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## Bankers' Index

The Bankers' Index is published by the
California offices of Moss Adams. For more
information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

## Northern California

| FRESNO | NAPA | SACRAMENTO |
| :---: | :---: | :---: |
| 265 East River Park Circle | 1000 Main Street | 3100 Zinfandel Drive |
| Suite 110 | Suite 280 | Fifth Floor |
| Fresno, CA 93270 | Napa, CA 94559 | Rancho Cordova, CA 95670 |
| (559) 389-5700 | (707) 255-1059 | (916) 503-8100 |
| SAN FRANCISCO | SANTA ROSA | SILICON VALLEY |
| 101 Second Street | 3558 Round Barn Boulevard | 635 Campbell Technology |
| Suite 900 | Suite 300 | Parkway, Suite 300 |
| San Francisco, CA 94105 | Santa Rosa, CA 95403 | Campbell, CA 95008 |
| (415) 956-1500 | (707) 527-0800 | (408) 369-2400 |
| Stockton | WALnUT CREEK |  |
| 3121 West March Lane | 1333 North California |  |
| Suite 100 | Boulevard, Suite 350 |  |
| Stockton, CA 95219 | Walnut Creek, CA 94596 |  |
| (209) 955-6100 | (925) 952-2500 |  |

## Southern California

## LOS ANGELES

10960 Wilshire Boulevard Suite 1100
Los Angeles, CA 90024
(310) 477-0450

ORANGE COUNTY
2040 Main Street
Suite 900
Irvine, CA 92614
(949) 221-4000

## SAN DIEGO

4747 Executive Drive
Suite 1300
San Diego, CA 92121
(858) 627-1400

WOODLAND HILLS
21700 Oxnard Street
Suite 300
Woodland Hills, CA 91367
(818) 577-1900

## Bankers' Index

## ASSET SIZE DEFINITION

## Group A $\$ 0-\$ 250$ million

| Group B | $\$ 251$ million- $\$ 500$ million |
| :--- | :--- |
| Group C | $\$ 501$ million- $\$ 1$ billion |
| Group D |  |

California counties included in the data:

| Northern |  | Southern |
| :--- | :--- | :--- |
|  |  |  |
| Alameda | Napa | Imperial |
| Alpine | Nevada | Kern |
| Amador | Placer | Los Angeles |
| Butte | Plumas | Orange |
| Calaveras | Sacramento | Riverside |
| Colusa | San Benito | San Bernardino |
| Contra Costa | San Francisco | San Diego |
| Del Norte | San Joaquin | San Luis Obispo |
| El Dorado | San Mateo | Santa Barbara |
| Fresno | Santa Clara | Ventura |
| Glenn | Santa Cruz |  |
| Humboldt | Shasta |  |
| Inyo | Sierra |  |
| Kings | Siskiyou |  |
| Lake | Solano |  |
| Lassen | Sonoma |  |
| Madera | Stanislaus |  |
| Marin | Sutter |  |
| Mariposa | Tehama |  |
| Mendocino | Trinity |  |
| Merced | Tulare |  |
| Modoc | Tuolumne |  |
| Mono | Yolo |  |
| Monterey | Yuba |  |

Northern California

## Performance Analysis






## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Equity


## Source: SNL Financial

Note: Report includes only bank-level data
NA = data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Performance Analysis |  |  | June 30, 2017 |  |  |  |  | Run Date: August 18, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| Region | Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Net Incom } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{aligned} & \text { Net Incom } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | $\begin{array}{\|c\|} \hline \text { Salary Exp/ } \\ \text { Employees }(\$ 000) \end{array}$ |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | California Pacific Bank | \$81,530 | \$371 | 1.86\% | 4.96\% | 44.18\% | \$78 | \$764 | 1.82\% | 5.14\% | 42.41\% | \$75 |
|  | Bank of Feather River | \$99,526 | \$222 | 0.92\% | 7.86\% | 61.69\% | \$96 | \$447 | 0.92\% | 7.99\% | 63.82\% | \$97 |
|  | Golden Pacific Bank, National Association | \$125,024 | \$39 | 0.12\% | 1.36\% | 95.17\% | \$105 | \$57 | 0.09\% | 0.98\% | 94.76\% | \$92 |
|  | Gateway Bank, F.S.B. | \$132,208 | (\$22) | (0.07\%) | (1.07\%) | 109.23\% | \$93 | (\$167) | (0.25\%) | (4.03\%) | 111.20\% | \$93 |
|  | Trans Pacific National Bank | \$132,707 | \$219 | 0.68\% | 5.52\% | 83.61\% | \$116 | \$244 | 0.38\% | 3.09\% | 88.21\% | \$112 |
|  | Tri-Valley Bank | \$147,713 | \$3,064 | 8.66\% | 66.51\% | 79.02\% | \$132 | \$3,303 | 4.78\% | 37.58\% | 76.63\% | \$133 |
|  | Metropolitan Bank | \$155,812 | \$510 | 1.30\% | 11.68\% | 66.92\% | \$69 | \$1,034 | 1.34\% | 11.96\% | 65.99\% | \$68 |
|  | Monterey County Bank | \$183,140 | \$80 | 0.18\% | 2.11\% | 95.60\% | \$73 | \$566 | 0.62\% | 7.60\% | 82.94\% | \$76 |
|  | First Federal Savings and Loan Association |  |  |  |  |  |  |  |  |  |  |  |
|  | San Rafael | \$192,260 | \$124 | 0.26\% | 1.27\% | 87.68\% | \$108 | \$308 | 0.32\% | 1.58\% | 84.81\% | \$103 |
|  | Folsom Lake Bank | \$205,880 | \$59 | 0.12\% | 1.35\% | 104.58\% | \$118 | \$330 | 0.33\% | 3.81\% | 88.47\% | \$116 |
|  | Cornerstone Community Bank | \$210,566 | \$574 | 1.11\% | 10.87\% | 57.76\% | \$79 | \$1,028 | 1.01\% | 9.85\% | 58.52\% | \$79 |
|  | Northern California National Bank | \$213,666 | \$418 | 0.78\% | 8.89\% | 48.97\% | \$71 | \$805 | 0.74\% | 8.70\% | 49.62\% | \$71 |
|  | Golden Valley Bank | \$216,722 | \$470 | 0.87\% | 8.58\% | 60.95\% | \$77 | \$834 | 0.77\% | 7.70\% | 64.10\% | \$81 |
|  | Merchants National Bank of Sacramento | \$217,049 | \$341 | 0.63\% | 6.44\% | 60.05\% | \$113 | \$656 | 0.61\% | 6.29\% | 61.82\% | \$115 |
|  | Bank of Rio Vista | \$221,848 | \$409 | 0.75\% | 6.07\% | 67.62\% | \$84 | \$693 | 0.64\% | 5.22\% | 71.33\% | \$86 |
|  | Lighthouse Bank | \$243,783 | \$786 | 1.34\% | 9.79\% | 53.19\% | \$139 | \$1,495 | 1.31\% | 9.44\% | 54.04\% | \$138 |
|  | Bank of Napa, N.A. | \$246,056 | \$523 | 0.85\% | 7.78\% | 65.69\% | \$124 | \$993 | 0.81\% | 7.49\% | 66.88\% | \$125 |
|  | Murphy Bank | \$246,833 | \$1,405 | 2.32\% | 20.21\% | 47.19\% | \$110 | \$2,855 | 2.37\% | 20.73\% | 47.03\% | \$109 |
|  | Average of Asset Group A | \$181,796 | \$533 | 1.26\% | 10.01\% | 71.62\% | \$99 | \$903 | 1.03\% | 8.40\% | 70.70\% | \$98 |
| Asset Group B - \$251 to \$500 million in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Summit Bank | \$251,189 | \$893 | 1.46\% | 13.46\% | 52.81\% | \$125 | \$1,276 | 1.03\% | 9.73\% | 61.34\% | \$126 |
|  | Bank of San Francisco | \$258,307 | \$400 | 0.66\% | 6.86\% | 67.54\% | \$127 | \$803 | 0.69\% | 6.94\% | 68.23\% | \$127 |
|  | Pacific Valley Bank | \$261,175 | \$200 | 0.33\% | 2.73\% | 87.07\% | \$112 | \$436 | 0.37\% | 2.99\% | 85.52\% | \$108 |
|  | Liberty Bank | \$276,278 | \$348 | 0.50\% | 3.99\% | 76.16\% | \$107 | \$640 | 0.47\% | 3.68\% | 78.60\% | \$106 |
|  | Mission National Bank | \$282,475 | \$639 | 0.89\% | 9.52\% | 61.43\% | \$75 | \$1,252 | 0.87\% | 9.43\% | 63.57\% | \$81 |
|  | Community Bank of the Bay | \$287,133 | \$408 | 0.58\% | 4.40\% | 71.94\% | \$96 | \$615 | 0.45\% | 3.61\% | 77.52\% | \$104 |
|  | United American Bank | \$312,147 | \$1,361 | 1.79\% | 18.88\% | 61.28\% | \$123 | \$1,981 | 1.30\% | 14.04\% | 66.09\% | \$121 |
|  | Community Business Bank | \$314,662 | \$952 | 1.23\% | 12.14\% | 53.74\% | \$99 | \$1,742 | 1.14\% | 11.38\% | 55.65\% | \$98 |
|  | Pinnacle Bank | \$314,948 | \$920 | 1.19\% | 11.43\% | 63.31\% | \$149 | \$1,470 | 0.96\% | 9.46\% | 65.50\% | \$144 |
|  | River Valley Community Bank | \$321,626 | \$732 | 0.90\% | 10.89\% | 49.68\% | \$87 | \$1,361 | 0.84\% | 10.34\% | 51.89\% | \$88 |
|  | Redwood Capital Bank | \$331,326 | \$789 | 0.96\% | 11.34\% | 60.27\% | \$77 | \$1,567 | 0.96\% | 11.37\% | 61.44\% | \$78 |
|  | Fresno First Bank | \$351,992 | \$919 | 1.05\% | 11.51\% | 54.27\% | \$131 | \$1,761 | 1.01\% | 11.28\% | 57.29\% | \$133 |
|  | New Resource Bank | \$353,153 | \$394 | 0.45\% | 3.83\% | 76.57\% | \$132 | \$702 | 0.41\% | 3.43\% | 81.18\% | \$142 |
|  | Community 1st Bank | \$390,267 | \$708 | 0.75\% | 8.65\% | 60.79\% | \$97 | \$1,223 | 0.66\% | 7.59\% | 63.42\% | \$96 |
|  | AltaPacific Bank | \$421,313 | \$2,006 | 1.98\% | 13.14\% | 61.26\% | \$193 | \$2,635 | 1.36\% | 8.70\% | 66.34\% | \$170 |
|  | Suncrest Bank | \$485,042 | \$1,213 | 1.04\% | 8.24\% | 54.54\% | \$96 | \$1,908 | 0.83\% | 6.54\% | 62.57\% | \$102 |
|  | Average of Asset Group B | \$325,815 | \$805 | 0.99\% | 9.44\% | 63.29\% | \$114 | \$1,336 | 0.83\% | 8.16\% | 66.63\% | \$114 |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

| Performance Analysis |  |  | June 30, 2017 |  |  |  |  | Run Date: August 18, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| Region | Institution Name | Total Assets (S000) | $\begin{aligned} & \text { Net Incom } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity ( } \% \text { ) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | $\begin{gathered} \text { Salary Exp/ } \\ \text { Employees (\$000) } \end{gathered}$ |
| Asset Group C - \$ 501 million to \$1 billion in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Summit State Bank | \$537,481 | \$931 | 0.71\% | 6.22\% | 65.71\% | \$95 | \$1,812 | 0.70\% | 6.10\% | 66.75\% | \$96 |
|  | 1st Capital Bank | \$557,132 | \$855 | 0.61\% | 6.90\% | 71.59\% | \$111 | \$1,642 | 0.59\% | 6.72\% | 71.92\% | \$111 |
|  | Santa Cruz County Bank | \$595,987 | \$1,928 | 1.30\% | 14.38\% | 51.04\% | \$94 | \$3,803 | 1.28\% | 14.45\% | 50.45\% | \$96 |
|  | BAC Community Bank | \$606,943 | \$1,367 | 0.91\% | 10.14\% | 72.04\% | \$81 | \$2,081 | 0.70\% | 7.73\% | 76.60\% | \$83 |
|  | American River Bank | \$641,759 | \$1,359 | 0.84\% | 6.57\% | 60.39\% | \$92 | \$2,645 | 0.82\% | 6.35\% | 61.05\% | \$94 |
|  | Bank of the Orient | \$661,427 | \$1,014 | 0.64\% | 5.72\% | 77.63\% | \$80 | \$2,675 | 0.88\% | 7.86\% | 77.82\% | \$82 |
|  | Scott Valley Bank | \$671,870 | \$1,415 | 0.85\% | 8.38\% | 64.77\% | \$106 | \$3,021 | 0.91\% | 8.99\% | 64.29\% | \$106 |
|  | Plumas Bank | \$689,256 | \$2,645 | 1.60\% | 17.10\% | 50.89\% | \$83 | \$4,765 | 1.44\% | 15.50\% | 53.93\% | \$84 |
|  | Avidbank | \$729,532 | \$1,590 | 0.87\% | 8.98\% | 57.09\% | \$157 | \$3,214 | 0.91\% | 9.19\% | 57.39\% | \$153 |
|  | Beneficial State Bank | \$736,529 | \$15 | 0.01\% | 0.08\% | 76.69\% | \$102 | (\$587) | (0.17\%) | (1.52\%) | 85.14\% | \$102 |
|  | Presidio Bank | \$746,226 | \$1,591 | 0.89\% | 9.05\% | 61.56\% | \$182 | \$2,795 | 0.79\% | 8.06\% | 66.09\% | \$189 |
|  | Pacific Coast Bankers' Bank | \$780,469 | \$1,294 | 0.64\% | 7.48\% | 75.67\% | \$170 | \$2,863 | 0.72\% | 8.32\% | 74.32\% | \$182 |
|  | United Security Bank | \$780,826 | \$2,745 | 1.39\% | 10.20\% | 50.95\% | \$81 | \$4,788 | 1.22\% | 8.98\% | 55.15\% | \$88 |
|  | California Bank of Commerce | \$805,771 | \$1,852 | 0.93\% | 8.71\% | 57.25\% | \$115 | \$3,527 | 0.92\% | 8.68\% | 58.31\% | \$115 |
|  | Premier Valley Bank | \$850,956 | \$2,573 | 1.21\% | 7.53\% | 55.47\% | \$97 | \$3,879 | 0.99\% | 6.05\% | 61.67\% | \$95 |
|  | Five Star Bank | \$921,157 | \$5,364 | 2.45\% | 27.39\% | 38.44\% | \$96 | \$10,175 | 2.35\% | 26.23\% | 37.46\% | \$90 |
|  | Average of Asset Group C | \$707,083 | \$1,784 | 0.99\% | 9.68\% | 61.70\% | \$109 | \$3,319 | 0.94\% | 9.23\% | 63.65\% | \$110 |
| Asset Group D-\$1 billion to \$10 billion in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Oak Valley Community Bank | \$1,020,426 | \$2,899 | 1.16\% | 13.52\% | 54.96\% | \$83 | \$5,155 | 1.04\% | 12.23\% | 59.21\% | \$85 |
|  | Savings Bank of Mendocino County | \$1,067,771 | \$3,095 | 1.18\% | 7.42\% | 51.79\% | \$66 | \$5,540 | 1.05\% | 6.69\% | 54.40\% | \$67 |
|  | United Business Bank | \$1,155,538 | \$1,566 | 0.55\% | 6.47\% | 71.81\% | \$104 | \$2,985 | 0.65\% | 6.80\% | 68.40\% | \$92 |
|  | First Northern Bank of Dixon | \$1,157,183 | \$2,600 | 0.90\% | 11.10\% | 62.61\% | \$96 | \$5,143 | 0.89\% | 11.14\% | 61.76\% | \$99 |
|  | Redding Bank of Commerce | \$1,213,021 | \$2,809 | 0.96\% | 8.92\% | 63.05\% | \$88 | \$5,589 | 0.96\% | 8.95\% | 64.52\% | \$96 |
|  | First National Bank of Northern California | \$1,251,700 | \$3,489 | 1.11\% | 11.75\% | 59.19\% | \$110 | \$6,787 | 1.09\% | 11.62\% | 58.95\% | \$109 |
|  | First Community Bank | \$1,417,871 | \$8,478 | 2.55\% | 23.87\% | 32.56\% | \$99 | \$15,785 | 2.49\% | 23.27\% | 34.34\% | \$100 |
|  | Central Valley Community Bank | \$1,444,489 | \$5,355 | 1.49\% | 12.09\% | 61.07\% | \$79 | \$9,654 | 1.34\% | 11.10\% | 60.85\% | \$78 |
|  | River City Bank | \$1,966,026 | \$6,409 | 1.33\% | 14.44\% | 34.57\% | \$131 | \$10,643 | 1.13\% | 12.16\% | 37.87\% | \$126 |
|  | Bank of the Sierra | \$2,077,312 | \$5,561 | 1.09\% | 9.09\% | 61.76\% | \$57 | \$10,149 | 1.01\% | 8.39\% | 64.72\% | \$60 |
|  | Bank of Marin | \$2,100,496 | \$5,438 | 1.05\% | 9.12\% | 58.46\% | \$109 | \$10,188 | 0.99\% | 8.63\% | 60.53\% | \$110 |
|  | El Dorado Savings Bank, F.S.B. | \$2,158,866 | \$3,607 | 0.67\% | 6.79\% | 56.72\% | \$65 | \$6,582 | 0.62\% | 6.23\% | 60.01\% | \$64 |
|  | Exchange Bank | \$2,244,856 | \$6,513 | 1.17\% | 13.15\% | 57.49\% | \$85 | \$13,146 | 1.20\% | 13.48\% | 57.16\% | \$85 |
|  | Heritage Bank of Commerce | \$2,731,855 | \$7,916 | 1.19\% | 11.63\% | 51.32\% | \$132 | \$14,790 | 1.13\% | 11.16\% | 52.90\% | \$134 |
|  | Bank of Stockton | \$2,884,706 | \$8,467 | 1.28\% | 8.24\% | 52.94\% | \$109 | \$16,310 | 1.23\% | 8.02\% | 53.28\% | \$107 |
|  | Farmers \& Merchants Bank of Central |  |  |  |  |  |  |  |  |  |  |  |
|  | California | \$3,011,515 | \$8,486 | 1.15\% | 11.34\% | 54.98\% | \$154 | \$16,558 | 1.13\% | 11.16\% | 55.40\% | \$154 |
|  | Fremont Bank | \$3,677,294 | \$11,638 | 1.27\% | 16.15\% | 73.48\% | \$102 | \$23,319 | 1.27\% | 16.33\% | 73.75\% | \$103 |
|  | Tri Counties Bank | \$4,518,209 | \$14,076 | 1.25\% | 10.32\% | 61.44\% | \$82 | \$26,592 | 1.18\% | 9.85\% | 62.88\% | \$83 |
|  | WestAmerica Bank | \$5,352,121 | \$16,091 | 1.20\% | 13.37\% | 49.37\% | \$60 | \$30,855 | 1.15\% | 12.98\% | 49.49\% | \$60 |
|  | Mechanics Bank | \$5,704,679 | \$8,946 | 0.65\% | 4.54\% | 70.47\% | \$114 | \$17,067 | 0.62\% | 4.36\% | 70.80\% | \$113 |
|  | Average of Asset Group D | \$2,407,797 | \$6,672 | 1.16\% | 11.17\% | 57.00\% | \$96 | \$12,642 | 1.11\% | 10.73\% | 58.06\% | \$96 |

## ource: SNL Financia

Note: Report includes only bank-level data.
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)




Source: SNL Financial

## Note: Report includes only bank-level data.

NA = data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate



Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Nam | Total Assets ( $\$ 000$ ) | Total Lns \& Leases (\$000) | Total Deposits $(\$ 000)$ | Loans/Deposits <br> (\%) | Liquidity Ratio <br> (\%) | Assets/Employees $(\$ 000)$ | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | Net Interest Margin (FTE) (\%) | Asset Growth Rate (\%) | Deposit Growth Rate (\%) |

Asset Group A - \$0 to $\$ 250$ million in total assets

| California Pacific Bank | \$81,530 | \$57,549 | \$50,992 | 112.86\% | 41.07\% | \$8,153 | 4.79\% | 0.56\% | 0.31\% | 4.57\% | (33.60\%) | (48.78\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank of Feather River | \$99,526 | \$88,510 | \$81,691 | 108.35\% | 9.75\% | \$5,238 | 5.20\% | 0.48\% | 0.40\% | 4.85\% | 9.79\% | (4.46\%) |
| Golden Pacific Bank, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$125,024 | \$88,531 | \$113,381 | 78.08\% | 26.43\% | \$2,977 | 4.28\% | 0.28\% | 0.16\% | 4.13\% | (7.42\%) | (7.10\%) |
| Gateway Bank, F.S.B. | \$132,208 | \$79,243 | \$122,510 | 64.68\% | 36.74\% | \$8,814 | 3.61\% | 0.61\% | 0.60\% | 3.00\% | (10.47\%) | (4.68\%) |
| Trans Pacific National Bank | \$132,707 | \$99,350 | \$115,615 | 85.93\% | 27.19\% | \$4,740 | 4.41\% | 0.58\% | 0.41\% | 4.15\% | 1.96\% | 1.20\% |
| Tri-Valley Bank | \$147,713 | \$121,230 | \$127,605 | 95.00\% | 14.15\% | \$7,386 | 4.18\% | 0.42\% | 0.33\% | 3.87\% | 19.48\% | 16.54\% |
| Metropolitan Bank | \$155,812 | \$114,859 | \$131,329 | 87.46\% | 20.96\% | \$3,800 | 4.62\% | 0.81\% | 0.71\% | 4.00\% | 12.08\% | 11.99\% |
| Monterey County Bank | \$183,140 | \$96,350 | \$149,525 | 64.44\% | 24.55\% | \$4,162 | 4.74\% | 0.67\% | 0.53\% | 4.15\% | 1.00\% | 0.73\% |
| First Federal Savings and Loan |  |  |  |  |  |  |  |  |  |  |  |  |
| Association of San Rafael | \$192,260 | \$179,836 | \$152,336 | 118.05\% | 6.70\% | \$5,341 | 4.22\% | 0.72\% | 0.71\% | 3.66\% | 7.57\% | 9.00\% |
| Folsom Lake Bank | \$205,880 | \$127,184 | \$171,394 | 74.21\% | 29.70\% | \$8,235 | 3.75\% | 0.58\% | 0.40\% | 3.37\% | 5.93\% | 9.04\% |
| Cornerstone Community Bank | \$210,566 | \$171,673 | \$179,332 | 95.73\% | 13.71\% | \$5,691 | 4.64\% | 0.73\% | 0.62\% | 4.07\% | 16.69\% | 22.43\% |
| Northern California National Bank | \$213,666 | \$84,585 | \$193,813 | 43.64\% | 52.82\% | \$9,290 | 2.71\% | 0.33\% | 0.25\% | 2.54\% | 11.34\% | 16.13\% |
| Golden Valley Bank | \$216,722 | \$131,712 | \$185,448 | 71.02\% | 40.97\% | \$6,020 | 3.69\% | 0.20\% | 0.14\% | 3.70\% | 6.75\% | 6.78\% |
| Merchants National Bank of |  |  |  |  |  |  |  |  |  |  |  |  |
| Sacramento | \$217,049 | \$85,506 | \$184,225 | 46.41\% | 57.88\% | \$12,058 | 2.68\% | 0.29\% | 0.22\% | 2.59\% | 2.92\% | (3.25\%) |
| Bank of Rio Vista | \$221,848 | \$81,086 | \$185,658 | 43.67\% | 47.44\% | \$6,525 | 3.19\% | 0.23\% | 0.17\% | 3.15\% | 5.96\% | (2.65\%) |
| Lighthouse Bank | \$243,783 | \$184,930 | \$210,463 | 87.87\% | 19.04\% | \$8,707 | 5.17\% | 0.36\% | 0.27\% | 4.97\% | 23.58\% | 25.53\% |
| Bank of Napa, N.A. | \$246,056 | \$139,297 | \$217,746 | 63.97\% | 44.53\% | \$8,788 | 3.70\% | 0.22\% | 0.16\% | 3.55\% | 1.32\% | 0.16\% |
| Murphy Bank | \$246,833 | \$216,497 | \$214,453 | 100.95\% | 12.94\% | \$8,228 | 5.80\% | 0.88\% | 0.88\% | 4.99\% | 7.41\% | 3.65\% |
| Average of Asset Group A | \$181,796 | \$119,329 | \$154,862 | 80.13\% | 29.25\% | \$6,897 | 4.19\% | 0.50\% | 0.40\% | 3.85\% | 4.57\% | 2.90\% |

Asset Group B - \$251 to $\$ 500$ million in total assets

| Summit Bank | \$251,189 | \$136,392 | \$220,065 | 61.98\% | 46.45\% | \$7,612 | 3.93\% | 0.38\% | 0.19\% | 3.75\% | 8.71\% | 8.48\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank of San Francisco | \$258,307 | \$206,992 | \$233,988 | 88.46\% | 21.48\% | \$7,380 | 4.25\% | 0.44\% | 0.26\% | 4.00\% | 21.22\% | 23.03\% |
| Pacific Valley Bank | \$261,175 | \$182,499 | \$230,883 | 79.04\% | 31.03\% | \$5,441 | 4.29\% | 0.21\% | 0.13\% | 4.17\% | 14.01\% | 15.47\% |
| Liberty Bank | \$276,278 | \$195,876 | \$239,508 | 81.78\% | 29.57\% | \$5,526 | 3.88\% | 0.32\% | 0.23\% | 3.74\% | 2.35\% | 1.85\% |
| Mission National Bank | \$282,475 | \$225,830 | \$210,410 | 107.33\% | 20.13\% | \$6,420 | 3.99\% | 0.84\% | 0.62\% | 3.44\% | 5.50\% | 21.24\% |
| Community Bank of the Bay | \$287,133 | \$200,997 | \$249,285 | 80.63\% | 32.37\% | \$7,362 | 3.97\% | 0.63\% | 0.40\% | 3.61\% | 30.32\% | 23.14\% |
| United American Bank | \$312,147 | \$219,322 | \$276,794 | 79.24\% | 29.10\% | \$8,004 | 3.63\% | 0.30\% | 0.22\% | 3.42\% | 3.78\% | (0.48\%) |
| Community Business Bank | \$314,662 | \$233,768 | \$242,019 | 96.59\% | 23.56\% | \$7,867 | 4.37\% | 0.69\% | 0.47\% | 4.03\% | 6.72\% | (11.19\%) |
| Pinnacle Bank | \$314,948 | \$255,550 | \$278,006 | 91.92\% | 14.18\% | \$6,057 | 4.65\% | 0.20\% | 0.11\% | 4.55\% | 13.12\% | 11.13\% |
| River Valley Community Bank | \$321,626 | \$135,890 | \$233,318 | 58.24\% | 32.43\% | \$10,051 | 3.03\% | 0.35\% | 0.25\% | 2.79\% | 0.27\% | (8.72\%) |
| Redwood Capital Bank | \$331,326 | \$253,884 | \$301,553 | 84.19\% | 13.32\% | \$5,432 | 4.18\% | 0.23\% | 0.17\% | 4.03\% | (0.83\%) | (1.57\%) |
| Fresno First Bank | \$351,992 | \$247,929 | \$318,481 | 77.85\% | 27.14\% | \$8,585 | 4.27\% | 0.30\% | 0.14\% | 4.18\% | (6.35\%) | (8.45\%) |
| New Resource Bank | \$353,153 | \$259,596 | \$309,032 | 84.00\% | 24.13\% | \$6,791 | 4.28\% | 0.08\% | 0.05\% | 4.26\% | 13.54\% | 14.70\% |
| Community 1st Bank | \$390,267 | \$220,403 | \$356,154 | 61.88\% | 17.33\% | \$9,292 | 3.72\% | 0.63\% | 0.40\% | 3.33\% | 17.84\% | 18.17\% |
| AltaPacific Bank | \$421,313 | \$263,349 | \$330,015 | 79.80\% | 28.16\% | \$7,022 | 5.35\% | 0.63\% | 0.42\% | 4.96\% | 42.13\% | 37.48\% |
| Suncrest Bank | \$485,042 | \$337,053 | \$424,565 | 79.39\% | 28.41\% | \$6,467 | 4.95\% | 0.37\% | 0.26\% | 4.71\% | 16.70\% | 18.29\% |
| Average of Asset Group B | \$325,815 | \$223,458 | \$278,380 | 80.77\% | 26.17\% | \$7,207 | 4.17\% | 0.41\% | 0.27\% | 3.94\% | 11.81\% | 10.16\% |

## ource: SNL Financia

Note: Report includes only bank-level data.
A = data was not available.

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Total Lns \& Leases $(\$ 000)$ | $\begin{gathered} \text { Total Deposits } \\ (\$ 000) \end{gathered}$ | Loans/Deposits <br> (\%) | Liquidity Ratio <br> (\%) | $\left\lvert\, \begin{gathered} \text { Assets/Employees } \\ (\$ 000) \end{gathered}\right.$ | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | Net Interest Margin (FTE) (\%) | Asset Growth Rate (\%) | Deposit Growth Rate (\%) |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets
Summit State Bank
1st Capital Bank
Santa Cruz County Bank
BAC Community Bank
American River Bank
Bank of the Orient
Scott Valley Bank
Plumas Bank
Avidbank
Beneficial State Bank
Presidio Bank
Pacific Coast Bankers' Bank
United Security Bank
California Bank of Commerce
Premier Valley Bank
Five Star Bank
Average of Asset Group C

| \$537,481 | \$370,961 | \$408,031 |
| :---: | :---: | :---: |
| \$557,132 | \$418,827 | \$504,764 |
| \$595,987 | \$433,696 | \$532,849 |
| \$606,943 | \$367,796 | \$547,927 |
| \$641,759 | \$321,051 | \$538,141 |
| \$661,427 | \$553,986 | \$568,457 |
| \$671,870 | \$433,807 | \$592,580 |
| \$689,256 | \$478,273 | \$617,348 |
| \$729,532 | \$584,342 | \$624,469 |
| \$736,529 | \$533,917 | \$607,451 |
| \$746,226 | \$603,690 | \$659,928 |
| \$780,469 | \$308,202 | \$554,855 |
| \$780,826 | \$568,163 | \$666,677 |
| \$805,771 | \$702,834 | \$705,870 |
| \$850,956 | \$447,138 | \$681,298 |
| \$921,157 | \$711,256 | \$839,389 |
| \$707,083 | \$489,871 | \$603,127 |

Asset Group D - $\$ 1$ billion to $\$ 10$ billion in total assets

| Oak Valley Community Bank | \$1,020,426 | \$621,936 | \$925,994 | 67.16\% | 28.31\% | \$6,222 | 3.69\% | 0.16\% | 0.11\% | 3.71\% | 3.81\% | 2.55\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings Bank of Mendocino County | \$1,067,771 | \$505,860 | \$896,287 | 56.44\% | 47.63\% | \$5,013 | 3.53\% | 0.20\% | 0.14\% | 3.44\% | (0.36\%) | (1.14\%) |
| United Business Bank | \$1,155,538 | \$858,715 | \$1,032,847 | 83.14\% | 22.75\% | \$7,602 | 4.30\% | 0.71\% | 0.53\% | 3.85\% | 142.09\% | 149.67\% |
| First Northern Bank of Dixon | \$1,157,183 | \$687,545 | \$1,051,841 | 65.37\% | 38.17\% | \$6,255 | 3.51\% | 0.15\% | 0.10\% | 3.43\% | (1.64\%) | (2.69\%) |
| Redding Bank of Commerce | \$1,213,021 | \$816,929 | \$1,073,455 | 76.10\% | 25.84\% | \$6,452 | 4.09\% | 0.41\% | 0.29\% | 3.92\% | 12.56\% | 13.59\% |
| First National Bank of Northern |  |  |  |  |  |  |  |  |  |  |  |  |
| California | \$1,251,700 | \$818,685 | \$1,024,362 | 79.92\% | 22.65\% | \$7,072 | 4.11\% | 0.41\% | 0.30\% | 3.96\% | 5.35\% | 0.60\% |
| First Community Bank | \$1,417,871 | \$1,171,966 | \$1,141,697 | 102.65\% | 18.28\% | \$13,128 | 4.54\% | 0.74\% | 0.63\% | 3.96\% | 43.90\% | 41.52\% |
| Central Valley Community Bank | \$1,444,489 | \$768,988 | \$1,245,719 | 61.73\% | 37.78\% | \$4,752 | 4.20\% | 0.13\% | 0.08\% | 4.43\% | 0.29\% | (1.77\%) |
| River City Bank | \$1,966,026 | \$1,414,134 | \$1,419,105 | 99.65\% | 9.33\% | \$15,360 | 3.24\% | 0.57\% | 0.46\% | 2.83\% | 16.65\% | 16.88\% |
| Bank of the Sierra | \$2,077,312 | \$1,302,007 | \$1,794,515 | 72.55\% | 25.28\% | \$4,180 | 4.01\% | 0.26\% | 0.18\% | 3.93\% | 4.44\% | 11.20\% |
| Bank of Marin | \$2,100,496 | \$1,491,485 | \$1,844,484 | 80.86\% | 22.49\% | \$7,956 | 3.81\% | 0.13\% | 0.07\% | 3.82\% | 7.61\% | 7.68\% |
| El Dorado Savings Bank, F.S.B. | \$2,158,866 | \$533,486 | \$1,933,253 | 27.60\% | 79.93\% | \$7,393 | 2.32\% | 0.14\% | 0.14\% | 2.19\% | 4.52\% | 4.34\% |
| Exchange Bank | \$2,244,856 | \$1,458,333 | \$2,003,099 | 72.80\% | 26.11\% | \$5,669 | 3.81\% | 0.12\% | 0.08\% | 3.84\% | 6.13\% | 6.14\% |
| Heritage Bank of Commerce | \$2,731,855 | \$1,570,044 | \$2,397,394 | 65.49\% | 36.27\% | \$10,156 | 4.16\% | 0.26\% | 0.16\% | 4.06\% | 12.59\% | 11.69\% |
| Bank of Stockton | \$2,884,706 | \$1,676,179 | \$2,333,192 | 71.84\% | 38.57\% | \$7,734 | 3.91\% | 0.11\% | 0.08\% | 3.86\% | 2.07\% | (0.03\%) |
| Farmers \& Merchants Bank of |  |  |  |  |  |  |  |  |  |  |  |  |
| Central California | \$3,011,515 | \$2,204,082 | \$2,662,989 | 82.77\% | 16.67\% | \$9,154 | 4.03\% | 0.34\% | 0.21\% | 3.86\% | 6.14\% | 6.26\% |
| Fremont Bank | \$3,677,294 | \$2,705,420 | \$3,347,627 | 80.82\% | 19.70\% | \$4,591 | 3.71\% | 0.24\% | 0.14\% | 3.60\% | 0.56\% | 0.35\% |
| Tri Counties Bank | \$4,518,209 | \$2,828,930 | \$3,881,355 | 72.89\% | 27.85\% | \$4,514 | 4.29\% | 0.14\% | 0.10\% | 4.25\% | 0.09\% | (0.87\%) |
| WestAmerica Bank | \$5,352,121 | \$1,318,341 | \$4,685,059 | 28.14\% | 61.14\% | \$7,155 | 2.70\% | 0.07\% | 0.04\% | 2.91\% | 0.93\% | (0.98\%) |
| Mechanics Bank | \$5,704,679 | \$4,179,497 | \$4,569,501 | 91.47\% | 7.98\% | \$5,809 | 4.40\% | 0.28\% | 0.15\% | 4.27\% | 3.97\% | 6.32\% |
| Average of Asset Group D | \$2,407,797 | \$1,446,628 | \$2,063,189 | 71.97\% | 30.64\% | \$7,308 | 3.82\% | 0.28\% | 0.20\% | 3.71\% | 13.59\% | 13.57\% |

## ource: SNL Financia

Note: Report includes only bank-level data.
$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets


Source: SNL Financial

## Note: Report includes only bank-level data.

$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Asset Quality |  | June 30, 2017 |  |  | Run Date: August 18, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | As of Date |  |  |  |  |  |  |
|  |  | Total Assets (\$000) | Tot Loans \& Leases Nonaccrual (\$000) | $\left\lvert\, \begin{gathered} \text { Nonaccrual } \\ \text { Loans/Total Loans } \\ (\%) \end{gathered}\right.$ | Reserves/Loans <br> (\%) | Reserves/NPLs <br> (\%) | NPA + Loans <br> 90PD /Tang <br> Equity + LLRs $(\%)$ <br> Texas Ratio | NPAs/Total Assets <br> (\%) |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |
|  | California Pacific Bank | \$81,530 | \$0 | 0.00\% | 6.84\% | NA | 11.97\% | 5.00\% |
|  | Bank of Feather River | \$99,526 | \$178 | 0.20\% | 1.29\% | 639.89\% | 2.09\% | 0.18\% |
|  | Golden Pacific Bank, National Association | \$125,024 | \$887 | 1.00\% | 1.32\% | 132.02\% | 8.15\% | 0.71\% |
|  | Gateway Bank, F.S.B. | \$132,208 | \$2,732 | 3.45\% | 1.95\% | 18.72\% | 87.55\% | 6.49\% |
|  | Trans Pacific National Bank | \$132,707 | \$596 | 0.60\% | 2.45\% | 315.41\% | 4.25\% | 0.58\% |
|  | Tri-Valley Bank | \$147,713 | \$0 | 0.00\% | 1.59\% | NA | 7.20\% | 1.07\% |
|  | Metropolitan Bank | \$155,812 | \$1,023 | 0.89\% | 2.10\% | 91.84\% | 14.99\% | 1.68\% |
|  | Monterey County Bank | \$183,140 | \$3,402 | 3.53\% | 1.22\% | 34.69\% | 132.82\% | 12.00\% |
|  | First Federal Savings and Loan Association of San Rafael | \$192,260 | \$0 | 0.00\% | 0.52\% | NA | 0.00\% | 0.00\% |
|  | Folsom Lake Bank | \$205,880 | \$0 | 0.00\% | 1.15\% | NA | 0.00\% | 0.00\% |
|  | Cornerstone Community Bank | \$210,566 | \$4 | 0.00\% | 1.04\% | NM | 0.71\% | 0.08\% |
|  | Northern California National Bank | \$213,666 | \$0 | 0.00\% | 1.49\% | NA | 0.42\% | 0.04\% |
|  | Golden Valley Bank | \$216,722 | \$116 | 0.09\% | 1.40\% | NM | 0.48\% | 0.05\% |
|  | Merchants National Bank of Sacramento | \$217,049 | \$0 | 0.00\% | 1.41\% | 362.35\% | 1.46\% | 0.15\% |
|  | Bank of Rio Vista | \$221,848 | \$0 | 0.00\% | 1.80\% | NA | 0.00\% | 0.00\% |
|  | Lighthouse Bank | \$243,783 | \$0 | 0.00\% | 2.21\% | NA | 0.00\% | 0.00\% |
|  | Bank of Napa, N.A. | \$246,056 | \$137 | 0.10\% | 1.38\% | NM | 0.47\% | 0.06\% |
|  | Murphy Bank | \$246,833 | \$209 | 0.10\% | 0.99\% | 427.94\% | 4.16\% | 0.20\% |
|  | Average of Asset Group A | \$181,796 | \$516 | 0.55\% | 1.79\% | 252.86\% | 15.37\% | 1.57\% |
| Asset Group B - \$251 to \$500 million in total assets |  |  |  |  |  |  |  |  |
|  | Summit Bank | \$251,189 | \$0 | 0.00\% | 2.71\% | NM | 2.07\% | 0.25\% |
|  | Bank of San Francisco | \$258,307 | \$0 | 0.00\% | 1.35\% | NM | 0.19\% | 0.02\% |
|  | Pacific Valley Bank | \$261,175 | \$3,545 | 1.94\% | 1.90\% | 92.64\% | 11.38\% | 1.43\% |
|  | Liberty Bank | \$276,278 | \$116 | 0.06\% | 1.35\% | 75.36\% | 9.32\% | 1.27\% |
|  | Mission National Bank | \$282,475 | \$1,315 | 0.58\% | 1.34\% | 146.62\% | 6.86\% | 0.73\% |
|  | Community Bank of the Bay | \$287,133 | \$1,540 | 0.77\% | 1.52\% | 182.33\% | 4.20\% | 0.59\% |
|  | United American Bank | \$312,147 | \$0 | 0.00\% | 1.55\% | NM | 3.10\% | 0.33\% |
|  | Community Business Bank | \$314,662 | \$0 | 0.00\% | 1.06\% | NA | 0.00\% | 0.00\% |
|  | Pinnacle Bank | \$314,948 | \$169 | 0.07\% | 1.38\% | NM | 0.48\% | 0.06\% |
|  | River Valley Community Bank | \$321,626 | \$0 | 0.00\% | 1.51\% | NM | 0.30\% | 0.03\% |
|  | Redwood Capital Bank | \$331,326 | \$632 | 0.25\% | 1.42\% | 525.62\% | 2.17\% | 0.21\% |
|  | Fresno First Bank | \$351,992 | \$2,931 | 1.18\% | 1.22\% | 102.23\% | 8.31\% | 0.84\% |
|  | New Resource Bank | \$353,153 | \$234 | 0.09\% | 1.54\% | NM | 0.52\% | 0.07\% |
|  | Community 1st Bank | \$390,267 | \$256 | 0.12\% | 1.41\% | NM | 1.38\% | 0.13\% |
|  | AltaPacific Bank | \$421,313 | \$874 | 0.33\% | 1.32\% | 398.86\% | 1.80\% | 0.26\% |
|  | Suncrest Bank | \$485,042 | \$2,093 | 0.62\% | 0.91\% | 146.34\% | 4.16\% | 0.50\% |
|  | Average of Asset Group B | \$325,815 | \$857 | 0.38\% | 1.47\% | 208.75\% | 3.51\% | 0.42\% |

## source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

| Asset Quality | June 30, 2017 |  |  | Run Date: August 18, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of Date |  |  |  |  |  |  |
|  | Total Assets (\$000) | Tot Loans \& Leases Nonaccrual (\$000) | $\begin{array}{\|c\|} \text { Nonaccrual } \\ \text { Loans/Total Loans } \\ (\%) \end{array}$ | Reserves/Loans <br> (\%) | Reserves/ NPLs <br> (\%) | NPA+ Loans opD Trang Equity + LRe Texas Ratio $\|$ | $\underset{(\%)}{\text { NPAssitotal Assets }}$ |
| Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets |  |  |  |  |  |  |  |
| Summit State Bank | \$537,481 | \$2,616 | 0.71\% | 1.27\% | 179.74\% | 4.29\% | 0.49\% |
| 1st Capital Bank | \$557,132 | \$301 | 0.07\% | 1.49\% | NM | 0.89\% | 0.09\% |
| Santa Cruz County Bank | \$595,987 | \$0 | 0.00\% | 2.00\% | NA | 0.00\% | 0.00\% |
| BAC Community Bank | \$606,943 | \$2,165 | 0.59\% | 1.47\% | 249.10\% | 3.60\% | 0.36\% |
| American River Bank | \$641,759 | \$12 | 0.00\% | 1.52\% | 61.72\% | 13.15\% | 1.44\% |
| Bank of the Orient | \$661,427 | \$2,922 | 0.53\% | 1.83\% | 253.46\% | 4.87\% | 0.60\% |
| Scott Valley Bank | \$671,870 | \$1,642 | 0.38\% | 1.36\% | 359.74\% | 8.57\% | 0.95\% |
| Plumas Bank | \$689,256 | \$2,910 | 0.61\% | 1.43\% | 130.42\% | 9.01\% | 0.89\% |
| ${ }^{\text {Avidbank }}$ | \$729,532 | \$5,210 | 0.89\% | 1.38\% | 155.01\% | 6.54\% | 0.71\% |
| Beneficial State Bank | \$736,529 | \$8,368 | 1.57\% | 1.95\% | 117.85\% | 11.17\% | 1.20\% |
| Presidio Bank | \$746,226 | \$991 | 0.16\% | 1.16\% | 707.87\% | 1.27\% | 0.13\% |
| Pacific Coast Bankers' Bank | \$780,469 | \$613 | 0.20\% | 1.48\% | 746.00\% | 0.83\% | 0.08\% |
| United Security Bank | \$780,826 | \$5,508 | 0.97\% | 1.59\% | 75.19\% | 15.74\% | 2.27\% |
| California Bank of Commerce | \$805,771 | \$1,610 | 0.23\% | 1.24\% | 292.83\% | 3.21\% | 0.37\% |
| Premier Valley Bank | \$850,956 | \$1,217 | 0.27\% | 0.30\% | 110.27\% | 1.58\% | 0.14\% |
| Five Star Bank | \$921,157 | \$2,551 | 0.36\% | 1.22\% | 338.85\% | 2.91\% | 0.28\% |
| Average of Asset Group C | \$707,083 | \$2,415 | 0.47\% | 1.42\% | 269.86\% | 5.48\% | 0.63\% |
| Asset Group D - \$1 billion to \$10 billion in total assets |  |  |  |  |  |  |  |
| Oak Valley Community Bank | \$1,020,426 | \$2,032 | 0.33\% | 1.26\% | 305.84\% | 4.13\% | 0.37\% |
| Savings Bank of Mendocino County | \$1,067,771 | \$3,610 | 0.71\% | 2.31\% | 155.83\% | 4.17\% | 0.70\% |
| United Business Bank | \$1,155,538 | \$367 | 0.04\% | 0.47\% | NM | 0.62\% | 0.06\% |
| First Northern Bank of Dixon | \$1,157,183 | \$3,027 | 0.44\% | 1.70\% | 171.07\% | 6.42\% | 0.59\% |
| Redding Bank of Commerce | \$1,213,021 | \$9,154 | 1.12\% | 1.43\% | 73.88\% | 12.67\% | 1.43\% |
| First National Bank of Northern California | \$1,251,700 | \$7,363 | 0.90\% | 1.24\% | 76.52\% | 11.73\% | 1.18\% |
| First Community Bank | \$1,417,871 | \$6,213 | 0.53\% | 1.30\% | 84.06\% | 15.82\% | 1.86\% |
| Central Valley Community Bank | \$1,444,489 | \$3,099 | 0.40\% | 1.21\% | 158.06\% | 3.97\% | 0.41\% |
| River City Bank | \$1,966,026 | \$916 | 0.06\% | 2.14\% | NM | 0.46\% | 0.05\% |
| Bank of the Sierra | \$2,077,312 | \$5,653 | 0.43\% | 0.71\% | 47.84\% | 8.70\% | 1.03\% |
| Bank of Marin | \$2,100,496 | \$1,179 | 0.08\% | 1.02\% | 84.13\% | 7.37\% | 0.87\% |
| El Dorado Savings Bank, F.S.B. | \$2,158,866 | \$5,518 | 1.03\% | 1.02\% | 43.00\% | 5.78\% | 0.59\% |
| Exchange Bank | \$2,244,856 | \$2,022 | 0.14\% | 2.68\% | 136.03\% | 12.01\% | 1.28\% |
| Heritage Bank of Commerce | \$2,731,855 | \$2,987 | 0.19\% | 1.24\% | 624.10\% | 1.38\% | 0.12\% |
| Bank of Stockton | \$2,884,706 | \$3,879 | 0.23\% | 3.20\% | 799.18\% | 1.70\% | 0.25\% |
| Farmers \& Merchants Bank of Central California | \$3,011,515 | \$1,363 | 0.06\% | 2.23\% | 674.05\% | 2.38\% | 0.27\% |
| Fremont Bank | \$3,677,294 | \$9,042 | 0.33\% | 1.77\% | 128.32\% | 11.10\% | 1.02\% |
| Tri Counties Bank | \$4,518,209 | \$17,429 | 0.62\% | 0.99\% | 94.83\% | 6.56\% | 0.73\% |
| WestAmerica Bank | \$5,352,121 | \$6,695 | 0.51\% | 1.83\% | 173.75\% | 4.05\% | 0.29\% |
| Mechanics Bank | \$5,704,679 | \$7,465 | 0.18\% | 0.24\% | 125.62\% | 1.79\% | 0.14\% |
| Average of Asset Group D | \$2,407,797 | \$4,951 | 0.42\% | 1.50\% | 219.78\% | 6.14\% | 0.66\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
$N A=$ data was not available.

Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio \& Risk Based Capital Ratio


Source: SNL Financial
Note: Report includes only bank-level data.
NA $=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Capital Adequacy |  | June 30, 2017 |  |  |  |  | Run Date: August 18, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of Date |  |  |  |  |  |  |  |
| Region | Institution Name | Total Assets (\$000) | Total Equity Capital ( $\$ 000$ ) | Tier1 Capital (\$000) | $\begin{gathered} \text { Common Equity } \\ \text { Tier } 1 \text { Capital }(\$ 000) \end{gathered}$ | Leverage Ratio (\%) | $\begin{array}{\|c\|} \hline \text { Tier } 1 \text { Risk Based } \\ \text { Ratio (\%) } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Risk Based } \\ \text { Capital Ratio (\%) } \end{array}$ | $\begin{gathered} \text { Common Equity } \\ \text { Tier } 1 \text { Risk Based } \\ \text { Ratio (\%) } \end{gathered}$ |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |  |
|  | California Pacific Bank | \$81,530 | \$30,091 | \$30,091 | \$30,091 | 37.77\% | 45.11\% | 46.41\% | 45.11\% |
|  | Bank of Feather River | \$99,526 | \$11,405 | \$11,405 | \$11,405 | 11.82\% | 12.12\% | 13.36\% | 12.12\% |
|  | Golden Pacific Bank, National Association | \$125,024 | \$11,030 | \$10,255 | \$10,255 | 8.17\% | 13.22\% | 14.47\% | 13.22\% |
|  | Gateway Bank, F.S.B. | \$132,208 | \$8,271 | \$7,661 | \$3,976 | 5.89\% | 14.61\% | 15.89\% | 7.58\% |
|  | Trans Pacific National Bank | \$132,707 | \$16,021 | \$15,094 | \$15,094 | 11.74\% | 15.93\% | 17.19\% | 15.93\% |
|  | Tri-Valley Bank | \$147,713 | \$20,005 | \$13,717 | \$13,717 | 10.15\% | 11.46\% | 12.73\% | 11.46\% |
|  | Metropolitan Bank | \$155,812 | \$17,684 | $\$ 17,835$ $\$ 15785$ | \$17,835 | 11.40\% | 17.26\% | 18.52\% | 17.26\% |
|  | Monterey County Bank | \$183,140 | \$15,486 | \$15,785 | \$15,785 | 8.76\% | 11.68\% | 12.56\% | 11.68\% |
|  | First Federal Savings and Loan Association of San |  |  |  |  |  |  |  |  |
|  | Rafael | \$192,260 | \$39,137 | \$39,137 | \$39,137 | 20.30\% | 25.00\% | 25.60\% | 25.00\% |
|  | Folsom Lake Bank | \$205,880 | \$17,645 | \$17,544 | \$17,544 | 8.75\% | 12.16\% | 13.19\% | 12.16\% |
|  | Cornerstone Community Bank | \$210,566 | \$21,389 | \$21,298 | \$21,298 | 10.33\% | 11.20\% | 12.18\% | 11.20\% |
|  | Northern California National Bank | \$213,666 | \$19,116 | \$19,199 | \$19,199 | 8.92\% | 20.16\% | 21.41\% | 20.16\% |
|  | Golden Valley Bank | \$216,722 | \$22,206 | \$22,155 | \$22,155 | 10.28\% | 14.12\% | 15.32\% | 14.11\% |
|  | Merchants National Bank of Sacramento | \$217,049 | \$21,586 | \$22,131 | \$22,131 | 10.23\% | 23.93\% | 25.18\% | 23.93\% |
|  | Bank of Rio Vista | \$221,848 | \$27,605 | \$25,966 | \$25,966 | 11.95\% | 21.32\% | 22.56\% | 21.32\% |
|  | Lighthouse Bank | \$243,783 | \$32,615 | \$32,586 | \$32,586 | 13.87\% | 14.52\% | 15.78\% | 14.52\% |
|  | Bank of Napa, N.A. | \$246,056 | \$27,175 | \$27,206 | \$27,206 | 10.99\% | 16.40\% | 17.56\% | 16.40\% |
|  | Murphy Bank | \$246,833 | \$28,077 | \$28,077 | \$28,077 | 11.58\% | 13.86\% | 14.92\% | 13.86\% |
|  | Average of Asset Group A | \$181,796 | \$21,475 | \$20,952 | \$20,748 | 12.38\% | 17.45\% | 18.60\% | 17.06\% |
| Asset Group B - \$251 to \$500 million in total assets |  |  |  |  |  |  |  |  |  |
|  | Summit Bank | \$251,189 | \$26,972 | \$26,972 | \$26,972 | 11.00\% | 15.63\% | 16.89\% | 15.63\% |
|  | Bank of San Francisco | \$258,307 | \$23,529 | \$23,306 | \$23,306 | 9.68\% | 13.09\% | 14.35\% | 13.09\% |
|  | Pacific Valley Bank | \$261,175 | \$29,369 | \$28,283 | \$28,283 | 11.60\% | 14.29\% | 15.55\% | 14.29\% |
|  | Liberty Bank | \$276,278 | \$35,073 | \$33,610 | \$33,610 | 12.26\% | 12.27\% | 13.35\% | 12.27\% |
|  | Mission National Bank | \$282,475 | \$27,154 | \$27,154 | \$27,154 | 9.47\% | 14.08\% | 15.33\% | 14.08\% |
|  | Community Bank of the Bay | \$287,133 | \$36,990 | \$36,989 | \$32,929 | 13.25\% | 17.83\% | 19.09\% | 15.88\% |
|  | United American Bank | \$312,147 | \$29,675 | \$29,972 | \$17,637 | 9.85\% | 13.16\% | 14.42\% | 7.75\% |
|  | Community Business Bank | \$314,662 | \$32,280 | \$32,202 | \$32,202 | 10.45\% | 12.91\% | 13.92\% | 12.91\% |
|  | Pinnacle Bank | \$314,948 | \$32,681 | \$32,306 | \$32,306 | 10.43\% | 10.75\% | 11.92\% | 10.75\% |
|  | River Valley Community Bank | \$321,626 | \$27,619 | \$26,763 | \$26,763 | 8.19\% | 12.97\% | 14.02\% | 12.97\% |
|  | Redwood Capital Bank | \$331,326 | \$28,116 | \$28,052 | \$28,052 | 8.55\% | 11.18\% | 12.43\% | 11.18\% |
|  | Fresno First Bank | \$351,992 | \$32,612 | \$32,061 | \$32,061 | 9.18\% | 15.34\% | 16.60\% | 15.34\% |
|  | New Resource Bank | \$353,153 | \$41,389 | \$37,164 | \$37,164 | 10.74\% | 12.50\% | 13.75\% | 12.50\% |
|  | Community 1st Bank | \$390,267 | \$33,535 | \$34,635 | \$34,635 | 9.22\% | 13.55\% | 14.77\% | 13.55\% |
|  | AltaPacific Bank | \$421,313 | \$61,796 | \$58,249 | \$58,249 | 14.52\% | 17.69\% | 18.79\% | 17.69\% |
|  | Suncrest Bank | \$485,042 | \$59,578 | \$54,004 | \$54,004 | 11.68\% | 13.21\% | 13.96\% | 13.21\% |
|  | Average of Asset Group B | \$325,815 | \$34,898 | \$33,858 | \$32,833 | 10.63\% | 13.78\% | 14.95\% | 13.32\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
A $=$ data was not available.

|  |  | As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Total Equity Capital ( $\$ 000$ ) | Tier1 Capital (\$000) | Common Equity Tier 1 Capital (\$000) | Leverage Ratio (\%) | Tier 1 Risk Based Ratio (\%) | $\begin{array}{\|c\|} \hline \text { Risk Based } \\ \text { Capital Ratio (\%) } \end{array}$ | Common Equity Tier 1 Risk Based Ratio (\%) |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets
Summit State Bank
1st Capital Bank
Santa Cruz County Bank
BAC Community Bank
American River Bank
Bank of the Orient
Scott Valley Bank
Plumas Bank
Avidbank
Beneficial State Bank
Presidio Bank
Pacific Coast Bankers' Bank
United Security Bank
California Bank of Commerce
Premier Valley Bank
Five Star Bank
Average of Asset Group C
Asset Group D - \$1 billion to $\$ 10$ billion in total assets
Oak Valley Community Bank
Savings Bank of Mendocino County
United Business Bank
First Northern Bank of Dixon
Redding Bank of Commerce
First National Bank of Northern California
First Community Bank
Central Valley Community Bank
River City Bank
Bank of the Sierra
Bank of Marin
El Dorado Savings Bank, F.S.B.
Exchange Bank
Heritage Bank of Commerce
Bank of Stockton
Farmers \& Merchants Bank of Central California
Fremont Bank
Tri Counties Bank
WestAmerica Bank
Methanics Bank
Average of Asset Group D

| \$1,020,426 | \$87,784 | \$82,552 | \$82,552 | 8.30\% | 10.41\% | 11.43\% | 10.41\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,067,771 | \$168,198 | \$168,084 | \$168,084 | 15.98\% | 25.16\% | 26.42\% | 25.16\% |
| \$1,155,538 | \$114,052 | \$97,561 | \$97,561 | 8.65\% | 11.75\% | 12.28\% | 11.75\% |
| \$1,157,183 | \$95,013 | \$97,296 | \$97,296 | 8.41\% | 12.50\% | 13.75\% | 12.50\% |
| \$1,213,021 | \$127,332 | \$124,302 | \$124,302 | 10.64\% | 12.66\% | 13.91\% | 12.66\% |
| \$1,251,700 | \$120,765 | \$114,588 | \$114,588 | 9.18\% | 11.73\% | 12.78\% | 11.73\% |
| \$1,417,871 | \$151,119 | \$151,283 | \$151,283 | 11.37\% | 13.74\% | 14.99\% | 13.74\% |
| \$1,444,489 | \$180,746 | \$129,937 | \$129,937 | 9.33\% | 13.69\% | 14.69\% | 13.69\% |
| \$1,966,026 | \$180,573 | \$180,588 | \$170,848 | 9.37\% | 11.49\% | 12.75\% | 10.87\% |
| \$2,077,312 | \$247,456 | \$236,688 | \$236,688 | 11.67\% | 16.32\% | 16.98\% | 16.32\% |
| \$2,100,496 | \$242,422 | \$234,805 | \$234,805 | 11.41\% | 13.82\% | 14.76\% | 13.82\% |
| \$2,158,866 | \$213,956 | \$209,654 | \$209,654 | 9.82\% | 32.51\% | 33.40\% | 32.51\% |
| \$2,244,856 | \$201,270 | \$206,914 | \$206,914 | 9.31\% | 11.87\% | 13.13\% | 11.87\% |
| \$2,731,855 | \$284,852 | \$238,724 | \$238,724 | 9.12\% | 12.16\% | 13.18\% | 12.16\% |
| \$2,884,706 | \$414,507 | \$282,228 | \$282,228 | 10.81\% | 9.59\% | 13.59\% | 9.59\% |
| \$3,011,515 | \$300,150 | \$298,264 | \$298,264 | 10.12\% | 11.73\% | 12.99\% | 11.73\% |
| \$3,677,294 | \$291,012 | \$285,973 | \$285,973 | 7.80\% | 10.51\% | 11.76\% | 10.51\% |
| \$4,518,209 | \$551,478 | \$483,089 | \$483,089 | 10.94\% | 13.70\% | 14.57\% | 13.70\% |
| \$5,352,121 | \$491,063 | \$362,769 | \$362,769 | 6.96\% | 12.23\% | 13.41\% | 12.23\% |
| \$5,704,679 | \$792,511 | \$497,027 | \$497,027 | 9.54\% | 11.60\% | 12.46\% | 11.60\% |
| \$2,407,797 | \$262,813 | \$224,116 | \$223,629 | 9.94\% | 13.96\% | 15.16\% | 13.93\% |

## Source: SNL Financial

Note: Report includes only bank-level data.
NA $=$ data was not available.

## Southern California

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets


| Asset Group B - \$251 to \$500 million in Total Assets Year-to-Date |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1.60\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1.20\% $\square$ |  |  |  |  |  |  |  |  |  |  |
|  |  | ? |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.60\% |  |  |  |  |  |  |  |  |  |  |
|  | 0.40\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.20\% |  |  |  |  |  |  |  |  |  |  |
|  | 0.00\% |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| $\rightarrow$ Return on Avg Assets |  | 3/31/15 | 6/30/15 | 9/30/15 | 12/31/15 | 3/31/16 | 6/30/16 | 9/30/16 | 12/31/16 | 3/31/17 | 6/30/17 |
|  |  | 0.97\% | 1.04\% | 1.05\% | 1.12\% | 0.89\% | 1.00\% | 1.09\% | 1.09\% | 0.78\% | 1.40\% |




Source: SNL Financial
Note: Report includes only bank-level data.
NA = data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Equity




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| egion | Institution Nan | Total Assets (5000) | $\begin{aligned} & \text { Net Income } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) | $\begin{aligned} & \text { Net Income } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) | Efficiency Ratio (FTE) (\%) | Salary Exp/ Employees (\$000) |

Asset Group A - \$0 to \$250 million in total assets

| Merchants Bank of California, National |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Association | \$34,743 | (\$3,171) | (31.54\%) | (242.52\%) | NM | \$202 | (\$5,103) | (22.77\%) | (156.99\%) | NM | \$222 |
| Asian Pacific National Bank | \$57,617 | \$59 | 0.40\% | 2.50\% | 84.54\% | \$67 | \$284 | 0.98\% | 6.06\% | 71.90\% | \$72 |
| Bank of Whittier, National Association | \$59,313 | \$43 | 0.29\% | 1.72\% | 88.97\% | \$59 | \$89 | 0.30\% | 1.78\% | 89.16\% | \$55 |
| Neighborhood National Bank | \$60,580 | (\$29) | (0.19\%) | (1.23\%) | 99.13\% | \$74 | (\$405) | (1.35\%) | (9.79\%) | 113.86\% | \$78 |
| Commerce Bank of Temecula Valley | \$71,636 | \$142 | 0.76\% | 4.29\% | 80.84\% | \$94 | \$190 | 0.50\% | 2.89\% | 84.86\% | \$92 |
| Tustin Community Bank | \$74,913 | \$327 | 1.74\% | 12.75\% | 58.78\% | \$80 | \$587 | 1.56\% | 11.47\% | 59.52\% | \$84 |
| California Business Bank | \$83,975 | (\$543) | (2.51\%) | (17.33\%) | 173.74\% | \$131 | $(\$ 1,056)$ | (2.53\%) | (17.39\%) | 176.06\% | \$126 |
| Blue Gate Bank | \$92,978 | (\$1,515) | (8.98\%) | (22.61\%) | NM | \$192 | $(\$ 2,882)$ | (13.57\%) | NA | NM | \$234 |
| Eastern International Bank | \$112,402 | \$145 | 0.52\% | 3.11\% | 76.20\% | \$58 | \$317 | 0.56\% | 3.41\% | 74.14\% | \$61 |
| United Pacific Bank | \$130,625 | \$146 | 0.45\% | 2.65\% | 84.92\% | \$77 | \$370 | 0.59\% | 3.37\% | 81.56\% | \$77 |
| Friendly Hills Bank | \$155,098 | \$161 | 0.45\% | 3.97\% | 79.50\% | \$102 | \$323 | 0.45\% | 4.02\% | 79.28\% | \$102 |
| Home Bank of California | \$157,876 | \$1,178 | 3.01\% | 19.90\% | 37.26\% | \$101 | \$2,139 | 2.76\% | 18.15\% | 41.93\% | \$117 |
| Community Valley Bank | \$161,906 | \$434 | 1.08\% | 9.75\% | 56.54\% | \$73 | \$856 | 1.08\% | 9.72\% | 58.37\% | \$72 |
| South County Bank, National Association | \$171,911 | \$548 | 1.32\% | 13.52\% | 72.48\% | \$88 | \$765 | 0.93\% | 9.59\% | 78.38\% | \$92 |
| Golden State Bank | \$177,153 | \$523 | 1.21\% | 14.06\% | 70.09\% | \$90 | \$1,004 | 1.21\% | 13.73\% | 70.52\% | \$88 |
| Chino Commercial Bank, N.A. | \$180,075 | \$458 | 1.01\% | 10.91\% | 61.49\% | \$82 | \$907 | 1.01\% | 10.93\% | 60.02\% | \$81 |
| Partners Bank of California | \$187,800 | (\$167) | (0.36\%) | (2.97\%) | 65.25\% | \$117 | \$124 | 0.13\% | 1.11\% | 66.25\% | \$119 |
| Community Commerce Bank | \$194,388 | \$496 | 1.03\% | 3.81\% | 68.68\% | \$106 | \$1,070 | 1.12\% | 4.12\% | 70.51\% | \$109 |
| American Continental Bank | \$213,377 | \$551 | 1.05\% | 7.57\% | 53.91\% | \$94 | \$1,009 | 0.96\% | 6.99\% | 56.45\% | \$93 |
| International City Bank, National Association | \$213,856 | \$917 | 1.77\% | 14.02\% | 60.46\% | \$99 | \$1,317 | 1.27\% | 10.33\% | 68.29\% | \$96 |
| EH National Bank | \$214,578 | \$685 | 1.21\% | 8.95\% | 72.81\% | \$114 | \$1,373 | 1.17\% | 9.07\% | 73.79\% | \$120 |
| Americas United Bank | \$240,933 | \$421 | 0.71\% | 6.08\% | 65.85\% | \$103 | \$755 | 0.65\% | 5.50\% | 68.45\% | \$106 |
| Average of Asset Group A | \$138,533 | \$82 | (1.16\%) | (6.69\%) | 75.57\% | \$100 | \$183 | (1.05\%) | (2.47\%) | 77.17\% | \$104 |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets

| First National Bank of Southern California | \$251,803 | \$1,523 | 2.64\% | 16.34\% | 43.76\% | \$105 | \$2,482 | 2.12\% | 13.58\% | 48.75\% | \$101 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific Alliance Bank | \$254,534 | \$667 | 1.03\% | 8.47\% | 46.57\% | \$102 | \$1,083 | 0.82\% | 6.94\% | 54.74\% | \$118 |
| US Metro Bank | \$263,781 | \$1,130 | 1.89\% | 9.73\% | 54.28\% | \$119 | \$5,398 | 4.91\% | 26.35\% | 57.05\% | \$113 |
| Community Bank of Santa Maria | \$264,948 | \$411 | 0.63\% | 7.25\% | 73.07\% | \$75 | \$804 | 0.63\% | 7.18\% | 73.24\% | \$75 |
| Ojai Community Bank | \$275,292 | \$501 | 0.73\% | 8.14\% | 68.31\% | \$103 | \$957 | 0.71\% | 7.84\% | 68.16\% | \$104 |
| Capital Bank | \$305,356 | \$949 | 1.25\% | 13.30\% | 52.51\% | \$126 | \$1,877 | 1.24\% | 13.43\% | 52.78\% | \$128 |
| Mission Valley Bank | \$313,123 | \$979 | 1.23\% | 8.89\% | 63.47\% | \$123 | \$2,318 | 1.45\% | 10.66\% | 59.55\% | \$121 |
| Uniti Bank | \$316,895 | \$705 | 0.99\% | 7.62\% | 68.52\% | \$103 | \$1,204 | 0.87\% | 6.56\% | 71.55\% | \$102 |
| Bank of Santa Clarita | \$319,714 | \$455 | 0.58\% | 6.52\% | 60.85\% | \$141 | \$909 | 0.57\% | 6.57\% | 63.79\% | \$152 |
| Mega Bank | \$329,774 | \$547 | 0.67\% | 5.44\% | 65.86\% | \$91 | \$964 | 0.59\% | 4.82\% | 68.08\% | \$91 |
| Universal Bank | \$364,667 | \$209 | 0.24\% | 1.58\% | 88.65\% | \$72 | \$370 | 0.21\% | 1.41\% | 89.97\% | \$75 |
| New OMNI Bank, National Association | \$428,131 | \$995 | 0.93\% | 8.14\% | 58.83\% | \$107 | \$1,878 | 0.87\% | 7.77\% | 60.42\% | \$109 |
| Broadway Federal Bank, F.S.B. | \$432,797 | \$773 | 0.69\% | 6.24\% | 69.97\% | \$74 | \$2,067 | 0.93\% | 8.43\% | 67.02\% | $\$ 93$ |
| Bank of Southern California, National |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$434,088 | \$1,032 | 0.97\% | 8.89\% | 62.55\% | \$122 | \$1,742 | 0.82\% | 7.62\% | 65.00\% | \$122 |
| American Plus Bank, N.A. | \$478,610 | \$1,754 | 1.49\% | 12.28\% | 34.53\% | \$87 | \$3,363 | 1.44\% | 11.95\% | 34.28\% | \$90 |
| First Credit Bank | \$489,904 | \$6,049 | 4.93\% | 13.15\% | 11.95\% | \$287 | \$13,726 | 5.61\% | 15.05\% | 11.03\% | \$291 |
| GBC International Bank | \$492,430 | \$762 | 0.63\% | 5.47\% | 74.10\% | \$83 | \$1,232 | 0.51\% | 4.45\% | 77.74\% | \$87 |
| American Riviera Bank | \$496,038 | \$1,163 | 0.98\% | 8.85\% | 60.77\% | \$113 | \$2,118 | 0.92\% | 8.15\% | 61.15\% | \$115 |
| Average of Asset Group B | \$361,771 | \$1,145 | 1.25\% | 8.68\% | 58.81\% | \$113 | \$2,472 | 1.40\% | 9.38\% | 60.24\% | \$116 |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

| Performance Analysis |  |  | June 30, 2017 |  |  |  |  | Run Date: August 18, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
|  |  | Total Assets (S000) | $\begin{aligned} & \text { Net Income } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg <br> Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | $\begin{array}{\|c\|} \text { Salary Exp/ } \\ \text { Employees ( } \$ 000 \text { ) } \end{array}$ | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | $\begin{gathered} \text { Salary Exp/ } \\ \text { Employees ( } \$ 000 \text { ) } \end{gathered}$ |
| Asset Group C - \$ 501 million to \$1 billion in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Pacific Enterprise Bank | \$504,293 | \$1,018 | 0.84\% | 7.67\% | 75.05\% | \$135 | \$1,464 | 0.61\% | 5.58\% | 81.34\% | \$141 |
|  | Pacific Commerce Bank | \$526,490 | \$1,475 | 1.10\% | 8.92\% | 60.30\% | \$127 | \$2,927 | 1.10\% | 8.96\% | 60.46\% | \$127 |
|  | First Commercial Bank (USA) | \$533,629 | \$1,274 | 0.96\% | 4.49\% | 47.25\% | \$70 | \$2,368 | 0.91\% | 4.20\% | 50.54\% | \$74 |
|  | CommerceWest Bank | \$551,458 | \$1,078 | 0.86\% | 7.04\% | 51.80\% | \$120 | \$2,587 | 1.05\% | 8.43\% | 52.41\% | \$119 |
|  | Premier Business Bank | \$559,300 | \$1,324 | 1.00\% | 11.03\% | 58.31\% | \$106 | \$2,705 | 1.04\% | 11.43\% | 57.70\% | \$104 |
|  | San Diego Private Bank | \$564,891 | \$1,154 | 0.85\% | 6.25\% | 62.40\% | \$119 | \$2,586 | 0.96\% | 7.54\% | 59.73\% | \$118 |
|  | Mission Bank | \$586,754 | \$1,662 | 1.13\% | 13.61\% | 53.61\% | \$102 | \$3,106 | 1.09\% | 12.97\% | 53.97\% | \$97 |
|  | Seacoast Commerce Bank | \$589,887 | \$1,512 | 1.03\% | 11.86\% | 72.89\% | \$163 | \$3,182 | 1.08\% | 12.53\% | 71.97\% | \$159 |
|  | State Bank of India (California) | \$632,776 | \$1,757 | 1.12\% | 5.89\% | 71.83\% | \$98 | \$2,832 | 0.90\% | 4.80\% | 74.51\% | \$99 |
|  | Valley Republic Bank | \$638,693 | \$1,434 | 0.92\% | 10.91\% | 55.97\% | $\$ 93$ | \$2,678 | 0.88\% | 10.34\% | 56.95\% | \$93 |
|  | California First National Bank | \$673,170 | \$2,012 | 1.10\% | 6.42\% | 48.82\% | \$90 | \$4,332 | 1.10\% | 6.97\% | 45.84\% | \$94 |
|  | Bank of Hemet | \$689,061 | \$3,889 | 2.30\% | 23.72\% | 43.38\% | \$80 | \$7,301 | 2.17\% | 22.60\% | 44.10\% | \$82 |
|  | Community West Bank, National Association | \$784,571 | \$1,616 | 0.86\% | 9.42\% | 67.81\% | \$126 | \$3,085 | 0.84\% | 9.01\% | 68.36\% | \$129 |
|  | Commercial Bank of California | \$826,342 | \$1,404 | 0.69\% | 6.49\% | 83.12\% | \$120 | \$2,311 | 0.57\% | 5.46\% | 83.01\% | \$122 |
|  | Open Bank | \$835,325 | \$2,470 | 1.24\% | 11.60\% | 60.55\% | \$128 | \$4,620 | 1.17\% | 11.02\% | 60.80\% | \$126 |
|  | EverTrust Bank | \$872,646 | \$2,665 | 1.24\% | 6.72\% | 50.10\% | \$100 | \$4,784 | 1.12\% | 6.09\% | 50.59\% | \$101 |
|  | First General Bank | \$903,483 | \$3,418 | 1.56\% | 13.96\% | 28.22\% | \$82 | \$7,091 | 1.63\% | 14.77\% | 28.09\% | \$87 |
|  | First Choice Bank | \$913,328 | \$2,234 | 1.04\% | 8.65\% | 60.04\% | \$145 | \$4,369 | 1.01\% | 8.51\% | 60.20\% | \$144 |
|  | Commonwealth Business Bank | \$993,978 | \$3,772 | 1.58\% | 13.98\% | 50.09\% | \$108 | \$7,331 | 1.58\% | 13.84\% | 49.95\% | \$104 |
|  | Average of Asset Group C | \$693,688 | \$1,956 | 1.13\% | 9.93\% | 57.98\% | \$111 | \$3,772 | 1.10\% | 9.74\% | 58.45\% | \$112 |
| Asset Group D-\$1 billion to \$10 billion in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Malaga Bank F.S.B. | \$1,019,541 | \$3,210 | 1.28\% | 9.82\% | 33.02\% | \$83 | \$6,342 | 1.28\% | 9.77\% | 34.76\% | \$87 |
|  | Sunwest Bank | \$1,049,849 | \$4,361 | 1.73\% | 13.58\% | 48.66\% | \$100 | \$8,103 | 1.59\% | 12.79\% | 50.15\% | \$97 |
|  | Far East National Bank | \$1,185,059 | \$46,425 | 15.28\% | 57.12\% | 50.92\% | \$99 | \$49,858 | 8.02\% | 31.90\% | 58.24\% | \$101 |
|  | Provident Savings Bank, F.S.B. | \$1,200,492 | \$1,099 | 0.37\% | 3.75\% | 91.41\% | \$82 | \$2,383 | 0.40\% | 4.09\% | 89.62\% | \$85 |
|  | Pacific Mercantile Bank | \$1,203,767 | \$2,602 | 0.90\% | 9.52\% | 77.51\% | \$132 | \$4,499 | 0.79\% | 8.44\% | 79.75\% | \$133 |
|  | Silvergate Bank | \$1,205,012 | \$2,196 | 0.90\% | 10.02\% | 66.14\% | \$130 | \$3,816 | 0.81\% | 8.78\% | 69.00\% | \$128 |
|  | Plaza Bank | \$1,265,619 | \$3,877 | 1.31\% | 11.03\% | 54.55\% | \$134 | \$7,918 | 1.34\% | 11.37\% | 55.49\% | \$138 |
|  | Pacific City Bank | \$1,363,130 | \$4,932 | 1.51\% | 14.85\% | 51.02\% | \$104 | \$9,393 | 1.47\% | 14.40\% | 51.80\% | \$104 |
|  | Royal Business Bank | \$1,528,408 | \$9,034 | 2.42\% | 16.38\% | 37.10\% | \$89 | \$15,042 | 2.06\% | 13.88\% | 37.65\% | \$89 |
|  | American Business Bank | \$1,784,705 | \$3,513 | 0.77\% | 9.59\% | 60.64\% | \$158 | \$7,070 | 0.76\% | 9.93\% | 61.29\% | \$158 |
|  | Manufacturers Bank | \$2,579,288 | \$3,787 | 0.58\% | 4.60\% | 64.33\% | \$122 | \$7,802 | 0.60\% | 4.77\% | 63.03\% | \$123 |
|  | California United Bank | \$3,038,553 | \$10,186 | 1.33\% | 11.49\% | 49.64\% | \$151 | \$18,286 | 1.19\% | 10.47\% | 52.11\% | \$154 |
|  | CTBC Bank Corp. (USA) | \$3,207,625 | \$6,781 | 0.88\% | 6.14\% | 56.93\% | \$124 | \$13,574 | 0.89\% | 6.20\% | 56.89\% | \$122 |
|  | Grandpoint Bank | \$3,246,469 | \$8,755 | 1.08\% | 9.02\% | 51.37\% | \$137 | \$17,202 | 1.06\% | 8.91\% | 51.24\% | \$133 |
|  | Preferred Bank | \$3,581,132 | \$11,717 | 1.35\% | 15.63\% | 37.83\% | \$130 | \$21,998 | 1.31\% | 14.76\% | 40.24\% | \$129 |
|  | Community Bank | \$3,749,448 | \$8,354 | 0.91\% | 9.79\% | 55.05\% | \$117 | \$16,141 | 0.88\% | 9.59\% | 58.36\% | \$122 |
|  | First Foundation Bank | \$3,899,226 | \$10,251 | 1.06\% | 13.15\% | 48.99\% | \$127 | \$16,678 | 0.90\% | 11.18\% | 56.01\% | \$130 |
|  | Hanmi Bank | \$4,975,786 | \$16,260 | 1.33\% | 9.98\% | 50.71\% | \$107 | \$31,077 | 1.29\% | 9.98\% | 51.62\% | \$108 |
|  | Luther Burbank Savings | \$5,667,480 | \$20,840 | 1.51\% | 15.03\% | 49.58\% | \$136 | \$35,025 | 1.31\% | 12.70\% | 49.55\% | \$140 |
|  | Pacific Premier Bank | \$6,439,863 | \$15,290 | 0.96\% | 7.90\% | 64.01\% | \$130 | \$27,995 | 1.07\% | 8.65\% | 59.41\% | \$105 |
|  | Farmers \& Merchants Bank of Long Beach | \$6,908,218 | \$16,439 | 0.96\% | 7.04\% | 64.65\% | \$116 | \$36,616 | 1.08\% | 7.90\% | 60.37\% | \$115 |
|  | Opus Bank | \$7,676,459 | \$18,239 | 0.94\% | 7.34\% | 66.79\% | \$138 | \$25,896 | 0.66\% | 5.31\% | 69.02\% | \$145 |
|  | Citizens Business Bank | \$8,411,132 | \$29,160 | 1.39\% | 10.93\% | 42.66\% | \$105 | \$58,330 | 1.41\% | 11.11\% | 42.90\% | \$104 |
|  | Bofl Federal Bank | \$8,496,387 | \$35,470 | 1.69\% | 18.03\% | 34.33\% | \$100 | \$79,667 | 1.89\% | 20.77\% | 30.35\% | \$99 |
|  | Average of Asset Group D | \$3,528,444 | \$12,199 | 1.77\% | 12.57\% | 54.49\% | \$119 | \$21,696 | 1.42\% | 11.15\% | 55.37\% | \$119 |

## Source. SNL Financia

Note: Report includes only bank-level data.
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)





Source: SNL Financial

## Note: Report includes only bank-level data.

NA = data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Total Assets } \\ & (\$ 000) \end{aligned}$ | $\begin{gathered} \text { Total Lns \& } \\ \text { Leases (\$000) } \end{gathered}$ | $\underset{(\$ 000)}{\substack{\text { Total Deposits }}}$ | Loans/Deposits <br> (\%) | Liquidity Ratio <br> (\%) | $\left\lvert\, \begin{gathered} \text { Assets/Employees } \\ (\$ 000) \end{gathered}\right.$ | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds <br> (\%) | $\begin{gathered} \text { Net Interest } \\ \text { Margin (FTE) (\%) } \end{gathered}$ | Asset Growth Rate (\%) | $\begin{aligned} & \text { Deposit Growth } \\ & \text { Rate (\%) } \end{aligned}$ |

Asset Group A - \$0 to $\$ 250$ million in total assets

| Merchants Bank of California, National |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Association | \$34,743 | \$8,159 | \$23,670 | 34.47\% | 58.30\% | \$1,241 | 3.81\% | 0.61\% | 0.50\% | 3.30\% | (74.31\%) | (61.37\%) |
| Asian Pacific National Bank | \$57,617 | \$21,445 | \$47,972 | 44.70\% | 27.60\% | \$4,801 | 3.64\% | 0.73\% | 0.64\% | 3.01\% | 5.56\% | 5.23\% |
| Bank of Whittier, National Association | \$59,313 | \$27,186 | \$48,569 | 55.97\% | 62.38\% | \$2,471 | 2.56\% | 0.57\% | 0.43\% | 2.20\% | (1.85\%) | (2.46\%) |
| Neighborhood National Bank | \$60,580 | \$33,872 | \$47,866 | 70.76\% | 43.56\% | \$1,637 | 3.96\% | 0.37\% | 0.21\% | 3.74\% | 16.77\% | (9.47\%) |
| Commerce Bank of Temecula Valley | \$71,636 | \$55,257 | \$58,154 | 95.02\% | 19.32\% | \$4,214 | 4.72\% | 0.58\% | 0.34\% | 4.43\% | (8.22\%) | (11.05\%) |
| Tustin Community Bank | \$74,913 | \$62,550 | \$63,144 | 99.06\% | 21.06\% | \$3,121 | 8.57\% | 0.71\% | 0.62\% | 8.02\% | (1.54\%) | (2.36\%) |
| California Business Bank | \$83,975 | \$67,821 | \$54,646 | 124.11\% | 23.33\% | \$4,199 | 3.83\% | 0.81\% | 0.90\% | 3.20\% | 10.82\% | (11.02\%) |
| Blue Gate Bank | \$92,978 | \$40,883 | \$66,030 | 61.92\% | 77.65\% | \$5,469 | 2.09\% | NA | NA | 1.34\% | NA | NA |
| Eastern International Bank | \$112,402 | \$82,622 | \$93,607 | 88.26\% | 31.80\% | \$4,014 | 3.96\% | 0.62\% | 0.58\% | 3.47\% | (3.40\%) | (4.58\%) |
| United Pacific Bank | \$130,625 | \$102,175 | \$93,236 | 109.59\% | 25.68\% | \$4,504 | 3.97\% | 0.96\% | 0.90\% | 3.22\% | 13.37\% | 16.20\% |
| Friendly Hills Bank | \$155,098 | \$84,986 | \$117,295 | 72.45\% | 45.99\% | \$6,204 | 3.60\% | 0.39\% | 0.26\% | 3.36\% | 16.67\% | 3.06\% |
| Home Bank of California | \$157,876 | \$146,697 | \$119,334 | 122.93\% | 7.80\% | \$8,309 | 6.07\% | 1.39\% | 1.39\% | 4.89\% | 8.41\% | 24.74\% |
| Community Valley Bank | \$161,906 | \$128,115 | \$141,590 | 90.48\% | 17.37\% | \$4,906 | 5.47\% | 0.82\% | 0.64\% | 4.87\% | 12.45\% | 15.93\% |
| South County Bank, National Association | \$171,911 | \$115,219 | \$154,971 | 74.35\% | 21.48\% | \$5,056 | 3.95\% | 0.79\% | 0.49\% | 3.47\% | 17.66\% | 18.22\% |
| Golden State Bank | \$177,153 | \$150,420 | \$151,350 | 99.39\% | 12.35\% | \$6,109 | 5.05\% | 1.09\% | 0.82\% | 4.26\% | 22.95\% | 25.64\% |
| Chino Commercial Bank, N.A. | \$180,075 | \$111,100 | \$142,032 | 78.22\% | 21.12\% | \$4,867 | 4.11\% | 0.51\% | 0.29\% | 3.83\% | 5.81\% | 6.08\% |
| Partners Bank of California | \$187,800 | \$153,856 | \$160,456 | 95.89\% | 13.67\% | \$6,956 | 4.38\% | 0.81\% | 0.48\% | 3.95\% | (1.31\%) | (7.03\%) |
| Community Commerce Bank | \$194,388 | \$137,275 | \$106,236 | 129.22\% | 24.57\% | \$5,254 | 5.74\% | 1.16\% | 1.15\% | 4.87\% | 7.52\% | 13.48\% |
| American Continental Bank | \$213,377 | \$155,360 | \$183,398 | 84.71\% | 29.10\% | \$7,621 | 4.22\% | 0.88\% | 0.77\% | 3.53\% | 0.04\% | 4.47\% |
| International City Bank, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$213,856 | \$103,495 | \$184,642 | 56.05\% | 42.38\% | \$4,455 | 4.03\% | 0.72\% | 0.41\% | 3.76\% | 7.78\% | 75.07\% |
| EH National Bank | \$214,578 | \$166,167 | \$182,376 | 91.11\% | 18.31\% | \$6,502 | 4.69\% | 0.90\% | 0.83\% | 3.94\% | (30.54\%) | (31.55\%) |
| Americas United Bank | \$240,933 | \$197,402 | \$208,133 | 94.84\% | 19.97\% | \$8,923 | 4.06\% | 0.70\% | 0.59\% | 3.53\% | 7.11\% | 7.25\% |
| Average of Asset Group A | \$138,533 | \$97,821 | \$111,305 | 85.16\% | 30.22\% | \$5,038 | 4.39\% | 0.77\% | 0.63\% | 3.83\% | 1.51\% | 3.55\% |

Asset Group B - \$251 to \$500 million in total assets

| First National Bank of Southern California | \$251,803 | \$208,767 | \$213,004 | 98.01\% | 14.08\% | \$7,869 | 4.50\% | 0.48\% | 0.36\% | 4.18\% | 16.14\% | 15.82\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific Alliance Bank | \$254,534 | \$194,997 | \$221,033 | 88.22\% | 22.96\% | \$11,067 | 3.98\% | 1.12\% | 1.07\% | 3.04\% | (14.13\%) | (16.04\%) |
| US Metro Bank | \$263,781 | \$178,184 | \$215,322 | 82.75\% | 36.99\% | \$4,977 | 4.48\% | 0.93\% | 0.73\% | 3.85\% | 71.06\% | 54.92\% |
| Community Bank of Santa Maria | \$264,948 | \$152,793 | \$241,116 | 63.37\% | 40.23\% | \$4,648 | 3.96\% | 0.21\% | 0.13\% | 3.87\% | 11.90\% | 12.02\% |
| Ojai Community Bank | \$275,292 | \$209,566 | \$229,906 | 91.15\% | 20.49\% | \$5,857 | 4.26\% | 0.48\% | 0.31\% | 3.97\% | 14.31\% | 20.17\% |
| Capital Bank | \$305,356 | \$252,681 | \$259,762 | 97.27\% | 18.21\% | \$8,482 | 4.94\% | 0.73\% | 0.64\% | 4.36\% | (0.17\%) | (9.67\%) |
| Mission Valley Bank | \$313,123 | \$245,455 | \$265,398 | 92.49\% | 20.85\% | \$5,908 | 4.69\% | 0.32\% | 0.13\% | 4.57\% | (7.44\%) | (9.44\%) |
| Uniti Bank | \$316,895 | \$236,729 | \$278,198 | 85.09\% | 26.55\% | \$4,730 | 4.25\% | 0.85\% | 0.44\% | 3.84\% | 40.88\% | 46.55\% |
| Bank of Santa Clarita | \$319,714 | \$217,629 | \$237,999 | 91.44\% | 22.31\% | \$13,321 | 3.43\% | 0.89\% | 0.61\% | 2.82\% | 17.80\% | (6.46\%) |
| Mega Bank | \$329,774 | \$247,526 | \$288,464 | 85.81\% | 25.98\% | \$7,495 | 4.06\% | 1.03\% | 0.93\% | 3.22\% | (0.09\%) | (0.70\%) |
| Universal Bank | \$364,667 | \$287,134 | \$297,490 | 96.52\% | 21.54\% | \$5,210 | 3.67\% | 0.60\% | 0.54\% | 3.20\% | 7.09\% | 8.17\% |
| New OMNI Bank, National Association | \$428,131 | \$343,053 | \$320,668 | 106.98\% | 21.02\% | \$6,030 | 4.86\% | 1.03\% | 0.90\% | 4.04\% | (3.47\%) | (3.95\%) |
| Broadway Federal Bank, F.S.B. | \$432,797 | \$393,591 | \$276,965 | 142.11\% | 7.40\% | \$6,272 | 3.81\% | 1.15\% | 1.08\% | 2.84\% | 2.86\% | (9.68\%) |
| Bank of Southern California, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$434,088 | \$353,915 | \$385,229 | 91.87\% | 14.17\% | \$7,116 | 4.40\% | 0.52\% | 0.33\% | 4.09\% | 4.72\% | 4.08\% |
| American Plus Bank, N.A. | \$478,610 | \$411,385 | \$393,492 | 104.55\% | 12.55\% | \$11,130 | 4.68\% | 1.13\% | 1.07\% | 3.72\% | 10.50\% | 13.72\% |
| First Credit Bank | \$489,904 | \$388,040 | \$300,046 | 129.33\% | 29.81\% | \$18,145 | 6.97\% | 1.02\% | 0.92\% | 6.46\% | (1.93\%) | (8.59\%) |
| GBC International Bank | \$492,430 | \$414,018 | \$384,640 | 107.64\% | 10.56\% | \$5,183 | 4.14\% | 0.90\% | 0.78\% | 3.49\% | 0.28\% | (9.06\%) |
| American Riviera Bank | \$496,038 | \$396,876 | \$439,521 | 90.30\% | 16.81\% | \$7,404 | 4.93\% | 0.36\% | 0.23\% | 4.71\% | 22.29\% | 24.35\% |
| Average of Asset Group B | \$361,771 | \$285,130 | \$291,570 | 96.94\% | 21.25\% | \$7,825 | 4.44\% | 0.76\% | 0.62\% | 3.90\% | 10.70\% | 7.01\% |


|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Total Assets } \\ & (\$ 000) \end{aligned}$ | $\begin{gathered} \text { Total Lns \& } \\ \text { Leases (\$000) } \end{gathered}$ | $\underset{(\$ 000)}{\substack{\text { Total Deposits }}}$ | Loans/Deposits <br> (\%) | Liquidity Ratio <br> (\%) | $\underset{(\$ 000)}{\text { Assets/Employees }}$ | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | $\begin{gathered} \text { Cost of Funds } \\ (\%) \end{gathered}$ | $\begin{array}{\|c} \text { Net Interest } \\ \text { Margin (FTE) (\%) } \end{array}$ | $\begin{aligned} & \text { Asset Growth } \\ & \text { Rate (\%) } \end{aligned}$ | $\begin{aligned} & \text { Deposit Growth } \\ & \text { Rate (\%) } \end{aligned}$ |
| Region | Institution Name |  |  |  |  |  |  |  |  |  |  |  |  |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

| Pacific Enterprise Bank | \$504,293 | \$393,295 | \$446,961 | 87.99\% | 22.60\% | \$4,134 | 6.29\% | 1.07\% | 0.86\% | 5.50\% | 9.44\% | 9.99\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pacific Commerce Bank | \$526,490 | \$407,807 | \$457,736 | 89.09\% | 20.96\% | \$7,115 | 4.73\% | 0.44\% | 0.24\% | 4.52\% | (4.71\%) | (0.31\%) |
| First Commercial Bank (USA) | \$533,629 | \$499,527 | \$417,822 | 119.55\% | 5.42\% | \$7,115 | 3.71\% | 0.57\% | 0.45\% | 3.35\% | 14.20\% | 16.90\% |
| CommerceWest Bank | \$551,458 | \$375,095 | \$486,650 | 77.08\% | 24.10\% | \$8,753 | 4.32\% | 0.57\% | 0.27\% | 4.14\% | (21.14\%) | (23.63\%) |
| Premier Business Bank | \$559,300 | \$449,604 | \$441,693 | 101.79\% | 17.46\% | \$7,662 | 4.63\% | 0.74\% | 0.57\% | 4.09\% | 16.53\% | 11.84\% |
| San Diego Private Bank | \$564,891 | \$453,207 | \$393,992 | 115.03\% | 21.30\% | \$7,433 | 4.53\% | 0.54\% | 0.41\% | 4.17\% | 7.04\% | (9.22\%) |
| Mission Bank | \$586,754 | \$430,275 | \$523,786 | 82.15\% | 22.46\% | \$6,744 | 4.19\% | 0.24\% | 0.12\% | 4.09\% | 21.31\% | 27.20\% |
| Seacoast Commerce Bank | \$589,887 | \$471,693 | \$530,534 | 88.91\% | 15.60\% | \$5,783 | 5.11\% | 0.41\% | 0.20\% | 4.92\% | 7.18\% | 7.80\% |
| State Bank of India (California) | \$632,776 | \$520,023 | \$487,834 | 106.60\% | 21.74\% | \$6,732 | 4.00\% | 0.78\% | 0.68\% | 3.45\% | 3.24\% | (6.71\%) |
| Valley Republic Bank | \$638,693 | \$416,633 | \$576,250 | 72.30\% | 27.60\% | \$7,885 | 3.47\% | 0.34\% | 0.21\% | 3.31\% | 20.61\% | 22.24\% |
| California First National Bank | \$673,170 | \$494,794 | \$499,175 | 99.12\% | 15.74\% | \$8,311 | 3.74\% | 1.07\% | 1.06\% | 2.84\% | (40.81\%) | (52.03\%) |
| Bank of Hemet | \$689,061 | \$466,678 | \$619,315 | 75.35\% | 28.30\% | \$8,107 | 3.86\% | 0.18\% | 0.11\% | 3.76\% | 16.26\% | 16.53\% |
| Community West Bank, National |  |  |  |  |  |  |  |  |  |  |  |  |
| Association | \$784,571 | \$692,830 | \$670,776 | 103.29\% | 5.33\% | \$6,538 | 4.90\% | 0.66\% | 0.57\% | 4.38\% | 20.93\% | 18.92\% |
| Commercial Bank of California | \$826,342 | \$545,143 | \$730,428 | 74.63\% | 30.90\% | \$5,988 | 4.02\% | 0.58\% | 0.34\% | 3.71\% | 3.86\% | 2.25\% |
| Open Bank | \$835,325 | \$705,962 | \$732,939 | 96.32\% | 13.37\% | \$6,475 | 5.02\% | 0.89\% | 0.56\% | 4.49\% | 19.94\% | 21.50\% |
| EverTrust Bank | \$872,646 | \$585,937 | \$670,705 | 87.36\% | 20.67\% | \$9,186 | 4.28\% | 0.91\% | 0.85\% | 3.54\% | 4.40\% | 4.21\% |
| First General Bank | \$903,483 | \$727,722 | \$799,118 | 91.07\% | 19.75\% | \$14,117 | 4.35\% | 0.87\% | 0.76\% | 3.67\% | 14.97\% | 15.88\% |
| First Choice Bank | \$913,328 | \$739,277 | \$756,689 | 97.70\% | 19.60\% | \$8,867 | 4.39\% | 0.93\% | 0.74\% | 3.72\% | 11.55\% | 0.03\% |
| Commonwealth Business Bank | \$993,978 | \$799,269 | \$867,691 | 92.11\% | 13.58\% | \$6,251 | 4.85\% | 1.06\% | 0.79\% | 4.12\% | 17.69\% | 18.26\% |
| Average of Asset Group C | \$693,688 | 5,5 | 84,74 | 50 | 19.29\% | \$7,537 | 4.44\% | 0.68\% | 0.52\% | 3.99\% | 7.50\% | 5.35 |

Asset Group D - $\$ 1$ billion to $\$ 10$ billion in total assets

| Malaga Bank F.S.B. | \$1,019,541 | \$940,393 | \$766,429 | 122.70\% | 7.66\% | \$13,415 | 3.67\% | 0.58\% | 0.51\% | 3.23\% | 5.80\% | (0.48\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sunwest Bank | \$1,049,849 | \$889,305 | \$812,920 | 109.40\% | 11.06\% | \$6,176 | 5.47\% | 0.40\% | 0.27\% | 5.24\% | 10.01\% | 5.70\% |
| Far East National Bank | \$1,185,059 | \$849,562 | \$799,232 | 106.30\% | 18.42\% | \$8,587 | 3.62\% | 0.63\% | 0.47\% | 3.26\% | (13.68\%) | (28.53\%) |
| Provident Savings Bank, F.S.B. | \$1,200,492 | \$1,029,506 | \$942,855 | 109.19\% | 6.79\% | \$2,587 | 3.68\% | 0.66\% | 0.61\% | 3.11\% | 1.42\% | (2.07\%) |
| Pacific Mercantile Bank | \$1,203,767 | \$1,037,048 | \$1,071,300 | 96.80\% | 12.74\% | \$7,340 | 4.16\% | 0.82\% | 0.56\% | 3.64\% | 13.64\% | 13.11\% |
| Silvergate Bank | \$1,205,012 | \$850,060 | \$969,432 | 87.69\% | 30.74\% | \$8,427 | 4.61\% | 0.89\% | 0.67\% | 3.99\% | 46.40\% | 51.83\% |
| Plaza Bank | \$1,265,619 | \$1,056,734 | \$1,086,799 | 97.23\% | 15.84\% | \$7,232 | 5.44\% | 0.75\% | 0.56\% | 4.94\% | 7.28\% | 14.05\% |
| Pacific City Bank | \$1,363,130 | \$1,089,537 | \$1,179,033 | 92.41\% | 12.22\% | \$6,340 | 4.86\% | 1.04\% | 0.78\% | 4.15\% | 22.25\% | 15.74\% |
| Royal Business Bank | \$1,528,408 | \$1,285,378 | \$1,293,101 | 99.40\% | 11.51\% | \$8,262 | 4.96\% | 0.95\% | 0.78\% | 4.24\% | 19.35\% | 20.49\% |
| American Business Bank | \$1,784,705 | \$884,650 | \$1,596,826 | 55.40\% | 42.36\% | \$12,568 | 3.30\% | 0.22\% | 0.11\% | 3.48\% | (7.43\%) | (0.33\%) |
| Manufacturers Bank | \$2,579,288 | \$1,828,807 | \$2,044,993 | 89.43\% | 23.16\% | \$9,997 | 3.16\% | 0.68\% | 0.55\% | 2.68\% | (2.61\%) | (6.39\%) |
| California United Bank | \$3,038,553 | \$2,151,505 | \$2,645,379 | 81.33\% | 18.88\% | \$10,852 | 3.83\% | 0.28\% | 0.13\% | 3.73\% | 2.86\% | 2.16\% |
| CTBC Bank Corp. (USA) | \$3,207,625 | \$2,551,428 | \$2,674,279 | 95.41\% | 9.31\% | \$10,024 | 3.94\% | 0.79\% | 0.57\% | 3.42\% | 16.90\% | 19.68\% |
| Grandpoint Bank | \$3,246,469 | \$2,449,056 | \$2,472,069 | 99.07\% | 23.03\% | \$10,306 | 4.09\% | 0.57\% | 0.39\% | 3.73\% | (4.54\%) | (8.15\%) |
| Preferred Bank | \$3,581,132 | \$2,826,769 | \$3,121,435 | 90.56\% | 14.30\% | \$15,110 | 4.47\% | 1.11\% | 0.85\% | 3.70\% | 22.19\% | 25.84\% |
| Community Bank | \$3,749,448 | \$2,649,690 | \$2,746,851 | 96.46\% | 22.38\% | \$8,864 | 3.76\% | 0.73\% | 0.48\% | 3.35\% | 9.18\% | 4.84\% |
| First Foundation Bank | \$3,899,226 | \$3,241,253 | \$3,123,735 | 103.76\% | 17.12\% | \$12,660 | 3.55\% | 0.72\% | 0.57\% | 3.01\% | (3.65\%) | 56.40\% |
| Hanmi Bank | \$4,975,786 | \$4,084,011 | \$4,273,153 | 95.57\% | 13.42\% | \$8,013 | 4.41\% | 0.83\% | 0.58\% | 3.92\% | 11.93\% | 24.10\% |
| Luther Burbank Savings | \$5,667,480 | \$5,008,857 | \$3,712,178 | 134.93\% | 11.32\% | \$20,387 | 3.20\% | 1.05\% | 1.04\% | 2.26\% | 23.94\% | 20.69\% |
| Pacific Premier Bank | \$6,439,863 | \$4,865,451 | \$4,975,704 | 97.78\% | 12.50\% | \$9,109 | 4.76\% | 0.53\% | 0.35\% | 4.52\% | 119.16\% | 113.97\% |
| Farmers \& Merchants Bank of Long Beach | \$6,908,218 | \$3,709,268 | \$5,328,165 | 69.62\% | 30.55\% | \$9,273 | 3.52\% | 0.34\% | 0.22\% | 3.41\% | 5.32\% | 8.01\% |
| Opus Bank | \$7,676,459 | \$5,218,233 | \$6,344,449 | 82.25\% | 26.90\% | \$9,931 | 3.70\% | 0.63\% | 0.53\% | 3.19\% | (5.23\%) | (10.26\%) |
| Citizens Business Bank | \$8,411,132 | \$4,687,698 | \$6,717,997 | 69.78\% | 17.96\% | \$10,295 | 3.61\% | 0.23\% | 0.10\% | 3.60\% | 8.54\% | 12.35\% |
| Bofl Federal Bank | \$8,496,387 | \$7,440,703 | \$6,980,862 | 106.59\% | 11.83\% | \$12,476 | 5.07\% | 1.10\% | 0.94\% | 4.19\% | 8.19\% | 8.69\% |
| Average of Asset Group D | \$3,528,444 | \$2,609,371 | \$2,819,966 | 95.38\% | 17.58\% | \$9,926 | 4.12\% | 0.69\% | 0.53\% | 3.67\% | 13.22\% | 15.06\% |

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Asset Quality |  | June 30, 2017 |  |  | Run Date: August 18, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region Institution Name |  | As of Date |  |  |  |  |  |  |
|  |  | Total Assets (\$000) | Tot Loans \& Leases Nonaccrual (\$000) | $\begin{array}{\|c\|} \text { Nonaccrual } \\ \text { Loans/Total Loans } \\ (\%) \end{array}$ | Reserves/Loans <br> (\%) | Reserves/ NPLs <br> (\%) | NPA+ Loans opD Trang Equity + LRe Texas Ratio $\|$ | $\underset{(\%)}{\text { NPAssitotal Assets }}$ |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |
|  | Merchants Bank of California, National Association | \$34,743 | \$417 | 5.11\% | 0.26\% | 5.04\% | 11.38\% | 1.20\% |
|  | Asian Pacific National Bank | \$57,617 | \$0 | 0.00\% | 2.64\% | NA | 0.00\% | 0.00\% |
|  | Bank of Whittier, National Association | \$59,313 | \$0 | 0.00\% | 3.94\% | NA | 0.00\% | 0.00\% |
|  | Neighborhood National Bank | \$60,580 | \$651 | 1.92\% | 3.68\% | 130.78\% | 8.90\% | 1.57\% |
|  | Commerce Bank of Temecula Valley | \$71,636 | \$162 | 0.29\% | 1.41\% | 355.25\% | 1.56\% | 0.31\% |
|  | Tustin Community Bank | \$74,913 | \$29 | 0.05\% | 3.47\% | NM | 0.23\% | 0.04\% |
|  | California Business Bank | \$83,975 | \$0 | 0.00\% | 2.46\% | NA | 0.00\% | 0.00\% |
|  | Blue Gate Bank | \$92,978 | \$0 | 0.00\% | 1.25\% | NA | 0.00\% | 0.00\% |
|  | Eastern International Bank | \$112,402 | \$0 | 0.00\% | 1.38\% | NA | 0.00\% | 0.00\% |
|  | United Pacific Bank | \$130,625 | \$133 | 0.13\% | 2.67\% | NM | 0.54\% | 0.10\% |
|  | Friendly Hills Bank | \$155,098 | \$0 | 0.00\% | 1.79\% | 562.73\% | 1.55\% | 0.17\% |
|  | Home Bank of California | \$157,876 | \$0 | 0.00\% | 0.96\% | NA | 0.00\% | 0.00\% |
|  | Community Valley Bank | \$161,906 | \$0 | 0.00\% | 1.25\% | NA | 0.00\% | 0.00\% |
|  | South County Bank, National Association | \$171,911 | \$146 | 0.13\% | 2.27\% | 776.56\% | 1.76\% | 0.20\% |
|  | Golden State Bank | \$177,153 | \$317 | 0.21\% | 0.94\% | 278.61\% | 36.04\% | 3.37\% |
|  | Chino Commercial Bank, N.A. | \$180,075 | \$0 | 0.00\% | 1.72\% | 133.99\% | 7.57\% | 0.79\% |
|  | Partners Bank of California | \$187,800 | \$2,473 | 1.61\% | 2.38\% | 143.00\% | 9.82\% | 1.37\% |
|  | Community Commerce Bank | \$194,388 | \$1,852 | 1.35\% | 2.15\% | 64.63\% | 8.28\% | 2.35\% |
|  | American Continental Bank | \$213,377 | \$360 | 0.23\% | 1.78\% | 766.39\% | 1.13\% | 0.17\% |
|  | International City Bank, National Association | \$213,856 | \$142 | 0.14\% | 1.33\% | 972.54\% | 0.50\% | 0.07\% |
|  | EH National Bank | \$214,578 | \$6,831 | 4.11\% | 2.61\% | 49.62\% | 24.84\% | 4.08\% |
|  | Americas United Bank | \$240,933 | \$0 | 0.00\% | 1.25\% | 411.69\% | 2.00\% | 0.25\% |
|  | Average of Asset Group A | \$138,533 | \$614 | 0.69\% | 1.98\% | 357.76\% | 5.28\% | 0.73\% |
| Asset Group B - \$ 251 to \$500 million in total assets |  |  |  |  |  |  |  |  |
|  | First National Bank of Southern California | \$251,803 | \$0 | 0.00\% | 1.21\% | NA | 0.00\% | 0.00\% |
|  | Pacific Alliance Bank | \$254,534 | \$129 | 0.07\% | 1.93\% | NM | 0.36\% | 0.05\% |
|  | US Metro Bank | \$263,781 | \$204 | 0.11\% | 1.86\% | NM | 0.41\% | 0.08\% |
|  | Community Bank of Santa Maria | \$264,948 | \$0 | 0.00\% | 1.31\% | NA | 0.55\% | 0.05\% |
|  | Ojai Community Bank | \$275,292 | \$0 | 0.00\% | 1.35\% | NM | 12.24\% | 1.23\% |
|  | Capital Bank | \$305,356 | \$134 | 0.05\% | 1.30\% | NM | 0.42\% | 0.04\% |
|  | Mission Valley Bank | \$313,123 | \$921 | 0.38\% | 1.48\% | 350.72\% | 2.15\% | 0.33\% |
|  | Uniti Bank | \$316,895 | \$965 | 0.41\% | 1.61\% | 395.34\% | 2.36\% | 0.30\% |
|  | Bank of Santa Clarita | \$319,714 | \$0 | 0.00\% | 1.11\% | NA | 0.00\% | 0.00\% |
|  | Mega Bank | \$329,774 | \$0 | 0.00\% | 1.50\% | 380.88\% | 2.20\% | 0.30\% |
|  | Universal Bank | \$364,667 | \$299 | 0.10\% | 2.64\% | 253.89\% | 4.93\% | 0.82\% |
|  | New OMNI Bank, National Association | \$428,131 | \$520 | 0.15\% | 1.17\% | 773.27\% | 0.97\% | 0.12\% |
|  | Broadway Federal Bank, F.S.B. | \$432,797 | \$2,778 | 0.71\% | 1.08\% | 39.56\% | 19.77\% | 2.48\% |
|  | Bank of Southern California, National Association | \$434,088 | \$2,009 | 0.57\% | 0.90\% | 158.24\% | 4.12\% | 0.46\% |
|  | American Plus Bank, N.A. | \$478,610 | \$0 | 0.00\% | 1.41\% | NA | 2.06\% | 0.28\% |
|  | First Credit Bank | \$489,904 | \$28,299 | 7.29\% | 3.26\% | 36.42\% | 18.87\% | 7.23\% |
|  | GBC International Bank | \$492,430 | \$3,809 | 0.92\% | 1.19\% | 124.08\% | 11.40\% | 1.38\% |
|  | American Riviera Bank | \$496,038 | \$325 | 0.08\% | 1.01\% | NM | 0.66\% | 0.07\% |
|  | Average of Asset Group B | \$361,771 | \$2,244 | 0.60\% | 1.52\% | 279.16\% | 4.64\% | 0.85\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
A $=$ data was not available.

| Asset Quality |  | June 30, 2017 |  |  | Run Date: August 18, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | As of Date |  |  |  |  |  |  |
|  |  | Total Assets (\$000) | Tot Loans \& Leases Nonaccrual (\$000) | $\begin{gathered} \text { Nonaccrual } \\ \text { Loans/Total Loans } \\ (\%) \end{gathered}$ | Reserves/Loans <br> (\%) | Reserves/ NPLs <br> (\%) | NPA + Loans 9pD $/$ Trang Equity + LRs Texas Ratio | $\underset{(\%)}{\text { NPAs/Total Assets }}$ |
| Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets |  |  |  |  |  |  |  |  |
|  | Pacific Enterprise Bank | \$504,293 | \$1,011 | 0.26\% | 0.90\% | 183.13\% | 4.52\% | 0.38\% |
|  | Pacific Commerce Bank | \$526,490 | \$96 | 0.02\% | 0.85\% | NM | 0.17\% | 0.02\% |
|  | First Commercial Bank (USA) | \$533,629 | \$0 | 0.00\% | 1.22\% | 214.83\% | 2.37\% | 0.53\% |
|  | CommerceWest Bank | \$551,458 | \$2,653 | 0.71\% | 1.48\% | 209.01\% | 4.20\% | 0.48\% |
|  | Premier Business Bank | \$559,300 | \$891 | 0.20\% | 0.59\% | 300.22\% | 1.76\% | 0.16\% |
|  | San Diego Private Bank | \$564,891 | \$139 | 0.03\% | 0.93\% | NM | 0.16\% | 0.02\% |
|  | Mission Bank | \$586,754 | \$182 | 0.04\% | 1.16\% | NM | 0.99\% | 0.09\% |
|  | Seacoast Commerce Bank | \$589,887 | \$5,756 | 1.22\% | 0.96\% | 78.30\% | 11.34\% | 1.07\% |
|  | State Bank of India (California) | \$632,776 | \$5,926 | 1.14\% | 1.39\% | 121.90\% | 4.65\% | 0.94\% |
|  | Valley Republic Bank | \$638,693 | \$0 | 0.00\% | 1.42\% | NA | 0.00\% | 0.00\% |
|  | California First National Bank | \$673,170 | \$0 | 0.00\% | 1.40\% | NA | 0.00\% | 0.00\% |
|  | Bank of Hemet | \$689,061 | \$0 | 0.00\% | 1.33\% | 353.35\% | 2.43\% | 0.26\% |
|  | Community West Bank, National Association | \$784,571 | \$3,841 | 0.55\% | 1.15\% | 135.65\% | 7.71\% | 0.75\% |
|  | Commercial Bank of California | \$826,342 | \$5,155 | 0.95\% | 1.69\% | 118.51\% | 7.99\% | 0.94\% |
|  | Open Bank | \$835,325 | \$421 | 0.06\% | 1.21\% | NM | 0.82\% | 0.09\% |
|  | EverTrust Bank | \$872,646 | \$491 | 0.08\% | 1.56\% | NM | 4.26\% | 0.64\% |
|  | First General Bank | \$903,483 | \$5,666 | 0.78\% | 0.93\% | 119.93\% | 5.34\% | 0.63\% |
|  | First Choice Bank | \$913,328 | \$2,334 | 0.32\% | 1.53\% | 485.56\% | 2.02\% | 0.26\% |
|  | Commonwealth Business Bank | \$993,978 | \$4,899 | 0.61\% | 1.10\% | 95.85\% | 7.75\% | 0.92\% |
|  | Average of Asset Group C | \$693,688 | \$2,077 | 0.37\% | 1.20\% | 201.35\% | 3.61\% | 0.43\% |
| Asset Group D - \$1 billion to \$10 billion in total assets |  |  |  |  |  |  |  |  |
|  | Malaga Bank F.S.B. | \$1,019,541 | \$0 | 0.00\% | 0.33\% | NA | 0.00\% | 0.00\% |
|  | Sunwest Bank | \$1,049,849 | \$1,045 | 0.12\% | 2.23\% | 627.87\% | 5.86\% | 0.61\% |
|  | Far East National Bank | \$1,185,059 | \$0 | 0.00\% | 2.27\% | NA | 0.01\% | 0.00\% |
|  | Provident Savings Bank, F.S.B. | \$1,200,492 | \$8,302 | 0.81\% | 0.78\% | 22.30\% | 29.93\% | 3.14\% |
|  | Pacific Mercantile Bank | \$1,203,767 | \$14,373 | 1.39\% | 1.66\% | 115.43\% | 11.66\% | 1.24\% |
|  | Silvergate Bank | \$1,205,012 | \$4,619 | 0.54\% | 0.93\% | 165.51\% | 9.45\% | 0.46\% |
|  | Plaza Bank Pacific City Bank | $\$ 1,265,619$ $\$ 1$ \$63130 | \$4,723 | 0.45\% $0.13 \%$ | 1.22\% | 242.40\% | 3.81\% | 0.44\% |
|  | Pacific City Bank | \$1,363,130 | \$1,442 | 0.13\% | 1.01\% | 350.57\% | 2.32\% | 0.25\% |
|  | Royal Business Bank | \$1,528,408 | \$5,901 | 0.46\% | 0.83\% | 165.87\% | 3.54\% | 0.47\% |
|  | American Business Bank | \$1,784,705 | \$933 | 0.11\% | 1.51\% | NM | 0.71\% | 0.07\% |
|  | Manufacturers Bank | \$2,579,288 | \$1,372 | 0.08\% | 1.82\% | NM | 0.38\% | 0.05\% |
|  | California United Bank | \$3,038,553 | \$726 | 0.03\% | 0.94\% | NM | 0.23\% | 0.02\% |
|  | CTBC Bank Corp. (USA) | \$3,207,625 | \$2,195 | 0.09\% | 1.35\% | NM | 0.46\% | 0.07\% |
|  | Grandpoint Bank | \$3,246,469 | \$11,890 | 0.49\% | 0.75\% | 146.85\% | 3.91\% | 0.41\% |
|  | Preferred Bank | \$3,581,132 | \$6,534 | 0.23\% | 0.99\% | 426.43\% | 3.21\% | 0.30\% |
|  | Community Bank | \$3,749,448 | \$12,157 | 0.46\% | 1.31\% | 286.45\% | 3.22\% | 0.32\% |
|  | First Foundation Bank | \$3,899,226 | \$3,897 | 0.12\% | 0.52\% | 404.72\% | 3.15\% | 0.14\% |
|  | Hanmi Bank | \$4,975,786 | \$16,464 | 0.40\% | 0.83\% | 133.37\% | 4.38\% | 0.60\% |
|  | Luther Burbank Savings | \$5,667,480 | \$6,174 | 0.12\% | 0.55\% | 227.66\% | 2.06\% | 0.21\% |
|  | Pacific Premier Bank | \$6,439,863 | \$395 | 0.01\% | 0.51\% | NM | 0.12\% | 0.01\% |
|  | Farmers \& Merchants Bank of Long Beach | \$6,908,218 | \$13,721 | 0.37\% | 1.53\% | 193.25\% | 2.94\% | 0.42\% |
|  | Opus Bank | \$7,676,459 | \$63,754 | 1.22\% | 1.68\% | 137.30\% | 9.07\% | 0.83\% |
|  | Citizens Business Bank | \$8,411,132 | \$12,222 | 0.26\% | 1.28\% | 209.06\% | 3.45\% | 0.40\% |
|  | Bofl Federal Bank | \$8,496,387 | \$28,390 | 0.38\% | 0.55\% | 143.83\% | 3.52\% | 0.35\% |
|  | Average of Asset Group D | \$3,528,444 | \$9,218 | 0.34\% | 1.14\% | 235.23\% | 4.47\% | 0.45\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
A $=$ data was not available.

Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio \& Risk Based Capital Ratio




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Capital Adequacy | June 30, 2017 |  |  |  |  | Run Date: August 18, 2017 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of Date |  |  |  |  |  |  |  |
| Region Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Total Equity } \\ \text { Capital ( } \$ 000 \text { ) } \end{gathered}$ | Tier1 Capital (\$000) | Common Equity Tier 1 Capital (\$000) | Leverage Ratio (\%) | Tier 1 Risk Based Ratio (\%) | $\begin{array}{\|c} \text { Risk Based } \\ \text { Capital Ratio (\%) } \end{array}$ | $\begin{array}{\|c\|} \text { Common Equity } \\ \text { Tier 1 Risk Based } \\ \text { Ratio (\%) } \end{array}$ |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |
| Merchants Bank of California, National Association | \$34,743 | \$3,643 | \$3,684 | \$3,684 | 9.16\% | 26.44\% | 26.94\% | 26.44\% |
| Asian Pacific National Bank | \$57,617 | \$9,454 | \$9,580 | \$9,580 | 16.22\% | 31.29\% | 32.55\% | 31.29\% |
| Bank of Whittier, National Association | \$59,313 | \$10,038 | \$10,000 | \$10,000 | 16.78\% | 17.91\% | 19.17\% | 17.91\% |
| Neighborhood National Bank | \$60,580 | \$9,448 | \$9,441 | \$9,441 | 15.71\% | 26.02\% | 27.30\% | 26.02\% |
| Commerce Bank of Temecula Valley | \$71,636 | \$13,313 | \$11,062 | \$11,062 | 15.33\% | 17.70\% | 18.95\% | 17.70\% |
| Tustin Community Bank | \$74,913 | \$10,325 | \$10,325 | \$10,325 | 13.77\% | 15.92\% | 17.20\% | 15.92\% |
| California Business Bank | \$83,975 | \$13,043 | \$13,043 | \$13,043 | 15.09\% | 21.27\% | 22.54\% | 21.27\% |
| Blue Gate Bank | \$92,978 | \$26,581 | \$26,581 | \$26,581 | 39.40\% | 71.57\% | 72.82\% | 71.57\% |
| Eastern International Bank | \$112,402 | \$18,708 | \$18,708 | \$18,708 | 16.71\% | 22.32\% | 23.57\% | 22.32\% |
| United Pacific Bank | \$130,625 | \$22,127 | \$22,115 | \$20,115 | 17.15\% | 21.93\% | 23.20\% | 19.95\% |
| Friendly Hills Bank | \$155,098 | \$16,379 | \$15,677 | \$15,677 | 10.91\% | 15.58\% | 16.83\% | 15.58\% |
| Home Bank of California | \$157,876 | \$23,874 | \$23,875 | \$23,875 | 15.24\% | 21.18\% | 22.43\% | 21.18\% |
| Community Valley Bank | \$161,906 | \$18,026 | \$18,010 | \$18,010 | 11.22\% | 15.03\% | 16.28\% | 15.03\% |
| South County Bank, National Association | \$171,911 | \$16,538 | \$16,744 | \$16,744 | 10.05\% | 13.28\% | 14.54\% | 13.28\% |
| Golden State Bank | \$177,153 | \$15,145 | \$15,145 | \$15,145 | 8.73\% | 9.23\% | 10.14\% | 9.23\% |
| Chino Commercial Bank, N.A. | \$180,075 | \$16,977 | \$16,972 | \$16,972 | 9.38\% | 13.90\% | 15.16\% | 13.90\% |
| Partners Bank of California | \$187,800 | \$22,443 | \$20,906 | \$20,906 | 11.26\% | 12.76\% | 14.02\% | 12.76\% |
| Community Commerce Bank | \$194,388 | \$52,169 | \$51,581 | \$51,581 | 26.85\% | 33.76\% | 35.03\% | 33.76\% |
| American Continental Bank | \$213,377 | \$29,397 | \$29,029 | \$29,029 | 13.81\% | 18.30\% | 19.55\% | 18.30\% |
| International City Bank, National Association | \$213,856 | \$26,884 | \$21,001 | \$21,001 | 10.67\% | 18.10\% | 19.31\% | 18.10\% |
| EH National Bank | \$214,578 | \$30,937 | \$30,799 | \$30,799 | 13.58\% | 17.71\% | 18.98\% | 17.71\% |
| Americas United Bank | \$240,933 | \$27,922 | \$27,063 | \$27,063 | 11.48\% | 13.36\% | 14.61\% | 13.36\% |
| Average of Asset Group A | \$138,533 | \$19,699 | \$19,152 | \$19,061 | 14.93\% | 21.57\% | 22.78\% | 21.48\% |
| Asset Group B - \$ 251 to \$500 million in total assets |  |  |  |  |  |  |  |  |
| First National Bank of Southern California | \$251,803 | \$38,043 | \$37,977 | \$37,977 | 16.47\% | 17.05\% | 18.22\% | 17.05\% |
| Pacific Alliance Bank | \$254,534 | \$31,837 | \$31,857 | \$31,857 | 12.24\% | 14.48\% | 15.74\% | 14.48\% |
| US Metro Bank | \$263,781 | \$47,003 | \$46,061 | \$46,061 | 19.33\% | 24.54\% | 25.79\% | 24.54\% |
| Community Bank of Santa Maria | \$264,948 | \$22,948 | \$23,220 | \$23,220 | 8.89\% | 12.06\% | 13.13\% | 12.06\% |
| Ojai Community Bank | \$275,292 | \$24,842 | \$24,842 | \$24,842 | 9.08\% | 11.18\% | 12.43\% | 11.18\% |
| Capital Bank | \$305,356 | \$29,249 | \$28,947 | \$28,947 | 9.52\% | 10.63\% | 11.85\% | 10.63\% |
| Mission Valley Bank | \$313,123 | \$44,584 | \$44,637 | \$44,637 | 14.06\% | 17.36\% | 18.62\% | 17.36\% |
| Uniti Bank | \$316,895 | \$37,364 | \$36,383 | \$36,383 | 12.77\% | 15.38\% | 16.64\% | 15.38\% |
| Bank of Santa Clarita | \$319,714 | \$28,193 | \$28,319 | \$28,319 | 9.03\% | 11.75\% | 12.77\% | 11.75\% |
| Mega Bank | \$329,774 | \$40,544 | \$40,596 | \$40,596 | 12.34\% | 17.43\% | 18.69\% | 17.43\% |
| Universal Bank | \$364,667 | \$52,943 | \$52,363 | \$52,363 | 14.99\% | 20.94\% | 22.21\% | 20.94\% |
| New OMNI Bank, National Association | \$428,131 | \$49,403 | \$49,403 | \$47,569 | 11.57\% | 17.79\% | 19.04\% | 17.13\% |
| Broadway Federal Bank, F.S.B. | \$432,797 | \$50,025 | \$47,009 | \$47,009 | 10.51\% | 15.87\% | 17.12\% | 15.87\% |
| Bank of Southern California, National Association | \$434,088 | \$47,480 | \$46,206 | \$46,206 | 10.83\% | 12.96\% | 13.87\% | 12.96\% |
| American Plus Bank, N.A. | \$478,610 | \$57,997 | \$57,890 | \$57,890 | 12.31\% | 12.83\% | 14.08\% | 12.83\% |
| First Credit Bank | \$489,904 | \$183, 191 | \$180,072 | \$180,072 | 36.68\% | 41.37\% | 42.64\% | 41.37\% |
| GBC International Bank | \$492,430 | \$56,158 | \$55,091 | \$55,091 | 11.37\% | 14.61\% | 15.99\% | 14.61\% |
| American Riviera Bank | \$496,038 | \$53,216 | \$46,199 | \$46,199 | 9.84\% | 11.17\% | 12.17\% | 11.17\% |
| Average of Asset Group B | \$361,771 | \$49,723 | \$48,726 | \$48,624 | 13.44\% | 16.63\% | 17.83\% | 16.60\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
$N A=$ data was not available.


## Source: SNL Financia

Note: Report includes only bank-level data.
$\mathrm{A}=$ data was not available.

Definitions

| Total assets | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles. |
| :---: | :---: |
| Net income | Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification ${ }^{\circledR}$ (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example. |
| Return on average assets (\%) | Return on average assets; net income as a percent of average assets. |
| Return on average equity (\%) | Return on average equity; net income as a percent of average equity. |
| Efficiency ratio (FTE) (\%) | Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items. |
| Salary expense $\div$ employees | Salary and benefits expense divided by number of full-time equivalent employees at end of period. |
| Total loans and leases | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total deposits | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations. |
| Liquidity ratio (\%) | Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities. |
| Total assets $\div$ employees | Total assets divided by number of full-time equivalent employees at end of period. |
| Loans $\div$ deposits (\%) | Loans held for investment, before reserves, as a percent of total insured deposits. |
| Yield on earning assets (\%) | Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets. |
| Cost of interest-bearing liability (\%) | Interest incurred on liabilities as a percent of average interestbearing liabilities. Total interest expense divided by average interest-bearing liabilities. |

Cost of funds (\%) Interest incurred on liabilities as a percent of average non-interest-bearing deposits and interest-bearing liabilities.

Net interest margin (FTE) (\%) Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.

| Asset growth rate (\%) | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets. |
| :---: | :---: |
| Deposit growth rate (\%) | Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits. |
| Total loans and leases nonaccrual | Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing. |
| Nonaccrual loans $\div$ total loans (\%) | Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans. |
| Reserves : loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves - nonperforming loans (\%) | Loan loss reserves as a percent of nonperforming loans. |
| Nonperforming assets / total assets (\%) | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets. |
| Nonperforming assets + loans 90PD $\div$ tangible equity + loan loss reserves (\%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio. |
| Total equity capital | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example. |
| Tier 1 capital | For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines. |
| Leverage ratio (\%) | Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets. |
| Tier 1 risk-based ratio (\%) | Tier 1 capital as a percent of total risk-adjusted assets. |
| Risk-Based Capital Ratio (\%) | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets. |
| Common Equity Tier Risk Based Ratio (\%) | Tier 1 common capital as a percent of risk-weighted assets. |

