

The Credit Union Index is published by the California offices of Moss Adams LLP. For more information on the data presented in this report, consult
Rebecca Radell, Senior Manager, at (209) 955-6136.

## NORTHERN CALIFORNIA

| Fresno | Napa | Sacramento |
| :--- | :--- | :--- |
| 265 East River Park Circle | 1000 Main Street | 3100 Zinfandel Drive |
| Suite 110 | Suite 280 | Fifth Floor |
| Fresno, CA 93270 | Napa, CA 94559 |  |
| (559) 389-5700 | (707) 255-1059 | Rancho Cordova, CA 95670 |
| (916) 503-8100 |  |  |
| San Francisco | Santa Rosa | Silicon Valley |
| 101 Second Street | 3558 Round Barn Boulevard | 635 Campbell Technology |
| Suite 900 | Suite 300 | Parkway, Suite 300 |
| San Francisco, CA 94105 | Santa Rosa, CA 95403 | Campbell, CA 95008 |
| (415) 956-1500 | (707) 527-0800 | (408) 369-2400 |
|  |  |  |
| Stockton | Walnut Creek |  |
| 3121 West March Lane 1333 North California |  |  |
| Suite 100 <br> Stockton, CA 95219 | Boulevard, Suite 350 |  |
| (209) 955-6100 | Walnut Creek, CA 94596 |  |

## SOUTHERN CALIFORNIA

## Los Angeles

10960 Wilshire Boulevard Suite 1100
Los Angeles, CA 90024
(310) 477-0450

## Orange County

2040 Main Street
Suite 900
Irvine, CA 92614
(949) 221-4000

## San Diego

4747 Executive Drive
Suite 1300
San Diego, CA 92121
(858) 627-1400

## Woodland Hills

21700 Oxnard Street
Suite 300
Woodland Hills, CA 91367
(818) 577-1900

Asset Size Definition:
GROUP A \$0-\$250 million

GROUP B $\$ 251-\$ 500$ million

GROUP C $\$ 501$ million- $\$ 1$ billion

GROUP D Over \$1 billion

California counties included in the data:

| NORTHERN |  | SOUTHERN |
| :--- | :--- | :--- |
| Alameda | Napa | Imperial |
| Alpine | Nevada | Kern |
| Amador | Placer | Los Angeles |
| Butte | Plumas | Orange |
| Calaveras | Sacramento | Riverside |
| Colusa | San Benito | San Bernardino |
| Contra Costa | San Francisco | San Diego |
| Del Norte | San Joaquin | San Luis Obispo |
| El Dorado | San Mateo | Santa Barbara |
| Fresno | Santa Clara | Ventura |
| Glenn | Santa Cruz |  |
| Humboldt | Shasta |  |
| Inyo | Sierra |  |
| Kings | Siskiyou |  |
| Lake | Solano |  |
| Lassen | Sonoma |  |
| Madera | Stanislaus |  |
| Marin | Sutter |  |
| Mariposa | Tehama |  |
| Mendocino | Trinity |  |
| Merced | Tulare | Tuolumne |
| Modoc | Yolo |  |
| Mono | Yuba |  |

Northern California

## Performance Analysis

MOSS ADAMS ${ }_{\text {Lıр }}$

Summary Trends of Historical Asset Group Averages: Return on Average Assets




Source: SNL Financial

## Note: Report includes only bank-level data.

NA = data was not available

Summary Trends of Historical Asset Group Averages: Return on Average Net Worth





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.

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March 31, 2017
Run Date: May 17, 2017


| Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net Income (Loss) <br> (\$000) | Return on Avg <br> Assets (\%) | Return on <br> Avg Net Worth (\%) | Oper Exp/ Oper <br> Rev (\%) | Salary\&Benefits/ <br> Employees (\$000) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
Yolo Federal Credit Union
MOCSE Federal Credit Union
Sea West Coast Guard Federal Credit Union
First U.S. Community Credit Union
UNCLE Credit Union
PremierOne Credit Union
Alliance Credit Union
SafeAmerica Credit Union
Sacramento Credit Union
Financial Center Crediti Union
Merced School Employees Federal Credit Union
Commonwealth Central Credit Union

| \$270,620 | \$643 | 0.96\% | 9.33\% | 74.23\% | \$67 | \$643 | 0.96\% | 9.33\% | 74.23\% | \$67 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$289,271 | \$229 | 0.33\% | 4.33\% | 83.04\% | \$70 | \$229 | 0.33\% | 4.33\% | 83.04\% | \$70 |
| \$354,815 | \$224 | 0.25\% | 1.31\% | 80.12\% | \$94 | \$224 | 0.25\% | 1.31\% | 80.12\% | \$94 |
| \$356,610 | \$670 | 0.76\% | 7.28\% | 76.69\% | \$82 | \$670 | 0.76\% | 7.28\% | 76.69\% | \$82 |
| \$381,830 | \$783 | 0.84\% | 9.51\% | 81.60\% | \$89 | \$783 | 0.84\% | 9.51\% | 81.60\% | \$89 |
| \$417,086 | \$355 | 0.35\% | 3.77\% | 83.48\% | \$90 | \$355 | 0.35\% | 3.77\% | 83.48\% | \$90 |
| \$429,175 | \$341 | 0.32\% | 4.00\% | 84.47\% | \$84 | \$341 | 0.32\% | 4.00\% | 84.47\% | \$84 |
| \$434,135 | \$663 | 0.61\% | 9.08\% | 80.42\% | \$98 | \$663 | 0.61\% | 9.08\% | 80.42\% | \$98 |
| \$449,114 | \$1,030 | 0.93\% | 7.01\% | 79.05\% | \$74 | \$1,030 | 0.93\% | 7.01\% | 79.05\% | \$74 |
| \$474,164 | \$1,498 | 1.29\% | 6.59\% | 65.28\% | \$77 | \$1,498 | 1.29\% | 6.59\% | 65.28\% | \$77 |
| \$482,815 | \$795 | 0.68\% | 7.29\% | 80.72\% | \$63 | \$795 | 0.68\% | 7.29\% | 80.72\% | \$63 |
| \$494,145 | \$381 | 0.31\% | 3.39\% | 85.99\% | \$99 | \$381 | 0.31\% | 3.39\% | 85.99\% | \$99 |
| \$402,815 | \$634 | 0.64\% | 6.07\% | 79.59\% | \$82 | \$634 | 0.64\% | 6.07\% | 79.59\% | \$82 |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets
Valley First Credit Union
Noble Federal Credit Union Noble Federal Credit Union
1st Northern California Credit Union 1st Northern California Credit Union
Santa Clara County Federal Credit Union Santa Clara County Feder
S.F. Police Credit Union Bay Federal Credit Union
Sierra Central Credit Union
1st United Services Credit Union
San Mateo Credit Union
Average of Asset Group C

- $\$ 402,815$

| \$608,955 | \$236 | 0.16\% | 1.57\% | 91.76\% |
| :---: | :---: | :---: | :---: | :---: |
| \$698,162 | \$1,010 | 0.59\% | 5.44\% | 79.55\% |
| \$701,906 | \$436 | 0.25\% | 2.45\% | 87.13\% |
| \$733,291 | \$1,170 | 0.66\% | 7.32\% | 75.29\% |
| \$865,613 | \$1,011 | 0.47\% | 3.40\% | 78.30\% |
| \$890,151 | \$1,966 | 0.90\% | 11.00\% | 80.42\% |
| \$905,479 | \$1,049 | 0.47\% | 4.23\% | 70.74\% |
| \$965,067 | \$1,013 | 0.43\% | 4.34\% | 79.40\% |
| \$975,574 | \$2,435 | 1.02\% | 10.36\% | 74.62\% |


| \$65 | \$236 | 0.16\% | 1.57\% | 91.76\% | \$65 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$76 | \$1,010 | 0.59\% | 5.44\% | 79.55\% | \$76 |
| \$79 | \$436 | 0.25\% | 2.45\% | 87.13\% | \$79 |
| \$105 | \$1,170 | 0.66\% | 7.32\% | 75.29\% | \$105 |
| \$110 | \$1,011 | 0.47\% | 3.40\% | 78.30\% | \$110 |
| \$96 | \$1,966 | 0.90\% | 11.00\% | 80.42\% | \$96 |
| \$82 | \$1,049 | 0.47\% | 4.23\% | 70.74\% | \$82 |
| \$100 | \$1,013 | 0.43\% | 4.34\% | 79.40\% | \$100 |
| \$108 | \$2,435 | 1.02\% | 10.36\% | 74.62\% | \$108 |

Asset Group D - \$1 billion and over in total assets

Operating Engineers Local Union \#3 Federal Credit Union San Francisco Federal Credit Union
Keypoific Service Credit Union
San Francisco Fire Credit Union
Coast Central Credit Union
Meriwest Credit Union
Schools Financial Credit Union
Stanford Federal Credit Union
Technology Credit Union
Provident Credit Uni
Travis Credit Union
Educational Employees Credit Union
Chevron Federal Credit Union
Redwood Credit Union
Patelco Credit Union
Star One Credit Union
irst Technology Federal Credit Union
Average of Asset Group D
$\$ 1,079,428$
$\$ 1,157,353$
$\$ 1,176,936$
$\$ 1,176,936$
$\$ 1,255,174$
$\$ 1,255,174$
$\$ 1,321,050$
$\$ 1,321,050$
$\$ 1,404,170$
$\$ 1,842,862$
$\$ 1,842,862$
$\$ 2,211,546$
\$2,280,622
$\$ 2,353,747$
$\$ 2,587727$
$\$ 2,587,727$
$\$ 2,800,108$
$\$ 2,800,108$
$\$ 2,860,659$
$\$ 2,860,659$
$\$ 3,172,499$
$\$ 3,172,499$
$\$ 3,460,856$ $\$ 3,46,881,638$
$\$ 5,109$ $\$ 9,109,132$
$\$ 9,810,830$ $\$ 9,810,830$
$\$ 11,069,448$
\$3,383,466

| \$4,591 | 1.79\% | 12.68\% | 59.16\% | \$98 |
| :---: | :---: | :---: | :---: | :---: |
| \$816 | 0.30\% | 2.86\% | 75.43\% | \$115 |
| \$735 | 0.26\% | 3.25\% | 88.53\% | \$109 |
| \$939 | 0.32\% | 2.46\% | 82.48\% | \$137 |
| \$5,130 | 1.66\% | 20.28\% | 68.18\% | \$92 |
| \$3,277 | 1.01\% | 9.68\% | 64.16\% | \$77 |
| \$3,250 | 0.95\% | 13.81\% | 77.23\% | \$117 |
| \$4,681 | 1.03\% | 10.07\% | 62.09\% | \$80 |
| \$5,254 | 0.97\% | 10.47\% | 64.21\% | \$124 |
| \$6,125 | 1.09\% | 10.71\% | 63.70\% | \$120 |
| \$3,896 | 0.67\% | 5.72\% | 80.21\% | \$114 |
| \$3,493 | 0.55\% | 6.05\% | 81.25\% | \$84 |
| \$5,318 | 0.77\% | 6.70\% | 71.01\% | \$84 |
| \$4,886 | 0.70\% | 5.95\% | 77.23\% | \$69 |
| \$7,599 | 0.98\% | 9.04\% | 62.29\% | \$117 |
| \$16,713 | 1.98\% | 16.95\% | 54.95\% | \$89 |
| \$13,795 | 0.99\% | 9.46\% | 65.32\% | \$93 |
| \$15,463 | 0.69\% | 6.94\% | 44.51\% | \$155 |
| \$25,828 | 1.07\% | 10.43\% | 66.47\% | \$96 |
| \$23,878 | 0.88\% | 7.74\% | 68.57\% | \$87 |


| $\$ 4,591$ | $1.79 \%$ | $12.68 \%$ | $59.16 \%$ | $\$ 98$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 816$ | $0.30 \%$ | $2.86 \%$ | $75.43 \%$ | $\$ 115$ |
| $\$ 735$ | $0.26 \%$ | $3.25 \%$ | $88.53 \%$ | $\$ 109$ |
| $\$ 939$ | $0.32 \%$ | $2.46 \%$ | $82.48 \%$ | $\$ 137$ |
| $\$ 5,130$ | $1.66 \%$ | $20.28 \%$ | $68.18 \%$ | $\$ 92$ |
| $\$ 3,277$ | $1.01 \%$ | $9.68 \%$ | $64.16 \%$ | $\$ 77$ |
| $\$ 3,250$ | $0.95 \%$ | $13.81 \%$ | $77.23 \%$ | $\$ 117$ |
| $\$ 4,681$ | $1.03 \%$ | $10.07 \%$ | $62.09 \%$ | $\$ 80$ |
| $\$ 5,254$ | $0.97 \%$ | $10.47 \%$ | $64.21 \%$ | $\$ 124$ |
| $\$ 6,125$ | $1.09 \%$ | $10.71 \%$ | $63.70 \%$ | $\$ 120$ |
| $\$ 3,896$ | $0.67 \%$ | $5.72 \%$ | $80.21 \%$ | $\$ 114$ |
| $\$ 3,493$ | $0.55 \%$ | $6.05 \%$ | $81.25 \%$ | $\$ 84$ |
| $\$ 5,318$ | $0.77 \%$ | $6.70 \%$ | $71.01 \%$ | $\$ 84$ |
| $\$ 4.886$ | $0.70 \%$ | $5.95 \%$ | $77.23 \%$ | $\$ 69$ |
| $\$ 7,599$ | $0.98 \%$ | $9.04 \%$ | $62.29 \%$ | $\$ 117$ |
| $\$ 16,713$ | $1.98 \%$ | $16.95 \%$ | $54.95 \%$ | $\$ 89$ |
| $\$ \$ 3,795$ | $0.99 \%$ | $9.46 \%$ | $65.32 \%$ | $\$ 93$ |
| $\$ 15,463$ | $0.69 \%$ | $6.94 \%$ | $44.51 \%$ | $\$ 155$ |
| $\$ 25,828$ | $1.07 \%$ | $10.43 \%$ | $66.47 \%$ | $\$ 96$ |
| $\$ 23,878$ | $0.88 \%$ | $7.74 \%$ | $68.57 \%$ | $\$ 87$ |
|  |  |  |  |  |
| 7,783 | $0.93 \%$ | $9.06 \%$ | $68.85 \%$ | $\$ 103$ |

## Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Avg. Assets \& Net Interest Income/ Avg Assets (\%)




Source: SNL Financial
Note: Report includes only bank-level data.
NA = data was not available.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Market Growth Rate





| As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets (\$000) | Total Lns \& Leases $(\$ 000)$ | Total Shares \& Deposits (\$000) | Total Loans/ Total Shares (\%) | Assets/ FTE Employees (\$000) | Yield on Avg Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | Market Growth Rate (\%) |

Asset Group A - $\$ 50$ to $\$ 250$ million in total assets

| Valley Oak Credit Union California Community Credit Union |
| :---: |
| Menlo Survey Federal Credit Union |
| Siskiyou Central Credit Union |
| Vision One Credit Union |
| Marin County Federal Credit Union |
| Chabot Federal Credit Union |
| Upward Credit Union |
| Kaiperm Diablo Federal Credit Union |
| Polam Federal Credit Union |
| Lassen County Federal Credit Union |
| Bay Cities Credit Union |
| SRI Federal Credit Union |
| First California Federal Credit Union |
| SMW 104 Federal Credit Union |
| Community Credit Union of Southern Humboldt |
| Tulare County Federal Credit Union |
| Mission City Federal Credit Union |
| Shell Western States Federal Credit Union |
| Merco Credit Union |
| Kings Federal Credit Union |
| United Local Credit Union |
| Santa Cruz Community Credit Union |
| Cooperative Center Federal Credit Union |
| San Joaquin Power Employees Credit Union |
| California State \& Federal Employees \#20 Credit Union |
| Central Coast Federal Credit Union |
| Premier Community Credit Union |
| Solano First Federal Credit Union |
| Families \& Schools Together Federal Credit Union |
| Members 1st Credit Union |
| Central State Credit Union |
| CAHP Credit Union |
| Heritage Community Credit Union |
| Pacific Postal Credit Union |
| Tucoemas Federal Credit Union |
| Monterey Credit Union |
| Community First Credit Union |


| \$52,449 | \$39,615 | \$47,337 | 83.69\% | \$1,979 | 4.45\% | 0.22\% | 4.22\% | 13.06\% | 14.88\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$61,629 | \$22,225 | \$54,012 | 41.15\% | \$3,625 | 2.47\% | 0.12\% | 2.34\% | 9.73\% | 11.26\% |
| \$61,881 | \$27,882 | \$53,389 | 52.22\% | \$9,520 | 2.21\% | 0.14\% | 2.07\% | 6.43\% | 12.98\% |
| \$66,554 | \$25,875 | \$59,904 | 43.19\% | \$3,697 | 2.43\% | 0.02\% | 2.41\% | 28.56\% | 30.62\% |
| \$68,598 | \$57,188 | \$58,370 | 97.97\% | \$5,965 | 4.50\% | 0.67\% | 3.83\% | 5.23\% | 5.12\% |
| \$69,623 | \$21,270 | \$63,159 | 33.68\% | \$9,946 | 2.55\% | 0.09\% | 2.46\% | 21.22\% | 23.16\% |
| \$69,920 | \$16,145 | \$60,471 | 26.70\% | \$9,989 | 2.21\% | 0.38\% | 1.83\% | (1.26\%) | (2.01\%) |
| \$71,272 | \$39,119 | \$63,937 | 61.18\% | \$4,915 | 3.27\% | 0.11\% | 3.16\% | 13.96\% | 14.76\% |
| \$73,349 | \$36,982 | \$63,923 | 57.85\% | \$8,629 | 2.28\% | 0.24\% | 2.06\% | 6.72\% | 7.66\% |
| \$73,566 | \$37,516 | \$64,638 | 58.04\% | \$4,746 | 2.86\% | 0.38\% | 2.48\% | 0.25\% | (0.33\%) |
| \$73,853 | \$40,151 | \$61,270 | 65.53\% | \$5,275 | 2.72\% | 0.35\% | 2.37\% | 11.52\% | 13.07\% |
| \$74,570 | \$26,516 | \$68,198 | 38.88\% | \$3,638 | 3.29\% | 0.02\% | 3.27\% | 17.20\% | 17.30\% |
| \$86,972 | \$46,146 | \$78,718 | 58.62\% | \$8,697 | 2.73\% | 0.40\% | 2.33\% | 17.39\% | 17.66\% |
| \$87,780 | \$41,716 | \$79,298 | 52.61\% | \$4,389 | 2.63\% | 0.19\% | 2.45\% | 8.56\% | 9.37\% |
| \$88,698 | \$31,241 | \$81,668 | 38.25\% | \$9,855 | 2.44\% | 0.19\% | 2.26\% | 2.59\% | 2.56\% |
| \$92,294 | \$56,530 | \$81,097 | 69.71\% | \$3,076 | 4.19\% | 0.24\% | 3.95\% | (9.61\%) | (4.04\%) |
| \$95,065 | \$74,215 | \$87,448 | 84.87\% | \$3,395 | 3.53\% | 0.19\% | 3.34\% | 20.37\% | 21.69\% |
| \$96,977 | \$58,630 | \$87,237 | 67.21\% | \$6,927 | 3.04\% | 0.25\% | 2.79\% | 23.74\% | 16.09\% |
| \$99,543 | \$32,527 | \$89,482 | 36.35\% | \$11,060 | 2.23\% | 0.32\% | 1.90\% | (14.75\%) | (13.64\%) |
| \$106,457 | \$43,837 | \$96,429 | 45.46\% | \$3,490 | 3.02\% | 0.13\% | 2.89\% | 12.02\% | 12.99\% |
| \$111,629 | \$76,704 | \$94,845 | 80.87\% | \$5,581 | 3.15\% | 0.29\% | 2.86\% | 18.73\% | 22.06\% |
| \$114,460 | \$83,192 | \$94,478 | 88.05\% | \$5,450 | 3.21\% | 0.15\% | 3.05\% | 16.03\% | 18.28\% |
| \$114,799 | \$84,161 | \$105,693 | 79.63\% | \$3,021 | 4.73\% | 0.03\% | 4.70\% | 6.39\% | 15.06\% |
| \$118,482 | \$76,808 | \$110,213 | 69.69\% | \$4,471 | 3.37\% | 0.11\% | 3.27\% | 7.74\% | 8.53\% |
| \$134,852 | \$88,439 | \$111,999 | 78.96\% | \$22,475 | 2.80\% | 1.55\% | 1.25\% | (2.95\%) | 1.42\% |
| \$135,405 | \$47,670 | \$116,743 | 40.83\% | \$24,619 | 2.02\% | 0.35\% | 1.68\% | 9.03\% | 9.23\% |
| \$137,794 | \$50,312 | \$127,353 | 39.51\% | \$4,053 | 2.72\% | 0.15\% | 2.57\% | 26.83\% | 29.14\% |
| \$144,370 | \$58,276 | \$129,549 | 44.98\% | \$3,208 | 2.79\% | 0.13\% | 2.66\% | 13.49\% | 15.53\% |
| \$144,754 | \$92,570 | \$133,760 | 69.21\% | \$3,328 | 3.72\% | 0.13\% | 3.59\% | 29.94\% | 31.91\% |
| \$150,775 | \$106,079 | \$133,035 | 79.74\% | \$3,769 | 3.43\% | 0.19\% | 3.24\% | 23.22\% | 31.98\% |
| \$179,385 | \$126,892 | \$160,724 | 78.95\% | \$3,385 | 2.88\% | 0.09\% | 2.79\% | 17.46\% | 19.92\% |
| \$186,844 | \$102,130 | \$171,702 | 59.48\% | \$3,737 | 3.30\% | 0.16\% | 3.14\% | 14.04\% | 15.27\% |
| \$196,665 | \$160,695 | \$176,433 | 91.08\% | \$6,344 | 4.92\% | 0.47\% | 4.45\% | 50.07\% | 47.47\% |
| \$204,820 | \$161,400 | \$180,613 | 89.36\% | \$4,223 | 2.89\% | 0.19\% | 2.70\% | 4.73\% | 5.30\% |
| \$217,648 | \$56,586 | \$185,108 | 30.57\% | \$7,773 | 3.04\% | 0.28\% | 2.76\% | 1.65\% | 1.84\% |
| \$232,920 | \$150,118 | \$219,012 | 68.54\% | \$3,169 | 2.96\% | 0.12\% | 2.84\% | 18.91\% | 19.58\% |
| \$233,095 | \$133,669 | \$197,687 | 67.62\% | \$3,586 | 3.84\% | 0.06\% | 3.78\% | 1.91\% | 4.39\% |
| \$241,424 | \$157,805 | \$220,235 | 71.65\% | \$3,241 | 4.12\% | 0.05\% | 4.08\% | 19.02\% | 21.42\% |
| \$120,294 | \$68,127 | \$107,083 | 61.63\% | \$6,270 | 3.13\% | 0.24\% | 2.89\% | 12.35\% | 13.93\% |

Region Institution Name
Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
Yolo Federal Credit Union
MOCSE Federal Credit Union
Sea West Coast Guard Federal Credit Union
First Us. Community Credit Union
UNCLE Credit Union
PremierOne Credit Union
Alliance Credit Union
SafeAmerica Credit Union
Sacramento Credit Union
Financial Center Credit Union
Merced School Employees Federal Credit Union
Commonwealth Central Credit Union

| As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets (5000) | Total Lns \& Leases $(\$ 000)$ | Total Shares \& Deposits (\$000) | $\begin{gathered} \text { Total Loans/ } \\ \text { Total Shares (\%) } \end{gathered}$ | $\begin{gathered} \text { Assets/ FTE } \\ \text { Employees (\$000) } \end{gathered}$ | Yield on Avg Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | Market Growth Rate (\%) |



Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets
Valley First Credit Union
Noble Federal Credit Un
Noble Federal Credit Union

$$
2.55 \% \quad 15.0
$$

1st Northern California Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union
Bay Federal Credit Union
Sierra Central Credit Union
1st United Services Credit Union
San Mateo Credit Union
Average of Asset Group C

| $\$ 608,955$ | $\$ 338,716$ |  |
| :--- | :--- | :--- |
| $\$ 678,162$ | $\$ 511,954$ | $\$$ |
| $\$ 01,906$ | $\$ 204,976$ | $\$$ |
| $\$ 733,291$ | $\$ 349,551$ | $\$$ |
| $\$ 865,613$ | $\$ 541,965$ | $\$ 131$ |
| $\$ \$ 90,151$ | $\$ 531,931$ | $\$ 8$ |
| $\$ 905,479$ | $\$ 632,449$ | $\$ 1$ |
| $\$ 995,067$ | $\$ 729,804$ | $\$ 8$ |
| $\$ 975,574$ | $\$ 667,646$ | $\$ 8$ |


| \$338,716 | \$540,324 | 62.69\% | \$3,759 |
| :---: | :---: | :---: | :---: |
| \$511,954 | \$603,354 | 84.85\% | \$3,456 |
| \$204,976 | \$627,683 | 32.66\% | \$10,173 |
| \$349,551 | \$661,708 | 52.83\% | \$7,119 |
| \$541,965 | \$739,595 | 73.28\% | \$7,763 |
| \$531,931 | \$803,359 | 66.21\% | \$4,150 |
| \$632,449 | \$797,535 | 79.30\% | \$5,572 |
| \$729,804 | \$888,409 | 84.04\% | \$7,452 |
| \$667,646 | \$876,302 | 76.19\% | \$6,022 |
| \$500,999 | \$724,252 | 68.01\% | \$6,163 |

2.69\%
$0.14 \%$

$$
2.55
$$

15.09\%
.30\%

Group D - \$1 billion and over in total assets

San Francical
San Francisco Federal Credit Union
KeyPoint Credit Union
Sacific Service Credit Union
Coast Central Credit Unit Unio
Meriwest Credit Union
Schools Financial Credit Union
Stanford Federal Credit Union
Technology Credit Union
SAFE Credit Union
Travis Credit Union
Educational Employees Credit Union
Chevron Federal Credit Union
Redwood Credit Union
Patelco Credit Union
Star One Credit Union
First Technology Federal Credit Union
Golden 1 Credit Union

| \$1,033,541 | \$540,825 | \$816,085 | 66.27\% | \$6,026 | 3.40\% | 0.31\% | 3.09\% | 7.47\% | 8.20\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,079,428 | \$647,910 | \$946,937 | 68.42\% | \$8,116 | 3.08\% | 0.33\% | 2.74\% | 6.01\% | 6.95\% |
| \$1,157,353 | \$943,229 | \$928,570 | 101.58\% | \$6,613 | 3.28\% | 0.45\% | 2.83\% | 32.47\% | 15.79\% |
| \$1,176,936 | \$544,723 | \$1,007,205 | 54.08\% | \$10,603 | 2.48\% | 0.24\% | 2.24\% | 10.04\% | 11.53\% |
| \$1,255,174 | \$884,069 | \$1,146,307 | 77.12\% | \$8,204 | 3.06\% | 0.21\% | 2.84\% | 11.87\% | 12.69\% |
| \$1,321,050 | \$571,685 | \$1,117,002 | 51.18\% | \$6,622 | 2.74\% | 0.58\% | 2.16\% | 12.78\% | 14.14\% |
| \$1,404,170 | \$1,056,349 | \$1,162,127 | 90.90\% | \$6,311 | 3.05\% | 0.24\% | 2.81\% | 17.75\% | 12.83\% |
| \$1,842,862 | \$1,148,127 | \$1,643,693 | 69.85\% | \$6,617 | 2.74\% | 0.22\% | 2.53\% | 13.33\% | 14.81\% |
| \$2,211,546 | \$1,352,805 | \$1,869,530 | 72.36\% | \$11,826 | 2.98\% | 0.48\% | 2.50\% | 17.93\% | 20.85\% |
| \$2,280,622 | \$1,694,974 | \$2,040,814 | 83.05\% | \$10,227 | 3.18\% | 0.36\% | 2.83\% | 15.06\% | 16.35\% |
| \$2,353,747 | \$1,415,095 | \$2,064,362 | 68.55\% | \$8,144 | 2.68\% | 0.50\% | 2.18\% | 12.23\% | 15.25\% |
| \$2,587,727 | \$1,918,490 | \$2,326,659 | 82.46\% | \$4,003 | 2.75\% | 0.29\% | 2.46\% | 12.03\% | 14.08\% |
| \$2,800,108 | \$1,992,316 | \$2,459,592 | 81.00\% | \$4,473 | 3.67\% | 0.31\% | 3.36\% | 16.04\% | 18.28\% |
| \$2,860,659 | \$1,132,114 | \$2,502,082 | 45.25\% | \$6,010 | 2.72\% | 0.34\% | 2.37\% | 16.32\% | 17.59\% |
| \$3,172,499 | \$2,480,169 | \$2,819,784 | 87.96\% | \$12,639 | 3.11\% | 0.72\% | 2.39\% | 19.13\% | 20.50\% |
| \$3,460,856 | \$2,588,927 | \$3,030,934 | 85.42\% | \$6,915 | 3.36\% | 0.24\% | 3.12\% | 21.08\% | 22.98\% |
| \$5,681,638 | \$3,783,721 | \$4,953,298 | 76.39\% | \$8,583 | 3.01\% | 0.63\% | 2.38\% | 15.95\% | 17.36\% |
| \$9,109,132 | \$3,704,993 | \$6,108,686 | 60.65\% | \$48,069 | 2.20\% | 0.98\% | 1.21\% | 13.07\% | 16.69\% |
| \$9,810,830 | \$7,174,370 | \$7,478,132 | 95.94\% | \$7,360 | 3.21\% | 0.57\% | 2.65\% | 12.55\% | 13.59\% |
| \$11,069,448 | \$7,558,447 | \$9,680,748 | 78.08\% | \$7,008 | 3.05\% | 0.38\% | 2.67\% | 17.03\% | 17.58\% |
| \$3,383,466 | \$2,156,667 | \$2,805,127 | 74.83\% | \$9,718 | 2.99\% | 0.42\% | 2.57\% | 15.01\% | 15.40\% |

Asset Quality

Summary Trends of Historical Asset Group Averages: Non-Performing Loans/Loans, Reserves/Loans \& Delinquent Loans/Total Assets





Source: SNL Financial

## Note: Report includes only bank-level data.

$N A=$ data was not available

# MOSSADAMS 



Asset Group A - $\$ 50$ to $\$ 250$ million in total assets
Valley Oak Credit Union
California Community Credit Union
Meno Survey Federal Credit Union
Siskiyou Central Credit Union
Vision One Credit Union
Marin County Federal Credit Union
Chabot Federal Credit Union
Upward Credit Union
Kaiperm Diabo Federal Credit Union
Polam Federal Credit Union
Lassen County Federal Credit Union
Bay Cities Credit Union
SRI Federal Credit Union
First California Federal Credit Union
SMW 104 Federal Credit Union
Community Credit Union of Southern Humboldt
Tulare County Federal Credit Union
Mission City Federal Credit Union
Shell Western States Federal Credit Union
Merco Credit Union
Kings Federal Credit Union
United Local Credit Union
Santa Cruz Community Credit Union
Cooperative Center Federal Credit Union
San Joaquin Power Employees Credit Union
California State \& Federal Employees \#20 Credit Union
Central Coast Federal Credit Union
Premier Community Credit Union
Solano First Federal Credit Union
Families \& Schools Trgether Federal Credit Union
Members 1 st Credit Union
Central State Credit Union
CAHP Credit Union
Heritage Community Credit Union
Pacific Postal Credit Union
Tucemas Federal Credit Union
Monterey Credit Union
Community First Credit Union

| \$52,449 | \$315 | 0.80\% | 1.44\% | 180.95\% | 7.18\% | 0.60\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$61,629 | \$19 | 0.09\% | 3.00\% | NM | 0.24\% | 0.03\% |
| \$61,881 | \$49 | 0.18\% | 0.25\% | 140.82\% | 0.66\% | 0.08\% |
| \$66,554 | \$68 | 0.26\% | 0.51\% | 192.65\% | 1.07\% | 0.10\% |
| \$68,598 | \$0 | 0.00\% | 2.25\% | NA | 0.00\% | 0.00\% |
| \$69,623 | \$35 | 0.16\% | 0.72\% | 440.00\% | 0.55\% | 0.05\% |
| \$69,920 | \$6 | 0.04\% | 0.81\% | NM | 0.06\% | 0.01\% |
| \$71,272 | \$82 | 0.21\% | 0.18\% | 86.59\% | 1.23\% | 0.12\% |
| \$73,349 | \$1 | 0.00\% | 1.43\% | NM | 0.01\% | 0.00\% |
| \$73,566 | \$0 | 0.00\% | 1.07\% | NA | 8.20\% | 0.00\% |
| \$73,853 | \$117 | 0.29\% | 0.47\% | 162.39\% | 1.15\% | 0.16\% |
| \$74,570 | \$74 | 0.28\% | 1.13\% | 404.05\% | 1.19\% | 0.10\% |
| \$86,972 | \$50 | 0.11\% | 0.24\% | 220.00\% | 0.65\% | 0.06\% |
| \$87,780 | \$99 | 0.24\% | 0.41\% | 172.73\% | 2.15\% | 0.11\% |
| \$88,698 | \$44 | 0.14\% | 0.26\% | 184.09\% | 0.64\% | 0.05\% |
| \$92,294 | \$391 | 0.69\% | 0.49\% | 70.33\% | 3.69\% | 0.42\% |
| \$95,065 | \$295 | 0.40\% | 0.54\% | 135.25\% | 4.92\% | 0.31\% |
| \$96,977 | \$105 | 0.18\% | 0.16\% | 88.57\% | 1.44\% | 0.11\% |
| \$99,543 | \$212 | 0.65\% | 0.51\% | 78.30\% | 2.38\% | 0.21\% |
| \$106,457 | \$147 | 0.34\% | 0.74\% | 219.73\% | 1.64\% | 0.14\% |
| \$111,629 | \$401 | 0.52\% | 0.76\% | 145.14\% | 2.45\% | 0.36\% |
| \$114,460 | \$88 | 0.11\% | 1.29\% | NM | 0.67\% | 0.08\% |
| \$114,799 | \$1,504 | 1.79\% | 1.87\% | 104.45\% | 17.40\% | 1.31\% |
| \$118,482 | \$1,069 | 1.39\% | 0.41\% | 29.65\% | 22.00\% | 0.90\% |
| \$134,852 | \$85 | 0.10\% | 1.02\% | NM | 0.37\% | 0.06\% |
| \$135,405 | \$23 | 0.05\% | 0.39\% | 804.35\% | 0.12\% | 0.02\% |
| \$137,794 | \$49 | 0.10\% | 1.57\% | NM | 0.46\% | 0.04\% |
| \$144,370 | \$378 | 0.65\% | 1.32\% | 203.44\% | 2.71\% | 0.26\% |
| \$144,754 | \$1,765 | 1.91\% | 2.02\% | 106.12\% | 19.03\% | 1.22\% |
| \$150,775 | \$319 | 0.30\% | 0.71\% | 234.48\% | 5.12\% | 0.21\% |
| \$179,385 | \$87 | 0.07\% | 0.30\% | 439.08\% | 0.57\% | 0.05\% |
| \$186,844 | \$289 | 0.28\% | 1.33\% | 470.24\% | 2.46\% | 0.15\% |
| \$196,665 | \$150 | 0.09\% | 0.41\% | 439.33\% | 0.88\% | 0.08\% |
| \$204,820 | \$1,872 | 1.16\% | 1.53\% | 131.78\% | 10.24\% | 0.91\% |
| \$217,648 | \$270 | 0.48\% | 0.86\% | 179.63\% | 0.88\% | 0.12\% |
| \$232,920 | \$324 | 0.22\% | 0.47\% | 215.74\% | 3.97\% | 0.14\% |
| \$233,095 | \$1,013 | 0.76\% | 1.25\% | 165.15\% | 4.07\% | 0.43\% |
| \$241,424 | \$1,467 | 0.93\% | 1.09\% | 117.04\% | 9.02\% | 0.61\% |
| \$120,294 | \$349 | 0.42\% | 0.93\% | 218.74\% | 3.72\% | 0.25\% |

# MOSS ADAMS $_{\text {н }}$ <br> LLP 

|  |  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Delinquent Loans } \\ =>2 \text { months ( } \$ 000 \text { ) } \end{gathered}$ | NPLs/ Loans (\%) | $\begin{array}{\|c} \text { Loan Loss } \\ \text { Reserves / Gross } \\ \text { Loans (\%) } \end{array}$ | Reserves / NPLs <br> (\%) | NPAs / Equity + LLRs (\%) | $\begin{aligned} & \text { Delinquent Loans/ } \\ & \text { Assets (\%) } \end{aligned}$ |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
Yolo Federal Credit Union
MOCSE Federal Credit Union
Sea West Coast Guard Federal Credit Union
Sea West Coast Guard Federal Credit Un
First U.S. Community Credit Union
UNCLE Credit Union
PremierOne Credit Union
Aliance Credit Union
SafeAmerica Credit Union
Sacramento Credit Union
Merced School Employees Federal Credit Union
Commonwealth Central Credit Union

Average of Asset Group B

| \$270,620 | \$25 | 0.01\% | 0.82\% | NM | 0.09\% | 0.01\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$289,271 | \$200 | 0.17\% | 0.77\% | 443.50\% | 1.36\% | 0.07\% |
| \$354,815 | \$116 | 0.08\% | 0.50\% | 600.00\% | 0.17\% | 0.03\% |
| \$356,610 | \$469 | 0.24\% | 0.49\% | 204.05\% | 4.93\% | 0.13\% |
| \$381,830 | \$168 | 0.06\% | 0.31\% | 479.76\% | 0.53\% | 0.04\% |
| \$417,086 | \$306 | 0.13\% | 0.49\% | 362.75\% | 0.78\% | 0.07\% |
| \$429,175 | \$1,794 | 0.49\% | 0.59\% | 121.52\% | 6.11\% | 0.42\% |
| \$434,135 | \$1,666 | 0.47\% | 0.43\% | 91.30\% | 5.49\% | 0.38\% |
| \$449,114 | \$419 | 0.18\% | 0.68\% | 375.66\% | 0.69\% | 0.09\% |
| \$474,164 | \$819 | 0.47\% | 1.43\% | 305.25\% | 0.87\% | 0.17\% |
| \$482,815 | \$820 | 0.53\% | 1.49\% | 283.17\% | 1.80\% | 0.17\% |
| \$494,145 | \$1,179 | 0.36\% | 0.66\% | 186.34\% | 3.09\% | 0.24\% |
| \$402,815 | \$665 | 0.27\% | 0.72\% | 313.94\% | 2.16\% | 0.15\% |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets


Noble Federal Credit Union
1st Northern California Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union

Bay Federal Credit Union
Sierra Central Credit Union
1st United Services Credit Unio
San Mateo Credit Union
Average of Asset Group C

| $\$ 608,955$ | $\$ 623$ | $0.18 \%$ | $0.47 \%$ | $257.30 \%$ | $1.00 \%$ | $0.10 \%$ |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| $\$ 698,162$ | $\$ 2,568$ | $0.50 \%$ | $1.50 \%$ | $299.45 \%$ | $3.82 \%$ | $0.37 \%$ |
| $\$ 701,906$ | ,$\$ 57$ | $0.03 \%$ | $0.62 \%$ | $N M$ | $0.08 \%$ | $0.01 \%$ |
| $\$ 733,291$ | $\$ 1.887$ | $0.54 \%$ | $1.00 \%$ | $185.69 \%$ | $2.87 \%$ | $0.26 \%$ |
| $\$ 865,613$ | $\$ 4,108$ | $0.76 \%$ | $0.96 \%$ | $126.22 \%$ | $3.29 \%$ | $0.47 \%$ |
| $\$ 890,151$ | $\$ 4,500$ | $0.85 \%$ | $0.79 \%$ | $92.98 \%$ | $6.33 \%$ | $0.51 \%$ |
| $\$ 955,479$ | $\$ 2,284$ | $0.36 \%$ | $0.95 \%$ | $262.78 \%$ | $2.79 \%$ | $0.25 \%$ |
| $\$ 965,067$ | $\$ 1,847$ | $0.25 \%$ | $0.38 \%$ | $148.62 \%$ | $2.06 \%$ | $0.19 \%$ |
| $\$ 975,574$ | $\$ 1,163$ | $0.17 \%$ | $0.52 \%$ | $296.47 \%$ | $1.24 \%$ | $0.12 \%$ |
|  |  |  |  |  |  |  |
| $\$ 816,022$ | $\$ 2,115$ | $0.40 \%$ | $0.80 \%$ | $208.69 \%$ | $2.61 \%$ | $0.25 \%$ |

Asset Group D - \$1 billion and over in total assets
Operating Engineers Local Union \#3 Federal Credit Union San Francisco Federal Credit Union
KeyPoint Credit Union
Pacific Service Credit Union
San Francisco Fire Credit Union
Coast Central Credit Unio
Meriwest Credit Union
Schools Financial Credit Union
Stanford Federal Credit Uni
Technology Credit Union
SAFE Credit Union
Travis Credit Union
Educational Employees Credit Union
Chevron Federal Credit Union
Redwood Credit Union
Patelco Credit Union
Star One Credit Union
First Technology Federal Credit Union
Golden 1 Credit Union
Average of Asset Group D

| \$1,033,541 | \$1,996 | 0.37\% | 1.10\% | 296.89\% | 1.72\% | 0.19\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,079,428 | \$6,023 | 0.93\% | 0.67\% | 72.19\% | 7.77\% | 0.56\% |
| \$1,157,353 | \$1,830 | 0.19\% | 0.34\% | 175.03\% | 2.07\% | 0.16\% |
| \$1,176,936 | \$412 | 0.08\% | 0.27\% | 355.34\% | 0.27\% | 0.04\% |
| \$1,255,174 | \$5,019 | 0.57\% | 0.85\% | 150.35\% | 5.73\% | 0.40\% |
| \$1,321,050 | \$1,356 | 0.24\% | 0.59\% | 248.38\% | 1.06\% | 0.10\% |
| \$1,404,170 | \$3,826 | 0.36\% | 0.71\% | 195.77\% | 3.87\% | 0.27\% |
| \$1,842,862 | \$3,775 | 0.33\% | 0.65\% | 196.74\% | 2.24\% | 0.20\% |
| \$2,211,546 | \$626 | 0.05\% | 0.63\% | NM | 0.29\% | 0.03\% |
| \$2,280,622 | \$1,230 | 0.07\% | 0.74\% | NM | 0.50\% | 0.05\% |
| \$2,353,747 | \$662 | 0.05\% | 0.26\% | 565.11\% | 0.28\% | 0.03\% |
| \$2,587,727 | \$4,300 | 0.22\% | 0.89\% | 395.95\% | 2.04\% | 0.17\% |
| \$2,800,108 | \$7,603 | 0.38\% | 0.99\% | 260.23\% | 2.55\% | 0.27\% |
| \$2,860,659 | \$2,153 | 0.19\% | 0.91\% | 478.63\% | 0.69\% | 0.08\% |
| \$3,172,499 | \$4,483 | 0.18\% | 0.26\% | 143.99\% | 1.73\% | 0.14\% |
| \$3,460,856 | \$5,557 | 0.21\% | 0.67\% | 312.40\% | 1.46\% | 0.16\% |
| \$5,681,638 | \$16,590 | 0.44\% | 0.94\% | 214.88\% | 3.12\% | 0.29\% |
| \$9,109,132 | \$1,948 | 0.05\% | 0.13\% | 242.20\% | 0.22\% | 0.02\% |
| \$9,810,830 | \$17,000 | 0.24\% | 0.45\% | 189.01\% | 1.85\% | 0.17\% |
| \$11,069,448 | \$25,781 | 0.34\% | 0.54\% | 158.07\% | 2.12\% | 0.23\% |
| \$3,383,466 | \$5,609 | 0.27\% | 0.63\% | 258.40\% | 2.08\% | 0.18\% |

Net Worth

Summary Trends of Historical Asset Group Averages: Delinquent Loans/Net Worth \& Classified Assets/Net Worth


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available

Summary Trends of Historical Asset Group Averages: Net Worth/Assets \& Net Worth Growth (Decline) - YTD





Source: SNL Financial

## Note: Report includes only bank-level data.

$N A=$ data was not available


| As of Date |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total Assets (\$000) | Total Net Worth <br> (\$000) | Net Worth/ <br> Assets $(\%)$ | Net Worth <br> Growth (Decile) $)$ <br> YTD (\%) | Total Delinquent <br> Lns/ Net Worth $(\%)$ | Classified Assets/ <br> Net Worth (\%) |

Asset Group A - $\$ 50$ to $\$ 250$ million in total assets
Valley Oak Credit Union

California Community Credit Union
Menlo Survey Federal Credit Union
Siskiyou Central Credit Union
Vision One Credit Union
Marin County Federal Credit Union
Chabot Federal Credit Union
Upward Credit Union
Kaiperm Diablo Federal Credit Union
Polam Federal Credit Union
Lassen County Federal Credit Union
Bay Cities Credit Union
SRI Federal Credit Union
First California Federal Credit Union
SMW 104 Federal Credit Union
Community Credit Union of Southern Humboldt
Tulare County Federal Credit Union
Shell Western States Federal Credit Union
Merco Credit Union
Kings Federal Credit Union
United Local Credit Union
Santa Cruz Community Credit Union
Cooperative Center Federal Credit Union
San Joaquin Power Employees Credit Union
California State \& Federal Employees \#20 Credit Union
Centar Community Credit Unio
Solano First Federal Credit Union
Families \& Schools Together Federal Credit Union
Members 1st Credit Union
Central State Credit Union
CAHP Credit Union
Heritage Community Credit Union
Pacific Postal Credit Union
Monterey Credit Union
Community First Credit Union
Average of Asset Group A

| \$52,449 | \$4,906 | 9.35\% | (7.13\%) | 6.42\% | 11.62\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$61,629 | \$7,369 | 11.96\% | 0.65\% | 0.26\% | 9.05\% |
| \$61,881 | \$7,329 | 11.84\% | 3.47\% | 0.67\% | 0.94\% |
| \$66,554 | \$6,226 | 9.35\% | 6.33\% | 1.09\% | 2.10\% |
| \$68,598 | \$9,861 | 14.38\% | 6.64\% | 0.00\% | 13.02\% |
| \$69,623 | \$6,254 | 8.98\% | 6.17\% | 0.56\% | 2.46\% |
| \$69,920 | \$9,891 | 14.15\% | 1.42\% | 0.06\% | 1.31\% |
| \$71,272 | \$6,584 | 9.24\% | 3.43\% | 1.25\% | 1.08\% |
| \$73,349 | \$9,287 | 12.66\% | 2.73\% | 0.01\% | 5.71\% |
| \$73,566 | \$8,690 | 11.81\% | 2.83\% | 0.00\% | 4.60\% |
| \$73,853 | \$12,145 | 16.44\% | 2.02\% | 0.96\% | 1.56\% |
| \$74,570 | \$5,943 | 7.97\% | 8.45\% | 1.25\% | 5.03\% |
| \$86,972 | \$7,820 | 8.99\% | 15.96\% | 0.64\% | 1.41\% |
| \$87,780 | \$8,102 | 9.23\% | 0.44\% | 1.22\% | 2.11\% |
| \$88,698 | \$6,748 | 7.61\% | 3.77\% | 0.65\% | 1.20\% |
| \$92,294 | \$10,311 | 11.17\% | 15.47\% | 3.79\% | 2.67\% |
| \$95,065 | \$6,916 | 7.28\% | 5.45\% | 4.27\% | 5.77\% |
| \$96,977 | \$7,439 | 7.67\% | 1.29\% | 1.41\% | 1.25\% |
| \$99,543 | \$8,712 | 8.75\% | 9.25\% | 2.43\% | 1.91\% |
| \$106,457 | \$9,470 | 8.90\% | 3.58\% | 1.55\% | 3.41\% |
| \$111,629 | \$16,473 | 14.76\% | 2.86\% | 2.43\% | 3.53\% |
| \$114,460 | \$19,209 | 16.78\% | 2.79\% | 0.46\% | 5.58\% |
| \$114,799 | \$8,385 | 7.30\% | (73.10\%) | 17.94\% | 18.74\% |
| \$118,482 | \$7,818 | 6.60\% | 0.46\% | 13.67\% | 4.05\% |
| \$134,852 | \$22,175 | 16.44\% | 0.49\% | 0.38\% | 4.08\% |
| \$135,405 | \$18,604 | 13.74\% | 5.58\% | 0.12\% | 0.99\% |
| \$137,794 | \$11,027 | 8.00\% | 3.03\% | 0.44\% | 7.18\% |
| \$144,370 | \$13,622 | 9.44\% | 4.72\% | 2.77\% | 5.65\% |
| \$144,754 | \$10,621 | 7.34\% | 0.98\% | 16.62\% | 17.63\% |
| \$150,775 | \$15,605 | 10.35\% | 13.62\% | 2.04\% | 4.79\% |
| \$179,385 | \$17,608 | 9.82\% | 5.48\% | 0.49\% | 2.17\% |
| \$186,844 | \$14,620 | 7.82\% | (1.69\%) | 1.98\% | 9.30\% |
| \$196,665 | \$16,403 | 8.34\% | 10.97\% | 0.91\% | 4.02\% |
| \$204,820 | \$19,068 | 9.31\% | 6.33\% | 9.82\% | 12.94\% |
| \$217,648 | \$30,273 | 13.91\% | 5.10\% | 0.89\% | 1.60\% |
| \$232,920 | \$16,809 | 7.22\% | 5.77\% | 1.93\% | 4.16\% |
| \$233,095 | \$32,772 | 14.06\% | 3.06\% | 3.09\% | 5.10\% |
| \$241,424 | \$18,833 | 7.80\% | 6.91\% | 7.79\% | 9.12\% |
| \$120,294 | \$12,367 | 10.44\% | 2.52\% | 2.95\% | 5.23\% |


|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth (\$000) | Net Worth/ Assets (\%) | $\begin{aligned} & \text { Net Worth } \\ & \text { Growth (Decline) - } \\ & \text { YTD (\%) } \end{aligned}$ | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
Yolo Federal Credit Union
MOCSE Federal Credit Union
First U.S. Community Credit Union
UNCLE Credit Union
PremierOne Credit Union
Allance Credit Union
Sacramento Credit Unio
Financial Center Credit Union
Merced School Employees Federal Credit Union
Commonwealth Central Credit Union
Average of Asset Group B

| \$270,620 | \$27,885 | 10.30\% | 9.44\% | 0.09\% | 5.20\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$289,271 | \$21,222 | 7.34\% | 4.34\% | 0.94\% | 4.18\% |
| \$354,815 | \$68,560 | 19.32\% | 1.31\% | 0.17\% | 1.02\% |
| \$356,610 | \$37,210 | 10.43\% | 7.35\% | 1.26\% | 2.57\% |
| \$381,830 | \$35,051 | 9.18\% | 9.14\% | 0.48\% | 2.30\% |
| \$417,086 | \$37,507 | 8.99\% | 3.81\% | 0.82\% | 2.96\% |
| \$429,175 | \$34,489 | 8.04\% | 3.99\% | 5.20\% | 6.32\% |
| \$434,135 | \$34,639 | 7.98\% | 7.81\% | 4.81\% | 4.39\% |
| \$449,114 | \$59,267 | 13.20\% | 7.07\% | 0.71\% | 2.66\% |
| \$474,164 | \$92,632 | 19.54\% | 6.59\% | 0.88\% | 2.70\% |
| \$482,815 | \$46,504 | 9.63\% | 6.96\% | 1.76\% | 4.99\% |
| \$494,145 | \$45,340 | 9.18\% | 3.39\% | 2.60\% | 4.85\% |
| \$402,815 | \$45,026 | 11.09\% | 5.93\% | 1.64\% | 3.68\% |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

## Valley First Credit Union

1st Northern California Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union

Bay Federal Credit Union
Sierra Central Credit Union
san Mateo Credit Uniedit

Average of Asset Group C
Asset Group D - $\$ 1$ billion and over in total assets
Operating Engineers Local Union \#3 Federal Credit Union San Francisco Federal Credit Union
KeyPoint Credit Union
Pacific Service Credit Union
San Francisco Fire Credit Union
Coast Central Credit Union
Meriwest Credit Union
Schools Financial Credit Union
Stanford Federal Credit Union
Technology Credit Union
SAFE Credit Union
Travis Credit Union
Educational Employees Credit Union
Chevron Federal Credit Union
Redwood Credit Union
Patelco Credit Union
First Technology Federal Credit Union
Golden 1 Credit Union
Average of Asset Group D

| \$608,955 | \$61,516 | 10.10\% | 1.55\% | 1.01\% | 2.61\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$698,162 | \$75,428 | 10.80\% | 5.43\% | 3.40\% | 10.20\% |
| \$701,906 | \$71,325 | 10.16\% | 2.46\% | 0.08\% | 1.79\% |
| \$733,291 | \$65,498 | 8.93\% | 7.33\% | 2.88\% | 5.35\% |
| \$865,613 | \$121,912 | 14.08\% | 3.34\% | 3.37\% | 4.25\% |
| \$890,151 | \$75,369 | 8.47\% | 10.71\% | 5.97\% | 5.55\% |
| \$905,479 | \$99,209 | 10.96\% | 4.27\% | 2.30\% | 6.05\% |
| \$965,067 | \$96,759 | 10.03\% | 4.23\% | 1.91\% | 2.84\% |
| \$975,574 | \$95,224 | 9.76\% | 10.49\% | 1.22\% | 3.62\% |
| \$816,022 | \$84,693 | 10.37\% | 5.53\% | 2.46\% | 4.70\% |


| \$1,033,541 | \$146,995 | 14.22\% | 12.90\% | 1.36\% | 4.03\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,079,428 | \$112,796 | 10.45\% | 2.91\% | 5.34\% | 3.85\% |
| \$1,157,353 | \$92,836 | 8.02\% | 3.20\% | 1.97\% | 3.45\% |
| \$1,176,936 | \$154,268 | 13.11\% | 2.45\% | 0.27\% | 0.95\% |
| \$1,255,174 | \$104,416 | 8.32\% | 20.67\% | 4.81\% | 7.23\% |
| \$1,321,050 | \$145,426 | 11.01\% | 9.22\% | 0.93\% | 2.32\% |
| \$1,404,170 | \$122,690 | 8.74\% | 10.89\% | 3.12\% | 6.10\% |
| \$1,842,862 | \$188,570 | 10.23\% | 10.18\% | 2.00\% | 3.94\% |
| \$2,211,546 | \$203,088 | 9.18\% | 10.62\% | 0.31\% | 4.18\% |
| \$2,280,622 | \$237,769 | 10.43\% | 10.58\% | 0.52\% | 5.25\% |
| \$2,353,747 | \$273,169 | 11.61\% | 5.79\% | 0.24\% | 1.37\% |
| \$2,587,727 | \$232,019 | 8.97\% | 6.11\% | 1.85\% | 7.34\% |
| \$2,800,108 | \$327,323 | 11.69\% | 6.61\% | 2.32\% | 6.04\% |
| \$2,860,659 | \$344,625 | 12.05\% | 5.75\% | 0.62\% | 2.99\% |
| \$3,172,499 | \$335,597 | 10.58\% | 9.27\% | 1.34\% | 1.92\% |
| \$3,460,856 | \$404,854 | 11.70\% | 17.05\% | 1.37\% | 4.29\% |
| \$5,681,638 | \$615,065 | 10.83\% | 9.18\% | 2.70\% | 5.80\% |
| \$9,109,132 | \$934,384 | 10.26\% | 6.73\% | 0.21\% | 0.50\% |
| \$9,810,830 | \$951,742 | 9.70\% | 11.16\% | 1.79\% | 3.38\% |
| \$11,069,448 | \$1,247,744 | 11.27\% | 7.80\% | 2.07\% | 3.27\% |
| \$3,383,466 | \$358,769 | 10.62\% | 8.95\% | 1.76\% | 3.91\% |

## Southern California

## Performance Analysis

## Summary Trends of Historical Asset Group Averages: Return on Average Assets






Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available

Summary Trends of Historical Asset Group Averages: Return on Average Net Worth




| $\begin{aligned} & \frac{0}{t} \\ & \frac{n}{x} \\ & \frac{n}{x} \end{aligned}$ | Asset Group D - \$1 billion and Over in Total Assets Year-to-Date |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9.00\% |  |  |  |  |  |  |  |  |  |  |
|  | 7.00\% |  |  |  |  |  |  |  |  |  |  |
|  | 6.00\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 5.00\% |  |  |  |  |  |  |  |  |  |  |
|  | 4.00\% |  |  |  |  |  |  |  |  |  |  |
|  | 3.00\% |  |  |  |  |  |  |  |  |  |  |
|  | 2.00\% |  |  |  |  |  |  |  |  |  |  |
|  | 1.00\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.00\% |  |  |  |  |  |  |  |  |  |  |
|  |  | 12/31/14 | 3/31/15 | 6/30/15 | 9/30/15 | 12/31/15 | 3/31/16 | 6/30/16 | 9/30/16 | 12/31/16 | 3/31/17 |
| -- Return on Avg Net Worth |  | 8.65\% | 7.67\% | 8.71\% | 7.88\% | 7.39\% | 7.28\% | 7.39\% | 7.34\% | 7.30\% | 5.92\% |

Source: SNL Financial
Note: Report includes only bank-level data.
NA = data was not available

| Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (Loss) <br> (S000) | Return on Avg <br> Assets (\%) | Return on <br> Avg Net Worth (\%) | Oper Exp/ Oper <br> Rev (\%) | Salary\&Benefits/ <br> Employees (\$\$00) |  |

## Asset Group A - $\$ 50$ to $\$ 250$ million in total assets

| California Adventist Federal Credit Union | \$51,448 | \$ | 0.55\% | 4.59\% | 74.44\% | \$ | \$ | 0.55\% | 4.59\% | 74.44\% | \$70 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Technicolor Federal Credit Union | \$53,104 | \$44 | 0.33\% | 3.72\% | 91.29\% | \$83 | \$44 | 0.33\% | 3.72\% | 91.29\% | \$83 |
| County Schools Federal Credit Union | \$56,653 | \$11 | 0.08\% | 1.05\% | 79.97\% | \$55 | \$11 | 0.08\% | 1.05\% | 79.97\% | \$55 |
| Huntington Beach City Employees Credit Union | \$57,543 | \$31 | 0.22\% | 2.23\% | 93.62\% | \$79 | \$31 | 0.22\% | 2.23\% | 93.62\% | \$79 |
| Polam Federal Credit Union | \$58,341 | \$89 | 0.63\% | 5.64\% | 76.38\% | \$78 | \$89 | 0.63\% | 5.64\% | 76.38\% | \$78 |
| Pacific Transportation Federal Credit Union | \$62,543 | \$36 | 0.23\% | 1.19\% | 94.92\% | \$71 | \$36 | 0.23\% | 1.19\% | 94.92\% | \$71 |
| Union Yes Federal Credit Union | \$62,760 | \$3 | 0.02\% | 0.48\% | 99.24\% | \$109 | \$3 | 0.02\% | 0.48\% | 99.24\% | \$109 |
| CalCom Federal Credit Union | \$63,448 | \$91 | 0.58\% | 4.37\% | 79.93\% | \$64 | \$91 | 0.58\% | 4.37\% | 79.93\% | \$64 |
| Nikkei Credit Union | \$66,268 | (\$2) | (0.01\%) | (0.10\%) | 96.68\% | \$66 | (\$2) | (0.01\%) | (0.10\%) | 96.68\% | \$66 |
| Santa Ana Federal Credit Union | \$67,788 | \$109 | 0.66\% | 7.97\% | 83.56\% | \$67 | \$109 | 0.66\% | 7.97\% | 83.56\% | \$67 |
| North County Credit Union | \$68,735 | \$11 | 0.06\% | 0.81\% | 95.95\% | \$82 | \$11 | 0.06\% | 0.81\% | 95.95\% | \$82 |
| Prospectors Federal Credit Union | \$69,579 | \$76 | 0.44\% | 3.79\% | 85.85\% | \$63 | \$76 | 0.44\% | 3.79\% | 85.85\% | \$63 |
| Bopti Federal Credit Union | \$71,783 | \$233 | 1.31\% | 8.21\% | 55.36\% | \$125 | \$233 | 1.31\% | 8.21\% | 55.36\% | \$125 |
| Allied Healthcare Federal Credit Union | \$71,784 | \$102 | 0.57\% | 7.71\% | 84.40\% | \$80 | \$102 | 0.57\% | 7.71\% | 84.40\% | \$80 |
| VA Desert Pacific Federal Credit Union | \$72,085 | \$40 | 0.22\% | 1.39\% | 85.66\% | \$92 | \$40 | 0.22\% | 1.39\% | 85.66\% | \$92 |
| Universal City Studios Credit Union | \$73,117 | \$11 | 0.06\% | 0.80\% | 89.40\% | \$68 | \$11 | 0.06\% | 0.80\% | 89.40\% | \$68 |
| Musicians' Interguild Credit Union | \$73,876 | (\$15) | (0.08\%) | (1.22\%) | 103.26\% | \$70 | (\$15) | (0.08\%) | (1.22\%) | 103.26\% | \$70 |
| PostCity Financial Credit Union | \$77,471 | (\$93) | (0.48\%) | (4.16\%) | 110.18\% | \$87 | (\$93) | (0.48\%) | (4.16\%) | 110.18\% | \$87 |
| JACOM Credit Union | \$78,465 | \$51 | 0.26\% | 2.00\% | 88.17\% | \$73 | \$51 | 0.26\% | 2.00\% | 88.17\% | \$73 |
| La Loma Federal Credit Union | \$78,478 | \$23 | 0.12\% | 1.98\% | 93.68\% | \$67 | \$23 | 0.12\% | 1.98\% | 93.68\% | \$67 |
| Thinkwise Federal Credit Union | \$80,983 | \$27 | 0.14\% | 1.00\% | 92.79\% | \$87 | \$27 | 0.14\% | 1.00\% | 92.79\% | \$87 |
| Paradise Valley Federal Credit Union | \$85,846 | (\$12) | (0.06\%) | (0.53\%) | 98.26\% | \$66 | (\$12) | (0.06\%) | (0.53\%) | 98.26\% | \$66 |
| Glendale Federal Credit Union | \$87,332 | \$24 | 0.11\% | 0.86\% | 96.72\% | \$58 | \$24 | 0.11\% | 0.86\% | 96.72\% | \$58 |
| United Methodist Federal Credit Union | \$91,873 | \$128 | 0.56\% | 6.39\% | 79.63\% | \$67 | \$128 | 0.56\% | 6.39\% | 79.63\% | \$67 |
| Rancho Federal Credit Union | \$94,374 | (\$31) | (0.13\%) | (1.83\%) | 98.83\% | \$80 | (\$31) | (0.13\%) | (1.83\%) | 98.83\% | \$80 |
| South Bay Credit Union | \$95,484 | \$149 | 0.64\% | 6.07\% | 75.95\% | \$83 | \$149 | 0.64\% | 6.07\% | 75.95\% | \$83 |
| San Diego Firefighters Federal Credit Union | \$99,368 | \$91 | 0.37\% | 4.71\% | 86.66\% | \$99 | \$91 | 0.37\% | 4.71\% | 86.66\% | \$99 |
| First Imperial Credit Union | \$101,234 | \$118 | 0.48\% | 4.87\% | 80.79\% | \$73 | \$118 | 0.48\% | 4.87\% | 80.79\% | \$73 |
| Ontario Montclair School Employees Federal Credit Union | \$106,957 | \$152 | 0.58\% | 6.08\% | 82.39\% | \$86 | \$152 | 0.58\% | 6.08\% | 82.39\% | \$86 |
| East County Schools Federal Credit Union | \$109,984 | \$166 | 0.60\% | 7.34\% | 81.26\% | \$88 | \$166 | 0.60\% | 7.34\% | 81.26\% | \$88 |
| Clearpath Federal Credit Union | \$111,381 | \$102 | 0.38\% | 3.58\% | 81.94\% | \$56 | \$102 | 0.38\% | 3.58\% | 81.94\% | \$56 |
| California Bear Credit Union | \$114,531 | \$37 | 0.13\% | 1.92\% | 91.08\% | \$91 | \$37 | 0.13\% | 1.92\% | 91.08\% | \$91 |
| California Lithuanian Credit Union | \$116,494 | \$330 | 1.14\% | 8.28\% | 42.11\% | \$117 | \$330 | 1.14\% | 8.28\% | 42.11\% | \$117 |
| Pasadena Service Federal Credit Union | \$116,715 | \$143 | 0.50\% | 5.34\% | 86.75\% | \$76 | \$143 | 0.50\% | 5.34\% | 86.75\% | \$76 |
| Schools Federal Credit Union | \$125,989 | \$3,059 | 10.09\% | 88.81\% | 28.27\% | \$75 | \$3,059 | 10.09\% | 88.81\% | 28.27\% | \$75 |
| Torrance Community Federal Credit Union | \$129,063 | \$66 | 0.21\% | 2.83\% | 88.12\% | \$93 | \$66 | 0.21\% | 2.83\% | 88.12\% | \$93 |
| Sea Air Federal Credit Union | \$135,570 | (\$101) | (0.30\%) | (1.23\%) | 106.54\% | \$86 | (\$101) | (0.30\%) | (1.23\%) | 106.54\% | \$86 |
| Chaffey Federal Credit Union | \$139,216 | \$230 | 0.68\% | 8.23\% | 78.76\% | \$56 | \$230 | 0.68\% | 8.23\% | 78.76\% | \$56 |
| Camino Federal Credit Union | \$151,572 | \$47 | 0.13\% | 1.35\% | 90.99\% | \$91 | \$47 | 0.13\% | 1.35\% | 90.99\% | \$91 |
| Alta Vista Credit Union | \$162,048 | \$230 | 0.59\% | 7.61\% | 74.17\% | \$70 | \$230 | 0.59\% | 7.61\% | 74.17\% | \$70 |
| Priority One Credit Union | \$162,917 | \$150 | 0.37\% | 4.23\% | 94.80\% | \$73 | \$150 | 0.37\% | 4.23\% | 94.80\% | \$73 |
| E-Central Credit Union | \$162,956 | \$213 | 0.53\% | 2.95\% | 91.01\% | \$86 | \$213 | 0.53\% | 2.95\% | 91.01\% | \$86 |
| Pasadena Federal Credit Union | \$163,822 | (\$81) | (0.20\%) | (2.02\%) | 96.22\% | \$75 | (\$81) | (0.20\%) | (2.02\%) | 96.22\% | \$75 |
| Long Beach Firemen's Credit Union | \$183,181 | \$585 | 1.29\% | 6.94\% | 37.07\% | \$80 | \$585 | 1.29\% | 6.94\% | 37.07\% | \$80 |
| Pacific Community Credit Union | \$186,363 | \$131 | 0.28\% | 1.90\% | 82.80\% | \$76 | \$131 | 0.28\% | 1.90\% | 82.80\% | \$76 |
| Edwards Federal Credit Union | \$193,069 | \$185 | 0.39\% | 5.39\% | 84.94\% | \$82 | \$185 | 0.39\% | 5.39\% | 84.94\% | \$82 |
| UMe Federal Credit Union | \$204,740 | \$162 | 0.32\% | 3.79\% | 86.29\% | \$100 | \$162 | 0.32\% | 3.79\% | 86.29\% | \$100 |
| Matadors Community Credit Union | \$205,101 | \$1,259 | 2.48\% | 22.93\% | 54.76\% | \$95 | \$1,259 | 2.48\% | 22.93\% | 54.76\% | \$95 |
| Downey Federal Credit Union | \$212,666 | \$153 | 0.29\% | 2.66\% | 77.74\% | \$71 | \$153 | 0.29\% | 2.66\% | 77.74\% | \$71 |
| Parsons Federal Credit Union | \$214,231 | \$213 | 0.39\% | 3.05\% | 85.61\% | \$124 | \$213 | 0.39\% | 3.05\% | 85.61\% | \$124 |
| POPA Federal Credit Union | \$219,321 | (\$11) | (0.02\%) | (0.17\%) | 92.49\% | \$100 | (\$11) | (0.02\%) | (0.17\%) | 92.49\% | \$100 |
| SAG-AFTRA Federal Credit Union | \$236,514 | \$64 | 0.11\% | 1.53\% | 95.13\% | \$83 | \$64 | 0.11\% | 1.53\% | 95.13\% | \$83 |
| Santa Barbara Teachers Federal Credit Union | \$236,678 | \$276 | 0.47\% | 4.63\% | 72.78\% | \$75 | \$276 | 0.47\% | 4.63\% | 72.78\% | \$75 |
| Eagle Community Credit Union | \$243,295 | \$73 | 0.12\% | 1.55\% | 89.54\% | \$77 | \$73 | 0.12\% | 1.55\% | 89.54\% | \$77 |
| Kern Federal Credit Union | \$246,983 | (\$125) | (0.21\%) | (1.66\%) | 90.45\% | \$83 | (\$125) | (0.21\%) | (1.66\%) | 90.45\% | \$83 |
| I.L.W.U. Credit Union | \$248,435 | (\$171) | (0.28\%) | (2.59\%) | 76.53\% | \$108 | (\$171) | (0.28\%) | (2.59\%) | 76.53\% | \$108 |
| Average of Asset Group A | \$123,421 | \$160 | 0.52\% | 4.81\% | 84.14\% | \$81 | \$160 | 0.52\% | 4.81\% | 84.14\% | \$81 |


| Performance Analysis |  |  | March 31, 2017 |  |  |  |  | Run Date: May 17, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| Region | Institution Name | $\begin{aligned} & \text { Total Assets } \\ & (\$ 000) \end{aligned}$ | $\begin{aligned} & \text { Net Income } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | $\begin{array}{\|c\|c\|c\|c\|c\|c\|c\|c\|} \hline \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | Oper Exp/ Oper $\operatorname{Rev}(\%)$ | Salary\&Benefits/ Employees (\$000) | $\begin{gathered} \text { Net Income (Loss) } \\ (\$ 000) \end{gathered}$ | Return on Avg Assets (\%) | $\begin{array}{\|c\|} \hline \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | $\begin{gathered} \text { Oper Exp/ Oper } \\ \operatorname{Rev}(\%) \end{gathered}$ | Salary\&Benefits/ Employees (\$000) |
| Asset Group B - \$ 251 to \$500 million in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | San Diego Metropolitan Credit Union | \$267,745 | \$595 | 0.89\% | 9.25\% | 89.40\% | \$79 | \$595 | 0.89\% | 9.25\% | 89.40\% | \$79 |
|  | Cabrillo Credit Union | \$270,031 | \$163 | 0.24\% | 2.41\% | 91.08\% | \$71 | \$163 | 0.24\% | 2.41\% | 91.08\% | \$71 |
|  | Long Beach City Employees Federal Credit Union | \$307,261 | \$108 | 0.14\% | 1.50\% | 89.75\% | \$116 | \$108 | 0.14\% | 1.50\% | 89.75\% | \$116 |
|  | Burbank City Federal Credit Union | \$323,609 | (\$22) | (0.03\%) | (0.36\%) | 77.81\% | \$83 | (\$22) | (0.03\%) | (0.36\%) | 77.81\% | \$83 |
|  | America's Christian Credit Union | \$343,149 | \$1,154 | 1.38\% | 13.64\% | 73.65\% | \$93 | \$1,154 | 1.38\% | 13.64\% | 73.65\% | \$93 |
|  | Glendale Area Schools Credit Union | \$346,478 | \$564 | 0.66\% | 4.76\% | 61.25\% | \$93 | \$564 | 0.66\% | 4.76\% | 61.25\% | \$93 |
|  | Aerospace Federal Credit Union | \$379,862 | \$329 | 0.35\% | 3.81\% | 79.03\% | \$116 | \$329 | 0.35\% | 3.81\% | 79.03\% | \$116 |
|  | LA Financial Federal Credit Union | \$385,076 | \$177 | 0.19\% | 2.37\% | 91.55\% | \$86 | \$177 | 0.19\% | 2.37\% | 91.55\% | \$86 |
|  | Foothill Federal Credit Union | \$399,093 | \$1,009 | 1.03\% | 8.94\% | 71.83\% | \$84 | \$1,009 | 1.03\% | 8.94\% | 71.83\% | \$84 |
|  | Sun Community Federal Credit Union | \$441,589 | \$34 | 0.03\% | 0.34\% | 95.64\% | \$72 | \$34 | 0.03\% | 0.34\% | 95.64\% | \$72 |
|  | CBC Federal Credit Union | \$467,963 | \$479 | 0.42\% | 4.47\% | 79.11\% | \$84 | \$479 | 0.42\% | 4.47\% | 79.11\% | \$84 |
|  | SkyOne Federal Credit Union | \$475,078 | (\$150) | (0.13\%) | (1.31\%) | 87.76\% | \$103 | (\$150) | (0.13\%) | (1.31\%) | 87.76\% | \$103 |
|  | USC Credit Union | \$488,202 | \$667 | 0.55\% | 7.13\% | 74.38\% | \$71 | \$667 | 0.55\% | 7.13\% | 74.38\% | \$71 |
|  | Point Loma Credit Union | \$491,405 | \$428 | 0.35\% | 4.34\% | 87.94\% | \$83 | \$428 | 0.35\% | 4.34\% | 87.94\% | \$83 |
|  | Average of Asset Group B | \$384,753 | \$395 | 0.43\% | 4.38\% | 82.16\% | \$88 | \$395 | 0.43\% | 4.38\% | 82.16\% | \$88 |
| Asset Group C - \$ 501 million to \$1 billion in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Vons Employees Federal Credit Union | \$500,465 | \$1,365 | 1.11\% | 5.37\% | 71.17\% | \$97 | \$1,365 | 1.11\% | 5.37\% | 71.17\% | \$97 |
|  | First Financial Federal Credit Union | \$556,146 | \$371 | 0.28\% | 3.56\% | 81.63\% | \$76 | \$371 | 0.28\% | 3.56\% | 81.63\% | \$76 |
|  | Safe 1 Credit Union | \$595,476 | \$1,486 | 1.14\% | 7.78\% | 59.06\% | \$63 | \$1,486 | 1.14\% | 7.78\% | 59.06\% | \$63 |
|  | University Credit Union | \$614,119 | \$728 | 0.48\% | 6.46\% | 76.11\% | \$96 | \$728 | 0.48\% | 6.46\% | 76.11\% | \$96 |
|  | Water and Power Community Credit Union | \$627,928 | \$1,167 | 0.76\% | 9.20\% | 76.84\% | \$98 | \$1,167 | 0.76\% | 9.20\% | 76.84\% | \$98 |
|  | First City Credit Union | \$634,706 | \$666 | 0.43\% | 3.90\% | 79.19\% | \$72 | \$666 | 0.43\% | 3.90\% | 79.19\% | \$72 |
|  | Christian Community Credit Union | \$643,855 | \$1,347 | 0.84\% | 7.03\% | 86.39\% | \$95 | \$1,347 | 0.84\% | 7.03\% | 86.39\% | \$95 |
|  | AltaOne Federal Credit Union | \$649,818 | \$549 | 0.34\% | 3.70\% | 81.02\% | \$69 | \$549 | 0.34\% | 3.70\% | 81.02\% | \$69 |
|  | SCE Federal Credit Union | \$678,816 | \$677 | 0.41\% | 4.16\% | 85.26\% | \$84 | \$677 | 0.41\% | 4.16\% | 85.26\% | \$84 |
|  | American First Credit Union | \$679,518 | \$1,044 | 0.62\% | 6.77\% | 84.49\% | \$92 | \$1,044 | 0.62\% | 6.77\% | 84.49\% | \$92 |
|  | Southland Credit Union | \$753,306 | \$378 | 0.22\% | 2.03\% | 87.83\% | \$99 | \$378 | 0.22\% | 2.03\% | 87.83\% | \$99 |
|  | Farmers Insurance Group Federal Credit Union | \$761,640 | $\$ 98$ | 0.05\% | 0.39\% | 90.40\% | \$105 | \$988 | 0.05\% | 0.39\% | 90.40\% | \$105 |
|  | Honda Federal Credit Union | \$762,148 | \$552 | 0.29\% | 3.15\% | 91.32\% | \$101 | \$552 | 0.29\% | 3.15\% | 91.32\% | \$101 |
|  | Sesloc Federal Credit Union | \$788,973 | \$1,148 | 0.59\% | 7.02\% | 79.20\% | \$92 | \$1,148 | 0.59\% | 7.02\% | 79.20\% | \$92 |
|  | Pacific Marine Credit Union | \$791,970 | \$856 | 0.44\% | 3.21\% | 85.96\% | \$70 | \$856 | 0.44\% | 3.21\% | 85.96\% | \$70 |
|  | Evangelical Christian Credit Union | \$808,288 | \$836 | 0.41\% | 5.29\% | 81.53\% | \$110 | \$836 | 0.41\% | 5.29\% | 81.53\% | \$110 |
|  | Ventura County Credit Union | \$832,445 | (\$257) | (0.13\%) | (1.53\%) | 78.02\% | \$78 | (\$257) | (0.13\%) | (1.53\%) | 78.02\% | \$78 |
|  | Los Angeles Police Federal Credit Union | \$903,926 | \$259 | 0.12\% | 0.99\% | 89.27\% | \$132 | \$259 | 0.12\% | 0.99\% | 89.27\% | \$132 |
|  | University \& State Employees Credit Union | \$909,830 | \$824 | 0.37\% | 3.89\% | 80.39\% | \$92 | \$824 | 0.37\% | 3.89\% | 80.39\% | \$92 |
|  | Los Angeles Federal Credit Union | \$911,203 | \$955 | 0.43\% | 3.60\% | 80.09\% | \$98 | \$955 | 0.43\% | 3.60\% | 80.09\% | \$98 |
|  | Xceed Financial Federal Credit Union | \$958,846 | \$258 | 0.11\% | 1.14\% | 90.83\% | \$87 | \$258 | 0.11\% | 1.14\% | 90.83\% | \$87 |
|  | Average of Asset Group C | \$731,592 | \$729 | 0.44\% | 4.15\% | 81.71\% | \$91 | \$729 | 0.44\% | 4.15\% | 81.71\% | \$91 |


| Region Institution Name |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{gathered} \text { Net Incom } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg <br> Assets (\%) | $\begin{array}{\|c\|} \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | $\begin{gathered} \text { Oper Exp/ Oper } \\ \operatorname{Rev}(\%) \end{gathered}$ | Salary\&Benefits/ Employees (\$000) | Net Income (Loss) $(\$ 000)$ | Return on Avg Assets (\%) | $\begin{array}{\|c\|} \hline \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | Oper Exp/ Oper $\operatorname{Rev}$ (\%) | Salary\&Benefits/ Employees (\$000) |
| Asset Group D - \$1 billion and over in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Coasthills Credit Union | \$1,043,695 | \$1,553 | 0.61\% | 6.83\% | 76.75\% | \$79 | \$1,553 | 0.61\% | 6.83\% | 76.75\% | \$79 |
|  | Northrop Grumman Federal Credit Union | \$1,104,588 | \$430 | 0.16\% | 1.51\% | 87.55\% | \$84 | \$430 | 0.16\% | 1.51\% | 87.55\% | \$84 |
|  | Arrowhead Central Credit Union | \$1,138,684 | \$2,885 | 1.01\% | 8.16\% | 76.78\% | \$75 | \$2,885 | 1.01\% | 8.16\% | 76.78\% | \$75 |
|  | Firefighters First Federal Credit Union | \$1,211,167 | \$997 | 0.34\% | 3.52\% | 90.36\% | \$120 | \$997 | 0.34\% | 3.52\% | 90.36\% | \$120 |
|  | Credit Union of Southern California | \$1,218,892 | \$2,642 | 0.88\% | 8.86\% | 78.97\% | \$91 | \$2,642 | 0.88\% | 8.86\% | 78.97\% | \$91 |
|  | Financial Partners Credit Union | \$1,237,586 | \$1,120 | 0.36\% | 3.84\% | 87.98\% | \$111 | \$1,120 | 0.36\% | 3.84\% | 87.98\% | \$111 |
|  | Altura Credit Union | \$1,278,074 | \$3,639 | 1.17\% | 11.17\% | 74.41\% | \$72 | \$3,639 | 1.17\% | 11.17\% | 74.41\% | \$72 |
|  | LBS Financial Credit Union | \$1,381,026 | \$2,371 | 0.70\% | 5.68\% | 77.06\% | \$88 | \$2,371 | 0.70\% | 5.68\% | 77.06\% | \$88 |
|  | First Entertainment Credit Union | \$1,411,545 | (\$1,986) | (0.57\%) | (6.86\%) | 76.52\% | \$99 | $(\$ 1,986)$ | (0.57\%) | (6.86\%) | 76.52\% | \$99 |
|  | Kern Schools Federal Credit Union | \$1,494,584 | \$3,432 | 0.95\% | 9.96\% | 76.63\% | \$68 | \$3,432 | 0.95\% | 9.96\% | 76.63\% | \$68 |
|  | Orange County's Credit Union | \$1,508,854 | \$3,112 | 0.84\% | 8.79\% | 77.09\% | \$86 | \$3,112 | 0.84\% | 8.79\% | 77.09\% | \$86 |
|  | NuVision Federal Credit Union | \$1,548,990 | \$1,943 | 0.52\% | 4.73\% | 75.79\% | \$91 | \$1,943 | 0.52\% | 4.73\% | 75.79\% | \$91 |
|  | Caltech Employees Federal Credit Union | \$1,555,779 | \$2,712 | 0.71\% | 7.07\% | 56.32\% | \$116 | \$2,712 | 0.71\% | 7.07\% | 56.32\% | \$116 |
|  | F\&A Federal Credit Union | \$1,586,682 | \$4,567 | 1.16\% | 7.94\% | 46.18\% | \$100 | \$4,567 | 1.16\% | 7.94\% | 46.18\% | \$100 |
|  | Partners Federal Credit Union | \$1,594,903 | \$3,837 | 0.98\% | 8.62\% | 72.49\% | \$88 | \$3,837 | 0.98\% | 8.62\% | 72.49\% | \$88 |
|  | California Coast Credit Union | \$2,328,040 | \$3,782 | 0.67\% | 5.92\% | 78.30\% | \$81 | \$3,782 | 0.67\% | 5.92\% | 78.30\% | \$81 |
|  | Premier America Credit Union | \$2,385,034 | \$5,239 | 0.90\% | 8.91\% | 68.34\% | \$87 | \$5,239 | 0.90\% | 8.91\% | 68.34\% | \$87 |
|  | UNIFY Financial Federal Credit Union | \$2,734,095 | \$1,010 | 0.15\% | 1.90\% | 85.90\% | \$96 | \$1,010 | 0.15\% | 1.90\% | 85.90\% | \$96 |
|  | California Credit Union | \$3,030,864 | \$901 | 0.16\% | 1.75\% | 91.25\% | \$92 | \$901 | 0.16\% | 1.75\% | 91.25\% | \$92 |
|  | Mission Federal Credit Union | \$3,307,886 | \$6,503 | 0.80\% | 6.75\% | 73.86\% | \$90 | \$6,503 | 0.80\% | 6.75\% | 73.86\% | \$90 |
|  | Wescom Central Credit Union | \$3,646,002 | \$4,075 | 0.48\% | 6.63\% | 88.07\% | \$101 | \$4,075 | 0.48\% | 6.63\% | 88.07\% | \$101 |
|  | Kinecta Federal Credit Union | \$4,025,655 | \$2,600 | 0.26\% | 3.22\% | 82.78\% | \$102 | \$2,600 | 0.26\% | 3.22\% | 82.78\% | \$102 |
|  | Logix Federal Credit Union | \$4,887,809 | \$15,392 | 1.27\% | 8.01\% | 61.94\% | \$132 | \$15,392 | 1.27\% | 8.01\% | 61.94\% | \$132 |
|  | San Diego County Credit Union | \$8,109,375 | \$25,022 | 1.25\% | 9.00\% | 59.43\% | \$78 | \$25,022 | 1.25\% | 9.00\% | 59.43\% | \$78 |
|  | SchoolsFirst Federal Credit Union | \$13,639,106 | \$26,045 | 0.78\% | 7.10\% | 67.00\% | \$98 | \$26,045 | 0.78\% | 7.10\% | 67.00\% | \$98 |
|  | Average of Asset Group D | \$2,736,357 | \$5,095 | 0.66\% | 5.92\% | 75.46\% | \$94 | \$5,095 | 0.66\% | 5.92\% | 75.46\% | \$94 |

## Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Avg. Assets \& Net Interest Income/ Avg Assets (\%)




Source: SNL Financial
Note: Report includes only bank-level data.
NA = data was not available.

## MOSSADAMS

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Market Growth Rate





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available

| Region Institution Name |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Lns \& Leases $(\$ 000)$ | Total Shares \& Deposits (\$000) | $\begin{gathered} \text { Total Loans/ } \\ \text { Total Shares (\%) } \end{gathered}$ | $\begin{gathered} \text { Assets/ FTE } \\ \text { Employees (\$000) } \end{gathered}$ | Yield on Avg Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | Market Growth Rate (\%) |
| Asset Group A - \$50 to \$250 million in total assets |  |  |  |  |  |  |  |  |  |  |  |
|  | California Adventist Federal Credit Union | \$51,448 | \$16,091 | \$45,286 | 35.53\% | \$8,575 | 2.35\% | 0.53\% | 1.82\% | 9.30\% | 9.87\% |
|  | Technicolor Federal Credit Union | \$53,104 | \$43,548 | \$47,993 | 90.74\% | \$3,934 | 4.37\% | 0.45\% | 3.91\% | 0.83\% | 1.09\% |
|  | County Schools Federal Credit Union | \$56,653 | \$40,862 | \$52,228 | 78.24\% | \$2,698 | 4.39\% | 0.20\% | 4.19\% | 25.49\% | 27.06\% |
|  | Huntington Beach City Employees Credit Union | \$57,543 | \$12,181 | \$51,701 | 23.56\% | \$7,193 | 2.13\% | 0.18\% | 1.94\% | 8.08\% | 8.72\% |
|  | Polam Federal Credit Union | \$58,341 | \$31,344 | \$51,914 | 60.38\% | \$6,864 | 3.06\% | 0.59\% | 2.47\% | 30.63\% | 33.91\% |
|  | Pacific Transportation Federal Credit Union | \$62,543 | \$35,446 | \$49,854 | 71.10\% | \$3,679 | 3.35\% | 0.23\% | 3.13\% | 4.91\% | 7.44\% |
|  | Union Yes Federal Credit Union | \$62,760 | \$24,891 | \$59,409 | 41.90\% | \$5,977 | 2.51\% | 0.05\% | 2.46\% | 64.43\% | 64.10\% |
|  | CalCom Federal Credit Union | \$63,448 | \$45,689 | \$53,885 | 84.79\% | \$3,021 | 4.25\% | 0.21\% | 4.04\% | 5.53\% | 4.54\% |
|  | Nikkei Credit Union | \$66,268 | \$25,004 | \$57,844 | 43.23\% | \$5,301 | 2.33\% | 0.32\% | 2.01\% | (2.76\%) | (1.17\%) |
|  | Santa Ana Federal Credit Union | \$67,788 | \$33,852 | \$61,923 | 54.67\% | \$5,895 | 2.63\% | 0.03\% | 2.60\% | 19.33\% | 21.03\% |
|  | North County Credit Union | \$68,735 | \$42,110 | \$62,820 | 67.03\% | \$5,728 | 2.89\% | 0.36\% | 2.53\% | 8.33\% | 8.70\% |
|  | Prospectors Federal Credit Union | \$69,579 | \$36,991 | \$60,934 | 60.71\% | \$4,489 | 3.11\% | 0.46\% | 2.66\% | 14.13\% | 16.58\% |
|  | Bopti Federal Credit Union | \$71,783 | \$22,504 | \$60,042 | 37.48\% | \$15,952 | 3.78\% | 1.01\% | 2.77\% | 4.93\% | 4.23\% |
|  | Allied Healthcare Federal Credit Union | \$71,784 | \$55,822 | \$66,262 | 84.24\% | \$5,127 | 3.94\% | 0.20\% | 3.74\% | 6.41\% | 6.47\% |
|  | VA Desert Pacific Federal Credit Union | \$72,085 | \$45,284 | \$60,374 | 75.01\% | \$4,505 | 4.50\% | 0.49\% | 4.01\% | 3.50\% | 6.01\% |
|  | Universal City Studios Credit Union | \$73,117 | \$46,614 | \$63,842 | 73.01\% | \$5,416 | 3.14\% | 0.29\% | 2.85\% | 11.68\% | 15.17\% |
|  | Musicians' Interguild Credit Union | \$73,876 | \$27,684 | \$68,801 | 40.24\% | \$14,775 | 2.56\% | 0.25\% | 2.31\% | (6.94\%) | (5.67\%) |
|  | PostCity Financial Credit Union | \$77,471 | \$25,365 | \$68,256 | 37.16\% | \$5,959 | 2.43\% | 0.22\% | 2.21\% | 8.10\% | 8.49\% |
|  | JACOM Credit Union | \$78,465 | \$23,758 | \$67,624 | 35.13\% | \$9,808 | 2.16\% | 0.14\% | 2.02\% | (2.01\%) | (2.54\%) |
|  | La Loma Federal Credit Union | \$78,478 | \$29,013 | \$73,344 | 39.56\% | \$5,606 | 2.37\% | 0.04\% | 2.33\% | 12.26\% | 14.38\% |
|  | Thinkwise Federal Credit Union | \$80,983 | \$40,330 | \$69,384 | 58.13\% | \$4,499 | 3.33\% | 0.42\% | 2.92\% | 12.98\% | 13.57\% |
|  | Paradise Valley Federal Credit Union | \$85,846 | \$35,627 | \$76,350 | 46.66\% | \$5,920 | 2.86\% | 0.46\% | 2.40\% | 6.15\% | 7.53\% |
|  | Glendale Federal Credit Union | \$87,332 | \$33,924 | \$76,164 | 44.54\% | \$4,596 | 3.03\% | 0.18\% | 2.85\% | 6.09\% | 7.05\% |
|  | United Methodist Federal Credit Union | \$91,873 | \$41,845 | \$83,604 | 50.05\% | \$5,742 | 3.00\% | 0.17\% | 2.83\% | 5.94\% | 5.75\% |
|  | Rancho Federal Credit Union | \$94,374 | \$54,394 | \$86,927 | 62.57\% | \$2,817 | 3.50\% | 0.12\% | 3.38\% | 18.68\% | 21.62\% |
|  | South Bay Credit Union | \$95,484 | \$70,574 | \$84,701 | 83.32\% | \$5,787 | 3.60\% | 0.12\% | 3.49\% | 22.36\% | 24.66\% |
|  | San Diego Firefighters Federal Credit Union | \$99,368 | \$49,008 | \$90,505 | 54.15\% | \$6,411 | 2.64\% | 0.34\% | 2.31\% | 12.31\% | 15.28\% |
|  | First Imperial Credit Union | \$101,234 | \$66,883 | \$90,141 | 74.20\% | \$2,664 | 4.69\% | 0.37\% | 4.31\% | 24.62\% | 27.55\% |
|  | Ontario Montclair School Employees Federal Credit Union | \$106,957 | \$52,350 | \$95,336 | 54.91\% | \$5,348 | 2.93\% | 0.33\% | 2.60\% | 20.52\% | 22.71\% |
|  | East County Schools Federal Credit Union | \$109,984 | \$71,874 | \$99,726 | 72.07\% | \$6,110 | 3.17\% | 0.28\% | 2.89\% | (2.02\%) | 22.54\% |
|  | Clearpath Federal Credit Union | \$111,381 | \$83,287 | \$95,972 | 86.78\% | \$2,931 | 3.67\% | 0.37\% | 3.30\% | 21.39\% | 16.79\% |
|  | California Bear Credit Union | \$114,531 | \$42,309 | \$106,096 | 39.88\% | \$7,158 | 2.80\% | 0.15\% | 2.65\% | 18.18\% | 19.11\% |
|  | California Lithuanian Credit Union | \$116,494 | \$73,111 | \$100,032 | 73.09\% | \$21,181 | 3.02\% | 1.06\% | 1.96\% | 8.43\% | 8.70\% |
|  | Pasadena Service Federal Credit Union | \$116,715 | \$70,051 | \$105,302 | 66.52\% | \$3,705 | 3.54\% | 0.13\% | 3.40\% | 14.27\% | 18.86\% |
|  | Schools Federal Credit Union | \$125,989 | \$70,168 | \$109,512 | 64.07\% | \$3,818 | 3.25\% | 0.18\% | 3.07\% | 32.14\% | 23.29\% |
|  | Torrance Community Federal Credit Union | \$129,063 | \$40,184 | \$118,497 | 33.91\% | \$7,822 | 2.34\% | 0.17\% | 1.88\% | 6.41\% | 6.11\% |
|  | Sea Air Federal Credit Union | \$135,570 | \$35,723 | \$101,825 | 35.08\% | \$7,532 | 2.36\% | 0.41\% | 1.95\% | (1.50\%) | (2.15\%) |
|  | Chaffey Federal Credit Union | \$139,216 | \$72,358 | \$125,789 | 57.52\% | \$3,480 | 2.94\% | 0.33\% | 2.61\% | 24.71\% | 24.43\% |
|  | Camino Federal Credit Union | \$151,572 | \$65,460 | \$137,438 | 47.63\% | \$4,664 | 3.24\% | 0.14\% | 3.10\% | 11.93\% | 16.34\% |
|  | Alta Vista Credit Union | \$162,048 | \$112,683 | \$148,271 | 76.00\% | \$3,813 | 4.01\% | 0.19\% | 3.82\% | 28.65\% | 30.15\% |
|  | Priority One Credit Union | \$162,917 | \$72,816 | \$147,321 | 49.43\% | \$3,194 | 2.80\% | 0.12\% | 2.68\% | 8.25\% | 10.34\% |
|  | E-Central Credit Union | \$162,956 | \$93,660 | \$133,150 | 70.34\% | \$3,880 | 3.29\% | 0.27\% | 3.02\% | 9.93\% | 11.85\% |
|  | Pasadena Federal Credit Union | \$163,822 | \$54,532 | \$145,889 | 37.38\% | \$4,551 | 2.48\% | 0.18\% | 2.31\% | 8.69\% | 7.72\% |
|  | Long Beach Firemen's Credit Union | \$183,181 | \$109,567 | \$149,120 | 73.48\% | \$17,446 | 2.69\% | 0.70\% | 1.99\% | 9.80\% | 10.36\% |
|  | Pacific Community Credit Union | \$186,363 | \$94,089 | \$156,386 | 60.16\% | \$4,545 | 3.22\% | 0.18\% | 3.04\% | (4.41\%) | (2.50\%) |
|  | Edwards Federal Credit Union | \$193,069 | \$73,452 | \$177,559 | 41.37\% | \$4,827 | 2.73\% | 0.08\% | 2.65\% | 10.73\% | 10.88\% |
|  | UMe Federal Credit Union | \$204,740 | \$74,240 | \$186,631 | 39.78\% | \$6,713 | 2.58\% | 0.23\% | 2.36\% | 17.03\% | 18.60\% |
|  | Matadors Community Credit Union | \$205,101 | \$160,258 | \$176,387 | 90.86\% | \$4,770 | 5.54\% | 0.40\% | 5.15\% | 7.35\% | 13.79\% |
|  | Downey Federal Credit Union | \$212,666 | \$84,458 | \$187,591 | 45.02\% | \$5,991 | 2.75\% | 0.30\% | 2.45\% | 13.35\% | 14.54\% |
|  | Parsons Federal Credit Union | \$214,231 | \$83,970 | \$184,908 | 45.41\% | \$10,712 | 2.47\% | 0.36\% | 2.10\% | (6.88\%) | (9.84\%) |
|  | POPA Federal Credit Union | \$219,321 | \$146,262 | \$192,144 | 76.12\% | \$5,222 | 3.52\% | 0.21\% | 3.31\% | 19.31\% | 20.39\% |
|  | SAG-AFTRA Federal Credit Union | \$236,514 | \$99,217 | \$217,284 | 45.66\% | \$4,730 | 2.67\% | 0.06\% | 2.60\% | 6.15\% | 5.01\% |
|  | Santa Barbara Teachers Federal Credit Union | \$236,678 | \$68,810 | \$212,099 | 32.44\% | \$11,545 | 1.86\% | 0.22\% | 1.64\% | 5.05\% | 4.99\% |
|  | Eagle Community Credit Union | \$243,295 | \$130,703 | \$219,440 | 59.56\% | \$3,714 | 3.13\% | 0.22\% | 2.90\% | 15.13\% | 16.99\% |
|  | Kern Federal Credit Union | \$246,983 | \$191,736 | \$213,964 | 89.61\% | \$4,222 | 3.25\% | 0.14\% | 3.12\% | 10.48\% | 12.90\% |
|  | I.L.W.U. Credit Union | \$248,435 | \$144,459 | \$220,879 | 65.40\% | \$5,122 | 4.12\% | 0.48\% | 3.64\% | 26.61\% | 28.96\% |
|  | Average of Asset Group A | \$123,421 | \$63,008 | \$109,048 | 57.80\% | \$6,209 | 3.13\% | 0.29\% | 2.83\% | 12.05\% | 13.45\% |


|  |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | $\begin{array}{\|c\|} \hline \text { Total Lns \& Leases } \\ (\$ 000) \end{array}$ | Total Shares \& Deposits (\$000) | $\begin{array}{\|c} \text { Total Loans/ } \\ \text { Total Shares (\%) } \end{array}$ | Assets/ FTE <br> Employees (\$000) | Yield on Avg Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | Market Growth Rate (\%) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
San Diego Metropolitan Credit Union
Cabrillo Credit Union
Long Beach CCity Employees Federal Credit Union
Burbank City Federal Credit Union
America's Christian Credit Union
Glendale Area Schools CCredit Union
Aerospace Federal Credit Union
LA Financial Federal Credit Union
Foothill Federal Credit Union
Sun Community Federal Credit Union
CBC Federal Credit Union
SkyOne Federal Credit Union
USC Credit Union
Point Loma Credit Union
Average of Asset Group B

| \$267,745 | \$197,159 | \$236,893 | 83.23\% | \$3,477 | 4.29\% | 0.14\% | 4.15\% | (1.08\%) | 2.10\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$270,031 | \$133,332 | \$239,929 | 55.57\% | \$4,091 | 3.16\% | 0.11\% | 3.05\% | 8.66\% | 11.84\% |
| \$307,261 | \$92,264 | \$275,753 | 33.46\% | \$12,803 | 2.03\% | 0.47\% | 1.57\% | 7.46\% | 8.04\% |
| \$323,609 | \$188,838 | \$297,078 | 63.57\% | \$5,178 | 3.19\% | 0.35\% | 2.84\% | 14.51\% | 16.05\% |
| \$343,149 | \$234,613 | \$297,867 | 78.76\% | \$3,834 | 3.74\% | 0.55\% | 3.19\% | 23.84\% | 25.30\% |
| \$346,478 | \$74,120 | \$297,850 | 24.89\% | \$15,064 | 2.01\% | 0.44\% | 1.57\% | 6.24\% | 6.99\% |
| \$379,862 | \$74,347 | \$342,106 | 21.73\% | \$14,610 | 2.10\% | 0.51\% | 1.59\% | 0.36\% | (0.61\%) |
| \$385,076 | \$240,685 | \$348,089 | 69.14\% | \$4,844 | 2.74\% | 0.15\% | 2.59\% | 8.54\% | 9.63\% |
| \$399,093 | \$205,291 | \$349,803 | 58.69\% | \$5,784 | 3.13\% | 0.54\% | 2.60\% | 17.83\% | 21.18\% |
| \$441,589 | \$324,447 | \$382,265 | 84.87\% | \$3,099 | 3.36\% | 0.50\% | 2.86\% | 13.96\% | 37.03\% |
| \$467,963 | \$226,999 | \$377,681 | 60.10\% | \$5,410 | 3.53\% | 0.32\% | 3.21\% | 18.97\% | 5.23\% |
| \$475,078 | \$285,756 | \$423,630 | 67.45\% | \$5,656 | 3.37\% | 0.43\% | 2.94\% | 0.76\% | 1.54\% |
| \$488,202 | \$395,836 | \$445,904 | 88.77\% | \$5,221 | 3.14\% | 0.25\% | 2.89\% | 11.08\% | 12.06\% |
| \$491,405 | \$353,619 | \$445,375 | 79.40\% | \$4,273 | 3.20\% | 0.20\% | 3.01\% | 10.44\% | 13.19\% |
| \$384,753 | \$216,236 | \$340,016 | 62.12\% | \$6,667 | 3.07\% | 0.35\% | 2.72\% | 10.11\% | 12.11\% |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

Vons Employees Federal Credit Unio
First Financial Federal
Safe 1 Credit Union
University Credit Union
Water and Power Community Credit Union
First City Credit Union
Christian Community Credit Union
AltaOne Federal Credit Unio
American First Credit Union
Southland Credit Union
Farmers Insurance Group Federal Credit Union
Honda Federal Credit Union
Sesloc Federal Credit Union
Pacific Marine Credit Union
Evangelical Christian Credit Union
Ventura County Credit Union
University \& State Employees Credit Union
Los Angeles Federal Credit Union
Xceed Financial Federal Credit Union
Average of Asset Group C

| \$500,465 | \$273,131 | \$394,414 | 69.25\% | \$4,835 | 3.84\% | 0.49\% | 3.35\% | 14.51\% | 18.57\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$556,146 | \$418,498 | \$512,653 | 81.63\% | \$3,509 | 4.13\% | 0.37\% | 3.76\% | 36.20\% | 41.24\% |
| \$595,476 | \$430,041 | \$503,958 | 85.33\% | \$4,707 | 2.67\% | 0.25\% | 2.41\% | 131.27\% | 137.48\% |
| \$614,119 | \$243,661 | \$565,949 | 43.05\% | \$8,081 | 2.40\% | 0.29\% | 2.11\% | 11.37\% | 11.76\% |
| \$627,928 | \$250,805 | \$571,990 | 43.85\% | \$6,473 | 3.12\% | 0.35\% | 2.76\% | 13.30\% | 15.32\% |
| \$634,706 | \$303,376 | \$562,551 | 53.93\% | \$5,203 | 2.73\% | 0.18\% | 2.55\% | 18.36\% | 20.57\% |
| \$643,855 | \$514,900 | \$559,582 | 92.02\% | \$5,050 | 3.54\% | 0.44\% | 3.10\% | 4.32\% | 5.01\% |
| \$649,818 | \$543,270 | \$587,006 | 92.55\% | \$3,341 | 4.13\% | 0.27\% | 3.87\% | 5.80\% | 5.90\% |
| \$678,816 | \$445,670 | \$587,305 | 75.88\% | \$3,901 | 4.02\% | 0.55\% | 3.47\% | 17.11\% | 20.02\% |
| \$679,518 | \$397,993 | \$469,673 | 84.74\% | \$5,502 | 2.98\% | 0.58\% | 2.40\% | 12.97\% | 10.81\% |
| \$753,306 | \$468,463 | \$659,709 | 71.01\% | \$5,343 | 3.30\% | 0.35\% | 2.94\% | 87.51\% | 86.24\% |
| \$761,640 | \$655,933 | \$635,636 | 103.19\% | \$3,977 | 5.01\% | 0.51\% | 4.49\% | 27.65\% | 23.56\% |
| \$762,148 | \$543,955 | \$654,204 | 83.15\% | \$5,047 | 3.60\% | 0.40\% | 3.20\% | 8.08\% | 10.83\% |
| \$788,973 | \$489,429 | \$717,061 | 68.25\% | \$5,955 | 3.04\% | 0.22\% | 2.82\% | 11.03\% | 11.84\% |
| \$791,970 | \$507,213 | \$673,798 | 75.28\% | \$3,307 | 3.27\% | 0.27\% | 2.99\% | 18.91\% | 19.96\% |
| \$808,288 | \$574,488 | \$729,604 | 78.74\% | \$5,753 | 3.51\% | 0.66\% | 2.85\% | (3.02\%) | (3.65\%) |
| \$832,445 | \$589,092 | \$754,585 | 78.07\% | \$4,897 | 3.46\% | 0.31\% | 3.15\% | 11.34\% | 12.79\% |
| \$903,926 | \$572,096 | \$795,992 | 71.87\% | \$6,108 | 3.48\% | 0.30\% | 3.18\% | 14.14\% | 17.22\% |
| \$909,830 | \$593,837 | \$812,749 | 73.07\% | \$5,758 | 3.16\% | 0.21\% | 2.95\% | 11.97\% | 13.44\% |
| \$911,203 | \$583,723 | \$794,556 | 73.47\% | \$6,055 | 3.36\% | 0.26\% | 3.10\% | 15.42\% | 17.25\% |
| \$958,846 | \$780,250 | \$808,783 | 96.47\% | \$4,271 | 3.42\% | 0.44\% | 2.98\% | (2.62\%) | (2.95\%) |
| \$731,592 | \$484,754 | \$635,798 | 75.94\% | \$5,099 | 3.44\% | 0.37\% | 3.07\% | 22.17\% | 23.49\% |



Asset Quality

Summary Trends of Historical Asset Group Averages: Non-Performing Loans/Loans, Reserves/Loans \& Delinquent Loans/Total Assets





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available

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| As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets (\$000) | Delinquent Loans $\Rightarrow 2$ months ( $\$ 000$ ) | NPLs / Loans (\%) | $\begin{gathered} \text { Loan Loss } \\ \text { Reserves / Gross } \\ \text { Loans (\%) } \end{gathered}$ | Reserves / NPLs <br> (\%) | NPAs / Equity + LLRs (\%) | Delinquent Loans Assets $(\%)$ |

Asset Group A - $\$ 50$ to $\$ 250$ million in total assets

-L.

| \$51,448 | \$97 | 0.60\% | 0.72\% | 119.59\% | 1.55\% | 0.19\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$53,104 | \$96 | 0.22\% | 0.81\% | 365.63\% | 1.88\% | 0.18\% |
| \$56,653 | \$238 | 0.58\% | 2.18\% | 374.79\% | 5.36\% | 0.42\% |
| \$57,543 | \$0 | 0.00\% | 1.77\% | NA | 0.00\% | 0.00\% |
| \$58,341 | \$0 | 0.00\% | 2.17\% | NA | 1.83\% | 0.00\% |
| \$62,543 | \$677 | 1.91\% | 0.44\% | 23.04\% | 5.52\% | 1.08\% |
| \$62,760 | \$19 | 0.08\% | 0.58\% | 757.89\% | 0.72\% | 0.03\% |
| \$63,448 | \$331 | 0.72\% | 1.00\% | 138.07\% | 3.74\% | 0.52\% |
| \$66,268 | \$20 | 0.08\% | 1.05\% | NM | 0.24\% | 0.03\% |
| \$67,788 | \$17 | 0.05\% | 0.46\% | 911.76\% | 0.30\% | 0.03\% |
| \$68,735 | \$88 | 0.21\% | 0.26\% | 123.86\% | 1.58\% | 0.13\% |
| \$69,579 | \$47 | 0.13\% | 0.52\% | 410.64\% | 0.57\% | 0.07\% |
| \$71,783 | \$261 | 1.16\% | 0.94\% | 81.23\% | 2.23\% | 0.36\% |
| \$71,784 | \$189 | 0.34\% | 0.37\% | 109.52\% | 3.40\% | 0.26\% |
| \$72,085 | \$401 | 0.89\% | 1.24\% | 139.90\% | 7.36\% | 0.56\% |
| \$73,117 | \$93 | 0.20\% | 0.84\% | 419.35\% | 1.71\% | 0.13\% |
| \$73,876 | \$50 | 0.18\% | 2.85\% | NM | 0.88\% | 0.07\% |
| \$77,471 | \$195 | 0.77\% | 0.52\% | 68.21\% | 2.16\% | 0.25\% |
| \$78,465 | \$170 | 0.72\% | 0.19\% | 27.06\% | 1.65\% | 0.22\% |
| \$78,478 | \$57 | 0.20\% | 0.77\% | 391.23\% | 1.17\% | 0.07\% |
| \$80,983 | \$633 | 1.57\% | 1.52\% | 96.68\% | 8.14\% | 0.78\% |
| \$85,846 | \$1,422 | 3.99\% | 3.56\% | 89.24\% | 15.36\% | 1.66\% |
| \$87,332 | \$291 | 0.86\% | 1.36\% | 158.42\% | 2.51\% | 0.33\% |
| \$91,873 | \$107 | 0.26\% | 0.36\% | 142.06\% | 1.30\% | 0.12\% |
| \$94,374 | \$756 | 1.39\% | 0.32\% | 22.88\% | 11.05\% | 0.80\% |
| \$95,484 | \$217 | 0.31\% | 0.75\% | 244.70\% | 2.08\% | 0.23\% |
| \$99,368 | \$8 | 0.02\% | 0.49\% | NM | 0.10\% | 0.01\% |
| \$101,234 | \$832 | 1.24\% | 1.14\% | 91.71\% | 8.21\% | 0.82\% |
| \$106,957 | \$54 | 0.10\% | 0.48\% | 466.67\% | 0.52\% | 0.05\% |
| \$109,984 | \$68 | 0.09\% | 0.33\% | 347.06\% | 0.73\% | 0.06\% |
| \$111,381 | \$76 | 0.09\% | 0.97\% | NM | 0.79\% | 0.07\% |
| \$114,531 | \$438 | 1.04\% | 1.47\% | 142.47\% | 5.26\% | 0.38\% |
| \$116,494 | \$0 | 0.00\% | 0.80\% | NA | 0.00\% | 0.00\% |
| \$116,715 | \$269 | 0.38\% | 0.94\% | 245.35\% | 2.47\% | 0.23\% |
| \$125,989 | \$318 | 0.45\% | 3.21\% | 707.23\% | 1.81\% | 0.25\% |
| \$129,063 | \$103 | 0.26\% | 0.79\% | 309.71\% | 1.05\% | 0.08\% |
| \$135,570 | \$441 | 1.23\% | 1.13\% | 91.16\% | 1.37\% | 0.33\% |
| \$139,216 | \$446 | 0.62\% | 0.46\% | 74.66\% | 4.56\% | 0.32\% |
| \$151,572 | \$119 | 0.18\% | 0.58\% | 319.33\% | 0.91\% | 0.08\% |
| \$162,048 | \$384 | 0.34\% | 0.91\% | 266.67\% | 4.18\% | 0.24\% |
| \$162,917 | \$59 | 0.08\% | 0.42\% | 518.64\% | 0.40\% | 0.04\% |
| \$162,956 | \$154 | 0.16\% | 1.30\% | 790.91\% | 0.51\% | 0.09\% |
| \$163,822 | \$58 | 0.11\% | 0.27\% | 253.45\% | 0.45\% | 0.04\% |
| \$183,181 | \$9 | 0.01\% | 1.59\% | NM | 0.03\% | 0.00\% |
| \$186,363 | \$279 | 0.30\% | 1.14\% | 383.15\% | 0.97\% | 0.15\% |
| \$193,069 | \$458 | 0.62\% | 0.99\% | 158.73\% | 3.15\% | 0.24\% |
| \$204,740 | \$124 | 0.17\% | 0.39\% | 230.65\% | 0.71\% | 0.06\% |
| \$205,101 | \$72 | 0.04\% | 0.41\% | 916.67\% | 0.34\% | 0.04\% |
| \$212,666 | \$736 | 0.87\% | 0.62\% | 71.33\% | 3.12\% | 0.35\% |
| \$214,231 | \$22 | 0.03\% | 0.22\% | 827.27\% | 0.16\% | 0.01\% |
| \$219,321 | \$1,333 | 0.91\% | 2.10\% | 230.31\% | 4.55\% | 0.61\% |
| \$236,514 | \$219 | 0.22\% | 0.34\% | 155.25\% | 1.29\% | 0.09\% |
| \$236,678 | \$9 | 0.01\% | 0.18\% | NM | 0.04\% | 0.00\% |
| \$243,295 | \$71 | 0.05\% | 0.57\% | NM | 4.90\% | 0.03\% |
| \$246,983 | \$575 | 0.30\% | 0.99\% | 328.52\% | 2.43\% | 0.23\% |
| \$248,435 | \$5,547 | 3.84\% | 2.40\% | 62.45\% | 18.53\% | 2.23\% |
| \$123,421 | \$353 | 0.56\% | 0.99\% | 287.07\% | 2.82\% | 0.28\% |

# MOSSADAMS 

|  |  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Delinquent Loans } \\ =>2 \text { months }(\$ 000) \end{gathered}$ | NPLs / Loans (\%) | $\begin{gathered} \text { Loan Loss } \\ \text { Reserves Gross } \\ \text { Loans (\%) } \end{gathered}$ | Reserves / NPLs <br> (\%) | NPAs $/$ Equity LRs $(\%)$ LLRs (\%) | Delinquent Loans/ Assets (\%) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets

San Diego Metropolitan Credit Union

## Cabrillo Credit Union

ong Beach City Employees Federal Credit Union
Burbank City Federal Credit Union
America's Christian Credit Union
Glendale Area Schools Credit Unio
Aerospace Federal Credit Union
LA Financial Federal Credit Uni
Foothill Federal Credit Union
Sun Community Federal Credit Union
SkyOne Federal Credit Union
USC Credit Union
Point Loma Credit Union
Average of Asset Group B
Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

## Fonst Finployees Federal Credit Union

First Financial Feder
Safe 1 Credit Union
University Credit Union
Water and Power Community Credit Union
First City Credit Union
Christian Community Credit Union
AltaOne Federal Credit Union
American First Credit Union
Southland Credit Union
Farmers Insurance Group Federal Credit Union
Honda Federal Credit Union
Sesloc Federal Credit Union
Evangelical Christian Credit Union
Ventura County Credit Union
Los Angeles Police Federal Credit Union
University \& State Employees Credit Union
Los Angeles Federal Credit Union
Xceed Financial Federal Credit Union
Average of Asset Group C

| \$267,745 | \$1,710 | 0.87\% | 1.88\% | 216.49\% | 5.75\% | 0.64\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$270,031 | \$174 | 0.13\% | 1.01\% | 777.59\% | 1.42\% | 0.06\% |
| \$307,261 | \$938 | 1.02\% | 0.14\% | 13.33\% | 3.23\% | 0.31\% |
| \$323,609 | \$800 | 0.42\% | 1.15\% | 271.88\% | 3.50\% | 0.25\% |
| \$343,149 | \$374 | 0.16\% | 1.59\% | 995.72\% | 0.98\% | 0.11\% |
| \$346,478 | \$299 | 0.40\% | 0.42\% | 103.01\% | 0.69\% | 0.09\% |
| \$379,862 | \$9 | 0.01\% | 0.32\% | NM | 0.03\% | 0.00\% |
| \$385,076 | \$420 | 0.17\% | 0.42\% | 241.43\% | 1.57\% | 0.11\% |
| \$399,093 | \$361 | 0.18\% | 0.43\% | 246.54\% | 0.77\% | 0.09\% |
| \$441,589 | \$329 | 0.10\% | 0.47\% | 467.17\% | 1.36\% | 0.07\% |
| \$467,963 | \$3,011 | 1.33\% | 1.16\% | 87.58\% | 6.96\% | 0.64\% |
| \$475,078 | \$2,386 | 0.83\% | 0.90\% | 107.25\% | 7.35\% | 0.50\% |
| \$488,202 | \$2,505 | 0.63\% | 0.45\% | 70.78\% | 6.38\% | 0.51\% |
| \$491,405 | \$544 | 0.15\% | 0.30\% | 197.43\% | 1.49\% | 0.11\% |
| \$384,753 | \$990 | 0.46\% | 0.76\% | 292.02\% | 2.96\% | 0.25\% |


| \$500,465 | \$1,425 | 0.52\% | 0.79\% | 151.65\% | 1.40\% | 0.28\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$556,146 | \$1,269 | 0.30\% | 0.47\% | 155.16\% | 3.86\% | 0.23\% |
| \$595,476 | \$1,754 | 0.41\% | 1.18\% | 288.37\% | 2.31\% | 0.29\% |
| \$614,119 | \$981 | 0.40\% | 0.72\% | 178.70\% | 2.07\% | 0.16\% |
| \$627,928 | \$2,086 | 0.83\% | 1.19\% | 143.62\% | 3.83\% | 0.33\% |
| \$634,706 | \$722 | 0.24\% | 0.74\% | 313.02\% | 1.16\% | 0.11\% |
| \$643,855 | \$2,239 | 0.43\% | 0.97\% | 222.64\% | 5.06\% | 0.35\% |
| \$649,818 | \$4,392 | 0.81\% | 1.41\% | 174.84\% | 10.52\% | 0.68\% |
| \$678,816 | \$3,457 | 0.78\% | 0.97\% | 124.76\% | 5.11\% | 0.51\% |
| \$679,518 | \$1,555 | 0.39\% | 0.80\% | 203.99\% | 3.87\% | 0.23\% |
| \$753,306 | \$4,111 | 0.88\% | 0.76\% | 86.45\% | 5.02\% | 0.55\% |
| \$761,640 | \$4,586 | 0.70\% | 0.96\% | 137.24\% | 4.44\% | 0.60\% |
| \$762,148 | \$1,218 | 0.22\% | 0.16\% | 72.99\% | 1.98\% | 0.16\% |
| \$788,973 | \$2,493 | 0.51\% | 0.39\% | 77.46\% | 4.09\% | 0.32\% |
| \$791,970 | \$2,095 | 0.41\% | 0.72\% | 173.60\% | 2.13\% | 0.26\% |
| \$808,288 | \$5,319 | 0.93\% | 3.44\% | 371.95\% | 7.51\% | 0.66\% |
| \$832,445 | \$4,571 | 0.78\% | 1.37\% | 176.09\% | 6.35\% | 0.55\% |
| \$903,926 | \$1,055 | 0.18\% | 0.44\% | 238.77\% | 0.98\% | 0.12\% |
| \$909,830 | \$1,483 | 0.25\% | 1.12\% | 449.02\% | 2.02\% | 0.16\% |
| \$911,203 | \$1,205 | 0.21\% | 0.52\% | 254.19\% | 1.10\% | 0.13\% |
| \$958,846 | \$4,434 | 0.57\% | 0.71\% | 125.08\% | 5.21\% | 0.46\% |
| \$731,592 | \$2,498 | 0.51\% | 0.94\% | 196.17\% | 3.81\% | 0.34\% |

# MOSSADAMS 

|  |  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets ( $\$ 000$ ) | $\begin{gathered} \text { Delinquent Loans } \\ =>2 \text { months ( } \$ 000 \text { ) } \end{gathered}$ | NPLs / Loans (\%) | $\begin{gathered} \text { Loan Loss } \\ \text { Reserves / Gross } \\ \text { Loans (\%) } \end{gathered}$ | Reserves / NPLs <br> (\%) | NPAs / Equity + LLRs (\%) | Delinquent Loans/ Assets (\%) |

Asset Group D - \$1 billion and over in total assets

## Coasthills Credit Union <br> Northrop Grumman Federal Credit Union

Arrowhead Central Credit Union
Firefighters First Federal Credit Union
Credit Union of Southern California
Altura Credit Union
LBS Financial Credit Union
First Entertainment Credit Union
Kern Schools Federal Credrt Union
NuVision Federal Credit Union
Caltech Employees Federal Credit Union
F\&A Federal Credit Union
Partners Federal Credit Union
California Coast Credit Union
Premier America Credit Union
UNIFY Financial Federal Credit Union
UNIFY Financial Federal Credit U
Mission Federal Credit Union
Wescom Central Credit Union
Kinecta Federal Credit Union
Logix Federal Credit Union
San Diego County Credit Union
SchoolsFirst Federal Credit Union
Average of Asset Group D

| \$1,043,695 | \$6,446 | 0.72\% | 1.16\% | 161.96\% | 6.84\% | 0.62\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,104,588 | \$1,816 | 0.33\% | 0.57\% | 173.90\% | 1.59\% | 0.16\% |
| \$1,138,684 | \$1,220 | 0.24\% | 2.09\% | 884.26\% | 0.82\% | 0.11\% |
| \$1,211,167 | \$2,308 | 0.24\% | 0.47\% | 192.11\% | 1.95\% | 0.19\% |
| \$1,218,892 | \$2,759 | 0.47\% | 0.95\% | 203.33\% | 2.15\% | 0.23\% |
| \$1,237,586 | \$4,861 | 0.55\% | 0.44\% | 79.55\% | 4.13\% | 0.39\% |
| \$1,278,074 | \$4,039 | 0.50\% | 1.20\% | 241.22\% | 3.24\% | 0.32\% |
| \$1,381,026 | \$1,398 | 0.15\% | 0.39\% | 263.73\% | 1.04\% | 0.10\% |
| \$1,411,545 | \$7,787 | 0.99\% | 2.23\% | 225.71\% | 6.07\% | 0.55\% |
| \$1,494,584 | \$2,920 | 0.30\% | 0.70\% | 231.92\% | 2.06\% | 0.20\% |
| \$1,508,854 | \$1,242 | 0.13\% | 0.53\% | 412.96\% | 0.85\% | 0.08\% |
| \$1,548,990 | \$6,241 | 0.58\% | 0.65\% | 112.08\% | 3.72\% | 0.40\% |
| \$1,555,779 | \$123 | 0.03\% | 0.64\% | NM | 0.08\% | 0.01\% |
| \$1,586,682 | \$612 | 0.21\% | 0.58\% | 271.08\% | 0.27\% | 0.04\% |
| \$1,594,903 | \$11,186 | 0.82\% | 1.02\% | 125.11\% | 6.66\% | 0.70\% |
| \$2,328,040 | \$4,210 | 0.24\% | 0.63\% | 261.38\% | 1.59\% | 0.18\% |
| \$2,385,034 | \$11,961 | 0.67\% | 0.96\% | 143.52\% | 5.09\% | 0.50\% |
| \$2,734,095 | \$13,533 | 0.75\% | 0.65\% | 86.57\% | 6.61\% | 0.49\% |
| \$3,030,864 | \$8,336 | 0.39\% | 0.30\% | 75.06\% | 3.89\% | 0.28\% |
| \$3,307,886 | \$3,038 | 0.14\% | 0.57\% | 420.28\% | 0.91\% | 0.09\% |
| \$3,646,002 | \$5,333 | 0.28\% | 0.90\% | 326.80\% | 2.19\% | 0.15\% |
| \$4,025,655 | \$14,878 | 0.43\% | 0.79\% | 183.49\% | 4.57\% | 0.37\% |
| \$4,887,809 | \$17,695 | 0.41\% | 1.22\% | 299.44\% | 2.32\% | 0.36\% |
| \$8,109,375 | \$14,860 | 0.26\% | 0.52\% | 205.57\% | 1.30\% | 0.18\% |
| \$13,639,106 | \$31,865 | 0.48\% | 0.86\% | 179.76\% | 2.13\% | 0.23\% |
| \$2,736,357 | \$7,227 | 0.41\% | 0.84\% | 240.03\% | 2.88\% | 0.28\% |

Net Worth

Summary Trends of Historical Asset Group Averages: Delinquent Loans/Net Worth \& Classified Assets/Net Worth


Source: SNL Financial
Note: Report includes only bank-level data.
NA = data was not available.

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Summary Trends of Historical Asset Group Averages: Net Worth/Assets \& Net Worth Growth (Decline) - YTD





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available

| ch 31, 2017 |
| :--- |


|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{aligned} & \text { Total Net Worth } \\ & (\$ 000) \end{aligned}$ | Net Worth/ Assets (\%) | $\begin{gathered} \text { Net Worth } \\ \text { Growth (Decline) } \\ \text { YTD (\%) } \end{gathered}$ | Total Delinquent Lns/ Net Worth (\%) Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |

Asset Group A - $\$ 50$ to $\$ 250$ million in total assets
California Adventist Federal Credit Union Technicolor Federal Credit Union
Huntington Beach City Employees Credit Union
Polam Federal Credit Union
Pacific Transportation Federal Credit Union
Union Yes Federal Credit Union
CalCom Federal Credit Union
Nikkei Credit Union
Santa Ana Federal Credit Uni
Prospectors Federal Credit Union
Bopti Federal Credit Union
Allied Healthcare Federal Credit Union
VA Desert Pacific Federal Credit Union
Universal City Studios Credit Union
Musicians' Interguild Credit Unio
PostCity Financial Credit Union
JACOM Credit Union
La Loma Federal Credit Union
Thinkwise Federal Credit Union
Paradise Valley Federal Credit Union
Glendale Federal Credit Union
United Methodist Federal Credit Union
Rouncho Federal Credit U
San Diego Firefighters F
First Imperial Credit Unioderal Credit Union
Ontario Montclair School Employees Federal Credit Union
East County Schools Federal Credit Union
Clearpath Federal Credit Union
California Bear Credit Union
California Lithuanian Credit Union
Pasadenals Federal Credit Unien
Torrance Community Federal Credit Union
Sea Air Federal Credit Union
Chaffey Federal Credit Union
Camino Federal Credit Union
Alta Vista Credit Union
Priority One Credit Unio
Pasadena Federal Credit Union
Long Beach Firemen's Credit Union
Pacific Community Credit Union
Edwards Federal Credit Union
UMe Federal Credit Union
Matadors Community Credit Union
Downey Federal Credit Union
Parsons Federal Credit Union
POPA Federal Credit Union
SAG-AFTRA Federal Credit Union
Santa Barbara Teachers Federal Credit Union
Eagle Community Credit Union
Kern Federal Credit Union
I.L.W.U. Credit Union

| \$51,448 | \$6,141 | 11.94\% | 4.61\% | 1.58\% | 1.89\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$53,104 | \$4,755 | 8.95\% | 3.65\% | 2.02\% | 7.38\% |
| \$56,653 | \$4,200 | 7.41\% | 1.05\% | 5.67\% | 21.24\% |
| \$57,543 | \$5,582 | 9.70\% | 2.23\% | 0.00\% | 3.87\% |
| \$58,341 | \$6,354 | 10.89\% | 5.62\% | 0.00\% | 10.72\% |
| \$62,543 | \$12,134 | 19.40\% | 1.19\% | 5.58\% | 1.29\% |
| \$62,760 | \$2,484 | 3.96\% | 0.48\% | 0.76\% | 5.80\% |
| \$63,448 | \$9,022 | 14.22\% | 4.08\% | 3.67\% | 5.07\% |
| \$66,268 | \$8,344 | 12.59\% | (0.10\%) | 0.24\% | 3.14\% |
| \$67,788 | \$5,670 | 8.36\% | 7.77\% | 0.30\% | 2.73\% |
| \$68,735 | \$6,383 | 9.29\% | 0.69\% | 1.38\% | 1.71\% |
| \$69,579 | \$8,108 | 11.65\% | 3.78\% | 0.58\% | 2.38\% |
| \$71,783 | \$11,471 | 15.98\% | 8.33\% | 2.28\% | 1.85\% |
| \$71,784 | \$5,342 | 7.44\% | 7.79\% | 3.54\% | 3.87\% |
| \$72,085 | \$11,512 | 15.97\% | 1.43\% | 3.48\% | 4.87\% |
| \$73,117 | \$6,073 | 8.31\% | 0.73\% | 1.53\% | 6.42\% |
| \$73,876 | \$4,913 | 6.65\% | (1.30\%) | 1.02\% | 16.04\% |
| \$77,471 | \$9,191 | 11.86\% | (4.01\%) | 2.12\% | 1.45\% |
| \$78,465 | \$11,166 | 14.23\% | 1.84\% | 1.52\% | 0.41\% |
| \$78,478 | \$4,682 | 5.97\% | 1.97\% | 1.22\% | 4.76\% |
| \$80,983 | \$11,062 | 13.66\% | 0.98\% | 5.72\% | 5.53\% |
| \$85,846 | \$9,559 | 11.14\% | (17.72\%) | 14.88\% | 13.28\% |
| \$87,332 | \$11,169 | 12.79\% | 0.86\% | 2.61\% | 4.13\% |
| \$91,873 | \$8,077 | 8.79\% | 6.44\% | 1.32\% | 1.88\% |
| \$94,374 | \$7,010 | 7.43\% | (1.76\%) | 10.78\% | 2.47\% |
| \$95,484 | \$10,840 | 11.35\% | 5.57\% | 2.00\% | 4.90\% |
| \$99,368 | \$7,502 | 7.55\% | 4.91\% | 0.11\% | 3.23\% |
| \$101,234 | \$10,275 | 10.15\% | 4.65\% | 8.10\% | 7.43\% |
| \$106,957 | \$10,841 | 10.14\% | 5.69\% | 0.50\% | 2.32\% |
| \$109,984 | \$9,150 | 8.32\% | 7.39\% | 0.74\% | 2.58\% |
| \$111,381 | \$11,534 | 10.36\% | 8.79\% | 0.66\% | 7.01\% |
| \$114,531 | \$8,038 | 7.02\% | 1.85\% | 5.45\% | 7.76\% |
| \$116,494 | \$16,107 | 13.83\% | 8.37\% | 0.00\% | 3.64\% |
| \$116,715 | \$10,581 | 9.07\% | 5.48\% | 2.54\% | 6.24\% |
| \$125,989 | \$15,535 | 12.33\% | 98.12\% | 2.05\% | 14.48\% |
| \$129,063 | \$9,706 | 7.52\% | 2.74\% | 1.06\% | 3.29\% |
| \$135,570 | \$33,153 | 24.45\% | (1.21\%) | 1.33\% | 1.21\% |
| \$139,216 | \$11,694 | 8.40\% | 8.03\% | 3.81\% | 2.85\% |
| \$151,572 | \$14,772 | 9.75\% | 1.28\% | 0.81\% | 2.57\% |
| \$162,048 | \$12,209 | 7.53\% | 7.71\% | 3.15\% | 8.39\% |
| \$162,917 | \$15,161 | 9.31\% | 4.00\% | 0.39\% | 2.02\% |
| \$162,956 | \$28,943 | 17.76\% | 2.97\% | 0.53\% | 4.21\% |
| \$163,822 | \$15,970 | 9.75\% | (2.02\%) | 0.36\% | 0.92\% |
| \$183,181 | \$33,997 | 18.56\% | 7.00\% | 0.03\% | 5.12\% |
| \$186,363 | \$28,480 | 15.28\% | 1.85\% | 0.98\% | 3.75\% |
| \$193,069 | \$13,821 | 7.16\% | 5.43\% | 3.31\% | 5.26\% |
| \$204,740 | \$17,173 | 8.39\% | 3.83\% | 0.72\% | 1.67\% |
| \$205,101 | \$22,595 | 11.02\% | 23.60\% | 0.32\% | 2.92\% |
| \$212,666 | \$24,190 | 11.37\% | 2.56\% | 3.04\% | 2.17\% |
| \$214,231 | \$27,618 | 12.89\% | 3.09\% | 0.08\% | 0.66\% |
| \$219,321 | \$26,077 | 11.89\% | (0.17\%) | 5.11\% | 11.77\% |
| \$236,514 | \$18,915 | 8.00\% | 1.34\% | 1.16\% | 1.80\% |
| \$236,678 | \$23,726 | 10.02\% | 4.69\% | 0.04\% | 0.53\% |
| \$243,295 | \$19,869 | 8.17\% | 1.48\% | 0.36\% | 3.72\% |
| \$246,983 | \$30,079 | 12.18\% | (1.66\%) | 1.91\% | 6.28\% |
| \$248,435 | \$26,485 | 10.66\% | (2.57\%) | 20.94\% | 13.08\% |
| \$123,421 | \$13,490 | 10.87\% | 4.74\% | 2.60\% | 4.96\% |


|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth (\$000) | Net Worth/ Assets (\%) | $\begin{gathered} \text { Net Worth } \\ \text { Growth (Dercline) - } \\ \text { YTD (\%) } \end{gathered}$ | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
San Diego Metropolitan Credit Union
Cabrillo Credit Union
Long Beach City Employees Federal Credit Union Burbank City Federal Credit Union
America's Christian Credit Union
Aerospace Federal Credit Union
LA Financial Federal Credit Union
Foothill Federal Credit Union
Sun Community Federal Credit Union
CBC Federal Credit Union
SkyOne Federal Cr
Point Loma Credit Union
Average of Asset Group B
Asset Group C $\mathbf{-} \$ 501$ million to $\$ 1$ billion in total assets
Vons Employees Federal Credit Union
First Financial Federal Credit Union
Safe 1 Credit Union
University Credit Union
Water and Power Community Credit Union
First City Credit Union
Christian Community Credit Union
AltaOne Federal Credit Union
SCE Federal Credit Union
Southland Credit Union
Farmers Insurance Group Federal Credit Union
Honda Federal Credit Union
Sesloc Federal Credit Unio
Evangelical Christian Credit Union
Ventura County Credit Union
Los Angeles Police Federal Credit Union
University \& State Employees Credit Union
Los Angeles Federal Credit Union
Xceed Financial Federal Credit Union
Average of Asset Group C

| \$267,745 | \$25,983 | 9.70\% | 9.37\% | 6.58\% | 14.25\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$270,031 | \$27,110 | 10.04\% | 2.42\% | 0.64\% | 4.99\% |
| \$307,261 | \$33,053 | 10.76\% | 3.36\% | 2.84\% | 0.38\% |
| \$323,609 | \$24,604 | 7.60\% | (0.36\%) | 3.25\% | 8.84\% |
| \$343,149 | \$34,429 | 10.03\% | 13.87\% | 1.09\% | 10.82\% |
| \$346,478 | \$47,674 | 13.76\% | 4.79\% | 0.63\% | 0.65\% |
| \$379,862 | \$36,882 | 9.71\% | 3.60\% | 0.02\% | 0.65\% |
| \$385,076 | \$30,612 | 7.95\% | 2.31\% | 1.37\% | 3.31\% |
| \$399,093 | \$47,728 | 11.96\% | 8.64\% | 0.76\% | 1.86\% |
| \$441,589 | \$41,830 | 9.47\% | 0.33\% | 0.79\% | 3.67\% |
| \$467,963 | \$46,049 | 9.84\% | 4.20\% | 6.54\% | 5.73\% |
| \$475,078 | \$49,292 | 10.38\% | (1.21\%) | 4.84\% | 5.19\% |
| \$488,202 | \$37,838 | 7.75\% | 7.18\% | 6.62\% | 4.69\% |
| \$491,405 | \$39,640 | 8.07\% | 4.36\% | 1.37\% | 2.71\% |


| \$500,465 | \$102,594 | 20.50\% | 5.39\% | 1.39\% | 2.11\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$556,146 | \$41,896 | 7.53\% | 3.58\% | 3.03\% | 4.70\% |
| \$595,476 | \$84,085 | 14.12\% | 87.97\% | 2.09\% | 6.02\% |
| \$614,119 | \$53,664 | 8.74\% | 5.50\% | 1.83\% | 3.27\% |
| \$627,928 | \$52,905 | 8.43\% | 9.03\% | 3.94\% | 5.66\% |
| \$634,706 | \$69,046 | 10.88\% | 3.90\% | 1.05\% | 3.27\% |
| \$643,855 | \$77,338 | 12.01\% | 7.10\% | 2.90\% | 6.45\% |
| \$649,818 | \$59,878 | 9.21\% | 3.71\% | 7.33\% | 12.82\% |
| \$678,816 | \$66,599 | 9.81\% | 4.11\% | 5.19\% | 6.48\% |
| \$679,518 | \$62,737 | 9.23\% | 6.77\% | 2.48\% | 5.06\% |
| \$753,306 | \$84,961 | 11.28\% | 112.42\% | 4.84\% | 4.18\% |
| \$761,640 | \$100,057 | 13.14\% | 0.39\% | 4.58\% | 6.29\% |
| \$762,148 | \$73,118 | 9.59\% | 3.04\% | 1.67\% | 1.22\% |
| \$788,973 | \$68,395 | 8.67\% | 6.82\% | 3.65\% | 2.82\% |
| \$791,970 | \$109,972 | 13.89\% | 3.50\% | 1.91\% | 3.31\% |
| \$808,288 | \$64,073 | 7.93\% | 5.29\% | 8.30\% | 30.88\% |
| \$832,445 | \$66,445 | 7.98\% | (1.54\%) | 6.88\% | 12.11\% |
| \$903,926 | \$107,119 | 11.85\% | 0.97\% | 0.98\% | 2.35\% |
| \$909,830 | \$83,880 | 9.22\% | 3.97\% | 1.77\% | 7.94\% |
| \$911,203 | \$108,221 | 11.88\% | 3.56\% | 1.11\% | 2.83\% |
| \$958,846 | \$90,517 | 9.44\% | 1.14\% | 4.90\% | 6.13\% |
| \$731,592 | \$77,500 | 10.73\% | 13.17\% | 3.42\% | 6.47\% |


|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth (\$000) | Net Worth/ Assets (\%) | $\begin{gathered} \text { Net Worth } \\ \text { Growth (Decline) - } \\ \text { YTD (\%) } \end{gathered}$ | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |

Asset Group D - \$1 billion and over in total assets

## Coasthills Credit Union <br> Northrop Grumman Federal Credit Union <br> Arrowhead Central Credit Union

Credit Union of Southern California
Financial Partners Credit Union
Altura Credit Union
LBS Financial Credit Union
First Entertainment Credit Union
Kern Schools Federal Credit Union
Orange County's Credit Union
NuVision Federal Credit Union
Caltech Employees Federal Credit Union
F\&A Federal Credit Union
Partners Federal Credit Union
California Coast Credit Union
Premier America Credit Union
California Credit Union
Mission Federal Credit Union
Wescom Central Credit Union
Kinecta Federal Credit Union
Logix Federal Credit Union
San Diego County Credit Union
SchoolsFirst Federal Credit Union
Average of Asset Group D

| \$1,043,695 | \$91,793 | 8.80\% | 6.88\% | 7.02\% | 11.37\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,104,588 | \$122,483 | 11.09\% | 1.41\% | 1.48\% | 2.58\% |
| \$1,138,684 | \$153,400 | 13.47\% | 7.67\% | 0.80\% | 7.03\% |
| \$1,211,167 | \$113,576 | 9.38\% | 3.61\% | 2.03\% | 3.90\% |
| \$1,218,892 | \$148,593 | 12.19\% | 7.24\% | 1.86\% | 3.78\% |
| \$1,237,586 | \$115,618 | 9.34\% | 3.91\% | 4.20\% | 3.34\% |
| \$1,278,074 | \$134,618 | 10.53\% | 11.11\% | 3.00\% | 7.24\% |
| \$1,381,026 | \$179,876 | 13.02\% | 5.34\% | 0.78\% | 2.05\% |
| \$1,411,545 | \$116,060 | 8.22\% | (6.82\%) | 6.71\% | 15.14\% |
| \$1,494,584 | \$143,807 | 9.62\% | 9.78\% | 2.03\% | 4.71\% |
| \$1,508,854 | \$145,214 | 9.62\% | 8.76\% | 0.86\% | 3.53\% |
| \$1,548,990 | \$180,507 | 11.65\% | 4.35\% | 3.46\% | 3.88\% |
| \$1,555,779 | \$151,393 | 9.73\% | 7.29\% | 0.08\% | 1.73\% |
| \$1,586,682 | \$237,604 | 14.97\% | 7.84\% | 0.26\% | 0.70\% |
| \$1,594,903 | \$179,406 | 11.25\% | 8.74\% | 6.24\% | 7.80\% |
| \$2,328,040 | \$255,771 | 10.99\% | 6.00\% | 1.65\% | 4.30\% |
| \$2,385,034 | \$236,239 | 9.91\% | 9.07\% | 5.06\% | 7.27\% |
| \$2,734,095 | \$231,873 | 8.48\% | 12.60\% | 5.84\% | 5.05\% |
| \$3,030,864 | \$329,964 | 10.89\% | 423.57\% | 2.53\% | 1.90\% |
| \$3,307,886 | \$390,064 | 11.79\% | 6.78\% | 0.78\% | 3.27\% |
| \$3,646,002 | \$276,956 | 7.60\% | 5.97\% | 1.93\% | 6.29\% |
| \$4,025,655 | \$327,108 | 8.13\% | 3.20\% | 4.55\% | 8.35\% |
| \$4,887,809 | \$794,944 | 16.26\% | 7.90\% | 2.23\% | 6.67\% |
| \$8,109,375 | \$1,124,762 | 13.87\% | 9.10\% | 1.32\% | 2.72\% |
| \$13,639,106 | \$1,485,191 | 10.89\% | 7.14\% | 2.15\% | 3.86\% |
| \$2,736,357 | \$306,673 | 10.87\% | 23.14\% | 2.75\% | 5.14\% |

## Definitions

| Total Assets | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles. |
| :---: | :---: |
| Net Income | Net income after taxes, minority interest, and extraordinary and other after-tax items. Non-controlling interest may be included, per relevant accounting standards le.g., ASC 810-1065 for U.S. GAAP which includes non-controlling interests for fiscal years starting after December 15, 2008). |
| Return on Average Assets (\%) | Return on average assets; net income as a percent of average assets. |
| Return on Average Equity (\%) | Return on average equity; net income as a percent of average equity. |
| Efficiency Ratio (FTE) (\%) | Non-interest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and non-interest revenues, excluding only gains from securities transactions and nonrecurring items. |
| Salary Expense / Employees | Salary and benefits expense / number of full-time equivalent employees at end of period. |
| Total Loans \& Leases | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both U.S. and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the U.S.; other loans (e.g., for purchasing or carrying securities, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total Deposits | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that are not insured but subject to the FDIC deposit regulations. |
| Liquidity Ratio (\%) | Liquid Assets (Cash \& Bal Due to Dep Inst + Securities + Fed Fund\&Repos + Trading Accounts - Pledged Secs) / Total Liabilities. |
| Total Assets / Employees | Total assets / number of full-time equivalent employees at end of period. |
| Loans / Deposits (\%) | Loans held for investment, before reserves, as a percent of total insured deposits. |
| Yield on Earning Assets (\%) | Return earned on interest-earning assets, expressed as a percent. Total Interest \& Dividend Income / Average Earning Assets. |
| Cost of Interest Bearing Liability (\%) | Interest incurred on liabilities as a percent of average interestbearing liabilities. Total Interest Expense / Average Interest Bearing Liabilities. |


| Cost of Funds (\%) | Interest incurred on liabilities as a percent of average non-interest-bearing deposits and interest-bearing liabilities. |
| :---: | :---: |
| Net Interest Income/Average Assets | Interest on loans and investments less cost of funds as a percent of average assets. |
| Net Interest Margin (FTE) (\%) | Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets. |
| Asset Growth Rate (\%) | Growth in total assets. Annualized: [(Current Period Total Assets - Previous Period Total Assets) / Previous Period Total Assets]. |
| Deposit Growth Rate (\%) | Growth in deposits. Annualized: [(Current Period Deposits - Previous Period Deposits (Domestic \& Foreign Office)) / Previous Period Deposits]. |
| Total Loans \& Leases Nonaccrual | The amount of loans and finance leases, gross of reserves, on which the interest is no longer accruing. |
| Non-accrual Loans / Total Loans (\%) | Non-accrual loans, net of guaranteed loans, as a percent of total gross loans. |
| Reserves / Loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves / NPLs (\%) | Loan loss reserves as a percent of nonperforming loans. |
| NPAs / Total Assets (\%) | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets. |
| NPA+ Loans 90PD / Tang Equity <br> + LLRs [Texas Ratio] (\%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas Ratio. |
| Total Equity Capital | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards le.g., ASC 810-10-65 for U.S. GAAP which includes minority interest for fiscal years starting after December 15, 2008). |
| Tier 1 Capital | For OTS-regulated institutions it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines. |
| Leverage Ratio (\%) | The Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets. |
| Tier 1 Risk-Based Ratio (\%) | Tier 1 capital as a percent of total risk-adjusted assets. |
| Risk-Based Capital Ratio (\%) | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total riskadjusted assets. |

