(11) MOSSADAMS


## Bankers' Index

an analysis of colorado community banks


## Bankers' Index

The Bankers' Index is published by the
Moss Adams. For more information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

## ASSET SIZE DEFINITION

| Group A | $\$ 0-\$ 250$ million |
| :--- | :--- |
| Group B | $\$ 251$ million- $\$ 500$ million |
| Group C | $\$ 501$ million- $\$ 1$ billion |
| Group D | Over $\$ 1$ billion- $\$ 10$ billion |

## Performance Analysis

| Performance Analysis |  |  | June 30, 2017 |  |  |  |  | Run Date: August 21, 2017 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| Region | Institution Name | Total Assets (S000) | $\begin{aligned} & \text { Net Incom } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity ( (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | $\begin{gathered} \text { Salary Exp/ } \\ \text { Employees (\$000) } \end{gathered}$ | $\begin{aligned} & \text { Net Income } \\ & \text { (Loss) (\$000) } \end{aligned}$ | Return on Avg Assets (\%) | $\begin{gathered} \text { Return on } \\ \text { Avg Equity (\%) } \end{gathered}$ | Efficiency Ratio (FTE) (\%) | $\begin{gathered} \text { Salary Exp/ } \\ \text { Employees ( } \$ 000 \text { ) } \end{gathered}$ |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Young Americans Bank | \$19,662 | (\$277) | (5.67\%) | (78.86\%) | NM | \$57 | (\$558) | (5.85\%) | (80.17\%) | NM | \$57 |
|  | First National Bank of Fleming | \$23,128 | (\$24) | (0.42\%) | (3.45\%) | 104.19\% | \$60 | \$159 | 1.41\% | 11.58\% | 74.73\% | \$60 |
|  | McClave State Bank | \$37,904 | \$154 | 1.65\% | 14.17\% | 48.08\% | \$76 | \$264 | 1.43\% | 12.36\% | 52.44\% | \$78 |
|  | Champion Bank | \$49,945 | \$664 | 5.43\% | 30.79\% | 55.17\% | \$85 | \$1,279 | 5.13\% | 30.79\% | 55.88\% | \$87 |
|  | Bank of Burlington Colorado National Bank | $\$ 50,760$ $\$ 52,916$ | $\$ 180$ $(\$ 177)$ | (1.37\%) | 9.42\% (12.79\%) | - ${ }^{62.18 \%}$ \% | \$61 | \$363 (\$162) | $1.37 \%$ (0.60\%) | 9.55\% (5.81\%) | 62.15\% $105.74 \%$ | \$62 |
|  | First Colorado National Bank | \$62,400 | \$772 | 5.04\% | 25.97\% | 54.28\% | \$93 | \$572 | 1.87\% | ${ }^{\text {9.61\% }}$ | 74.79\% | \$86 |
|  | Rocky Mountain Bank \& Trust | \$69,715 | \$141 | 0.86\% | 10.46\% | 79.30\% | \$71 | \$178 | 0.55\% | 6.68\% | 79.66\% | \$63 |
|  | Fowler State Bank | \$76,337 | \$167 | 0.91\% | 5.99\% | 59.86\% | \$88 | \$440 | 1.20\% | 7.98\% | 49.67\% | \$72 |
|  | Citizens Bank of Pagosa Springs | \$78,093 | \$194 | 0.98\% | 10.56\% | 67.25\% | \$70 | \$321 | 0.81\% | 8.96\% | 71.36\% | \$71 |
|  | Del Norte Bank | \$78,446 | \$187 | 0.96\% | 10.97\% | 68.55\% | \$70 | \$323 | 0.84\% | 9.66\% | 71.12\% | \$71 |
|  | Gunnison Bank and Trust Company | \$87,697 | \$230 | 1.07\% | 11.24\% | 68.46\% | \$62 | \$408 | 0.95\% | 10.07\% | 71.45\% | \$64 |
|  | Pikes Peak National Bank | \$89,155 | \$168 | 0.76\% | 6.89\% | 80.60\% | \$58 | \$269 | 0.61\% | 5.55\% | 83.74\% | \$57 |
|  | Native American Bank, National Association | \$89,946 | \$180 | 0.80\% | 7.74\% | 89.58\% | \$92 | \$278 | 0.59\% | 6.02\% | 91.64\% | \$90 |
|  | Citizens State Bank of Ouray | \$93,064 | (\$134) | (0.58\%) | (5.66\%) | 110.01\% | \$68 | (\$137) | (0.30\%) | (2.89\%) | 105.49\% | \$68 |
|  | Century Savings and Loan Association | \$98,971 | \$89 | 0.36\% | 2.72\% | 79.65\% | \$74 | \$140 | 0.28\% | 2.15\% | 83.89\% | \$75 |
|  | Mountain View Bank of Commerce | \$100,211 | \$91 | 0.38\% | 4.04\% | 80.97\% | \$108 | \$80 | 0.17\% | 1.83\% | 90.77\% | \$113 |
|  | Park State Bank \& Trust | \$101,429 | \$143 | 0.57\% | 7.16\% | 88.48\% | \$78 | \$325 | 0.65\% | 8.34\% | 86.54\% | \$71 |
|  | Grand Mountain Bank, FSB | \$101,565 | \$100 | 0.40\% | 4.98\% | 89.08\% | \$64 | \$175 | 0.35\% | 4.39\% | 90.46\% | \$63 |
|  | Farmers State Bank of Brush | \$101,629 | \$334 | 1.33\% | 7.25\% | 55.52\% | \$66 | \$621 | 1.24\% | ${ }^{6.79 \%}$ | 57.67\% | \$66 |
|  | State Bank | \$101,882 | \$268 | 1.03\% | 7.94\% | 63.17\% | \$49 | \$399 | 0.77\% | 5.96\% | 72.38\% | \$53 |
|  | Rio Grande Savings and Loan Association | \$103,477 | \$99 | 0.39\% | 3.45\% | 85.98\% | \$66 | \$170 | 0.34\% | 2.98\% | 86.80\% | \$67 |
|  | Gunnison Savings and Loan Association | \$104,311 | \$83 | 0.31\% | 2.97\% | 80.78\% | \$58 | \$125 | 0.23\% | 2.24\% | 85.07\% | \$58 |
|  | Community State Bank | \$105,611 | \$347 | 1.36\% | 10.45\% | 61.36\% | \$84 | \$694 | 1.40\% | 10.49\% | 61.45\% | \$85 |
|  | Home Loan State Bank | \$106,534 | \$140 | 0.53\% | 6.89\% | 73.07\% | \$68 | \$214 | 0.42\% | 5.35\% | 77.95\% | \$68 |
|  | Evergreen National Bank | \$107,283 | \$82 | 0.31\% | 3.36\% | 89.73\% | \$56 | \$116 | 0.22\% | 2.39\% | 92.34\% | \$57 |
|  | First National Bank, Cortez | \$108,487 | \$208 | 0.75\% | 8.42\% | 70.01\% | \$69 | \$328 | 0.61\% | 6.73\% | 76.37\% | \$76 |
|  | Morgan Federal Bank | \$112,264 | \$335 | 1.37\% | 12.29\% | 64.76\% | \$176 | \$550 | 0.89\% | 8.10\% | 78.68\% | \$80 |
|  | Redstone Bank | $\$ 113,714$ $\$ 116495$ | \$233 $\$ 425$ | 0.87\% | 7.29\% | 59.74\% | $\$ 133$ $\$ 74$ | \$570 | 1.10\% | 9.02\% | 59.14\% | \$128 |
|  | Stockmens Bank First National Bank of Hugo | \$116,495 | \$425 | 1.51\% | 17.97\% $8.67 \%$ | 63.06\% $67.98 \%$ | \$74 | \$772 | 1.36\% | 16.34\% $8.73 \%$ | 64.33\% $68.15 \%$ | \$73 |
|  | Colorado Bank and Trust Company of La |  |  |  |  |  |  |  |  |  |  |  |
|  | Junta | \$127,690 | \$214 | 0.67\% | 8.51\% | 75.87\% | \$89 | \$426 | 0.67\% | 8.58\% | 76.34\% | \$90 |
|  | Bank of Estes Park | \$127,758 | \$373 | 1.21\% | 12.46\% | 67.34\% | \$79 | \$620 | 1.01\% | 10.49\% | 70.95\% | \$78 |
|  | Cache Bank \& Trust | \$130,847 | \$7 | 0.02\% | 0.21\% | 84.39\% | \$83 | \$117 | 0.17\% | 1.74\% | 86.44\% | \$84 |
|  | Castle Rock Bank | \$147,793 | \$578 | 1.59\% | 14.93\% | 51.39\% | \$69 | \$1,179 | 1.63\% | 15.66\% | 50.38\% | \$70 |
|  | North Valley Bank | \$152,607 | \$1,013 | 2.73\% | 22.39\% | 52.40\% | \$71 | \$1,908 | 2.60\% | 21.26\% | 53.59\% | \$70 |
|  | Wray State Bank | \$153,438 | \$196 | 0.51\% | 5.44\% | 70.00\% | \$80 | \$453 | 0.59\% | 6.33\% | 69.45\% | \$80 |
|  | High Plains Bank | \$154,422 | \$588 | 1.55\% | 16.93\% | 68.09\% | \$66 | \$1,150 | 1.56\% | 16.67\% | 69.55\% | \$67 |
|  | Flatirons Bank ${ }_{\text {Solera }}$ | \$161,177 | \$462 | 1.17\% | 13.00\% | 64.01\% $60.40 \%$ | \$120 $\$ 93$ | \$1,049 | 1.38\% | 14.98\% | 62.44\% | \$114 |
|  | FMS Bank | \$166,280 | ${ }_{\$ 813}$ | 1.96\% | 18.12\% | 69.05\% | \$89 | \$1,561 | 1.89\% | 17.68\% | 63.43\% | \$86 |
|  | Equitable Savings and Loan Association | \$167,262 | \$206 | 0.49\% | 3.18\% | 79.63\% | \$55 | \$401 | 0.47\% | 3.09\% | 79.72\% | \$55 |
|  | First Pioneer National Bank | \$171,524 | \$439 | 1.02\% | 7.60\% | 56.95\% | \$83 | \$853 | 0.99\% | 7.44\% | 57.41\% | \$82 |
|  | Mountain Valley Bank | \$175,733 | \$315 | 0.71\% | 6.58\% | 59.04\% | \$78 | \$610 | 0.69\% | 6.42\% | 59.92\% | \$75 |
|  | Integrity Bank \& Trust | \$178,823 | \$456 | 1.02\% | 12.49\% | 77.25\% | \$88 | \$857 | 0.96\% | 11.89\% | 77.62\% | \$83 |
|  | ${ }^{5 \text { Star Bank }}$ Bank of Denver | \$183,471 | ${ }_{\$ 638}$ | $1.41 \%$ $0.91 \%$ | $7.81 \%$ $8.46 \%$ | 50.61\% $64.55 \%$ | $\$ 79$ $\$ 77$ | \$1,174 $\$ 827$ | 1.35\% | 8.32\% | 52.45\% | $\$ 76$ $\$ 79$ |
|  | Bank of Denver | \$196,835 | (\$449) | (0.89\%) | ( ${ }^{8.746 \%}$ ( $72 \%$ ) | 64.55\% | \$77 | (\$239) | (0.25\%) | (2.95\%) | 66.43\% | \$79 |
|  | First National Bank in Trinidad | \$213,049 | \$263 | 0.49\% | 4.52\% | 85.01\% | \$56 | \$525 | 0.49\% | - $4.56 \%$ | 85.27\% | \$56 |
|  | First State Bank of Colorado | \$219,497 | \$455 | 0.85\% | 6.78\% | 62.43\% | \$62 | \$823 | 0.78\% | 6.17\% | 65.49\% | \$60 |
|  | Farmers Bank | \$225,733 | \$1,147 | 2.07\% | 15.15\% | 50.44\% | \$100 | \$2,349 | 2.12\% | 15.56\% | 49.46\% | \$99 |
|  | Timberline Bank | \$237,801 | \$711 | 1.20\% | 14.35\% | 72.88\% | \$99 | \$1,326 | 1.12\% | 13.53\% | 73.36\% | \$100 |
|  | Alamosa State Bank | $\$ 237,973$ $\$ 239645$ | $\$ 1,090$ $\$ 683$ | 1.13\% | 20.26\% | 46.74\% | \$67 | \$2,138 | 1.12\% | 20.11\% | 46.85\% |  |
|  | Farmers State Bank of Calhan Points West Community Bank | \$239,645 | \$ ${ }_{\text {\$683 }}$ | 1.13\% 1.93\% | 10.45\% | 71.43\% 45.90\% | $\$ 81$ $\$ 76$ | \$ ${ }^{\$ 1,343}$ | 1.12\% $1.93 \%$ | 10.50\% | 72.03\% | $\$ 82$ $\$ 78$ |
|  | Dolores State Bank | \$241,523 | \$744 | 1.26\% | 9.38\% | 51.89\% | \$68 | \$1,456 | 1.24\% | 9.33\% | 53.04\% | \$68 |
|  | High Country Bank | \$246,211 | \$791 | 1.31\% | 13.01\% | 65.29\% | \$78 | \$1,590 | 1.34\% | 13.24\% | 63.74\% | \$73 |
|  | Verus Bank of Commerce | \$248,669 | \$1,242 | 2.01\% | 14.41\% | 33.36\% | \$153 | \$2,038 | 1.65\% | 12.00\% | 44.66\% | \$232 |
|  | Average of Asset Group A | \$134,176 | \$356 | 0.95\% | 7.59\% | 69.22\% | \$78 | \$677 | 0.90\% | 7.36\% | 70.55\% | \$79 |

## Source: SNL Financial

Note: Report includes only bank-level data.

[^0]| Performance Analysis |  |
| :--- | :--- |
| Region |  |
| Institution Name |  |
| Asset Group B - $\$ 251$ to $\$ 500$ million i |  |
|  | San Luis Valley Federal Bank |
| Yampa Valley Bank |  |
| First American State Bank |  |
| Frontier Bank |  |
| Advantage Bank |  |
| First Southwest Bank |  |
| Legacy Bank |  |
| Valley Bank \& Trust |  |
| Bankers' Bank of the West |  |
| First National Bank of Las Animas |  |
| AMG National Trust Bank |  |
| Eastern Colorado Bank |  |
| Pueblo Bank and Trust Company |  |
| Peoples National Bank |  |
| Fortis Private Bank |  |
| Corlegiate Peaks Bank |  |
| First National Bank of Durango |  |
| Average of Asset Group B |  |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets
Trust Company of America
Citywide Banks
First Western Trust Bank

| $\$ 761,917$ |
| ---: |
| $\$ 817,859$ |
| $\$ 932,567$ |
| $\$ 837,448$ |

Asset Group D - $\$ 1$ billion to $\$ 10$ billion in total assets

| Colorado Federal Savings Bank | \$1,736,241 | \$3,498 | 0.79\% | 7.09\% | 38.65\% | \$168 | \$7,191 | 0.82\% | 7.35\% | 39.97\% | \$171 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ANB Bank | \$2,520,583 | \$9,678 | 1.52\% | 18.72\% | 61.78\% | \$73 | \$17,719 | 1.36\% | 17.53\% | 63.65\% | \$76 |
| Alpine Bank | \$3,268,795 | \$9,567 | 1.19\% | 12.73\% | 62.67\% | \$91 | \$20,469 | 1.29\% | 13.78\% | 62.49\% | \$90 |
| Bank of Colorado | \$3,318,495 | \$13,669 | 1.65\% | 16.47\% | 56.55\% | \$73 | \$26,030 | 1.59\% | 16.07\% | 57.06\% | \$73 |
| Guaranty Bank and Trust Company | \$3,401,742 | \$10,770 | 1.27\% | 10.35\% | 52.46\% | \$87 | \$21,280 | 1.26\% | 10.26\% | 52.98\% | \$89 |
| Sunflower Bank, National Association | \$3,743,892 | (\$11,509) | (2.10\%) | (15.00\%) | 140.40\% | \$56 | $(\$ 4,384)$ | (0.43\%) | (3.62\%) | 113.26\% | \$47 |
| CoBiz Bank | \$3,768,842 | \$10,725 | 1.15\% | 10.98\% | 55.43\% | \$130 | \$20,465 | 1.12\% | 10.60\% | 57.21\% | \$134 |
| NBH Bank | \$4,678,079 | \$9,995 | 0.86\% | 8.78\% | 60.46\% | \$86 | \$16,542 | 0.71\% | 7.28\% | 64.84\% | \$87 |
| Regional Average | \$3,304,584 | \$7,049 | 0.79\% | 8.77\% | 66.05\% | \$95 | \$15,664 | 0.97\% | 9.91\% | 63.93\% | \$96 |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{gathered} \text { Total Lns \& Leases } \\ (\$ 000) \end{gathered}$ | Total Deposits (\$000) | Loans/Deposits <br> (\%) | Liquidity Ratio (\%) | Assets/Employees (\$000) | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | $\begin{gathered} \text { Net Interest } \\ \text { Margin (FTE) (\%) } \end{gathered}$ | Asset Growth Rate (\%) | Deposit Growth Rate (\%) |

Asset Group A - $\$ 0$ to $\$ 250$ million in total assets

| Young Americans Bank | \$19,662 | \$1961 | \$18,162 | 0.34\% | 3.41\% | \$1,512 | $1.24 \%$ $4.30 \%$ | 0.11\% | 0.09\% | 1.16\% | 11.74\% |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| First National Bank of Fleming | \$23,128 $\$ 37,904$ | $\$ 19,627$ $\$ 30,624$ | \$19,652 | 99.87\% $93.19 \%$ | 3.62\% | $\$ 3,855$ $\$ 5,415$ | 4.30\% | 0.71\% | 0.62\% $0.99 \%$ | 3.74\% $4.98 \%$ | $3.31 \%$ $3.16 \%$ | $(0.81 \%)$ |
| Champion Bank | \$49,945 | \$30,401 | \$40,770 | 74.57\% | 43.14\% | \$2,172 | 5.73\% | 0.93\% | 0.61\% | 5.14\% | 1.38\% | (4.10\%) |
| Bank of Burlington | \$50,760 | \$31,018 | \$42,994 | 72.14\% | 33.60\% | \$4,230 | 4.17\% | 0.32\% | 0.21\% | 3.95\% | (8.07\%) | (10.28\%) |
| Colorado National Bank | \$52,916 | \$31,088 | \$46,653 | 66.64\% | 33.08\% | \$2,117 | 3.69\% | 0.30\% | 0.20\% | 3.49\% | (12.41\%) | (12.64\%) |
| First Colorado National Bank | \$62,400 | \$45,130 | \$50,003 | 90.25\% | 22.58\% | \$1,950 | 5.30\% | 0.49\% | 0.33\% | 5.01\% | 4.75\% | 6.35\% |
| Rocky Mountain Bank \& Trust | \$69,715 | \$42,187 | \$63,765 | 66.16\% | 21.37\% | \$3,669 | 4.49\% | 0.57\% | 0.41\% | 4.08\% | 20.73\% | 21.39\% |
| Fowler State Bank | \$76,337 | \$37,101 | \$64,690 | 57.35\% | 48.50\% | \$6,361 | 3.61\% | 0.61\% | 0.56\% | 3.25\% | 8.57\% | 7.94\% |
| Citizens Bank of Pagosa Springs | \$78,093 | \$38,256 | \$70,390 | 54.35\% | 47.17\% | \$4,881 | 3.42\% | 0.36\% | 0.23\% | 3.59\% | (5.86\%) | (8.31\%) |
| Del Norte Bank | \$78,446 | \$62,814 | \$70,416 | 89.20\% | 6.72\% | \$3,269 | 5.23\% | 0.38\% | 0.31\% | 4.92\% | 12.11\% | 14.42\% |
| Gunnison Bank and Trust Company | \$87,697 | \$61,729 | \$78,394 | 78.74\% | 26.77\% | \$3,132 | 4.79\% | 0.46\% | 0.25\% | 4.58\% | 8.27\% | 10.70\% |
| Pikes Peak National Bank | \$89,155 | \$38,609 | \$79,206 | 48.75\% | 62.29\% | \$2,972 | 3.63\% | 0.34\% | 0.18\% | 3.46\% | 0.63\% | (0.03\%) |
| Native American Bank, National Association | \$89,946 | \$76,730 | \$76,135 | 100.78\% | 4.12\% | \$2,901 | 5.23\% | 0.76\% | 0.56\% | 4.72\% | (20.22\%) | (31.28\%) |
| Citizens State Bank of Ouray | \$93,064 | \$35,009 | \$82,324 | 42.53\% | 49.39\% | \$3,579 | 2.73\% | 0.19\% | 0.14\% | 2.63\% | (1.55\%) | (1.68\%) |
| Century Savings and Loan Association | \$98,971 | \$23,744 | \$83,971 | 28.28\% | 65.51\% | \$6,186 | 2.85\% | 0.66\% | 0.66\% | 2.28\% | (0.19\%) | (0.74\%) |
| Mountain View Bank of Commerce | \$100,211 | \$82,415 | \$77,844 | 105.87\% | 17.34\% | \$5,895 | 4.43\% | 1.01\% | 0.94\% | 3.66\% | 14.15\% | 11.02\% |
| Park State Bank \& Trust | \$101,429 | \$57,288 | \$93,036 | 61.58\% | 36.11\% | \$3,498 | 4.05\% | 0.31\% | 0.26\% | 3.79\% | 5.52\% | 4.44\% |
| Grand Mountain Bank, FSB | \$101,565 | \$61,935 | \$93,237 | 66.43\% | 34.76\% | \$3,386 | 3.74\% | 0.17\% | 0.13\% | 3.63\% | 1.22\% | 0.91\% |
| Farmers State Bank of Brush | \$101,629 | \$72,224 | \$79,366 | 91.00\% | 14.64\% | \$4,235 | 4.28\% | 0.41\% | 0.33\% | 4.19\% | 1.70\% | (4.06\%) |
| State Bank | \$101,882 | \$58,335 | \$85,740 | 68.04\% | 26.27\% | \$3,287 | 4.00\% | 0.33\% | 0.24\% | 3.89\% | (6.71\%) | (8.12\%) |
| Rio Grande Savings and Loan Association | \$103,477 | \$74,950 | \$91,705 | 81.73\% | 22.69\% | \$3,449 | 4.17\% | 0.26\% | 0.23\% | 3.95\% | 2.38\% | 2.02\% |
| Gunnison Savings and Loan Association | \$104,311 | \$55,443 | \$90,955 | 60.96\% | 50.56\% | \$4,012 | 3.16\% | 0.68\% | 0.65\% | 2.57\% | (3.50\%) | (4.15\%) |
| Community State Bank | \$105,611 | \$83,494 | \$82,315 | 101.43\% | 11.86\% | \$5,281 | 5.06\% | 0.89\% | 0.84\% | 4.37\% | 23.58\% | 21.25\% |
| Home Loan State Bank | \$106,534 | \$57,196 | \$94,308 | 60.65\% | 16.00\% | \$4,097 | 3.97\% | 0.53\% | 0.44\% | 3.73\% | 15.94\% | 20.17\% |
| Evergreen National Bank | \$107,283 | \$58,725 | \$97,219 | 60.40\% | 42.86\% | \$3,155 | 3.58\% | 0.02\% | 0.01\% | 3.57\% | (2.34\%) | (3.17\%) |
| First National Bank, Cortez | \$108,487 | \$49,939 | \$95,868 | 52.09\% | 13.54\% | \$5,166 | 4.05\% | 0.28\% | 0.20\% | 3.85\% | 1.98\% | 12.63\% |
| Morgan Federal Bank | \$112,264 | \$51,975 | \$96,648 | 53.78\% | 39.31\% | \$4,491 | 3.43\% | 0.61\% | 0.52\% | 3.10\% | (1.97\%) | (0.84\%) |
| Redstone Bank | \$113,714 | \$84,297 | \$100,556 | 83.83\% | 24.57\% | \$7,581 | 6.01\% | 0.90\% | 0.62\% | 5.43\% | 31.60\% | 34.96\% |
| Stockmens Bank | \$116,495 | \$92,889 | \$102,156 | 90.93\% | 17.77\% | \$5,295 | 4.65\% | 1.01\% | 0.71\% | 3.98\% | 12.36\% | 15.72\% |
| First National Bank of Hugo | \$117,535 | \$57,912 | \$100,675 | 57.52\% | 30.60\% | \$4,897 | 3.95\% | 0.25\% | 0.18\% | 3.96\% | 8.54\% | 8.14\% |
| Colorado Bank and Trust Company of La |  |  |  |  |  |  |  |  |  |  |  |  |
| Junta | \$127,690 | \$64,626 | \$115,433 | 55.99\% | 30.30\% | \$3,360 | 3.95\% | 0.08\% | 0.04\% | 3.90\% | (3.27\%) | (5.16\%) |
| Bank of Estes Park | \$127,758 | \$65,400 | \$115,185 | 56.78\% | 48.40\% | \$5,110 | 3.33\% | 0.03\% | 0.02\% | 3.35\% | 7.17\% | 7.02\% |
| Cache Bank \& Trust | \$130,847 | \$64,109 | \$112,433 | 57.02\% | 33.39\% | \$4,673 | 3.46\% | 0.34\% | 0.28\% | 3.20\% | (0.42\%) | (3.53\%) |
| Castle Rock Bank | \$147,793 | \$76,531 | \$130,837 | 58.49\% | 42.60\% | \$7,779 | 3.58\% | 0.39\% | 0.30\% | 3.47\% | 2.74\% | 0.48\% |
| North Valley Bank | \$152,607 | \$127,857 | \$134,128 | 95.32\% | 13.80\% | \$4,239 | 5.56\% | 0.25\% | 0.17\% | 5.42\% | 12.36\% | 13.39\% |
| Wray State Bank | \$153,438 | \$121,243 | \$138,347 | 87.64\% | 8.01\% | \$5,115 | 4.57\% | 0.75\% | 0.59\% | 4.03\% | 3.30\% | 4.60\% |
| High Plains Bank | \$154,422 | \$120,180 | \$129,941 | 92.49\% | 12.09\% | \$3,217 | 5.19\% | 0.55\% | 0.41\% | 4.83\% | 18.06\% | 22.99\% |
| Flatirons Bank | \$161,177 | \$117,547 | \$128,557 | 91.44\% | 25.63\% | \$8,059 | 4.20\% | 0.65\% | 0.52\% | 3.94\% | 36.01\% | 20.65\% |
| Solera National Bank | \$163,431 | \$111,744 | \$132,454 | 84.36\% | 18.22\% | \$8,602 | 3.93\% | 1.10\% | 1.04\% | 3.01\% | 10.03\% | 7.19\% |
| FMS Bank | \$166,280 | \$125,678 | \$137,237 | 91.58\% | 11.19\% | \$3,615 | 5.36\% | 0.41\% | 0.30\% | 5.07\% | 4.92\% | 2.89\% |
| Equitable Savings and Loan Association | \$167,262 | \$154,941 | \$125,985 | 122.98\% | 5.22\% | \$3,217 | 3.67\% | 0.52\% | 0.49\% | 3.24\% | (8.16\%) | (14.02\%) |
| First Pioneer National Bank | \$171,524 | \$108,826 | \$143,624 | 75.77\% | 15.71\% | \$6,353 | 3.49\% | 0.53\% | 0.39\% | 3.37\% | (5.40\%) | (7.55\%) |
| Mountain Valley Bank | \$175,733 | \$136,768 | \$146,095 | 93.62\% | 14.69\% | \$5,169 | 4.94\% | 0.53\% | 0.42\% | 4.60\% | 2.76\% | 2.29\% |
| Integrity Bank \& Trust | \$178,823 | \$113,760 | \$163,623 | 69.53\% | 26.51\% | \$3,974 | 4.39\% | 0.33\% | 0.22\% | 4.17\% | 2.51\% | 1.80\% |
| ${ }^{5}$ Star Bank | \$183,471 | \$131,328 | \$147,734 | 88.89\% | 32.62\% | \$5,242 | 5.08\% | 0.54\% | 0.45\% | 4.68\% | 32.44\% | 10.57\% |
| Bank of Denver | \$196,835 | \$151,060 | \$174,899 | 86.37\% | 5.32\% | \$4,374 | 4.26\% | 0.24\% | 0.16\% | 4.21\% | 4.26\% | 3.70\% |
| First FarmBank | \$211,360 | \$158,443 | \$179,728 | 88.16\% | 6.01\% | \$4,804 | 4.71\% | 0.88\% | 0.75\% | 3.99\% | 41.41\% | 40.25\% |
| First National Bank in Trinidad | \$213,049 | \$93,087 | \$189,354 | 49.16\% | 32.94\% | \$3,382 | 3.51\% | 0.34\% | 0.25\% | 3.26\% | 2.39\% | 1.84\% |
| First State Bank of Colorado | \$219,497 | \$140,412 | \$191,687 | 73.25\% | 24.43\% | \$3,784 | 4.19\% | 0.29\% | 0.19\% | 4.03\% | 8.41\% | 8.56\% |
| Farmers Bank | \$225,733 | \$171,811 | \$195,011 | 88.10\% | 25.80\% | \$7,524 | 4.81\% | 0.80\% | 0.67\% | 4.22\% | 2.48\% | 2.55\% |
| Timberline Bank | \$237,801 | \$184,348 | \$216,819 | 85.02\% | 20.27\% | \$5,405 | 4.39\% | 0.24\% | 0.18\% | 4.27\% | (0.20\%) | (1.77\%) |
| Alamosa State Bank | \$237,973 | \$128,614 | \$215,704 | 59.63\% | 24.62\% | \$6,799 | 3.58\% | 0.20\% | 0.16\% | 3.47\% | 1.11\% | 0.83\% |
| Farmers State Bank of Calhan | \$239,645 | \$117,474 | \$181,112 | 64.86\% | 36.51\% | \$5,099 | 4.42\% | 0.89\% | 0.65\% | 3.80\% | 1.63\% | 6.88\% |
| Points West Community Bank | \$241,104 | \$164,149 | \$198,473 | 82.71\% | 16.80\% | \$6,028 | 4.75\% | 0.69\% | 0.53\% | 4.43\% | 10.30\% | 6.43\% |
| Dolores State Bank | \$241,523 | \$141,610 | \$205,750 | 68.83\% | 33.51\% | \$4,391 | 4.11\% | 0.16\% | 0.12\% | 4.28\% | 7.85\% | 7.33\% |
| High Country Bank | \$246,211 | \$177,013 | \$220,159 | 80.40\% | 20.22\% | \$3,373 | 5.26\% | 0.26\% | 0.22\% | 5.05\% | 10.96\% | 10.90\% |
| Verus Bank of Commerce | \$248,669 | \$222,042 | \$186,250 | 119.22\% | 11.51\% | \$15,542 | 4.98\% | 0.76\% | 0.59\% | 4.47\% | (4.07\%) | (27.15\%) |
| Regional Average | \$134,176 | \$87,823 | \$114,803 | 74.60\% | 27.21\% | \$4,727 | 4.25\% | 0.49\% | 0.39\% | 3.94\% | 5.73\% | 4.09\% |

## ource: SNL Financial

Note: Report includes only bank-level data.
NA = data was not available.

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Total Lns \& Leases $(\$ 000)$ | Total Deposits (\$000) | Loans/Deposits (\%) | Liquidity Ratio (\%) | $\left\lvert\, \begin{array}{\|c\|} \hline \text { Assets/Employees } \\ (\$ 000) \end{array}\right.$ | Yield on Earning Assets (\%) | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | $\begin{gathered} \text { Net Interest } \\ \text { Margin (FTE) (\%) } \end{gathered}$ | Asset Growth Rate (\%) | Deposit Growth Rate (\%) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets

| San Luis Valley Federal Bank | \$262,047 | \$159,649 | \$217,274 | 73.48\% | 39.76\% | \$4,597 | 3.73\% | 0.23\% | 0.20\% | 3.62\% | (2.63\%) | (4.97\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Yampa Valley Bank | \$268,512 | \$215,034 | \$243,761 | 88.22\% | 17.34\% | \$4,795 | 4.74\% | 0.28\% | 0.18\% | 4.67\% | 20.91\% | 21.87\% |
| First American State Bank | \$275,141 | \$193,831 | \$226,503 | 85.58\% | 23.92\% | \$10,190 | 4.26\% | 1.20\% | 0.96\% | 3.29\% | 4.42\% | 36.21\% |
| Frontier Bank | \$286,399 | \$162,331 | \$252,961 | 64.17\% | 27.28\% | \$4,938 | 4.08\% | 0.48\% | 0.36\% | 3.98\% | 8.67\% | 7.58\% |
| Advantage Bank | \$291,602 | \$238,320 | \$248,141 | 96.04\% | 15.22\% | \$6,943 | 5.35\% | 0.79\% | 0.66\% | 4.74\% | 12.29\% | 11.41\% |
| First Southwest Bank | \$299,229 | \$211,408 | \$264,039 | 80.07\% | 13.20\% | \$3,740 | 4.43\% | 0.35\% | 0.28\% | 4.15\% | 6.79\% | 9.45\% |
| Legacy Bank | \$301,017 | \$202,498 | \$252,201 | 80.29\% | 21.35\% | \$6,271 | 4.43\% | 0.55\% | 0.43\% | 4.14\% | (4.99\%) | (3.71\%) |
| Valley Bank \& Trust | \$314,187 | \$171,748 | \$280,620 | 61.20\% | 37.74\% | \$3,832 | 4.05\% | 0.20\% | 0.12\% | 4.25\% | 0.57\% | (2.79\%) |
| Bankers' Bank of the West | \$327,597 | \$217,826 | \$263,298 | 82.73\% | 33.83\% | \$7,445 | 3.97\% | 1.23\% | 0.77\% | 3.30\% | 2.10\% | 2.71\% |
| First National Bank of Las Animas | \$340,731 | \$256,983 | \$288,988 | 88.93\% | 11.24\% | \$4,868 | 4.87\% | 0.48\% | 0.39\% | 4.64\% | 5.37\% | 7.23\% |
| AMG National Trust Bank | \$369,110 | \$143,798 | \$332,639 | 43.23\% | 33.50\% | \$2,977 | 2.27\% | 0.14\% | 0.13\% | 2.14\% | (10.62\%) | (12.65\%) |
| Eastern Colorado Bank | \$372,482 | \$266,909 | \$313,726 | 85.08\% | 14.73\% | \$5,102 | 4.70\% | 0.51\% | 0.39\% | 4.55\% | 2.85\% | 1.53\% |
| Pueblo Bank and Trust Company | \$396,415 | \$192,880 | \$348,808 | 55.30\% | 41.91\% | \$3,477 | 3.48\% | 0.10\% | 0.08\% | 3.42\% | 6.58\% | 6.35\% |
| Peoples National Bank | \$409,778 | \$309,474 | \$299,227 | 103.42\% | 6.26\% | \$1,479 | 4.23\% | 0.30\% | 0.24\% | 4.04\% | (2.69\%) | 9.08\% |
| Fortis Private Bank | \$431,925 | \$263,023 | \$336,749 | 78.11\% | 27.80\% | \$7,853 | 3.47\% | 0.65\% | 0.46\% | 3.14\% | 22.63\% | 18.02\% |
| Collegiate Peaks Bank | \$466,361 | \$336,608 | \$399,089 | 84.34\% | 18.07\% | \$5,830 | 4.86\% | 0.39\% | 0.25\% | 4.68\% | (11.42\%) | (12.99\%) |
| First National Bank of Durango | \$491,026 | \$172,768 | \$443,017 | 39.00\% | 56.96\% | \$4,464 | 3.01\% | 0.15\% | 0.13\% | 3.26\% | (2.84\%) | (3.81\%) |
| Regional Average | \$347,268 | \$218,535 | \$294,767 | 75.83\% | 25.89\% | \$5,224 | 4.11\% | 0.47\% | 0.35\% | 3.88\% | 3.41\% | 5.32\% |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

| Trust Company of America | \$761,917 | \$0 | \$718,178 | 0.00\% | 35.22\% | \$4,209 | 1.78\% | 0.03\% | 0.03\% | 1.82\% | 10.10\% | 8.95\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Citywide Banks | \$817,859 | \$559,693 | \$682,872 | 81.96\% | 16.08\% | \$5,489 | 4.59\% | 0.40\% | 0.28\% | 4.44\% | (18.61\%) | (13.79\%) |
| First Western Trust Bank | \$932,567 | \$751,379 | \$776,894 | 96.72\% | 7.96\% | \$4,987 | 3.68\% | 0.65\% | 0.49\% | 3.21\% | 9.80\% | 3.29\% |
| Regional Average | \$837,448 | \$437,024 | \$725,981 | 59.56\% | 19.75\% | \$4,895 | 3.35\% | 0.36\% | 0.27\% | 3.16\% | 0.43\% | (0.52\%) |

Asset Group D - $\$ 1$ billion to $\$ 10$ billion in total assets

| Colorado Federal Savings Bank | \$1,736,241 | \$685,087 | \$1,228,963 | 55.75\% | 29.12\% | \$35,433 | 2.67\% | 1.02\% | 0.56\% | 2.19\% | 1.97\% | 11.06\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ANB Bank | \$2,520,583 | \$1,397,899 | \$2,139,282 | 65.34\% | 22.20\% | \$5,262 | 3.47\% | 0.21\% | 0.15\% | 3.41\% | (10.50\%) | (11.50\%) |
| Alpine Bank | \$3,268,795 | \$2,151,131 | \$2,892,041 | 74.38\% | 20.18\% | \$5,272 | 4.18\% | 0.11\% | 0.07\% | 4.36\% | 14.22\% | 14.80\% |
| Bank of Colorado | \$3,318,495 | \$2,198,160 | \$2,823,157 | 77.86\% | 18.11\% | \$5,673 | 3.62\% | 0.29\% | 0.27\% | 3.42\% | 2.05\% | 4.51\% |
| Guaranty Bank and Trust Company | \$3,401,742 | \$2,578,463 | \$2,783,343 | 92.64\% | 11.89\% | \$7,147 | 4.07\% | 0.47\% | 0.33\% | 3.86\% | 2.26\% | 5.50\% |
| Sunflower Bank, National Association | \$3,743,892 | \$2,747,807 | \$3,119,828 | 88.08\% | 13.42\% | \$4,289 | 3.67\% | 0.41\% | 0.33\% | 3.38\% | 97.93\% | 224.77\% |
| CoBiz Bank | \$3,768,842 | \$3,054,492 | \$3,089,309 | 98.87\% | 11.66\% | \$8,413 | 3.85\% | 0.28\% | 0.17\% | 3.92\% | 9.76\% | 2.69\% |
| NBH Bank | \$4,678,079 | \$3,095,012 | \$3,932,027 | 78.71\% | 19.99\% | \$5,304 | 3.72\% | 0.42\% | 0.41\% | 3.51\% | 5.36\% | (0.06\%) |
| Regional Average | \$3,304,584 | \$2,238,506 | \$2,750,994 | 78.95\% | 18.32\% | \$9,599 | 3.66\% | 0.40\% | 0.29\% | 3.51\% | 27.88\% | 31.47\% |

## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

## Asset Quality

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Asset Quality \& \multicolumn{3}{|c|}{June 30, 2017} \& \multicolumn{4}{|r|}{Run Date: August 21, 2017} \\
\hline \& \& \& \& As of Date \& \& \& \\
\hline Region Institution Name \& Total Assets (\$000) \& Tot Loans \& Leases Nonaccrual (\$000) \& \[
\begin{array}{|l}
\text { Nonaccrual } \\
\text { Loans/Total Loans } \\
(\%)
\end{array}
\] \& \begin{tabular}{l}
Reserves/Loans \\
(\%)
\end{tabular} \& \begin{tabular}{l}
Reserves/ NPLs \\
(\%)
\end{tabular} \& \[
\begin{gathered}
\text { NPA+ Loans } \\
\text { OOPD Tang } \\
\text { Equity + LRs } \\
\text { Texas Ratio }
\end{gathered}
\] \& \begin{tabular}{l}
NPAs/Total Assets \\
(\%)
\end{tabular} \\
\hline \multicolumn{8}{|l|}{Asset Group A - \$0 to \$250 million in total assets} \\
\hline Young Americans Bank \& \$19,662 \& \$1 \& 1.64\% \& 16.39\% \& NM \& 0.07\% \& 0.01\% \\
\hline First National Bank of Fleming \& \$23,128 \& \$1,513 \& 7.71\% \& 1.72\% \& 21.09\% \& 119.87\% \& 7.21\% \\
\hline McClave State Bank \& \$37,904 \& \$82 \& 0.27\% \& 1.33\% \& 480.00\% \& 1.76\% \& 0.22\% \\
\hline Champion Bank \& \$49,945 \& \$1,752 \& 5.76\% \& 5.08\% \& 60.17\% \& 25.72\% \& 5.41\% \\
\hline Bank of Burlington \& \$50,760 \& \$0 \& 0.00\% \& 1.45\% \& NA \& 0.00\% \& 0.00\% \\
\hline Colorado National Bank \& \$52,916 \& \$0 \& 0.00\% \& 1.26\% \& NA \& 0.00\% \& 0.00\% \\
\hline First Colorado National Bank \& \$62,400 \& \$469 \& 1.04\% \& 2.21\% \& 187.05\% \& 4.66\% \& 0.85\% \\
\hline Rocky Mountain Bank \& Trust \& \$69,715 \& \$694 \& 1.65\% \& 1.47\% \& 89.63\% \& 11.35\% \& 1.00\% \\
\hline Fowler State Bank \& \$76,337 \& \$857 \& 2.31\% \& 3.01\% \& 130.34\% \& 11.61\% \& 1.12\% \\
\hline Citizens Bank of Pagosa Springs \& \$78,093 \& \$76 \& 0.20\% \& 3.46\% \& 402.13\% \& 5.49\% \& 0.62\% \\
\hline Del Norte Bank \& \$78,446 \& \$174 \& 0.28\% \& 0.90\% \& 170.09\% \& 4.38\% \& 0.42\% \\
\hline Gunnison Bank and Trust Company \& \$87,697 \& \$0 \& 0.00\% \& 1.52\% \& 749.60\% \& 1.36\% \& 0.14\% \\
\hline Pikes Peak National Bank \& \$89,155 \& \$1,142 \& 2.96\% \& 1.29\% \& 22.48\% \& 21.42\% \& 2.48\% \\
\hline Native American Bank, National Association \& \$89,946 \& \$4,011 \& 5.23\% \& 1.31\% \& 25.08\% \& 38.76\% \& 4.46\% \\
\hline Citizens State Bank of Ouray \& \$93,064 \& \$0 \& 0.00\% \& 0.63\% \& 29.92\% \& 8.03\% \& 0.79\% \\
\hline Century Savings and Loan Association
Mountain View Bank of Commerce \& \(\$ 98,971\)
\(\$ 100,211\) \& \(\$ 958\)
\(\$ 90\) \& 4.03\%
\(0.11 \%\) \& 3.34\%
1.39\% \& 55.41\%
NM \& \(10.28 \%\)
\(16.76 \%\) \& 1.45\%
\(1.79 \%\) \\
\hline Park State Bank \& Trust \& \$101,429 \& \$157 \& 0.27\% \& 1.22\% \& 32.89\% \& 58.80\% \& 5.12\% \\
\hline Grand Mountain Bank, FSB \& \$101,565 \& \$706 \& 1.14\% \& 1.61\% \& 88.87\% \& 12.35\% \& 1.11\% \\
\hline Farmers State Bank of Brush \& \$101,629 \& \$0 \& 0.00\% \& 1.18\% \& NA \& 2.05\% \& 0.36\% \\
\hline State Bank \& \$101,882 \& \$941 \& 1.61\% \& 1.34\% \& 82.78\% \& 11.75\% \& 1.67\% \\
\hline Rio Grande Savings and Loan Association \& \$103,477 \& \$934 \& 1.25\% \& 0.85\% \& 67.88\% \& 11.70\% \& 1.38\% \\
\hline Gunnison Savings and Loan Association \& \$104,311 \& \$0 \& 0.00\% \& 0.90\% \& NA \& 0.00\% \& 0.00\% \\
\hline Community State Bank \& \$105,611 \& \$0 \& 0.00\% \& 2.60\% \& NA \& 0.77\% \& 0.00\% \\
\hline Home Loan State Bank \& \(\$ 106,534\)
\(\$ 107,283\) \& \$898 \& 1.57\% \& 1.18\% \& 36.19\% \& 22.84\% \& 1.92\% \\
\hline First National Bank, Cortez \& \$108,487 \& \$951 \& 1.90\% \& 1.52\% \& 79.81\% \& 11.28\% \& 0.92\% \\
\hline Morgan Federal Bank \& \$112,264 \& \$0 \& 0.00\% \& 0.70\% \& NA \& 0.01\% \& 0.00\% \\
\hline Redstone Bank \& \$113,714 \& \$252 \& 0.30\% \& 1.47\% \& 492.06\% \& 1.78\% \& 0.22\% \\
\hline Stockmens Bank \& \$116,495 \& \$0 \& 0.00\% \& 0.99\% \& NA \& 0.00\% \& 0.00\% \\
\hline First National Bank of Hugo \& \$117,535 \& \$132 \& 0.23\% \& 1.80\% \& 789.39\% \& 1.81\% \& 0.14\% \\
\hline Colorado Bank and Trust Company of La Junta \& \$127,690 \& \$574 \& 0.89\% \& 3.42\% \& 337.71\% \& 6.92\% \& 0.65\% \\
\hline Bank of Estes Park
Cache Bank \& Trust \& \(\$ 127,758\)
\(\$ 130,847\) \& \(\$ 0\)
\(\$ 1,465\) \& 0.00\%
2.29\% \& 1.95\% \& NA \& - \({ }^{0.00 \%}\) (25\% \& 0.00\% \\
\hline Castle Rock Bank \& \$147,793 \& \$1,487 \& 1.94\% \& 1.91\% \& 84.48\% \& 15.81\% \& 1.85\% \\
\hline North Valley Bank \& \$152,607 \& \$0 \& 0.00\% \& 1.19\% \& NA \& 0.00\% \& 0.00\% \\
\hline Wray State Bank \& \$153,438 \& \$1,502 \& 1.24\% \& 1.49\% \& 55.08\% \& 27.01\% \& 2.14\% \\
\hline High Plains Bank \& \$154,422 \& \$304 \& 0.25\% \& 1.57\% \& 620.39\% \& 2.08\% \& 0.20\% \\
\hline Flatirons Bank \& \$161,177 \& \$231 \& 0.20\% \& 1.02\% \& 520.35\% \& 1.49\% \& 0.14\% \\
\hline Solera National Bank \& \(\$ 163,431\)
\(\$ 166,280\) \& \$ \$0 \& \(0.00 \%\)
\(0.26 \%\) \& 1.42\%
\(1.31 \%\) \& \[
\begin{array}{r}
\text { NA } \\
495.48 \%
\end{array}
\] \& 9.27\%
\(2.10 \%\) \& \(0.00 \%\)
\(0.20 \%\) \\
\hline FMS Bank \& \$166,280
\(\$ 167,262\) \& \$332 \& \(0.26 \%\)
\(0.04 \%\) \& 1.31\%
\(0.25 \%\) \& 495.48\%
\(603.17 \%\) \& 2.10\% \& 0.20\%
\(0.04 \%\) \\
\hline First Pioneer National Bank \& \$171,524 \& \$1 \& 0.00\% \& 1.42\% \& NM \& 5.62\% \& 0.00\% \\
\hline Mountain Valley Bank \& \$175,733 \& \$1,256 \& 0.92\% \& 1.25\% \& 91.68\% \& 10.46\% \& 1.06\% \\
\hline Integrity Bank \& Trust \& \$178,823 \& \$652 \& 0.57\% \& 1.16\% \& 202.15\% \& 23.88\% \& 2.14\% \\
\hline \({ }^{5 \text { Star Bank }}\) Bank of \& \$183,471 \& \$24 \& 0.02\% \& 1.01\% \& 156.80\% \& 4.46\% \& 0.46\% \\
\hline Bank of Denver
First FarmBank \& \$196,835 \& \$3,570 \& 2.36\% \& 0.67\% \& 28.54\% \& \(16.47 \%\)
5 \& 1.81\% \\
\hline First FarmBank
First National Bank in Trinidad \& \$211,360 \& \$1,133
\(\$ 2,890\) \& 0.72\%
\(3.10 \%\) \& 1.44\%
\(1.77 \%\) \& 201.94\%

$34.96 \%$ \& 5.78\% \& 0.54\%
2.76\% <br>
\hline First State Bank of Colorado \& \$219,497 \& \$1,374 \& 0.98\% \& 1.04\% \& 48.79\% \& 15.46\% \& 1.84\% <br>
\hline Farmers Bank \& \$225,733 \& \$0 \& 0.00\% \& 1.61\% \& 80.85\% \& 19.54\% \& 2.87\% <br>
\hline Timberline Bank \& \$237,801 \& \$314 \& 0.17\% \& 1.24\% \& 287.88\% \& 8.08\% \& 0.75\% <br>
\hline Alamosa State Bank \& \$237,973 \& \$6 \& 0.00\% \& 1.49\% \& NM \& 0.68\% \& 0.07\% <br>
\hline Farmers State Bank of Calhan \& \$239,645 \& \$616 \& 0.52\% \& 0.91\% \& 173.86\% \& 10.43\% \& 1.20\% <br>
\hline Points West Community Bank \& \$241,104 \& \$1,329 \& 0.81\% \& 1.82\% \& 115.60\% \& 13.04\% \& 1.07\% <br>
\hline Dolores State Bank \& \$241,523 \& \$571 \& 0.40\% \& 1.36\% \& 220.32\% \& 4.11\% \& 0.48\% <br>
\hline High Country Bank \& \$246,211 \& \$0 \& 0.00\% \& 0.69\% \& 171.59\% \& 2.73\% \& 0.29\% <br>
\hline Verus Bank of Commerce \& \$248,669 \& \$95 \& 0.04\% \& 0.86\% \& NM \& 0.26\% \& 0.04\% <br>
\hline Regional Average \& \$134,176 \& \$638 \& 1.03\% \& 1.77\% \& 204.22\% \& 11.55\% \& 1.14\% <br>
\hline
\end{tabular}

## Source: SNL Financial

Note: Report includes only bank-level data.
$A=$ data was not available.

| Asset Quality | June 30, 2017 |  |  | Run Date: August 21, 2017 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | As of Date |  |  |  |
| Region Institution Name | Total Assets (5000) | Tot Loans \& Leases Nonaccrual (\$000) | $\begin{gathered} \text { Nonaccrual } \\ \text { Loans/Total Loans } \\ (\%) \end{gathered}$ | Reserves/Loans <br> (\%) | Reserves/ NPLs <br> (\%) | $\begin{gathered} \text { NPA + Loans } \\ \text { 90PD /Tang } \\ \text { Equity + LLRs (\%) } \\ \text { Texas Ratio } \end{gathered}$ | NPAs/Total Assets <br> (\%) |

Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
San Luis Valley Federal Bank
Yampa Valley Bank
First American State Bank
Frontier Bank
Advantage Bank
First Southwest Bank
Legacy Bank
Valley Bank \& Trust
Bankers Bank of the West
First National Bank of Las Animas
AMG National Trust Bank
Eastern Colorado Bank
Pueblo Bank and Trust Company
Peoples National Bank
Fortis Private Bank
Collegiate Peaks Bank
First National Bank of Durango
Regional Average

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets Trust Company of America Citywide Banks
First Western Trust Bank

Regional Average
Asset Group D - \$1 billion to \$10 billion in total assets


Bank of Colorado
Guaranty Bank and Trust Company
Sunflower Bank, National Association
CoBiz Bank CoBiz Bank

Regional Average

| \$262,047 | \$1,641 | 1.03\% | 0.95\% | 63.58\% | 8.73\% | 1.47\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$268,512 | \$2,237 | 1.04\% | 1.74\% | 140.82\% | 9.63\% | 0.99\% |
| \$275,141 | \$0 | 0.00\% | 1.07\% | NA | 30.23\% | 2.47\% |
| \$286,399 | \$188 | 0.12\% | 2.32\% | NM | 0.86\% | 0.11\% |
| \$291,602 | \$2,008 | 0.84\% | 0.77\% | 91.14\% | 9.96\% | 0.94\% |
| \$299,229 | \$0 | 0.00\% | 1.39\% | 126.30\% | 15.18\% | 1.39\% |
| \$301,017 | \$1,455 | 0.72\% | 1.49\% | 66.81\% | 16.57\% | 1.81\% |
| \$314,187 | \$2,372 | 1.38\% | 1.41\% | 58.12\% | 18.78\% | 2.01\% |
| \$327,597 | \$817 | 0.38\% | 2.22\% | 591.31\% | 3.13\% | 0.47\% |
| \$340,731 | \$115 | 0.04\% | 2.00\% | NM | 1.80\% | 0.23\% |
| \$369,110 | \$0 | 0.00\% | 1.01\% | NA | 0.00\% | 0.00\% |
| \$372,482 | \$25 | 0.01\% | 1.42\% | 265.34\% | 9.29\% | 1.03\% |
| \$396,415 | \$412 | 0.21\% | 1.49\% | 128.15\% | 32.00\% | 3.70\% |
| \$409,778 | \$907 | 0.29\% | 0.92\% | 91.02\% | 7.39\% | 0.76\% |
| \$431,925 | \$526 | 0.20\% | 0.46\% | 186.72\% | 107.78\% | 0.26\% |
| \$466,361 | \$682 | 0.20\% | 1.24\% | 442.27\% | 1.81\% | 0.20\% |
| \$491,026 | \$148 | 0.09\% | 1.69\% | 64.81\% | 14.63\% | 1.36\% |
| \$347,268 | \$796 | 0.39\% | 1.39\% | 178.18\% | 16.93\% | $1.13 \%$ |


| $\$ 761,917$ | $\$ 0$ | NA | NA | NA | $0.00 \%$ | $0.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 817,859$ | $\$ 2,758$ | $0.49 \%$ | $0.50 \%$ | $100.80 \%$ | $3.81 \%$ | $0.39 \%$ |
| $\$ 932,567$ | $\$ 5,323$ | $0.71 \%$ | $0.93 \%$ | $131.17 \%$ | $10.33 \%$ | $0.87 \%$ |
|  | $\$ 837,448$ | $\$ 2,694$ | $0.60 \%$ | $0.72 \%$ | $115.99 \%$ | $4.71 \%$ |


| \$1,736,241 | \$1,238 | 0.18\% | 0.82\% | 53.38\% | 5.32\% | 0.61\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$2,520,583 | \$1,996 | 0.14\% | 1.01\% | 533.80\% | 1.34\% | 0.12\% |
| \$3,268,795 | \$11,749 | 0.55\% | 1.35\% | 115.09\% | 10.15\% | 0.98\% |
| \$3,318,495 | \$30,313 | 1.38\% | 1.62\% | 111.88\% | 9.80\% | 0.96\% |
| \$3,401,742 | \$4,622 | 0.18\% | 0.90\% | 82.50\% | 7.70\% | 0.83\% |
| \$3,743,892 | \$13,436 | 0.49\% | 0.82\% | 156.50\% | 4.62\% | 0.50\% |
| \$3,768,842 | \$3,830 | 0.13\% | 1.16\% | 119.25\% | 7.02\% | 0.79\% |
| \$4,678,079 | \$32,456 | 1.05\% | 1.13\% | 92.89\% | 18.83\% | 1.11\% |
| \$3,304,584 | \$12,455 | 0.51\% | 1.10\% | 158.16\% | 8.10\% | 0.74\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
$A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too highlow to be meaningful

Capital Adequacy

| Capital Adequacy |
| :--- |
|  |
|  |
|  |
| Region |
| Institution Name |


| As of Date |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets (\$000) | $\begin{gathered} \text { Total Equity } \\ \text { Capital ( } \$ 000 \text { ) } \end{gathered}$ | Tier1 Capital (\$000) | $\begin{array}{\|c\|} \text { Common Equity } \\ \text { Tier } 1 \text { Capital ( } \$ 000) \end{array}$ | Leverage Ratio (\%) | $\begin{array}{\|c\|} \hline \text { Tier } 1 \text { Risk Based } \\ \text { Ratio (\%) } \end{array}$ | $\begin{gathered} \text { Risk Based } \\ \text { Capital Ratio (\%) } \end{gathered}$ | Common Equity Tier 1 Risk Based Ratio (\%) |

Regional Average

| \$19,662 | \$1,419 | \$1,404 | \$1,404 | 7.19\% | 191.54\% | 192.77\% | 191.54\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$23,128 | \$2,772 | \$2,772 | \$2,772 | 12.22\% | 18.81\% | 20.07\% | 18.81\% |
| \$37,904 | \$4,435 | \$4,397 | \$4,397 | 11.80\% | 13.25\% | 14.48\% | 13.25\% |
| \$49,945 | \$8,959 | \$8,959 | \$8,959 | 18.31\% | 30.23\% | 31.53\% | 30.23\% |
| \$50,760 | \$7,605 | \$7,478 | \$7,478 | 14.25\% | 17.98\% | 19.06\% | 17.98\% |
| \$52,916 | \$5,442 | \$4,784 | \$4,784 | 9.08\% | 18.92\% | 20.18\% | 18.92\% |
| \$62,400 | \$12,276 | \$9,742 | \$9,742 | 16.59\% | 19.13\% | 20.42\% | 19.13\% |
| \$69,715 | \$5,492 | \$5,402 | \$5,402 | 8.29\% | 11.66\% | 12.92\% | 11.66\% |
| \$76,337 | \$11,233 | \$11,233 | \$11,233 | 15.22\% | 26.66\% | 27.93\% | 26.66\% |
| \$78,093 | \$7,537 | \$7,320 | \$7,320 | 9.23\% | 13.55\% | 14.82\% | 13.55\% |
| \$78,446 | \$6,989 | \$6,962 | \$6,962 | 8.90\% | 12.58\% | 13.60\% | 12.58\% |
| \$87,697 | \$8,257 | \$8,288 | \$8,288 | 9.61\% | 13.83\% | 15.09\% | 13.83\% |
| \$89,155 | \$9,842 | \$9,842 | \$9,842 | 11.16\% | 26.69\% | 27.94\% | 26.69\% |
| \$89,946 | \$9,392 | \$9,140 | \$9,140 | 10.22\% | 30.78\% | 32.06\% | 30.78\% |
| \$93,064 | \$9,444 | \$9,182 | \$9,182 | 10.04\% | 20.67\% | 21.16\% | 20.67\% |
| \$98,971 | \$13,149 | \$13,204 | \$13,204 | 13.36\% | 49.15\% | 50.42\% | 49.15\% |
| \$100,211 | \$9,550 | \$9,550 | \$9,550 | 9.89\% | 11.64\% | 12.89\% | 11.64\% |
| \$101,429 | \$8,204 | \$8,277 | \$8,277 | 8.22\% | 14.47\% | 15.69\% | 14.47\% |
| \$101,565 | \$8,092 | \$8,096 | \$8,096 | 8.03\% | 15.28\% | 16.54\% | 15.28\% |
| \$101,629 | \$18,570 | \$18,411 | \$18,411 | 18.34\% | 26.07\% | 27.28\% | 26.07\% |
| \$101,882 | \$13,659 | \$13,523 | \$13,523 | 12.99\% | 19.34\% | 20.45\% | 19.34\% |
| \$103,477 | \$11,582 | \$11,601 | \$11,601 | 11.44\% | 19.96\% | 21.05\% | 19.96\% |
| \$104,311 | \$11,228 | \$11,228 | \$11,228 | 10.61\% | 32.81\% | 34.06\% | 32.81\% |
| \$105,611 | \$13,452 | \$13,456 | \$13,456 | 13.19\% | 16.08\% | 17.34\% | 16.08\% |
| \$106,534 | \$8,323 | \$8,433 | \$5,433 | 8.03\% | 11.35\% | 12.26\% | 7.31\% |
| \$107,283 | \$9,861 | \$9,512 | \$9,512 | 9.06\% | 17.20\% | 18.46\% | 17.20\% |
| \$108,487 | \$10,129 | \$10,090 | \$10,090 | 9.11\% | 16.38\% | 17.63\% | 16.38\% |
| \$112,264 | \$12,631 | \$12,407 | \$12,407 | 11.03\% | 20.13\% | 20.72\% | 20.13\% |
| \$113,714 | \$12,903 | \$12,903 | \$12,903 | 12.03\% | 15.31\% | 16.56\% | 15.31\% |
| \$116,495 | \$9,305 | \$9,305 | \$9,305 | 8.25\% | 10.13\% | 13.85\% | 10.13\% |
| \$117,535 | \$15,207 | \$14,231 | \$14,231 | 12.30\% | 24.49\% | 25.75\% | 24.49\% |
| \$127,690 | \$10,178 | \$10,254 | \$10,254 | 7.99\% | 15.21\% | 16.49\% | 15.21\% |
| \$127,758 | \$12,033 | \$11,964 | \$11,964 | 9.66\% | 16.69\% | 17.95\% | 16.69\% |
| \$130,847 | \$13,867 | \$14,180 | \$14,180 | 10.51\% | 17.62\% | 18.48\% | 17.62\% |
| \$147,793 | \$15,849 | \$15,519 | \$15,519 | 10.69\% | 18.45\% | 19.70\% | 18.45\% |
| \$152,607 | \$18,287 | \$18,287 | \$18,287 | 12.34\% | 16.84\% | 18.09\% | 16.84\% |
| \$153,438 | \$14,476 | \$11,810 | \$11,810 | 7.82\% | 9.33\% | 10.58\% | 9.33\% |
| \$154,422 | \$14,011 | \$14,034 | \$14,034 | 9.27\% | 11.19\% | 12.44\% | 11.19\% |
| \$161,177 | \$14,342 | \$13,979 | \$13,979 | 8.84\% | 12.90\% | 14.01\% | 12.90\% |
| \$163,431 | \$23,105 | \$22,536 | \$22,536 | 14.21\% | 18.48\% | 19.73\% | 18.48\% |
| \$166,280 | \$18,215 | \$18,060 | \$18,060 | 10.91\% | 10.96\% | 11.96\% | 10.96\% |
| \$167,262 | \$25,956 | \$25,984 | \$25,984 | 15.48\% | 20.49\% | 20.79\% | 20.49\% |
| \$171,524 | \$23,253 | \$22,963 | \$22,963 | 13.35\% | 18.92\% | 20.17\% | 18.92\% |
| \$175,733 | \$19,298 | \$17,956 | \$17,956 | 10.18\% | 12.40\% | 13.58\% | 12.40\% |
| \$178,823 | \$14,730 | \$14,783 | \$14,783 | 8.29\% | 11.27\% | 12.28\% | 11.27\% |
| \$183,471 | \$34,674 | \$33,684 | \$33,684 | 18.75\% | 24.59\% | 25.56\% | 24.59\% |
| \$196,835 | \$21,312 | \$21,259 | \$21,259 | 10.88\% | 13.52\% | 14.17\% | 13.52\% |
| \$211,360 | \$17,312 | \$17,526 | \$17,526 | 8.65\% | 10.34\% | 11.59\% | 10.34\% |
| \$213,049 | \$23,518 | \$24,073 | \$24,073 | 11.33\% | 25.18\% | 26.44\% | 25.18\% |
| \$219,497 | \$27,085 | \$24,749 | \$24,749 | 11.63\% | 17.79\% | 18.84\% | 17.79\% |
| \$225,733 | \$30,370 | \$30,378 | \$30,378 | 13.71\% | 17.42\% | 18.67\% | 17.42\% |
| \$237,801 | \$19,877 | \$20,364 | \$20,364 | 8.61\% | 11.06\% | 12.31\% | 11.06\% |
| \$237,973 | \$21,779 | \$21,891 | \$21,891 | 9.15\% | 16.32\% | 17.57\% | 16.32\% |
| \$239,645 | \$26,702 | \$25,915 | \$25,915 | 10.76\% | 18.39\% | 19.14\% | 18.39\% |
| \$241,104 | \$24,567 | \$22,861 | \$22,861 | 9.54\% | 14.12\% | 15.38\% | 14.12\% |
| \$241,523 | \$32,235 | \$30,404 | \$30,404 | 12.98\% | 22.53\% | 23.78\% | 22.53\% |
| \$246,211 | \$24,798 | \$24,877 | \$24,877 | 10.31\% | 13.63\% | 14.30\% | ${ }^{13.63 \%}$ |
| \$248,669 | \$35,091 | \$33,881 | \$33,881 | 13.77\% | 15.37\% | 16.23\% | 15.37\% |
| \$134,176 | \$15,067 | \$14,747 | \$14,695 | 11.17\% | 20.98\% | 22.16\% | 20.91\% |

## Source: SNL Financia

Note: Report includes only bank-level data.
N $=$ data was not available


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$A=$ data was not available.

Definitions

| Total assets | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles. |
| :---: | :---: |
| Net income | Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification ${ }^{\circledR}$ (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example. |
| Return on average assets (\%) | Return on average assets; net income as a percent of average assets. |
| Return on average equity (\%) | Return on average equity; net income as a percent of average equity. |
| Efficiency ratio (FTE) (\%) | Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items. |
| Salary expense $\div$ employees | Salary and benefits expense divided by number of full-time equivalent employees at end of period. |
| Total loans and leases | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total deposits | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations. |
| Liquidity ratio (\%) | Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities. |
| Total assets $\div$ employees | Total assets divided by number of full-time equivalent employees at end of period. |
| Loans $\div$ deposits (\%) | Loans held for investment, before reserves, as a percent of total insured deposits. |
| Yield on earning assets (\%) | Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets. |
| Cost of interest-bearing liability (\%) | Interest incurred on liabilities as a percent of average interestbearing liabilities. Total interest expense divided by average interest-bearing liabilities. |

Cost of funds (\%) Interest incurred on liabilities as a percent of average non-interest-bearing deposits and interest-bearing liabilities.

Net interest margin (FTE) (\%) Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.

| Asset growth rate (\%) | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets. |
| :---: | :---: |
| Deposit growth rate (\%) | Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits. |
| Total loans and leases nonaccrual | Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing. |
| Nonaccrual loans $\div$ total loans (\%) | Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans. |
| Reserves : loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves - nonperforming loans (\%) | Loan loss reserves as a percent of nonperforming loans. |
| Nonperforming assets / total assets (\%) | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets. |
| Nonperforming assets + loans 90PD $\div$ tangible equity + loan loss reserves (\%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio. |
| Total equity capital | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example. |
| Tier 1 capital | For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines. |
| Leverage ratio (\%) | Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets. |
| Tier 1 risk-based ratio (\%) | Tier 1 capital as a percent of total risk-adjusted assets. |
| Risk-Based Capital Ratio (\%) | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets. |
| Common Equity Tier Risk Based Ratio (\%) | Tier 1 common capital as a percent of risk-weighted assets. |


[^0]:    = data was not available

