valley Community Bank | \$359,653 | \$144,350 | \$260,337 | 55.45\% | 44.76\% | \$9,990 | 3.44\% | 0.75\% | 0.50\% | 2.96\% | 15.32\% | 4.07\% |
| Pinnacle Bank | \$360,487 | \$268,039 | \$319,073 | 84.01\% | 22.55\% | \$6,110 | 5.15\% | 0.24\% | 0.12\% | 5.03\% | 10.52\% | 9.47\% |
| Community Bank of the Bay | \$373,438 | \$295,128 | \$318,191 | 92.75\% | 20.17\% | \$7,780 | 4.51\% | 0.84\% | 0.53\% | 4.01\% | 52.59\% | 47.42\% |
| Fresno First Bank | \$413,514 | \$279,940 | \$375,230 | 74.60\% | 30.06\% | \$9,846 | 4.49\% | 0.35\% | 0.15\% | 4.37\% | 3.01\% | 2.01\% |
| AltaPacific Bank | \$432,589 | \$328,319 | \$338,311 | 97.05\% | 13.99\% | \$7,332 | 5.49\% | 0.68\% | 0.43\% | 5.09\% | 7.83\% | 1.84\% |
| Average of Asset Group B | \$323,990 | \$239,409 | \$275,392 | 87.29\% | 22.16\% | \$7,362 | 4.70\% | 0.57\% | 0.40\% | 4.34\% | 8.19\% | 4.37\% |

[^0]$N A=$ data was not available.

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Deposits (\$000) | Loans/Deposits <br> (\%) | Liquidity Ratio <br> (\%) | Assets/Employees (\$000) | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds <br> (\%) | Net Interest Margin (FTE) (\%) | $\begin{aligned} & \text { Asset Growth } \\ & \text { Rate (\%) } \end{aligned}$ | $\begin{aligned} & \text { Deposit Growth } \\ & \text { Rate (\%) } \end{aligned}$ |

Asset Group C - \$501 million to \$1 billion in total assets

| Summit State Bank | \$585,950 | \$469,631 | \$517,318 | 90.78\% | 10.15\% | \$6,976 | 4.29\% | 0.86\% | 0.62\% | 3.72\% | (8.16\%) | (6.07\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Capital Bank | \$609,640 | \$475,090 | \$552,881 | 85.93\% | 17.75\% | \$7,007 | 3.84\% | 0.22\% | 0.12\% | 3.74\% | 10.14\% | 10.19\% |
| BAC Community Bank | \$625,351 | \$429,569 | \$548,213 | 78.36\% | 24.70\% | \$5,634 | 3.74\% | 0.23\% | 0.14\% | 3.67\% | 0.54\% | (4.82\%) |
| Santa Cruz County Bank | \$635,257 | \$475,029 | \$563,842 | 84.25\% | 18.34\% | \$7,474 | 4.71\% | 0.35\% | 0.21\% | 4.55\% | 1.68\% | 0.42\% |
| American River Bank | \$675,657 | \$295,039 | \$581,594 | 50.73\% | 44.93\% | \$6,757 | 3.36\% | 0.37\% | 0.24\% | 3.17\% | 5.97\% | 8.57\% |
| Pacific Coast Bankers' Bank | \$759,384 | \$317,405 | \$560,673 | 56.61\% | 28.14\% | \$7,749 | 3.29\% | 1.83\% | 0.83\% | 2.49\% | (15.60\%) | (28.71\%) |
| Plumas Bank | \$764,089 | \$518,675 | \$679,618 | 76.32\% | 17.59\% | \$5,163 | 4.73\% | 0.16\% | 0.09\% | 4.68\% | 5.19\% | 5.00\% |
| Bank of the Orient | \$806,926 | \$694,333 | \$688,395 | 100.86\% | 13.23\% | \$5,344 | 4.68\% | 0.98\% | 0.83\% | 3.94\% | 19.14\% | 17.91\% |
| Avidbank | \$842,874 | \$691,011 | \$689,975 | 100.15\% | 17.08\% | \$9,365 | 5.01\% | 0.79\% | 0.45\% | 4.58\% | 15.77\% | 8.43\% |
| Premier Valley Bank | \$846,215 | \$475,530 | \$696,460 | 68.28\% | 38.91\% | \$8,462 | 4.57\% | 0.38\% | 0.21\% | 4.40\% | (17.05\%) | (2.46\%) |
| Presidio Bank | \$853,318 | \$653,226 | \$757,467 | 86.24\% | 22.63\% | \$13,333 | 4.51\% | 0.55\% | 0.32\% | 4.21\% | 14.98\% | 15.14\% |
| United Security Bank | \$877,443 | \$574,352 | \$759,069 | 75.67\% | 26.35\% | \$6,647 | 4.52\% | 0.44\% | 0.26\% | 4.27\% | 17.94\% | 20.20\% |
| Suncrest Bank | \$883,022 | \$630,867 | \$745,769 | 84.59\% | 23.22\% | \$8,330 | 4.65\% | 0.43\% | 0.27\% | 4.40\% | 133.90\% | 119.45\% |
| California Bank of Commerce | \$910,928 | \$753,332 | \$800,103 | 94.15\% | 14.38\% | \$9,019 | 4.59\% | 0.85\% | 0.50\% | 4.11\% | 10.48\% | 10.39\% |
| Average of Asset Group C | \$762,575 | \$532,364 | \$652,956 | 80.92\% | 22.67\% | \$7,661 | 4.32\% | 0.60\% | 0.36\% | 4.00\% | 13.92\% | 12.40\% |

Asset Group D - \$1 billion to $\mathbf{\$ 1 0}$ billion in total assets

| Beneficial State Bank | \$1,034,099 | \$787,069 | \$814,774 | 96.60\% | 22.04\% | \$4,400 | 5.19\% | 0.66\% | 0.53\% | 4.72\% | 72.65\% | 59.80\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oak Valley Community Bank | \$1,069,476 | \$653,298 | \$970,895 | 67.29\% | 26.39\% | \$6,111 | 3.87\% | 0.20\% | 0.14\% | 3.81\% | 6.73\% | 6.76\% |
| Savings Bank of Mendocino County | \$1,112,976 | \$510,680 | \$944,189 | 54.09\% | 49.26\% | \$5,300 | 3.66\% | 0.18\% | 0.13\% | 3.57\% | (0.55\%) | (0.18\%) |
| Five Star Bank | \$1,158,054 | \$847,194 | \$1,052,591 | 80.49\% | 24.43\% | \$12,867 | 4.89\% | 0.69\% | 0.49\% | 4.40\% | 38.09\% | 42.61\% |
| First Northern Bank of Dixon | \$1,186,524 | \$744,074 | \$1,074,565 | 69.24\% | 34.55\% | \$6,054 | 3.80\% | 0.15\% | 0.10\% | 3.72\% | (5.11\%) | (5.96\%) |
| Redding Bank of Commerce | \$1,282,306 | \$938,579 | \$1,076,210 | 87.21\% | 19.79\% | \$6,576 | 4.28\% | 0.47\% | 0.33\% | 4.01\% | 2.00\% | (8.97\%) |
| United Business Bank | \$1,345,123 | \$913,397 | \$1,199,325 | 76.16\% | 30.64\% | \$8,252 | 4.56\% | 0.52\% | 0.37\% | 4.22\% | 16.03\% | 17.08\% |
| Central Valley Community Bank | \$1,588,754 | \$934,834 | \$1,325,909 | 70.51\% | 33.45\% | \$5,060 | 4.31\% | 0.15\% | 0.09\% | 4.30\% | (8.67\%) | (14.43\%) |
| Poppy Bank | \$1,762,442 | \$1,431,502 | \$1,560,921 | 91.71\% | 19.34\% | \$12,959 | 4.99\% | 1.22\% | 1.07\% | 4.01\% | 18.65\% | 20.57\% |
| River City Bank | \$2,082,390 | \$1,520,104 | \$1,538,604 | 98.80\% | 10.66\% | \$15,312 | 3.36\% | 0.90\% | 0.73\% | 2.70\% | 4.37\% | 0.85\% |
| El Dorado Savings Bank, F.S.B. | \$2,206,292 | \$578,120 | \$1,967,424 | 29.38\% | 78.34\% | \$7,634 | 2.53\% | 0.13\% | 0.13\% | 2.41\% | 3.10\% | 2.64\% |
| Bank of the Sierra | \$2,425,318 | \$1,627,264 | \$2,090,008 | 77.86\% | 20.90\% | \$4,293 | 4.47\% | 0.42\% | 0.29\% | 4.24\% | 7.28\% | 9.70\% |
| Bank of Marin | \$2,464,793 | \$1,717,611 | \$2,170,329 | 79.14\% | 24.54\% | \$8,558 | 3.96\% | 0.16\% | 0.08\% | 3.91\% | (0.26\%) | 1.71\% |
| Exchange Bank | \$2,615,396 | \$1,506,469 | \$2,365,352 | 63.69\% | 33.26\% | \$6,538 | 3.70\% | 0.12\% | 0.08\% | 3.67\% | 2.51\% | 1.85\% |
| Bank of Stockton | \$2,981,404 | \$1,847,378 | \$2,379,787 | 77.63\% | 35.69\% | \$7,908 | 4.22\% | 0.12\% | 0.08\% | 4.16\% | (0.58\%) | (2.97\%) |
| Farmers \& Merchants Bank of |  |  |  |  |  |  |  |  |  |  |  |  |
| Central California | \$3,085,871 | \$2,344,448 | \$2,698,681 | 86.87\% | 14.31\% | \$9,267 | 4.38\% | 0.38\% | 0.22\% | 4.19\% | 1.44\% | (1.88\%) |
| Heritage Bank of Commerce | \$3,122,015 | \$1,962,378 | \$2,705,981 | 72.52\% | 32.74\% | \$10,304 | 4.41\% | 0.29\% | 0.17\% | 4.27\% | 19.66\% | 15.97\% |
| Fremont Bank | \$3,814,919 | \$3,061,194 | \$3,469,146 | 88.24\% | 13.62\% | \$4,635 | 4.13\% | 0.38\% | 0.22\% | 3.94\% | (8.12\%) | (0.73\%) |
| Tri Counties Bank | \$4,861,411 | \$3,149,914 | \$4,080,291 | 77.20\% | 23.48\% | \$4,823 | 4.31\% | 0.23\% | 0.16\% | 4.19\% | 4.28\% | 3.35\% |
| WestAmerica Bank | \$5,537,276 | \$1,200,192 | \$4,889,990 | 24.54\% | 66.47\% | \$7,423 | 2.82\% | 0.07\% | 0.04\% | 2.89\% | 2.42\% | 2.46\% |
| Mechanics Bank | \$6,133,131 | \$4,409,116 | \$4,822,461 | 91.43\% | 10.64\% | \$5,897 | 4.61\% | 0.71\% | 0.42\% | 4.21\% | 17.58\% | 30.79\% |
| Luther Burbank Savings | \$6,507,646 | \$5,756,579 | \$4,621,542 | 124.56\% | 11.57\% | \$24,013 | 3.48\% | 1.44\% | 1.41\% | 2.22\% | 28.23\% | 31.65\% |
| Average of Asset Group D | \$2,698,983 | \$1,747,336 | \$2,264,499 | 76.60\% | 28.91\% | \$8,372 | 4.09\% | 0.44\% | 0.33\% | 3.81\% | 10.08\% | 9.67\% |

## Source: SNL Financial

ote: Report includes only bank-level data
$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful


Asset Group A - \$0 to \$250 million in total assets
California Pacific Bank
Bank of Feather River
Gateway Bank, F.S.B.
Golden Pacific Bank, National Association
Beacon Business Bank, National Association
Metropolitan Bank
Monterey County Bank
First Federal Savings and Loan Association of San Rafael
Bank of Rio Vista
Merchants National Bank of Sacramento
Northern California National Bank
Golden Valley Bank
Cornerstone Community Bank

| \$71,299 | \$0 | 0.00\% | 9.03\% | NA | 11.60\% | 5.71\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$114,134 | \$197 | 0.20\% | 1.32\% | 661.42\% | 1.42\% | 0.17\% |
| \$120,867 | \$1,748 | 2.59\% | 2.47\% | 26.42\% | 37.59\% | 5.57\% |
| \$132,018 | \$3,252 | 3.24\% | 1.07\% | 28.05\% | 29.70\% | 2.89\% |
| \$136,919 | \$0 | 0.00\% | 2.58\% | NM | 2.02\% | 0.15\% |
| \$165,703 | \$0 | 0.00\% | 1.82\% | 148.33\% | 9.19\% | 0.96\% |
| \$170,455 | \$228 | 0.25\% | 1.14\% | 451.32\% | 125.42\% | 11.83\% |
| \$198,052 | \$0 | 0.00\% | 0.51\% | NA | 0.00\% | 0.00\% |
| \$210,032 | \$0 | 0.00\% | 1.86\% | NM | 0.04\% | 0.01\% |
| \$218,192 | \$0 | 0.00\% | 1.40\% | NA | 0.00\% | 0.00\% |
| \$225,823 | \$49 | 0.05\% | 1.43\% | NM | 2.84\% | 0.06\% |
| \$235,622 | \$104 | 0.07\% | 1.27\% | NM | 0.42\% | 0.04\% |
| \$244,745 | \$0 | 0.00\% | 1.00\% | NM | 0.54\% | 0.06\% |
| \$172,605 | \$429 | 0.49\% | 2.07\% | 263.11\% | 16.98\% | 2.11\% |

Asset Group B - \$251 to \$500 million in total assets
Summit Bank
Liberty Bank
Pacific Valley Bank
Murphy Bank
Mission National Bank
Lighthouse Bank
Bank of San Francisco
Redwood Capital Bank
River Valley Community Bank
Pinnacle Bank
Community Bank of the Bay
Fresno First Bank
AltaPacific Bank

| $\$ 252,201$ | $\$ 0$ | $0.00 \%$ | $2.15 \%$ | NM | $0.71 \%$ | $0.09 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 260,331$ | $\$ 0$ | $0.00 \%$ | $1.46 \%$ | $103.97 \%$ | $7.15 \%$ | $1.06 \%$ |
| $\$ 267,692$ | $\$ 556$ | $0.24 \%$ | $1.89 \%$ | $602.37 \%$ | $3.77 \%$ | $0.50 \%$ |
| $\$ 270,326$ | $\$ 229$ | $0.10 \%$ | $0.99 \%$ | $468.21 \%$ | $3.42 \%$ | $0.18 \%$ |
| $\$ 280,469$ | $\$ 0$ | $0.00 \%$ | $1.46 \%$ | NM | $0.22 \%$ | $0.02 \%$ |
| $\$ 281,882$ | $\$ 0$ | $0.00 \%$ | $2.17 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 309,286$ | $\$ 0$ | $0.00 \%$ | $1.39 \%$ | NM | $0.02 \%$ | $0.00 \%$ |
| $\$ 349,998$ | $\$ 602$ | $0.22 \%$ | $1.40 \%$ | $591.88 \%$ | $1.89 \%$ | $0.18 \%$ |
| $\$ 359,653$ | $\$ 0$ | $0.00 \%$ | $1.39 \%$ | NM | $0.11 \%$ | $0.01 \%$ |
| $\$ 330,487$ | $\$ 33$ | $0.01 \%$ | $1.38 \%$ | NM | $0.71 \%$ | $0.08 \%$ |
| $\$ 373,438$ | $\$ 2,194$ | $0.74 \%$ | $1.24 \%$ | $158.09 \%$ | $5.47 \%$ | $0.62 \%$ |
| $\$ 413,514$ | $\$ 2,927$ | $1.05 \%$ | $1.20 \%$ | $115.00 \%$ | $7.28 \%$ | $0.71 \%$ |
| $\$ 432,589$ | $\$ 49$ | $0.01 \%$ | $1.26 \%$ | NM | $0.48 \%$ | $0.07 \%$ |
|  |  |  |  |  |  |  |
| $\$ 323,990$ | $\$ 507$ | $0.18 \%$ | $1.49 \%$ | $339.92 \%$ | $2.40 \%$ | $0.27 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.


Asset Group C - \$501 million to \$1 billion in total assets
Summit State Bank
1st Capital Bank
BAC Community Bank
Santa Cruz County Bank
American River Bank
Pacific Coast Bankers' Bank
Plumas Bank
Bank of the Orient
Avidbank
Premier Valley Bank
Presidio Bank
United Security Bank
Suncrest Bank
California Bank of Commerce

| $\$ 585,950$ | $\$ 2,606$ | $0.55 \%$ | $1.23 \%$ | $221.60 \%$ | $4.23 \%$ | $0.44 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 609,640$ | $\$ 198$ | $0.04 \%$ | $1.35 \%$ | NM | $0.82 \%$ | $0.08 \%$ |
| $\$ 625,351$ | $\$ 2,976$ | $0.69 \%$ | $1.41 \%$ | $203.13 \%$ | $4.71 \%$ | $0.48 \%$ |
| $\$ 635,257$ | $\$ 0$ | $0.00 \%$ | $2.00 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 675,657$ | $\$ 1,944$ | $0.66 \%$ | $1.52 \%$ | $54.75 \%$ | $15.21 \%$ | $1.36 \%$ |
| $\$ 759,384$ | $\$ 2,426$ | $0.76 \%$ | $1.52 \%$ | $198.72 \%$ | $3.31 \%$ | $0.32 \%$ |
| $\$ 764,089$ | $\$ 882$ | $0.17 \%$ | $1.29 \%$ | $431.02 \%$ | $3.35 \%$ | $0.33 \%$ |
| $\$ 806,926$ | $\$ 1,554$ | $0.22 \%$ | $1.72 \%$ | $465.72 \%$ | $2.60 \%$ | $0.32 \%$ |
| $\$ 842,874$ | $\$ 2,245$ | $0.32 \%$ | $1.20 \%$ | $369.58 \%$ | $2.24 \%$ | $0.27 \%$ |
| $\$ 846,215$ | $\$ 1,516$ | $0.32 \%$ | $0.56 \%$ | $175.13 \%$ | $2.39 \%$ | $0.23 \%$ |
| $\$ 853,318$ | $\$ 0$ | $0.00 \%$ | $1.212 \%$ | $N A$ | $0.00 \%$ | $0.00 \%$ |
| $\$ 877,443$ | $\$ 12,203$ | $2.12 \%$ | $1.47 \%$ | $51.17 \%$ | $18.95 \%$ | $2.53 \%$ |
| $\$ 883,022$ | $\$ 411$ | $0.07 \%$ | $0.58 \%$ | $893.19 \%$ | $2.50 \%$ | $0.24 \%$ |
| $\$ 910,928$ | $\$ 2,557$ | $0.34 \%$ | $1.30 \%$ | $274.82 \%$ | $3.43 \%$ | $0.39 \%$ |
|  |  |  |  |  |  |  |

Asset Group D - \$1 billion to $\$ 10$ billion in total assets

```
Oak Valley Community Bank
Savings Bank of Mendocino County
Five Star Bank
First Northern Bank of Dixon
Redding Bank of Commerce
United Business Bank
Central Valley Community Bank
Poppy Bank
Roppy Bank
El Dorado Savings Bank, F.S.B.
Bank of the Sierra
Bank of Marin
Exchange Bank
Farmers & Merchants Bank of Central California
Heritage Bank of Commerce
Fremont Bank
Tremont Bank
WestAmerica Bank
Mechanics Bank
Luther Burbank Saving
```

Average of Asset Group D

| $\$ 1,034,099$ | $\$ 4,717$ | $0.60 \%$ | $2.14 \%$ | $335.60 \%$ | $4.35 \%$ | $0.48 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,069,476$ | $\$ 1,309$ | $0.20 \%$ | $1.25 \%$ | $623.53 \%$ | $1.34 \%$ | $0.12 \%$ |
| $\$ 1,112,976$ | $\$ 1,785$ | $0.35 \%$ | $2.26 \%$ | $289.60 \%$ | $2.27 \%$ | $0.36 \%$ |
| $\$ 1,158,054$ | $\$ 4,144$ | $0.49 \%$ | $1.28 \%$ | $225.53 \%$ | $4.28 \%$ | $0.41 \%$ |
| $\$ 1,186,524$ | $\$ 2,398$ | $0.32 \%$ | $1.59 \%$ | $181.93 \%$ | $5.78 \%$ | $0.55 \%$ |
| $\$ 1,282,306$ | $\$ 4,232$ | $0.45 \%$ | $1.32 \%$ | $108.52 \%$ | $7.99 \%$ | $0.90 \%$ |
| $\$ 1,345,123$ | $\$ 932$ | $0.10 \%$ | $0.50 \%$ | $269.32 \%$ | $1.34 \%$ | $0.13 \%$ |
| $\$ 1,588,754$ | $\$ 4,092$ | $0.44 \%$ | $0.95 \%$ | $83.69 \%$ | $6.44 \%$ | $0.67 \%$ |
| $\$ 1,762,442$ | $\$ 6,287$ | $0.44 \%$ | $1.33 \%$ | $137.13 \%$ | $9.32 \%$ | $1.11 \%$ |
| $\$ 2,082,390$ | $\$ 80$ | $0.01 \%$ | $2.18 \%$ | $N M$ | $0.04 \%$ | $0.00 \%$ |
| $\$ 2,206,292$ | $\$ 4,609$ | $0.80 \%$ | $0.84 \%$ | $46.74 \%$ | $4.44 \%$ | $0.47 \%$ |
| $\$ 2,4254318$ | $\$ 3,131$ | $0.19 \%$ | $0.56 \%$ | $60.53 \%$ | $6.41 \%$ | $0.71 \%$ |
| $\$ 2,464,793$ | $\$ 385$ | $0.02 \%$ | $0.92 \%$ | $99.58 \%$ | $6.18 \%$ | $0.64 \%$ |
| $\$ 2,615,396$ | $\$ 4,475$ | $0.30 \%$ | $2.64 \%$ | $198.01 \%$ | $7.92 \%$ | $0.77 \%$ |
| $\$ 2,981,404$ | $\$ 3,974$ | $0.22 \%$ | $3.01 \%$ | $799.53 \%$ | $1.47 \%$ | $0.23 \%$ |
| $\$ 3,085,871$ | $\$ 729$ | $0.03 \%$ | $2.18 \%$ | $720.85 \%$ | $2.19 \%$ | $0.26 \%$ |
| $\$ 3,122,015$ | $\$ 26,034$ | $1.33 \%$ | $1.36 \%$ | $101.39 \%$ | $9.21 \%$ | $0.84 \%$ |
| $\$ 3,814,919$ | $\$ 11,648$ | $0.38 \%$ | $1.55 \%$ | $194.08 \%$ | $6.99 \%$ | $0.65 \%$ |
| $\$ 4,861,411$ | $\$ 25,420$ | $0.81 \%$ | $0.94 \%$ | $89.02 \%$ | $6.57 \%$ | $0.71 \%$ |
| $\$ 5,537,276$ | $\$ 4,893$ | $0.41 \%$ | $1.92 \%$ | $233.98 \%$ | $2.81 \%$ | $0.19 \%$ |
| $\$ 6,133,131$ | $\$ 23,148$ | $0.53 \%$ | $0.60 \%$ | $110.67 \%$ | $5.73 \%$ | $0.43 \%$ |
| $\$ 6,507,646$ | $\$ 4,640$ |  | $0.08 \%$ | $0.58 \%$ | $353.52 \%$ | $1.28 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

## Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio \& Risk Based Capital Ratio




Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.


Asset Group A - \$0 to \$250 million in total assets
California Pacific Bank
Bank of Feather River
Gateway Bank, F.S.B.
Golden Pacific Bank, National Association
Beacon Business Bank, National Association
Metropolitan Bank
Monterey County Bank
First Federal Savings and Loan Association of San
Rafael
Bank of Rio Vista
Merchants National Bank of Sacramento
Northern California National Bank
Golden Valley Bank
Cornerstone Community Bank
age of Asset Group A

| $\$ 71,299$ | $\$ 31,076$ | $\$ 31,077$ | $\$ 31,077$ | $43.77 \%$ | $54.09 \%$ | $55.41 \%$ | $54.09 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 114,134$ | $\$ 12,601$ | $\$ 12,601$ | $\$ 12,601$ | $10.91 \%$ | $12.01 \%$ | $13.26 \%$ | $12.01 \%$ |
| $\$ 12,867$ | $\$ 16,246$ | $\$ 16,717$ | $\$ 13,030$ | $14.07 \%$ | $34.99 \%$ | $36.27 \%$ | $27.28 \%$ |
| $\$ 132,018$ | $\$ 12,350$ | $\$ 11,904$ | $\$ 11,904$ | $9.38 \%$ | $13.63 \%$ | $14.88 \%$ | $13.63 \%$ |
| $\$ 136,919$ | $\$ 18,204$ | $\$ 16,930$ | $\$ 16,930$ | $13.12 \%$ | $17.50 \%$ | $18.77 \%$ | $17.50 \%$ |
| $\$ 165,703$ | $\$ 18,775$ | $\$ 19,109$ | $\$ 19,109$ | $11.65 \%$ | $17.35 \%$ | $18.61 \%$ | $17.35 \%$ |
| $\$ 170,455$ | $\$ 15,197$ | $\$ 16,731$ | $\$ 16,731$ | $9.81 \%$ | $12.46 \%$ | $13.24 \%$ | $12.46 \%$ |
|  |  |  |  |  |  |  |  |
| $\$ 198,052$ | $\$ 39,921$ | $\$ 39,921$ | $\$ 39,921$ | $20.34 \%$ | $25.92 \%$ | $26.53 \%$ | $25.92 \%$ |
| $\$ 210,032$ | $\$ 25,853$ | $\$ 28,258$ | $\$ 28,258$ | $13.45 \%$ | $23.41 \%$ | $24.66 \%$ | $23.41 \%$ |
| $\$ 218,192$ | $\$ 19,835$ | $\$ 22,769$ | $\$ 22,769$ | $10.54 \%$ | $22.68 \%$ | $23.93 \%$ | $22.68 \%$ |
| $\$ 225,823$ | $\$ 20,498$ | $\$ 21,169$ | $\$ 21,169$ | $9.29 \%$ | $20.05 \%$ | $21.30 \%$ | $20.05 \%$ |
| $\$ 25,622$ | $\$ 22,953$ | $\$ 23,970$ | $\$ 23,970$ | $10.32 \%$ | $13.16 \%$ | $14.27 \%$ | $13.16 \%$ |
| $\$ 244,745$ | $\$ 25,610$ | $\$ 25,621$ | $\$ 25,621$ | $10.72 \%$ | $11.87 \%$ | $12.81 \%$ | $11.87 \%$ |
|  |  |  |  |  |  |  |  |

Asset Group B - \$251 to \$500 million in total assets

Summit Bank
Liberty Bank
Pacific Valley Bank
Murphy Bank
Mission National Bank
Lighthouse Bank
Bank of San Francisco
Redwood Capital Bank
River Valley Community Bank
Pinnacle Bank
Community Bank of the Bay
AltaPacific Bank
Average of Asset Group B

| \$252,201 | \$28,926 | \$28,926 | \$28,926 | 11.34\% | 15.63\% | 16.88\% | 15.63\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$260,331 | \$35,863 | \$34,966 | \$34,966 | 12.91\% | 13.79\% | 14.99\% | 13.79\% |
| \$267,692 | \$31,529 | \$31,057 | \$31,057 | 11.74\% | 13.65\% | 14.91\% | 13.65\% |
| \$270,326 | \$30,405 | \$30,405 | \$30,405 | 11.52\% | 13.74\% | 14.79\% | 13.74\% |
| \$280,469 | \$28,999 | \$28,999 | \$28,999 | 10.50\% | 15.22\% | 16.47\% | 15.22\% |
| \$281,882 | \$36,659 | \$36,736 | \$36,736 | 13.60\% | 13.58\% | 14.84\% | 13.58\% |
| \$309,286 | \$34,738 | \$34,427 | \$34,427 | 11.29\% | 15.36\% | 16.61\% | 15.36\% |
| \$349,998 | \$30,144 | \$30,531 | \$30,531 | 8.89\% | 11.52\% | 12.77\% | 11.52\% |
| \$359,653 | \$28,555 | \$29,668 | \$29,668 | 8.15\% | 11.93\% | 12.79\% | 11.93\% |
| \$360,487 | \$37,222 | \$37,207 | \$37,207 | 10.50\% | 11.87\% | 13.06\% | 11.87\% |
| \$373,438 | \$39,219 | \$38,998 | \$34,938 | 11.19\% | 12.92\% | 14.16\% | 11.58\% |
| \$413,514 | \$36,847 | \$37,440 | \$37,440 | 9.32\% | 15.92\% | 17.17\% | 15.92\% |
| \$432,589 | \$59,747 | \$56,917 | \$56,917 | 13.33\% | 14.74\% | 15.84\% | 14.74\% |
| \$323,990 | \$35,296 | \$35,098 | \$34,786 | 11.10\% | 13.84\% | 15.02\% | 13.73\% |

[^1]Note: Report includes only bank-level data
NA = data was not available.

|  |  | As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{aligned} & \text { Total Equity } \\ & \text { Capital (\$000) } \end{aligned}$ | Tier1 Capital (\$000) | Common Equity Tier 1 Capital ( $\$ 000$ ) | Leverage Ratio (\%) | Tier 1 Risk Based Ratio (\%) | $\begin{aligned} & \text { Risk Based } \\ & \text { Capital Ratio (\%) } \end{aligned}$ | Common Equity Tier 1 Risk Based Ratio (\%) |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

```
1st Capital Bank
BAC Community Bank
Santa Cruz County Bank
Santa Cruz County Ba
Pacific Coast Bankers' Bank
Plumas Bank
Bank of the Orien
Avidbank
Premier Valley Bank
Presidio Bank
Presidio Bank
United Security
California Bank of Commerce
```

Average of Asset Group C

Asset Group D - \$1 billion to \$10 billion in total assets
Beneficial State Bank
Oak Valley Community Bank
Savings Bank of Mendocino County
Five Star Bank
First Northern Bank of Dixon
Redding Bank of Commerce
United Business Bank
Central Valley Community Bank
Poppy Bank
River City Bank
El Dorado Savings Bank, F.S.B.
Bank of the Sierra
Bank of Marin
Exchange Bank
Bank of Stockton
Farmers \& Merchants Bank of Central California
Heritage Bank of Commerce
Fremont Bank
Tri Counties Ban
WestAmerica Bank
Mechanics Bank
Luther Burbank Savings
Average of Asset Group D

| \$585,950 | \$60,199 | \$57,831 | \$57,831 | 10.03\% | 11.30\% | 12.46\% | 11.30\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$609,640 | \$54,666 | \$55,234 | \$55,234 | 9.35\% | 12.74\% | 14.00\% | 12.74\% |
| \$625,351 | \$57,084 | \$60,038 | \$60,038 | 9.56\% | 12.54\% | 13.79\% | 12.54\% |
| \$635,257 | \$62,571 | \$62,784 | \$62,784 | 9.96\% | 12.05\% | 13.31\% | 12.05\% |
| \$675,657 | \$72,075 | \$58,745 | \$58,745 | 8.77\% | 17.50\% | 18.75\% | 17.50\% |
| \$759,384 | \$68,588 | \$73,222 | \$73,222 | 9.19\% | 18.73\% | 19.97\% | 18.73\% |
| \$764,089 | \$68,640 | \$70,986 | \$70,986 | 9.59\% | 12.09\% | 13.28\% | 12.09\% |
| \$806,926 | \$86,574 | \$83,704 | \$83,704 | 10.23\% | 12.45\% | 13.70\% | 12.45\% |
| \$842,874 | \$92,148 | \$93,764 | \$93,764 | 11.42\% | 10.69\% | 11.68\% | 10.69\% |
| \$846,215 | \$138,450 | \$82,719 | \$82,719 | 10.85\% | 14.03\% | 14.48\% | 14.03\% |
| \$853,318 | \$80,739 | \$80,903 | \$80,903 | 9.83\% | 9.88\% | 12.07\% | 9.88\% |
| \$877,443 | \$113,642 | \$109,961 | \$109,961 | 12.99\% | 17.07\% | 18.32\% | 17.07\% |
| \$883,022 | \$127,069 | \$82,690 | \$82,690 | 12.72\% | 11.66\% | 12.18\% | 11.66\% |
| \$910,928 | \$102,031 | \$93,548 | \$93,548 | 10.56\% | 10.68\% | 12.38\% | 10.68\% |
| \$762,575 | \$84,605 | \$76,152 | \$76,152 | 10.36\% | 13.10\% | 14.31\% | 13.10\% |


| $\$ 1,034,099$ | $\$ 107,212$ | $\$ 97,887$ | $\$ 97,887$ | $10.41 \%$ | $12.13 \%$ | $13.40 \%$ | $12.13 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,069,476$ | $\$ 93,750$ | $\$ 89,768$ | $\$ 89,768$ | $8.56 \%$ | $10.54 \%$ | $11.54 \%$ | $10.54 \%$ |
| $\$ 1,112,976$ | $\$ 164,584$ | $\$ 173,685$ | $\$ 173,685$ | $15.53 \%$ | $26.36 \%$ | $27.62 \%$ | $26.36 \%$ |
| $\$ 1,158,054$ | $\$ 101,935$ | $\$ 103,575$ | $\$ 103,575$ | $8.83 \%$ | $10.57 \%$ | $11.69 \%$ | $10.57 \%$ |
| $\$ 1,186,524$ | $\$ 100,637$ | $\$ 107,455$ | $\$ 107,455$ | $9.06 \%$ | $12.66 \%$ | $13.92 \%$ | $12.66 \%$ |
| $\$ 1,282,306$ | $\$ 134,133$ | $\$ 135,653$ | $\$ 135,653$ | $10.60 \%$ | $12.51 \%$ | $13.72 \%$ | $12.51 \%$ |
| $\$ 1,345,123$ | $\$ 137,383$ | $\$ 121,096$ | $\$ 121,096$ | $9.46 \%$ | $13.36 \%$ | $13.91 \%$ | $13.36 \%$ |
| $\$ 1,588,754$ | $\$ 213,679$ | $\$ 160,082$ | $\$ 160,082$ | $10.44 \%$ | $14.59 \%$ | $15.43 \%$ | $14.59 \%$ |
| $\$ 1,762,442$ | $\$ 191,266$ | $\$ 193,911$ | $\$ 193,911$ | $11.59 \%$ | $14.19 \%$ | $15.45 \%$ | $14.19 \%$ |
| $\$ 2,082,390$ | $\$ 194,963$ | $\$ 197,450$ | $\$ 197,450$ | $9.67 \%$ | $11.98 \%$ | $13.24 \%$ | $11.98 \%$ |
| $\$ 2,206,292$ | $\$ 228,489$ | $\$ 223,926$ | $\$ 223,926$ | $10.23 \%$ | $33.72 \%$ | $34.50 \%$ | $33.72 \%$ |
| $\$ 2,425,318$ | $\$ 292,768$ | $\$ 268,847$ | $\$ 268,847$ | $11.32 \%$ | $14.57 \%$ | $15.09 \%$ | $14.57 \%$ |
| $\$ 2,464,793$ | $\$ 277,388$ | $\$ 250,367$ | $\$ 250,367$ | $10.23 \%$ | $12.65 \%$ | $13.49 \%$ | $12.65 \%$ |
| $\$ 2,615,396$ | $\$ 214,337$ | $\$ 228,804$ | $\$ 228,804$ | $8.70 \%$ | $12.93 \%$ | $14.20 \%$ | $12.93 \%$ |
| $\$ 2,981,404$ | $\$ 458,314$ | $\$ 437,294$ | $\$ 437,294$ | $14.99 \%$ | $12.52 \%$ | $13.78 \%$ | $12.52 \%$ |
| $\$ 3,085,871$ | $\$ 313,410$ | $\$ 317,503$ | $\$ 317,503$ | $10.43 \%$ | $11.54 \%$ | $12.80 \%$ | $11.54 \%$ |
| $\$ 3,122,015$ | $\$ 362,201$ | $\$ 273,270$ | $\$ 273,270$ | $9.26 \%$ | $11.36 \%$ | $12.50 \%$ | $11.36 \%$ |
| $\$ 3,814,919$ | $\$ 307,187$ | $\$ 305,097$ | $\$ 305,097$ | $7.79 \%$ | $9.95 \%$ | $11.21 \%$ | $9.95 \%$ |
| $\$ 4,861,411$ | $\$ 565,047$ | $\$ 514,981$ | $\$ 514,981$ | $10.86 \%$ | $13.01 \%$ | $13.85 \%$ | $13.01 \%$ |
| $\$ 5,537,276$ | $\$ 492,367$ | $\$ 407,777$ | $\$ 407,777$ | $7.54 \%$ | $13.18 \%$ | $14.20 \%$ | $13.18 \%$ |
| $\$ 6,133,131$ | $\$ 819,387$ | $\$ 465,828$ | $\$ 465,828$ | $8.25 \%$ | $10.06 \%$ | $11.23 \%$ | $10.06 \%$ |
| $\$ 6,507,646$ | $\$ 705,182$ | $\$ 709,252$ | $\$ 709,252$ | $11.24 \%$ | $18.53 \%$ | $19.45 \%$ | $18.53 \%$ |
|  |  |  |  |  |  |  |  |

## Source: SNL Financial

Note: Report includes only bank-level data
NA = data was not available.

## Southern California

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Equity





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | Return on Avg Equity (\%) | $\begin{aligned} & \text { Efficiency Ratio } \\ & \text { (FTE) (\%) } \end{aligned}$ | Salary Exp/ Employees (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) |

Asset Group A - \$0 to \$250 million in total assets
Infinity Bank
Endeavor Bank
Neighborhood National Bank
Bank of Whittier, National Association
Asian Pacific National Bank
Tustin Community Bank
California Business Bank
Eastern International Bank
United Pacific Bank
Community Valley Bank
Friendly Hills Bank
Home Bank of California
Calwest Bank
EH National Bank
Chino Commercial Bank, N.A.
American Continental Bank
Partners Bank of California
Nano Banc
Community Commerce Bank
International City Bank, Federal Savings Bank

Average of Asset Group A

| $\$ 43,265$ |
| :--- |
| $\$ 50,253$ |
| $\$ 54,068$ |
| $\$ 55,829$ |
| $\$ 57,064$ |
| $\$ 77,401$ |
| $\$ 100,966$ |
| $\$ 109,183$ |
| $\$ 138,995$ |
| $\$ 151,628$ |
| $\$ 154,452$ |
| $\$ 166,316$ |
| $\$ 176,930$ |
| $\$ 178,164$ |
| $\$ 200,849$ |
| $\$ 202,006$ |
| $\$ 213,859$ |
| $\$ 217,261$ |
| $\$ 233,119$ |
| $\$ 238,256$ |


| $(\$ 853)$ | $(9.29 \%)$ | $(11.60 \%)$ | NM | $\$ 149$ |
| ---: | ---: | ---: | ---: | ---: |
| $(\$ 1,514)$ | $(14.95 \%)$ | $(26.28 \%)$ | NM | $\$ 193$ |
| $(\$ 430)$ | $(3.09 \%)$ | $(18.11 \%)$ | $135.61 \%$ | $\$ 77$ |
| $\$ 123$ | $0.85 \%$ | $4.69 \%$ | $7.43 \%$ | $\$ 65$ |
| $\$ 41$ | $0.28 \%$ | $1.76 \%$ | $88.66 \%$ | $\$ 68$ |
| $\$ 227$ | $1.16 \%$ | $8.61 \%$ | $65.40 \%$ | $\$ 77$ |
| $(\$ 420)$ | $(1.79 \%)$ | $(12.87 \%)$ | $149.82 \%$ | $\$ 132$ |
| $\$ 271$ | $0.98 \%$ | $5.63 \%$ | $66.95 \%$ | $\$ 65$ |
| $\$ 255$ | $0.75 \%$ | $4.38 \%$ | $76.54 \%$ | $\$ 82$ |
| $\$ 401$ | $1.03 \%$ | $8.31 \%$ | $68.55 \%$ | $\$ 80$ |
| $\$ 188$ | $0.53 \%$ | $4.69 \%$ | $80.74 \%$ | $\$ 113$ |
| $\$ 1,292$ | $3.10 \%$ | $21.59 \%$ | $35.41 \%$ | $\$ 110$ |
| $\$ 545$ | $1.21 \%$ | $11.90 \%$ | $73.45 \%$ | $\$ 99$ |
| $\$ 115$ | $0.25 \%$ | $10.51 \%$ | $96.77 \%$ | $\$ 130$ |
| $\$ 583$ | $1.23 \%$ | $10.71 \%$ | $59.42 \%$ | $\$ 76$ |
| $\$ 701$ | $1.40 \%$ | $9.15 \%$ | $58.07 \%$ | $\$ 102$ |
| $\$ 516$ | $1.02 \%$ | $8.20 \%$ | $66.18 \%$ | $\$ 130$ |
| $(\$ 2,189)$ | $(6.05 \%)$ | $(22.15 \%)$ | $262.16 \%$ | $\$ 234$ |
| $\$ 779$ | $1.40 \%$ | $6.05 \%$ | $62.25 \%$ | $\$ 103$ |
| $\$ 540$ | $0.94 \%$ | $6.82 \%$ | $75.27 \%$ | $\$ 120$ |
|  |  |  |  |  |
| $\$ 59$ | $(0.95 \%)$ | $1.15 \%$ | $88.82 \%$ | $\$ 110$ |


| $(\$ 1,331)$ | $(9.23 \%)$ | NA | NM | $\$ 137$ |
| ---: | ---: | ---: | ---: | ---: |
| $(\$ 2,616)$ | $(17.76 \%)$ | NA | NM | $\$ 191$ |
| $(\$ 735)$ | $(2.62 \%)$ | $(15.19 \%)$ | $130.15 \%$ | $\$ 74$ |
| $\$ 251$ | $0.87 \%$ | $4.82 \%$ | $76.67 \%$ | $\$ 59$ |
| $\$ 89$ | $0.31 \%$ | $1.91 \%$ | $87.95 \%$ | $\$ 68$ |
| $\$ 440$ | $1.15 \%$ | $8.38 \%$ | $64.55 \%$ | $\$ 76$ |
| $(\$ 811)$ | $(1.74 \%)$ | $(12.87 \%)$ | $147.29 \%$ | $\$ 134$ |
| $\$ 442$ | $0.80 \%$ | $4.61 \%$ | $71.51 \%$ | $\$ 67$ |
| $\$ 619$ | $0.91 \%$ | $5.35 \%$ | $72.56 \%$ | $\$ 80$ |
| $\$ 807$ | $1.03 \%$ | $8.45 \%$ | $67.99 \%$ | $\$ 84$ |
| $\$ 380$ | $0.53 \%$ | $4.73 \%$ | $80.37 \%$ | $\$ 111$ |
| $\$ 2,333$ | $2.85 \%$ | $19.54 \%$ | $40.41 \%$ | $\$ 131$ |
| $\$ 1,039$ | $1.17 \%$ | $11.50 \%$ | $76.99 \%$ | $\$ 98$ |
| $\$ 777$ | $0.85 \%$ | $5.09 \%$ | $85.25 \%$ | $\$ 128$ |
| $\$ 1,140$ | $1.21 \%$ | $10.58 \%$ | $60.42 \%$ | $\$ 76$ |
| $\$ 1,282$ | $1.27 \%$ | $8.45 \%$ | $60.02 \%$ | $\$ 101$ |
| $\$ 872$ | $0.86 \%$ | $7.19 \%$ | $69.14 \%$ | $\$ 128$ |
| $(\$ 1,166)$ | $(3.89 \%)$ | $(16.38 \%)$ | $192.60 \%$ | $\$ 142$ |
| $\$ 1,239$ | $1.14 \%$ | $4.83 \%$ | $66.38 \%$ | $\$ 103$ |
| $\$ 3,423$ | $2.97 \%$ | $22.26 \%$ | $47.77 \%$ | $\$ 114$ |
|  |  |  |  |  |
| $\$ 374$ | $(0.87 \%)$ | $4.63 \%$ | $83.22 \%$ | $\$ 105$ |

Asset Group B - \$251 to \$500 million in total assets

Community Bank of Santa Maria
Golden State Bank
Pacific Alliance Bank
California First National Bank
First National Bank of Southern California
Bank of Santa Clarita
Mission Valley Bank
Uniti Bank
US Metro Bank
Universal Bank
Mega Bank
Broadway Federal Bank, F.S.B
New OMNI Bank, National Association
First Credit Bank
Average of Asset Group B
\$250,467 $\$ 256,514$ \$282,884 $\$ 282,884$
$\$ 298,670$ \$2989,224 \$299,224 $\$ 310,147$
$\$ 318,479$ $\$ 318,749$
$\$ 324,983$ \$347,378 $\$ 364,850$ \$365,753 \$409,946 \$453,427 \$464,736

| $\$ 1,349$ | $2.05 \%$ | $22.96 \%$ | $51.44 \%$ | $\$ 88$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 994$ | $1.64 \%$ | $15.01 \%$ | $55.92 \%$ | $\$ 103$ |
| $\$ 844$ | $1.23 \%$ | $9.86 \%$ | $52.83 \%$ | $\$ 123$ |
| $\$ 2,371$ | $2.95 \%$ | $8.31 \%$ | $52.96 \%$ | $\$ 105$ |
| $\$ 1,254$ | $1.81 \%$ | $11.95 \%$ | $48.70 \%$ | $\$ 120$ |
| $\$ 867$ | $1.12 \%$ | $11.37 \%$ | $54.67 \%$ | $\$ 130$ |
| $\$ 959$ | $1.16 \%$ | $8.30 \%$ | $69 \%$ | $\$ 120$ |
| $\$ 940$ | $1.15 \%$ | $9.22 \%$ | $67.29 \%$ | $\$ 104$ |
| $\$ 860$ | $1.04 \%$ | $6.83 \%$ | $65.05 \%$ | $\$ 112$ |
| $\$ 1,804$ | $1.99 \%$ | $13.00 \%$ | $74.01 \%$ | $\$ 73$ |
| $\$ 793$ | $0.87 \%$ | $7.38 \%$ | 600 |  |
| $(\$ 1)$ | $0.00 \%$ | $(0.01 \%$ | $100.04 \%$ | $\$ 96$ |
| $\$ 1,236$ | $1.12 \%$ | $8.75 \%$ | $60.63 \%$ | $\$ 101$ |
| $\$ 6,207$ | $5.43 \%$ | $13.43 \%$ | $9.08 \%$ | $\$ 104$ |
|  |  |  |  | $\$ 313$ |


| $\$ 1,866$ | $1.40 \%$ | $16.01 \%$ | $60.69 \%$ | $\$ 90$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 1,923$ | $1.64 \%$ | $14.79 \%$ | $57.73 \%$ | $\$ 102$ |
| $\$ 1,708$ | $1.28 \%$ | $10.09 \%$ | $52.54 \%$ | $\$ 124$ |
| $\$ 5,045$ | $2.73 \%$ | $8.97 \%$ | $44.91 \%$ | $\$ 120$ |
| $\$ 2,372$ | $1.74 \%$ | $11.46 \%$ | $49.89 \%$ | $\$ 119$ |
| $\$ 1,476$ | $0.94 \%$ | $9.84 \%$ | $58.18 \%$ | $\$ 137$ |
| $\$ 2,498$ | $1.51 \%$ | $10.86 \%$ | $63.71 \%$ | $\$ 119$ |
| $\$ 1,816$ | $1.14 \%$ | $9.02 \%$ | $68.57 \%$ | $\$ 108$ |
| $\$ 2,052$ | $1.25 \%$ | $8.23 \%$ | $63.31 \%$ | $\$ 117$ |
| $\$ 2,315$ | $1.27 \%$ | $8.42 \%$ | $77.12 \%$ | $\$ 77$ |
| $\$ 1,484$ | $0.82 \%$ | $6.97 \%$ | $61.89 \%$ | $\$ 99$ |
| $\$ 18$ | $0.01 \%$ | $0.07 \%$ | $99.61 \%$ | $\$ 108$ |
| $\$ 2,321$ | $1.06 \%$ | $8.60 \%$ | $61.46 \%$ | $\$ 109$ |
| $\$ 11,703$ | $5.21 \%$ | $12.76 \%$ | $13.89 \%$ | $\$ 306$ |
|  |  |  |  |  |
| $\$ 2,757$ | $1.57 \%$ | $9.72 \%$ | $59.54 \%$ | $\$ 124$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg <br> Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) |

Asset Group C - \$501 million to \$1 billion in total assets
American Plus Bank, N.A.
Pacific Enterprise Bank
Bank of Southern California, National
Association
GBC International Bank
First Commercial Bank (USA)
CommerceWest Bank
American Riviera Bank
Mission Bank
Valley Republic Bank
CalPrivate Bank
Bank of Hemet
State Bank of India (California)
EverTrust Bank
Community West Bank, National Association
Commercial Bank of California
First General Bank
First Choice Bank
Open Bank
Seacoast Commerce Bank

| \$506,753 | \$2,245 | 1.83\% | 13.55\% | 36.61\% | \$100 | \$4,206 | 1.72\% | 12.92\% | 37.79\% | \$100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$508,793 | \$1,399 | 1.10\% | 10.22\% | 71.94\% | \$141 | \$2,134 | 0.84\% | 7.89\% | 77.91\% | \$151 |
| \$521,437 | \$1,306 | 0.99\% | 6.87\% | 61.73\% | \$135 | \$2,378 | 0.94\% | 6.87\% | 64.78\% | \$139 |
| \$527,959 | (\$156) | (0.12\%) | (1.10\%) | 106.44\% | \$79 | \$644 | 0.25\% | 2.26\% | 89.30\% | \$84 |
| \$531,023 | \$1,755 | 1.34\% | 5.84\% | 42.51\% | \$79 | \$3,620 | 1.38\% | 6.07\% | 43.94\% | \$78 |
| \$549,653 | \$1,032 | 0.77\% | 6.82\% | 55.11\% | \$115 | \$2,669 | 0.99\% | 8.83\% | 55.61\% | \$116 |
| \$591,259 | \$1,475 | 1.06\% | 10.41\% | 60.98\% | \$104 | \$2,827 | 1.05\% | 10.10\% | 62.51\% | \$105 |
| \$652,314 | \$2,427 | 1.54\% | 17.49\% | 51.82\% | \$107 | \$4,796 | 1.54\% | 17.63\% | 52.68\% | \$108 |
| \$683,024 | \$2,031 | 1.19\% | 13.51\% | 51.16\% | \$85 | \$4,355 | 1.28\% | 14.78\% | 52.52\% | \$87 |
| \$710,623 | \$1,008 | 0.61\% | 4.69\% | 75.80\% | \$134 | \$2,273 | 0.69\% | 5.31\% | 74.22\% | \$120 |
| \$719,053 | \$4,318 | 2.50\% | 24.20\% | 40.89\% | \$92 | \$8,296 | 2.38\% | 23.69\% | 41.73\% | \$90 |
| \$737,183 | \$2,205 | 1.22\% | 6.62\% | 56.76\% | \$103 | \$5,565 | 1.56\% | 8.43\% | 59.19\% | \$111 |
| \$848,248 | \$3,151 | 1.56\% | 7.58\% | 46.42\% | \$106 | \$5,887 | 1.47\% | 7.14\% | 48.23\% | \$108 |
| \$859,789 | \$1,958 | 0.94\% | 10.71\% | 68.00\% | \$121 | \$3,913 | 0.95\% | 10.81\% | 69.48\% | \$122 |
| \$903,193 | \$1,810 | 0.86\% | 7.90\% | 73.23\% | \$124 | \$3,865 | 0.92\% | 8.50\% | 73.98\% | \$128 |
| \$911,374 | \$5,818 | 2.57\% | 21.07\% | 24.92\% | \$95 | \$10,567 | 2.36\% | 19.62\% | 26.45\% | \$93 |
| \$962,663 | \$3,548 | 1.53\% | 12.86\% | 52.46\% | \$140 | \$6,165 | 1.35\% | 11.34\% | 57.06\% | \$150 |
| \$979,346 | \$3,808 | 1.61\% | 12.77\% | 57.95\% | \$134 | \$7,029 | 1.53\% | 12.58\% | 57.88\% | \$128 |
| \$998,802 | \$3,472 | 1.41\% | 11.09\% | 65.16\% | \$156 | \$6,698 | 1.38\% | 10.81\% | 65.92\% | \$154 |
| \$721,184 | \$2,348 | 1.29\% | 10.69\% | 57.89\% | \$113 | \$4,626 | 1.29\% | 10.82\% | 58.48\% | \$114 |

Asset Group D - \$1 billion to $\$ 10$ billion in total assets
Malaga Bank F.S.B.
Commonwealth Business Bank
Provident Savings Bank, F.S.B.
Sunwest Bank
Pacific Mercantile Bank
Pacific City Bank
Silvergate Bank
Royal Business Bank
American Business Bank
Manufacturers Bank
CTBC Bank Corp. (USA)
Community Bank
Preferred Bank
Hanmi Bank
First Foundation Bank
Opus Bank
Farmers \& Merchants Bank of Long Beach
Citizens Business Bank
Pacific Premier Bank
Bofl Federal Bank

Average of Asset Group D
\$1,061,897 $\$ 1,137,201$
$\$ 1$ $\$ 1,175,427$
$\$ 1,327,754$ $\$ 1,327,754$
$\$ 1,357,135$ $\$ 1,351,135$
$\$ 1,619,063$ \$1,720,830 $\$ 1,813,520$ $\$ 1,813,520$
$\$ 2,021,252$ $\$ 2,520,436$ \$3,338,316 $\$ 3,714,062$
$\$ 3,960,316$ $\$ 3,960,316$
$\$ 5,416,018$ $\$ 5,416,018$
$\$ 5,963,949$ \$7,193,326 \$7,274,369 \$8,085,158 \$8,158,224 \$9,531,165
\$3,919,471

| $\$ 3,883$ | $1.48 \%$ | $11.03 \%$ | $34.36 \%$ | $\$ 91$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ \$, 840$ | $1.88 \%$ | $16.08 \%$ | $49.37 \%$ | $\$ 110$ |
| $\$ 1,580$ | $0.54 \%$ | $5.46 \%$ | $83.22 \%$ | $\$ 85$ |
| $\$ 5,600$ | $1.79 \%$ | $15.68 \%$ | $46.63 \%$ | $\$ 105$ |
| $\$ 14,946$ | $4.44 \%$ | $44.98 \%$ | $70.07 \%$ | $\$ 144$ |
| $\$ 5,030$ | $1.66 \%$ | $13.55 \%$ | $58.12 \%$ | $\$ 107$ |
| $\$ 4,966$ | $1.08 \%$ | $12.65 \%$ | $62.48 \%$ | $\$ 141$ |
| $\$ 10,284$ | $2.37 \%$ | $14.84 \%$ | $36.15 \%$ | $\$ 75$ |
| $\$ \$, 731$ | $0.76 \%$ | $9.70 \%$ | $64.58 \%$ | $\$ 173$ |
| $\$ 6,306$ | $0.99 \%$ | $7.40 \%$ | $56.57 \%$ | $\$ 120$ |
| $\$ 10,833$ | $1.32 \%$ | $9.54 \%$ | $51.62 \%$ | $\$ 138$ |
| $\$ 1,813$ | $0.84 \%$ | $8.88 \%$ | $58.88 \%$ | $\$ 144$ |
| $\$ 17,405$ | $1.83 \%$ | $18.41 \%$ | $35.22 \%$ | $\$ 137$ |
| $\$ 17,883$ | $1.34 \%$ | $10.65 \%$ | $52.59 \%$ | $\$ 104$ |
| $\$ 5,549$ | $0.40 \%$ | $4.56 \%$ | $71.77 \%$ | $\$ 134$ |
| $\$ 15,463$ | $0.85 \%$ | $6.02 \%$ | $66.37 \%$ | $\$ 127$ |
| $\$ 21,791$ | $1.21 \%$ | $8.85 \%$ | $53.81 \%$ | $\$ 121$ |
| $\$ 36,376$ | $1.78 \%$ | $13.36 \%$ | $39.29 \%$ | $\$ 105$ |
| $\$ 29,404$ | $1.45 \%$ | $8.63 \%$ | $51.81 \%$ | $\$ 127$ |
| $\$ 41,265$ | $1.74 \%$ | $18.04 \%$ | $39.48 \%$ | $\$ 104$ |
|  |  |  |  |  |
| $\$ 13,247$ | $1.46 \%$ | $12.92 \%$ | $54.12 \%$ | $\$ 120$ |


| $\$ 7,845$ | $1.50 \%$ | $11.25 \%$ | $34.98 \%$ | $\$ 93$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 9,161$ | $1.71 \%$ | $15.48 \%$ | $51.79 \%$ | $\$ 108$ |
| $\$ 3,472$ | $0.60 \%$ | $6.05 \%$ | $84.23 \%$ | $\$ 89$ |
| $\$ 9,898$ | $1.61 \%$ | $14.09 \%$ | $51.09 \%$ | $\$ 109$ |
| $\$ 18,288$ | $2.76 \%$ | $28.50 \%$ | $72.04 \%$ | $\$ 147$ |
| $\$ \$ 1,573$ | $1.51 \%$ | $15.84 \%$ | $53.78 \%$ | $\$ 108$ |
| $\$ 8,890$ | $0.95 \%$ | $12.67 \%$ | $64.19 \%$ | $\$ 140$ |
| $\$ 19,884$ | $2.34 \%$ | $14.60 \%$ | $38.20 \%$ | $\$ 77$ |
| $\$ 6,157$ | $0.63 \%$ | $8.03 \%$ | $68.72 \%$ | $\$ 182$ |
| $\$ 12,044$ | $0.94 \%$ | $7.12 \%$ | $57.94 \%$ | $\$ 122$ |
| $\$ 20,589$ | $1.27 \%$ | $9.14 \%$ | $52.51 \%$ | $\$ 134$ |
| $\$ 15,817$ | $0.84 \%$ | $9.00 \%$ | $61.31 \%$ | $\$ 154$ |
| $\$ 34,016$ | $1.83 \%$ | $18.36 \%$ | $35.65 \%$ | $\$ 136$ |
| $\$ 34,867$ | $1.32 \%$ | $10.42 \%$ | $52.88 \%$ | $\$ 108$ |
| $\$ 15,527$ | $0.60 \%$ | $6.78 \%$ | $64.82 \%$ | $\$ 136$ |
| $\$ 28,367$ | $0.78 \%$ | $5.53 \%$ | $65.89 \%$ | $\$ 130$ |
| $\$ 42,824$ | $1.20 \%$ | $8.77 \%$ | $53.87 \%$ | $\$ 121$ |
| $\$ 72,122$ | $1.75 \%$ | $13.28 \%$ | $40.18 \%$ | $\$ 108$ |
| $\$ 59,481$ | $1.47 \%$ | $8.80 \%$ | $51.26 \%$ | $\$ 127$ |
| $\$ 96,147$ | $1.99 \%$ | $21.21 \%$ | $33.23 \%$ | $\$ 104$ |
|  |  |  |  |  |
| $\$ 26,348$ | $1.38 \%$ | $12.25 \%$ | $54.43 \%$ | $\$ 122$ |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate




## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.


Asset Group A - \$0 to $\$ 250$ million in total assets

| Infinity Bank | \$43,265 | \$4,185 | \$14,155 | 29.57\% | 263.61\% | \$2,277 | 1.96\% | NA | NA | 1.91\% | NA | NA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Endeavor Bank | \$50,253 | \$13,263 | \$26,811 | 49.47\% | 127.29\% | \$2,393 | 2.03\% | NA | NA | 1.75\% | NA | NA |
| Neighborhood National Bank | \$54,068 | \$38,413 | \$41,822 | 91.85\% | 27.99\% | \$1,352 | 4.78\% | 0.62\% | 0.35\% | 4.45\% | (14.52\%) | (16.18\%) |
| Bank of Whittier, National Association | \$55,829 | \$29,624 | \$44,553 | 66.49\% | 50.56\% | \$2,659 | 3.20\% | 0.88\% | 0.70\% | 2.63\% | (0.46\%) | (2.27\%) |
| Asian Pacific National Bank | \$57,064 | \$21,581 | \$47,586 | 45.35\% | 27.80\% | \$4,390 | 3.81\% | 1.03\% | 0.90\% | 2.96\% | 3.91\% | 4.96\% |
| Tustin Community Bank | \$77,401 | \$64,840 | \$65,459 | 99.05\% | 15.95\% | \$2,977 | 8.06\% | 1.06\% | 0.92\% | 7.26\% | 13.68\% | 19.36\% |
| California Business Bank | \$100,966 | \$80,132 | \$59,089 | 135.61\% | 23.87\% | \$5,048 | 4.32\% | 1.09\% | 0.99\% | 3.42\% | 9.73\% | 6.44\% |
| Eastern International Bank | \$109,183 | \$82,364 | \$89,714 | 91.81\% | 29.88\% | \$3,899 | 4.49\% | 0.71\% | 0.67\% | 3.93\% | (4.51\%) | (6.19\%) |
| United Pacific Bank | \$138,995 | \$98,705 | \$100,281 | 98.43\% | 34.10\% | \$4,793 | 4.33\% | 1.13\% | 1.05\% | 3.45\% | 0.99\% | (5.34\%) |
| Community Valley Bank | \$151,628 | \$124,006 | \$129,808 | 95.53\% | 14.38\% | \$4,891 | 5.66\% | 1.00\% | 0.78\% | 4.93\% | (14.88\%) | (18.32\%) |
| Friendly Hills Bank | \$154,452 | \$79,097 | \$115,994 | 68.19\% | 49.56\% | \$6,178 | 3.88\% | 0.50\% | 0.36\% | 3.54\% | (0.02\%) | 3.65\% |
| Home Bank of California | \$166,316 | \$152,713 | \$128,929 | 118.45\% | 8.96\% | \$9,783 | 6.31\% | 1.62\% | 1.60\% | 4.94\% | 9.09\% | 15.23\% |
| Calwest Bank | \$176,930 | \$134,809 | \$157,832 | 85.41\% | 19.53\% | \$4,537 | 4.42\% | 0.82\% | 0.49\% | 3.96\% | 9.38\% | 9.53\% |
| EH National Bank | \$178,164 | \$141,911 | \$120,535 | 117.73\% | 19.86\% | \$5,090 | 6.30\% | 1.10\% | 0.99\% | 5.45\% | (17.06\%) | (36.84\%) |
| Chino Commercial Bank, N.A. | \$200,849 | \$129,491 | \$170,827 | 75.80\% | 21.96\% | \$4,463 | 4.50\% | 0.64\% | 0.35\% | 4.17\% | 8.45\% | 26.97\% |
| American Continental Bank | \$202,006 | \$160,183 | \$170,170 | 94.13\% | 21.81\% | \$5,772 | 5.01\% | 1.03\% | 0.90\% | 4.22\% | (6.02\%) | (8.55\%) |
| Partners Bank of California | \$213,859 | \$173,662 | \$176,598 | 98.34\% | 18.00\% | \$6,290 | 4.78\% | 0.98\% | 0.49\% | 4.34\% | 15.86\% | 2.65\% |
| Nano Banc | \$217,261 | \$159,308 | \$150,571 | 105.80\% | 27.09\% | \$6,390 | 4.33\% | 0.90\% | 0.54\% | 3.88\% | 370.17\% | 280.58\% |
| Community Commerce Bank | \$234,119 | \$169,811 | \$136,461 | 124.44\% | 23.20\% | \$5,853 | 5.77\% | 1.65\% | 1.66\% | 4.46\% | 23.13\% | 24.15\% |
| International City Bank, Federal Savings |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank | \$238,256 | \$108,868 | \$193,883 | 56.15\% | 33.55\% | \$5,541 | 3.66\% | 1.13\% | 0.78\% | 2.98\% | 8.84\% | 15.76\% |
| Average of Asset Group A | \$141,043 | \$98,348 | \$107,054 | 87.38\% | 42.95\% | \$4,729 | 4.58\% | 0.99\% | 0.81\% | 3.93\% | 23.10\% | 17.53\% |

Asset Group B - \$251 to \$500 million in total assets

| Community Bank of Santa Maria | \$250,467 | \$167,059 | \$212,129 | 78.75\% | 30.74\% | \$4,554 | 4.27\% | 0.26\% | 0.15\% | 4.14\% | (15.81\%) | (28.91\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Golden State Bank | \$256,514 | \$214,932 | \$208,544 | 103.06\% | 15.44\% | \$7,773 | 5.68\% | 1.39\% | 1.09\% | 4.66\% | 39.19\% | 47.43\% |
| Pacific Alliance Bank | \$282,884 | \$210,046 | \$244,453 | 85.92\% | 25.26\% | \$10,477 | 4.55\% | 1.36\% | 1.28\% | 3.43\% | 15.58\% | 15.86\% |
| California First National Bank | \$298,670 | \$225,299 | \$174,226 | 129.31\% | 18.08\% | \$7,285 | 4.76\% | 0.99\% | 0.96\% | 4.06\% | (74.84\%) | (98.00\%) |
| First National Bank of Southern California | \$299,224 | \$260,532 | \$255,951 | 101.79\% | 11.20\% | \$9,652 | 5.02\% | 0.80\% | 0.61\% | 4.47\% | 17.86\% | 18.76\% |
| Bank of Santa Clarita | \$310,174 | \$225,015 | \$247,406 | 90.95\% | 18.81\% | \$11,930 | 3.84\% | 1.13\% | 0.79\% | 3.08\% | 1.27\% | 14.87\% |
| Mission Valley Bank | \$318,479 | \$234,285 | \$268,196 | 87.36\% | 26.52\% | \$5,491 | 4.89\% | 0.32\% | 0.12\% | 4.79\% | (6.82\%) | (9.01\%) |
| Uniti Bank | \$324,983 | \$249,072 | \$281,953 | 88.34\% | 24.20\% | \$4,779 | 4.80\% | 1.19\% | 0.63\% | 4.24\% | 3.63\% | 2.67\% |
| US Metro Bank | \$347,378 | \$250,837 | \$293,863 | 85.36\% | 30.22\% | \$5,428 | 4.96\% | 1.19\% | 0.94\% | 4.14\% | 13.56\% | 18.41\% |
| Universal Bank | \$364,850 | \$300,638 | \$304,199 | 98.83\% | 17.08\% | \$5,365 | 4.15\% | 0.80\% | 0.73\% | 3.52\% | (5.28\%) | (7.86\%) |
| Mega Bank | \$365,753 | \$289,049 | \$293,808 | 98.38\% | 21.56\% | \$7,782 | 4.49\% | 1.32\% | 1.16\% | 3.43\% | 7.65\% | 10.77\% |
| Broadway Federal Bank, F.S.B. | \$409,946 | \$370,070 | \$274,083 | 135.02\% | 8.22\% | \$6,307 | 3.74\% | 1.18\% | 1.11\% | 2.76\% | (0.82\%) | (13.53\%) |
| New OMNI Bank, National Association | \$453,427 | \$365,517 | \$356,248 | 102.60\% | 20.90\% | \$5,889 | 5.43\% | 1.45\% | 1.24\% | 4.34\% | 8.91\% | 16.31\% |
| First Credit Bank | \$464,736 | \$325,096 | \$268,739 | 120.97\% | 37.89\% | \$17,212 | 6.97\% | 1.18\% | 1.03\% | 6.37\% | 1.90\% | (2.99\%) |
| Average of Asset Group B | \$339,106 | \$263,389 | \$263,128 | 100.47\% | 21.87\% | \$7,852 | 4.82\% | 1.04\% | 0.85\% | 4.10\% | 0.43\% | (1.09\%) |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.


Asset Group C - \$501 million to \$1 billion in total assets

| American Plus Bank, N.A. | \$506,753 | \$444,373 | \$409,599 | 108.49\% | 11.10\% | \$11,517 | 4.99\% | 1.35\% | 1.31\% | 3.84\% | 10.15\% | 13.15\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific Enterprise Bank | \$508,793 | \$401,134 | \$449,049 | 89.33\% | 21.77\% | \$4,800 | 6.37\% | 1.51\% | 1.29\% | 5.21\% | 0.53\% | (0.54\%) |
| Bank of Southern California, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$521,437 | \$414,925 | \$442,046 | 93.86\% | 18.11\% | \$8,022 | 4.74\% | 0.83\% | 0.58\% | 4.22\% | 17.49\% | 16.96\% |
| GBC International Bank | \$527,959 | \$422,423 | \$414,013 | 102.03\% | 17.15\% | \$5,280 | 4.35\% | 1.20\% | 1.04\% | 3.44\% | 13.60\% | 18.43\% |
| First Commercial Bank (USA) | \$531,023 | \$481,926 | \$408,108 | 118.09\% | 9.40\% | \$7,080 | 4.40\% | 0.72\% | 0.56\% | 3.97\% | 2.56\% | 1.49\% |
| CommerceWest Bank | \$549,653 | \$436,819 | \$483,916 | 90.27\% | 8.54\% | \$7,634 | 4.50\% | 0.95\% | 0.47\% | 4.05\% | (57.14\%) | (62.60\%) |
| American Riviera Bank | \$591,259 | \$477,837 | \$531,612 | 89.88\% | 14.29\% | \$6,719 | 4.88\% | 0.43\% | 0.29\% | 4.60\% | 29.55\% | 36.93\% |
| Mission Bank | \$652,314 | \$513,018 | \$579,244 | 88.57\% | 16.97\% | \$7,014 | 4.78\% | 0.33\% | 0.16\% | 4.64\% | 19.57\% | 15.23\% |
| Valley Republic Bank | \$683,024 | \$466,768 | \$615,613 | 75.82\% | 24.43\% | \$7,674 | 3.78\% | 0.66\% | 0.39\% | 3.43\% | 4.63\% | 4.03\% |
| CalPrivate Bank | \$710,623 | \$532,295 | \$530,773 | 100.29\% | 26.02\% | \$6,234 | 4.59\% | 0.69\% | 0.49\% | 4.16\% | 11.74\% | (0.90\%) |
| Bank of Hemet | \$719,053 | \$513,779 | \$642,643 | 79.95\% | 24.92\% | \$8,459 | 4.17\% | 0.19\% | 0.12\% | 4.06\% | 5.83\% | 4.54\% |
| State Bank of India (California) | \$737,183 | \$606,385 | \$598,921 | 101.25\% | 20.98\% | \$7,927 | 4.52\% | 1.16\% | 1.00\% | 3.68\% | 8.70\% | 14.23\% |
| EverTrust Bank | \$848,248 | \$568,081 | \$662,605 | 85.73\% | 22.08\% | \$8,656 | 4.99\% | 1.10\% | 1.04\% | 4.11\% | 1.02\% | 17.79\% |
| Community West Bank, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$859,789 | \$754,890 | \$703,873 | 107.25\% | 6.94\% | \$6,416 | 5.03\% | 1.07\% | 0.95\% | 4.16\% | 7.63\% | 0.92\% |
| Commercial Bank of California | \$903,193 | \$606,363 | \$798,899 | 75.90\% | 29.57\% | \$5,474 | 4.71\% | 0.72\% | 0.47\% | 4.31\% | 7.87\% | 39.13\% |
| First General Bank | \$911,374 | \$862,189 | \$792,233 | 108.83\% | 4.16\% | \$12,658 | 5.28\% | 1.05\% | 0.89\% | 4.48\% | 0.73\% | 1.67\% |
| First Choice Bank | \$962,663 | \$794,954 | \$785,489 | 101.20\% | 18.04\% | \$9,438 | 5.35\% | 1.19\% | 0.91\% | 4.53\% | 13.06\% | 3.29\% |
| Open Bank | \$979,346 | \$834,758 | \$823,373 | 101.38\% | 12.67\% | \$7,097 | 5.32\% | 1.37\% | 0.90\% | 4.47\% | 17.40\% | 12.95\% |
| Seacoast Commerce Bank | \$998,802 | \$805,275 | \$777,875 | 103.52\% | 13.16\% | \$6,749 | 6.06\% | 0.76\% | 0.48\% | 5.62\% | 12.77\% | 15.23\% |
| Average of Asset Group C | \$721,184 | \$575,694 | \$602,625 | 95.88\% | 16.86\% | \$7,624 | 4.88\% | 0.91\% | 0.70\% | 4.26\% | 6.72\% | 8.00\% |

Asset Group D - \$1 billion to \$10 billion in total assets


## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.


Asset Group A - \$0 to $\$ 250$ million in total assets
Infinity Bank
Endeavor Bank
Neighborhood National Bank
Bank of Whittier, National Association
Asian Pacific National Bank
Tustin Community Bank
California Business Bank
Eastern International Bank
United Pacific Bank
Community Valley Bank
Friendly Hills Bank
Home Bank of California
Calwest Bank
EH National Bank
Chino Commercial Bank, N.A.
American Continental Bank
Partners Bank of California
Nano Banc
Community Commerce Bank
International City Bank, Federal Savings Bank
International City Bank, Federal Savings Bank

Average of Asset Group A

Asset Group B - \$251 to \$500 million in total assets

## Community Bank of Santa Maria

Golden State Bank
Pacific Alliance Bank
California First National Bank
First National Bank of Southern California
Bank of Santa Clarita
Mission Vall
Uniti Bank
US Metro Bank
Universal Bank
Mega Bank
Broadway Federal Bank, F.S.B.
New OMNI Bank, National Association
First Credit Bank
Average of Asset Group B

| $\$ 43,265$ | $\$ 0$ | $0.00 \%$ | $1.24 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 50,253$ | $\$ 0$ | $0.00 \%$ | $1.55 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 54,068$ | $\$ 451$ | $1.17 \%$ | $2.51 \%$ | $130.58 \%$ | $7.21 \%$ | $1.37 \%$ |
| $\$ 55,829$ | $\$ 0$ | $0.00 \%$ | $3.74 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 57,064$ | $\$ 0$ | $0.00 \%$ | $2.64 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 77,401$ | $\$ 55$ | $0.08 \%$ | $3.35 \%$ | NM | $0.43 \%$ | $0.07 \%$ |
| $\$ 10,966$ | $\$ 0$ | $0.00 \%$ | $2.13 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 109,183$ | $\$ 0$ | $0.00 \%$ | $1.39 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 138,995$ | $\$ 98$ | $0.10 \%$ | $2.76 \%$ | NM | $0.38 \%$ | $0.07 \%$ |
| $\$ 151,628$ | $\$ 1,429$ | $1.15 \%$ | $1.27 \%$ | $110.43 \%$ | $6.79 \%$ | $0.94 \%$ |
| $\$ 154,452$ | $\$ 0$ | $0.00 \%$ | $1.93 \%$ | $579.85 \%$ | $1.54 \%$ | $0.17 \%$ |
| $\$ 166,316$ | $\$ 0$ | $0.00 \%$ | $0.92 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 176,930$ | $\$ 29$ | $0.02 \%$ | $1.86 \%$ | NM | $0.78 \%$ | $0.09 \%$ |
| $\$ 178,164$ | $\$ 6,148$ | $4.33 \%$ | $2.16 \%$ | $39.49 \%$ | $23.16 \%$ | $4.36 \%$ |
| $\$ 200,849$ | $\$ 0$ | $0.00 \%$ | $1.72 \%$ | $172.68 \%$ | $5.33 \%$ | $0.04 \%$ |
| $\$ 202,006$ | $\$ 0$ | $0.00 \%$ | $1.72 \%$ | NM | $0.23 \%$ | $0.04 \%$ |
| $\$ 213,859$ | $\$ 375$ | $0.22 \%$ | $1.65 \%$ | $764.27 \%$ | $1.26 \%$ | $0.18 \%$ |
| $\$ 211,261$ | $\$ 288$ | $0.18 \%$ | $0.71 \%$ | $395.14 \%$ | $0.52 \%$ | $0.13 \%$ |
| $\$ 234,119$ | $\$ 1,183$ | $0.70 \%$ | $1.35 \%$ | $74.32 \%$ | $5.71 \%$ | $1.32 \%$ |
| $\$ 238,256$ | $\$ 76$ | $0.07 \%$ | $1.24 \%$ | NM | $0.23 \%$ | $0.03 \%$ |
|  |  |  |  |  |  |  |
| $\$ 141,043$ | $\$ 507$ | $0.40 \%$ | $1.89 \%$ | $283.35 \%$ | $2.68 \%$ | $0.47 \%$ |


| $\$ 250,467$ | $\$ 0$ | $0.00 \%$ | $1.20 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 256,514$ | $\$ 287$ | $0.13 \%$ | $1.14 \%$ | $856.45 \%$ | $19.51 \%$ | $2.24 \%$ |
| $\$ 282,884$ | $\$ 107$ | $0.05 \%$ | $1.82 \%$ | NM | $0.28 \%$ | $0.04 \%$ |
| $\$ 298,670$ | $\$ 0$ | $0.00 \%$ | $1.24 \%$ | NA | $0.00 \%$ | $0.00 \%$ |
| $\$ 299,224$ | $\$ 0$ | $0.00 \%$ | $1.25 \%$ | NA | $1.16 \%$ | $0.00 \%$ |
| $\$ 310,174$ | $\$ 12$ | $0.01 \%$ | $1.05 \%$ | NM | $0.04 \%$ | $0.00 \%$ |
| $\$ 318,479$ | $\$ 677$ | $0.29 \%$ | $1.53 \%$ | $474.01 \%$ | $2.34 \%$ | $0.24 \%$ |
| $\$ 324,983$ | $\$ 474$ | $0.19 \%$ | $1.32 \%$ | $694.09 \%$ | $1.06 \%$ | $0.15 \%$ |
| $\$ 347,378$ | $\$ 608$ | $0.24 \%$ | $1.49 \%$ | $613.65 \%$ | $1.12 \%$ | $0.18 \%$ |
| $\$ 364,850$ | $\$ 61$ | $0.02 \%$ | $1.34 \%$ | $151.00 \%$ | $4.40 \%$ | $0.73 \%$ |
| $\$ 365,753$ | $\$ 2,325$ | $0.80 \%$ | $1.43 \%$ | $177.72 \%$ | $4.91 \%$ | $0.64 \%$ |
| $\$ 409,946$ | $\$ 1,247$ | $\$ 0$ | $0.34 \%$ | $1.13 \%$ | $48.84 \%$ | $17.29 \%$ |
| $\$ 453,427$ | $\$ 23,273$ | $7.16 \%$ | $1.28 \%$ | $N A$ | $0.00 \%$ | $0.29 \%$ |
| $\$ 464,736$ |  |  | $3.70 \%$ | $40.51 \%$ | $23.83 \%$ | $7.00 \%$ |
|  |  |  |  |  |  |  |
| $\$ 339,106$ | $\$ 2,077$ | $0.66 \%$ | $1.49 \%$ | $382.03 \%$ | $5.42 \%$ | $0.99 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

|  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets (\$000) | $\begin{gathered} \text { Tot Loans \& } \\ \text { Leases Nonaccrual } \\ (\$ 000) \end{gathered}$ | Nonaccrual Loans/Total Loans <br> (\%) | Reserves/Loans (\%) | Reserves/ NPLs <br> (\%) | $\begin{gathered} \text { NPA + Loans } \\ \text { 9OPD / Tang } \\ \text { Equity + LLRs (\%) } \\ \text { Texas Ratio } \end{gathered}$ | NPAs/Total Assets <br> (\%) |
| Region Institution Name |  |  |  |  |  |  |  |

# Asset Group C - \$501 million to \$1 billion in total assets 

American Plus Bank, N.A.
Pacific Enterprise Bank
Bank of Southern California, National Association
GBC International Bank Bank of Southern Califo

First Commercial Bank (USA)
CommerceWest Bank
American Riviera Bank
Mission Bank
Valley Republic Ban
Bank of Hemet
State Bank of India (California)
EverTrust Bank
Community West Bank, National Association
Commercial Bank of California
First General Bank
First Choice Ba
pen Bank
eacoast Commerce Bank
Average of Asset Group C

| \$506,753 | \$0 | 0.00\% | 1.37\% | NA | 1.79\% | 0.26\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$508,793 | \$357 | 0.09\% | 0.91\% | 328.05\% | 2.64\% | 0.22\% |
| \$521,437 | \$2,746 | 0.66\% | 0.83\% | 125.38\% | 3.49\% | 0.53\% |
| \$527,959 | \$789 | 0.19\% | 1.02\% | 545.50\% | 1.32\% | 0.15\% |
| \$531,023 | \$0 | 0.00\% | 1.39\% | NA | 0.00\% | 0.00\% |
| \$549,653 | \$2,718 | 0.62\% | 1.05\% | 140.42\% | 5.30\% | 0.60\% |
| \$591,259 | \$359 | 0.08\% | 1.02\% | NM | 0.63\% | 0.06\% |
| \$652,314 | \$228 | 0.04\% | 1.15\% | NM | 0.37\% | 0.03\% |
| \$683,024 | \$0 | 0.00\% | 1.40\% | NA | 0.00\% | 0.00\% |
| \$710,623 | \$1,481 | 0.28\% | 0.92\% | 330.38\% | 1.63\% | 0.21\% |
| \$719,053 | \$0 | 0.00\% | 1.30\% | 613.57\% | 1.38\% | 0.15\% |
| \$737,183 | \$0 | 0.00\% | 1.30\% | NA | 0.00\% | 0.00\% |
| \$848,248 | \$658 | 0.12\% | 1.61\% | NM | 0.47\% | 0.08\% |
| \$859,789 | \$5,688 | 0.75\% | 1.13\% | 77.15\% | 13.45\% | 1.29\% |
| \$903,193 | \$1,009 | 0.17\% | 1.36\% | 236.70\% | 3.63\% | 0.39\% |
| \$911,374 | \$1,594 | 0.18\% | 0.86\% | 373.84\% | 1.64\% | 0.22\% |
| \$962,663 | \$1,511 | 0.19\% | 1.31\% | 560.56\% | 1.51\% | 0.19\% |
| \$979,346 | \$643 | 0.08\% | 1.16\% | 981.13\% | 0.76\% | 0.10\% |
| \$998,802 | \$3,136 | 0.39\% | 0.57\% | 145.41\% | 4.07\% | 0.38\% |
| \$721,184 | \$1,206 | 0.20\% | 1.14\% | 371.51\% | 2.32\% | 0.26\% |

Asset Group D - \$1 billion to \$10 billion in total assets
Malaga Bank F.S.B.
Commonwealth Business Bank
Provident Savings Bank, F.S.B.
Sunwest Bank
Pacific Mercantile Bank
Pacific City Bank
Silvergate Bank
Royal Business Bank
American Business Bank
Manufacturers Bank
CTBC Bank Corp. (USA)
Community Bank
Preferred Bank
Hanmi Bank
First Foundation Bank
Opus Bank
Farmers \& Merchants Bank of Long Beac
Citizens Business Bank
Pacific Premier Bank
Bofl Federal Bank

| $\$ 1,061,897$ | $\$ 0$ | $0.00 \%$ | $0.33 \%$ | $N A$ | $0.00 \%$ | $0.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,137,201$ | $\$ 1,298$ | $0.14 \%$ | $1.03 \%$ | $271.40 \%$ | $2.63 \%$ | $0.30 \%$ |
| $\$ 1,175,427$ | $\$ 6,215$ | $0.62 \%$ | $0.73 \%$ | $28.09 \%$ | $21.93 \%$ | $2.31 \%$ |
| $\$ 1,327,754$ | $\$ 3,989$ | $0.37 \%$ | $2.12 \%$ | $575.41 \%$ | $4.37 \%$ | $0.53 \%$ |
| $\$ 1,357,135$ | $\$ 5,325$ | $0.50 \%$ | $1.26 \%$ | $251.06 \%$ | $4.81 \%$ | $0.55 \%$ |
| $\$ 1,619,063$ | $\$ 2,048$ | $0.16 \%$ | $0.99 \%$ | $504.64 \%$ | $1.54 \%$ | $0.15 \%$ |
| $\$ 1,720,830$ | $\$ 10,136$ | $1.13 \%$ | $0.93 \%$ | $80.85 \%$ | $6.15 \%$ | $0.60 \%$ |
| $\$ 1,813,520$ | $\$ 2,173$ | $0.14 \%$ | $0.94 \%$ | $316.63 \%$ | $1.85 \%$ | $0.27 \%$ |
| $\$ 2,021,252$ | $\$ 2,115$ | $0.19 \%$ | $1.41 \%$ | $655.24 \%$ | $1.38 \%$ | $0.12 \%$ |
| $\$ 2,520,436$ | $\$ 7,758$ | $0.41 \%$ | $1.79 \%$ | $432.46 \%$ | $2.05 \%$ | $0.31 \%$ |
| $\$ 3,338,316$ | $\$ 2,801$ | $0.10 \%$ | $1.36 \%$ | $N M$ | $0.56 \%$ | $0.08 \%$ |
| $\$ 3,714,062$ | $\$ 10,592$ | $0.38 \%$ | $1.34 \%$ | $352.01 \%$ | $2.72 \%$ | $0.29 \%$ |
| $\$ 3,960,316$ | $\$ 50,532$ | $1.56 \%$ | $0.92 \%$ | $58.92 \%$ | $13.20 \%$ | $1.38 \%$ |
| $\$ 541,416018$ | $\$ 15,804$ | $0.35 \%$ | $0.70 \%$ | $142.29 \%$ | $3.27 \%$ | $0.42 \%$ |
| $\$ 5,963,949$ | $\$ 8,691$ | $0.18 \%$ | $0.39 \%$ | $190.17 \%$ | $3.52 \%$ | $0.22 \%$ |
| $\$ 7,193,326$ | $\$ 39,992$ | $0.79 \%$ | $1.17 \%$ | $147.51 \%$ | $5.65 \%$ | $0.56 \%$ |
| $\$ 7,274,369$ | $\$ 14,269$ | $0.36 \%$ | $1.49 \%$ | $345.57 \%$ | $1.64 \%$ | $0.24 \%$ |
| $\$ 8,085,158$ | $\$ 10,182$ | $0.21 \%$ | $1.24 \%$ | $405.00 \%$ | $1.42 \%$ | $0.18 \%$ |
| $\$ 8,158,224$ | $\$ 6,039$ | $0.10 \%$ | $0.50 \%$ | $525.70 \%$ | $0.72 \%$ | $0.08 \%$ |
| $\$ 9,531,165$ | $\$ 31,226$ | $0.37 \%$ | $0.58 \%$ | $157.40 \%$ | $4.58 \%$ | $0.43 \%$ |
|  |  |  |  |  |  |  |
| $\$ 3,919,471$ | $\$ 11,559$ | $0.40 \%$ | $1.06 \%$ | $302.24 \%$ | $4.20 \%$ | $0.45 \%$ |

## Source: SNL Financial

Note: Report includes only bank-level data
NA = data was not available.

## Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio \& Risk Based Capital Ratio





Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio




| Asset Group D - \$1 to \$10 billion in Total Assets As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14.80\% |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| $\begin{array}{ll} 14.60 \% \\ & \\ & \\ & \\ & \\ & \\ \hline \end{array}$ |  |  |  |  |  |  |  |
| 14.20\% |  |  |  |  |  |  |  |
| 14.00\% |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| $13.60 \%$ |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 13.40\% |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | 12/31/16 | 3/31/17 | 6/30/17 | 9/30/17 | 12/31/17 | 3/31/18 | 6/30/18 |
| $\rightarrow$ Common Equity Tier 1 RB Ratio | 13.85\% | 14.06\% | 14.54\% | 14.23\% | 14.05\% | 14.57\% | 14.62\% |

Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{aligned} & \text { Total Equity } \\ & \text { Capital (\$000) } \end{aligned}$ | Tier1 Capital (\$000) | Common Equity Tier 1 Capital ( $\$ 000$ ) | Leverage Ratio (\%) | $\begin{gathered} \text { Tier } 1 \text { Risk } \\ \text { Based Ratio (\%) } \end{gathered}$ | $\begin{array}{\|c\|} \text { Risk Based } \\ \text { Capital Ratio (\%) } \end{array}$ | Common Equity Tier 1 Risk Based Ratio (\%) |

Asset Group A - \$0 to \$250 million in total assets
Infinity Bank
Endeavor Bank
Neighborhood National Bank
Bank of Whittier, National Association
Asian Pacific National Bank
Tustin Community Bank
California Business Bank
Eastern International Bank
United Pacific Bank
Community Valley Bank
Friendly Hills Bank
Home Bank of California
Calwest Bank
EH National Bank
Chino Commercial Bank, N.A.
American Continental Bank
Partners Bank of California
Nano Banc
Community Commerce Bank
International City Bank, Federal Savings Bank

> Average of Asset Group A

| $\$ 43,265$ | $\$ 28,960$ | $\$ 29,046$ | $\$ 29,046$ | $79.07 \%$ | $257.68 \%$ | $258.14 \%$ | $257.68 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 50,253$ | $\$ 22,418$ | $\$ 22,418$ | $\$ 22,418$ | $55.34 \%$ | $129.91 \%$ | $131.17 \%$ | $129.91 \%$ |
| $\$ 54,068$ | $\$ 9,286$ | $\$ 9,279$ | $\$ 9,279$ | $16.99 \%$ | $23.27 \%$ | $24.53 \%$ | $23.27 \%$ |
| $\$ 55,829$ | $\$ 10,544$ | $\$ 10,223$ | $\$ 10,223$ | $17.81 \%$ | $22.38 \%$ | $23.65 \%$ | $22.38 \%$ |
| $\$ 57,064$ | $\$ 9,294$ | $\$ 9,697$ | $\$ 9,697$ | $16.85 \%$ | $31.90 \%$ | $33.15 \%$ | $31.90 \%$ |
| $\$ 77,401$ | $\$ 10,583$ | $\$ 10,583$ | $\$ 10,583$ | $13.49 \%$ | $15.40 \%$ | $16.67 \%$ | $15.40 \%$ |
| $\$ 100,966$ | $\$ 14,108$ | $\$ 14,104$ | $\$ 14,104$ | $15.05 \%$ | $19.14 \%$ | $20.40 \%$ | $19.14 \%$ |
| $\$ 109,183$ | $\$ 19,383$ | $\$ 19,428$ | $\$ 19,428$ | $17.63 \%$ | $22.96 \%$ | $24.21 \%$ | $22.96 \%$ |
| $\$ 138,995$ | $\$ 23,410$ | $\$ 23,107$ | $\$ 21,107$ | $17.00 \%$ | $23.05 \%$ | $24.32 \%$ | $21.06 \%$ |
| $\$ 151,628$ | $\$ 19,513$ | $\$ 19,529$ | $\$ 19,529$ | $12.60 \%$ | $16.70 \%$ | $17.95 \%$ | $16.70 \%$ |
| $\$ 154,452$ | $\$ 16,054$ | $\$ 16,832$ | $\$ 16,832$ | $11.82 \%$ | $17.86 \%$ | $19.11 \%$ | $17.86 \%$ |
| $\$ 166,316$ | $\$ 24,079$ | $\$ 24,082$ | $\$ 24,082$ | $14.45 \%$ | $19.87 \%$ | $21.03 \%$ | $19.87 \%$ |
| $\$ 176,930$ | $\$ 18,586$ | $\$ 18,796$ | $\$ 18,796$ | $10.45 \%$ | $12.95 \%$ | $14.21 \%$ | $12.95 \%$ |
| $\$ 178,164$ | $\$ 30,509$ | $\$ 31,244$ | $\$ 31,244$ | $17.24 \%$ | $20.26 \%$ | $21.52 \%$ | $20.26 \%$ |
| $\$ 200,849$ | $\$ 21,998$ | $\$ 22,075$ | $\$ 22,075$ | $11.36 \%$ | $16.03 \%$ | $17.29 \%$ | 160 |
| $\$ 202,006$ | $\$ 30,995$ | $\$ 30,793$ | $\$ 30,793$ | $15.36 \%$ | $18.59 \%$ | $19.84 \%$ | $18.59 \%$ |
| $\$ 213,859$ | $\$ 26,808$ | $\$ 2,896$ | $\$ 26,896$ | $13.32 \%$ | $14.85 \%$ | $16.11 \%$ | $14.85 \%$ |
| $\$ 217,261$ | $\$ 65,710$ | $\$ 53,083$ | $\$ 53,083$ | $40.15 \%$ | $31.16 \%$ | $31.88 \%$ | $31.16 \%$ |
| $\$ 234,119$ | $\$ 51,704$ | $\$ 51,704$ | $\$ 51,704$ | $23.20 \%$ | $28.02 \%$ | $29.27 \%$ | $28.02 \%$ |
| $\$ 238,256$ | $\$ 32,253$ | $\$ 21,879$ | $\$ 21,879$ | $10.47 \%$ | $18.96 \%$ | $20.15 \%$ | $18.96 \%$ |
|  |  |  |  |  |  |  |  |
| $\$ 141,043$ | $\$ 24,310$ | $\$ 23,240$ | $\$ 23,140$ | $21.48 \%$ | $38.05 \%$ | $39.23 \%$ | $37.95 \%$ |

Asset Group B - \$251 to \$500 million in total assets
Community Bank of Santa Maria

Golden State Bank
Golden State Bank
Pacific Alliance Bank
California First National Bank
First National Bank of Southern California
Bank of Santa Clarita
Bank of Santa Clarita
Uniti Bank
US Metro Bank
US Metro Bank
Mega Bank
Broadway Federal Bank, F.S.B
New OMNI Bank, National Association First Credit Bank

Average of Asset Group B

| $\$ 250,467$ | $\$ 23,997$ | $\$ 25,532$ | $\$ 25,532$ | $9.70 \%$ | $12.83 \%$ | $13.87 \%$ | $12.83 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 256,514$ | $\$ 26,994$ | $\$ 26,994$ | $\$ 26,994$ | $11.14 \%$ | $11.57 \%$ | $12.67 \%$ | $11.57 \%$ |
| $\$ 282,884$ | $\$ 34,667$ | $\$ 34,818$ | $\$ 34,818$ | $12.72 \%$ | $15.46 \%$ | $16.71 \%$ | $15.45 \%$ |
| $\$ 298,670$ | $\$ 115,869$ | $\$ 116,031$ | $\$ 116,031$ | $36.14 \%$ | $44.67 \%$ | $45.75 \%$ | $44.67 \%$ |
| $\$ 299,224$ | $\$ 42,600$ | $\$ 42,655$ | $\$ 42,655$ | $15.42 \%$ | $15.58 \%$ | $16.79 \%$ | $15.58 \%$ |
| $\$ 310,174$ | $\$ 31,106$ | $\$ 31,377$ | $\$ 31,377$ | $10.11 \%$ | $12.80 \%$ | $13.78 \%$ | $12.80 \%$ |
| $\$ 318,479$ | $\$ 45,902$ | $\$ 46,205$ | $\$ 46,205$ | $13.95 \%$ | $17.67 \%$ | $18.92 \%$ | $17.67 \%$ |
| $\$ 324,983$ | $\$ 41,468$ | $\$ 40,678$ | $\$ 40,678$ | $12.50 \%$ | $15.91 \%$ | $17.16 \%$ | $15.91 \%$ |
| $\$ \$ 477,378$ | $\$ 50,827$ | $\$ 48,497$ | $\$ 48,497$ | 14.070 | $18.28 \%$ | $19.54 \%$ | $18.28 \%$ |
| $\$ 364,850$ | $\$ 56,420$ | $\$ 56,800$ | $\$ 56,800$ | $15.68 \%$ | $23.02 \%$ | $24.27 \%$ | 230 |
| $\$ 365,753$ | $\$ 43,249$ | $\$ 44,141$ | $\$ 44,141$ | $12.04 \%$ | $17.13 \%$ | $18.38 \%$ | $17.13 \%$ |
| $\$ 409,946$ | $\$ 50,167$ | $\$ 47,751$ | $\$ 47,751$ | $11.98 \%$ | $18.02 \%$ | $19.28 \%$ | $18.02 \%$ |
| $\$ 453,427$ | $\$ 61,018$ | $\$ 61,018$ | $\$ 59,319$ | $13.77 \%$ | $21.97 \%$ | $23.23 \%$ | $21.36 \%$ |
| $\$ 464,736$ | $\$ 186,748$ | $\$ 184,233$ | $\$ 184,233$ | $40.28 \%$ | $46.01 \%$ | $47.28 \%$ | $46.01 \%$ |
|  |  |  |  |  |  |  |  |

[^2]Note: Report includes only bank-level data
NA = data was not available.

|  |  | As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{aligned} & \text { Total Equity } \\ & \text { Capital (\$000) } \end{aligned}$ | Tier1 Capital (\$000) | Common Equity Tier 1 Capital ( $\$ 000$ ) | Leverage Ratio (\%) | Tier 1 Risk Based Ratio (\%) | Risk Based Capital Ratio (\%) | Common Equity Tier 1 Risk Based Ratio (\%) |
| Region | Institution Name |  |  |  |  |  |  |  |  |

Asset Group C - \$501 million to \$1 billion in total assets
American Plus Bank, N.A.
Pacific Enterprise Bank
Bank of Southern California, National Associatio

GBC International Bank
First Commercial Bank (USA)
CommerceWest Bank
American Riviera Bank
Mission Bank
CalPrivate Bank
Bank of Hemet
State Bank of India (California)
EverTrust Bank
Community West Bank, National Association
Commercial Bank of California
First General Bank
First Choice Bank
Open Bank
Seacoast Commerce Bank
Average of Asset Group C

Asset Group D - \$1 billion to \$10 billion in total assets

```
Commonwealth Business Bank
Provident Savings Bank, F.S.B.
Sunwest Bank
Pacific Mercantile Ban
Pacific City Bank
Silvergate Bank
Royal Business Bank
American Business Ban
CTBC Bank Corp. (USA)
CTBC Bank Corp. (USA)
Preferred Bank
Preferred Bank
First Foundation Bank
Opus Bank
Farmers & Merchants Bank of Long Beach
Citizens Business Bank
Pacific Premier Bank
Bofl Federal Bank
```

Average of Asset Group D
Malaga Bank F.S.B.
Commonwealth Business Bank
Provident Savings Bank, F.S.B.
Sunwest Bank
Pacific Mercantile Bank
Pacific City Bank
Silvergate Bank
Royal Business Bank
American Business Bank
Manufacturers Bank
CTBC Bank Corp. (USA)
Community Bank
Preferred Bank
Hanmi Bank
First Foundation Bank
Opus Bank
Farmers \& Merchants Bank of Long Beach
Citizens Business Bank
Pacific Premier Bank
Bofl Federal Bank

| \$506,753 | \$67,474 | \$67,415 | \$67,415 | 13.74\% | 13.95\% | 15.20\% | 13.95\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$508,793 | \$55,535 | \$54,575 | \$54,575 | 10.72\% | 15.63\% | 16.76\% | 15.63\% |
| \$521,437 | \$77,006 | \$76,100 | \$76,100 | 14.50\% | 19.13\% | 20.01\% | 19.13\% |
| \$527,959 | \$56,741 | \$56,424 | \$56,424 | 10.83\% | 14.67\% | 15.94\% | 14.67\% |
| \$531,023 | \$121,055 | \$120,962 | \$120,962 | 23.16\% | 24.67\% | 25.92\% | 24.67\% |
| \$549,653 | \$60,184 | \$57,033 | \$57,033 | 10.69\% | 12.34\% | 13.37\% | 12.34\% |
| \$591,259 | \$57,486 | \$51,518 | \$51,518 | 9.36\% | 10.26\% | 11.27\% | 10.26\% |
| \$652,314 | \$56,747 | \$57,583 | \$57,583 | 9.13\% | 10.24\% | 11.30\% | 10.24\% |
| \$683,024 | \$61,113 | \$62,212 | \$62,212 | 9.12\% | 10.96\% | 12.13\% | 10.96\% |
| \$710,623 | \$86,292 | \$85,396 | \$85,396 | 12.97\% | 14.73\% | 15.60\% | 14.73\% |
| \$719,053 | \$72,599 | \$72,964 | \$72,964 | 10.57\% | 12.85\% | 14.03\% | 12.85\% |
| \$737,183 | \$134,036 | \$135,569 | \$135,569 | 18.78\% | 22.58\% | 23.83\% | 22.58\% |
| \$848,248 | \$167,697 | \$131,736 | \$131,736 | 17.08\% | 22.62\% | 23.87\% | 22.62\% |
| \$859,789 | \$73,848 | \$73,773 | \$73,773 | 8.87\% | 10.10\% | 11.28\% | 10.10\% |
| \$903,193 | \$92,478 | \$88,760 | \$88,760 | 10.61\% | 12.18\% | 13.36\% | 12.18\% |
| \$911,374 | \$113,450 | \$112,899 | \$112,899 | 12.46\% | 14.59\% | 15.56\% | 14.59\% |
| \$962,663 | \$112,266 | \$113,091 | \$113,091 | 12.16\% | 13.48\% | 14.73\% | 13.48\% |
| \$979,346 | \$121,299 | \$121,753 | \$121,753 | 12.90\% | 14.89\% | 16.08\% | 14.89\% |
| \$998,802 | \$126,612 | \$88,820 | \$88,820 | 9.38\% | 15.58\% | 16.40\% | 15.58\% |
| \$721,184 | \$90,206 | \$85,715 | \$85,715 | 12.48\% | 15.02\% | 16.14\% | 15.02\% |

ion total asse

| \$1,061,897 | \$142,160 | \$142,160 | \$142,160 | 13.52\% | 24.20\% | 24.74\% | 24.19\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,137,201 | \$122,766 | \$123,521 | \$123,521 | 11.37\% | 13.23\% | 14.35\% | 13.23\% |
| \$1,175,427 | \$116,608 | \$116,369 | \$116,369 | 9.96\% | 16.81\% | 17.90\% | 16.81\% |
| \$1,327,754 | \$145,625 | \$144,820 | \$144,820 | 11.58\% | 11.86\% | 13.12\% | 11.86\% |
| \$1,357,135 | \$140,489 | \$137,161 | \$137,161 | 10.23\% | 11.68\% | 12.85\% | 11.68\% |
| \$1,619,063 | \$150,654 | \$152,101 | \$152,101 | 9.53\% | 12.37\% | 13.40\% | 12.37\% |
| \$1,720,830 | \$159,475 | \$161,473 | \$161,473 | 8.81\% | 20.18\% | 21.25\% | 20.18\% |
| \$1,813,520 | \$282,305 | \$252,676 | \$252,676 | 14.84\% | 18.06\% | 19.14\% | 18.06\% |
| \$2,021,252 | \$154,657 | \$170,673 | \$170,673 | 8.66\% | 13.67\% | 14.92\% | 13.67\% |
| \$2,520,436 | \$344,108 | \$345,926 | \$345,926 | 13.54\% | 13.36\% | 14.61\% | 13.36\% |
| \$3,338,316 | \$459,442 | \$441,814 | \$441,314 | 13.51\% | 17.39\% | 18.65\% | 17.37\% |
| \$3,714,062 | \$353,888 | \$369,032 | \$369,032 | 9.88\% | 11.32\% | 12.50\% | 11.32\% |
| \$3,960,316 | \$385,226 | \$381,596 | \$381,596 | 10.04\% | 10.14\% | 13.62\% | 10.14\% |
| \$5,416,018 | \$675,101 | \$656,948 | \$656,948 | 12.42\% | 14.15\% | 14.86\% | 14.15\% |
| \$5,963,949 | \$539,096 | \$451,396 | \$451,396 | 8.25\% | 11.49\% | 11.99\% | 11.49\% |
| \$7,193,326 | \$1,033,057 | \$676,216 | \$647,106 | 9.85\% | 12.33\% | 15.86\% | 11.80\% |
| \$7,274,369 | \$994,501 | \$995,295 | \$995,295 | 13.86\% | 18.86\% | 20.09\% | 18.86\% |
| \$8,085,158 | \$1,096,049 | \$1,001,502 | \$1,001,502 | 12.41\% | 17.30\% | 18.44\% | 17.30\% |
| \$8,158,224 | \$1,376,719 | \$859,167 | \$859,167 | 11.31\% | 12.05\% | 12.53\% | 12.05\% |
| \$9,531,165 | \$905,159 | \$837,985 | \$837,985 | 8.88\% | 12.53\% | 13.27\% | 12.53\% |
| \$3,919,471 | \$478,854 | \$420,892 | \$419,411 | 11.12\% | 14.65\% | 15.90\% | 14.62\% |

## Source: SNL Financial

Note: Report includes only bank-level data
NA = data was not available.

## Definitions

| Total assets | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles. |
| :---: | :---: |
| Net income | Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification ${ }^{\circledR}$ (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example. |
| Return on average assets (\%) | Return on average assets; net income as a percent of average assets. |
| Return on average equity (\%) | Return on average equity; net income as a percent of average equity. |
| Efficiency ratio (FTE) (\%) | Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items. |
| Salary expense $\div$ employees | Salary and benefits expense divided by number of full-time equivalent employees at end of period. |
| Total loans and leases | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total deposits | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations. |
| Liquidity ratio (\%) | Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities. |
| Total assets $\div$ employees | Total assets divided by number of full-time equivalent employees at end of period. |
| Loans $\div$ deposits (\%) | Loans held for investment, before reserves, as a percent of total insured deposits. |
| Yield on earning assets (\%) | Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets. |
| Cost of interest-bearing liability (\%) | Interest incurred on liabilities as a percent of average interestbearing liabilities. Total interest expense divided by average interest-bearing liabilities. |

Cost of funds (\%) Interest incurred on liabilities as a percent of average non-interest-bearing deposits and interest-bearing liabilities.

Net interest margin (FTE) (\%) Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.

| Asset growth rate (\%) | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets. |
| :---: | :---: |
| Deposit growth rate (\%) | Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits. |
| Total loans and leases nonaccrual | Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing. |
| Nonaccrual loans $\div$ total loans (\%) | Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans. |
| Reserves : loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves - nonperforming loans (\%) | Loan loss reserves as a percent of nonperforming loans. |
| Nonperforming assets / total assets (\%) | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets. |
| Nonperforming assets + loans 90PD $\div$ tangible equity + loan loss reserves (\%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio. |
| Total equity capital | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example. |
| Tier 1 capital | For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines. |
| Leverage ratio (\%) | Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets. |
| Tier 1 risk-based ratio (\%) | Tier 1 capital as a percent of total risk-adjusted assets. |
| Risk-Based Capital Ratio (\%) | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets. |
| Common Equity Tier Risk Based Ratio (\%) | Tier 1 common capital as a percent of risk-weighted assets. |


[^0]:    Source: SNL Financial
    Note: Report includes only bank-level data.

[^1]:    Source: SNL Financial

[^2]:    Source: SNL Financial

