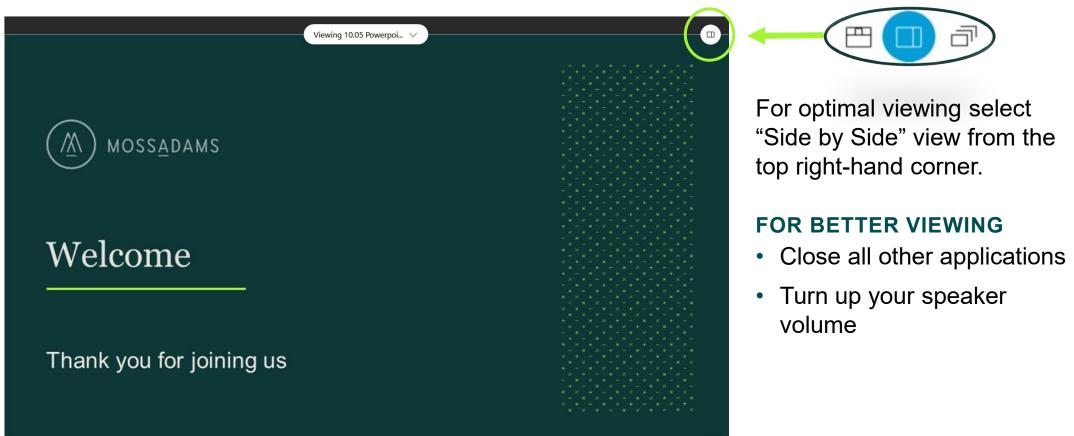


### Welcome

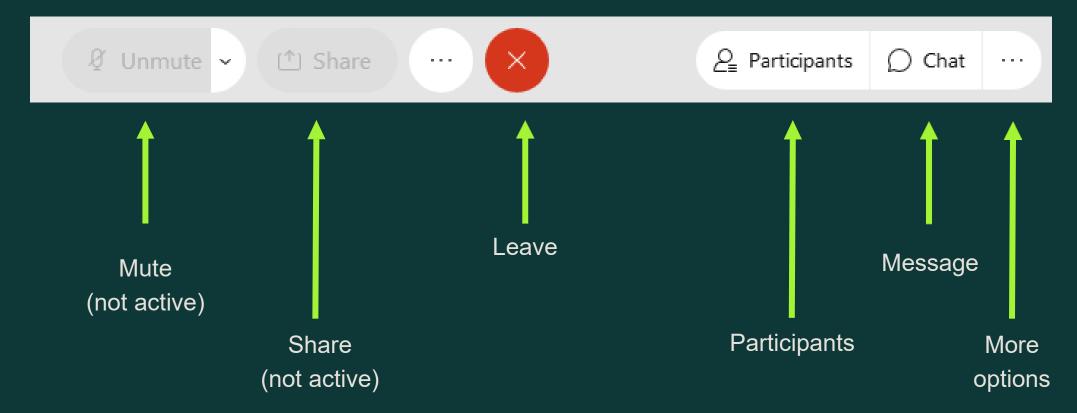
Thank you for joining us

# Viewing Options



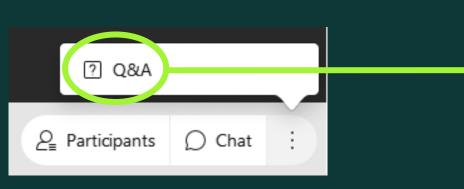


#### WebEx Controls





### Questions?



- Under the "more options" button, select "Q&A"
- A new box will open on the right-hand side to type your question to the speakers or host





#### Technical Difficulties?



#### REFRESH YOUR BROWSER BY CLICKING F5.

If you are still experiencing issues, please feel free to use the question box and direct your question to the "host"

OR

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# Charitable Giving

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#### **Private Clients**



#### **PERSONAL TAX**

- Tax planning
- Tax preparation
- Estate planning
- Residency transition
- Charitable gift planning



#### **WEALTH MANAGEMENT**

- Personal financial planning
- Investment management and consulting
- Insurance management and consulting



#### **FAMILY OFFICE**

- Bill paying / bookkeeping
- Household employee payroll
- Cash flow and budgeting
- Liquidity management
- Reporting and communication
- Coordination of key advisors
- Heir preparation counseling
- Family vision and governance







### Agenda

O1 CHARITABLE GIVING THRESHOLDS
Impact of charitable structure on tax deductions

O2 CHARITABLE STRUCTURES TO CONSIDER
Private foundations and donor advised funds

03 ESTATE PLANNING AND CHARITABLE TRUSTS

04 Q&A



# POLLING QUESTION

What type of charitable planning are you most interested in?

- A. Charitable trust
- B. Appreciated assets
- C. Private foundation
- D. Donor advised funds
- E. All of the above



# Charitable Giving Thresholds

#### Charitable Limitations

A charitable deduction is impacted by the entity structure and the type of property given.

#### **COMMON STRUCTURE OPTIONS**

- Public charity
- Supporting organizations
- Private operating foundation
- Donor advised fund
- Private foundations

#### **COMMON PROPERTY OPTIONS**

- Cash
- Short-term assets
- Qualified appreciated stock
- Long-term capital assets
- Tangible personal property
- Ordinary income property
- Qualified conservation contribution



# **Public Charity**

- Broad public support
  - Definitional
  - Via charitable contributions or fees for services
  - Because it supports another charity
- Representative board of directors
- Serves a broad population



#### Public Charity (cont.)

- To qualify as a charitable contribution, you must:
  - Have variance power over contribution
  - Give up entirety of asset (not a fractional interest, with exception)
  - Acknowledge "no goods or services received in exchange"
- Donor advised funds and community foundations
- Supporting organizations
  - Functionally and non-functionally integrated
  - Similar restrictions to private foundations



#### Private Foundations

- Doesn't receive a broad amount of public support
- Often more "closely held"
  - Related governing board
  - Families
- Various types:
  - Nonoperating (grantmaking)
    - Options for passthrough donations for charitable incentives
  - Operating (direct charitable activities)



#### Private Foundations (cont.)

- Restricted activities
  - Self dealing
  - Excess business holdings
  - Jeopardizing investments
  - Taxable expenditures
  - Minimum distribution requirements
- Investment excise tax
  - Annual tax on all investment income
  - 1.39% of rents, royalties, interest, dividends, realized gains
    - Realized losses only offset gains, and do not carryover
    - Carryover basis on sale of donated assets



#### Assets to Donate

- Cash
- Qualified appreciated stock
- Capital assets—short- and long-term
- Tangible personal property
- Ordinary income property
- Qualified conservation contribution



# Assets to Donate (cont.)

	Qualifying Public Charities		Private Operating Foundations, Passthrough Private Nonoperating Foundations, Donor Advised Funds, Integrating Supporting Orgs		Private Foundations	
	Deductible Amount	AGI Limitation	Deductible Amount	AGI Limitation	Deductible Amount	AGI Limitation
CASH	Amount Given	60%* up to 100% in 2020 and 2021	Amount Given	60%	Amount Given	30%
SHORT-TERM CAPITAL ASSETS	HORT-TERM CAPITAL ASSETS					
<ul><li>Appreciated</li><li>Depreciated</li></ul>	Basis	50%	Basis	50%	Basis	30%
	FMV	50%	FMV	50%	FMV	30%
QUALIFIED APPRECIATED STOCK	FMV	30%	FMV	30%	FMV	30%
LONG-TERM CAPITAL ASSETS						
Appreciated	FMV	30%	FMV	30%	Basis	20%
Depreciated	FMV	30%	FMV	30%	FMV	20%
Election to claim basis value	Basic	50%	Basis	50%	Χ	Χ
TANGIBLE PERSONAL						
PROPERTY  • Unrelated Use  • Related Use	Basis or FMV, whichever is less	50%	Basis or FMV, whichever is less	50%	Basis or FMV, whichever is less	30%
	FMV	30%	FMV	30%	FMV	20%
ORDINARY INCOME PROPERTY	Basis or FMV, whichever is less	50	Basis or FMV, whichever is less	50	Basis or FMV, whichever is less	20
QUALIFIED CONSERVATION CONTRIBUTIONS	FMV	30	X	X	Х	X



#### Planning Considerations for 2021

A charitable deduction is impacted by the entity structure and the type of property given

# Public Supporting Private operating Donor advised Frivate charity organizations foundation fund foundations



#### Charitable Considerations for 2021

The Consolidated Appropriations Act (CAA) signed into law December 28, 2020, expands the charitable contribution deduction incentives from the Coronavirus Aid, Relief, and Economic Security (CARES) Act through 2021 for **cash contributions made to a public charity**.

- Includes a private operating foundation or a flow through private foundation
- Does not include a donor advised fund

#### 100% AGI LIMITATION FOR INDIVIDUALS

- Temporary increase from 60% of AGI limitation
- Affirmative election required on a gift-by-gift basis
- Traditional IRA and Roth IRA conversion considerations
- Ordering considerations



Charitable Structures to Consider: PF vs. DAF

#### Private Foundations and Donor Advised Funds

- Private foundations (PF) are a separate legal entity
  - Corporation formation
  - Trust formation
- Donor advised funds (DAF) is a fund or account sponsored by an existing public charity such as:
  - A community foundation, like The San Diego Foundation
  - A larger public charity holding DAFs, like Schwab Charitable or Fidelity Charitable





# Comparison PF vs. DAF

PF	DAF
Governed by its articles, bylaws, or trust agreement	Held by public charity, donor has advisory rights
Controlled by board of directors, generally the founder	Controlled by sponsoring charity (SC)
Generally, makes grants to public charities	Generally, makes grants to public charities
Investments controlled by board	Investment control depends on polices of SC
Applies for exempt status recognition with IRS	Uses exempt status of SC
Files annual information returns (990-PF)	No filing requirement, reporting done by SC
Form 990-PF available for public inspection	Advisors to DAFs not subject to public inspection
PF could be subject to GAAP audit—state rules apply	DAF not subject to GAAP audit
IRS approval needed for grants to individuals for scholarships	Some SC permit scholarship funds



# Comparison PF vs. DAF (cont.)

PF	DAF		
Net investment income taxed at 1.39%	No net investment income tax		
Reasonable compensation allowed—necessary for PF operations	Compensation to donor and family prohibited		
Annual 5% distribution requirement nonexempt use assets	No distribution requirement unless policy of SC		
Cash contributions to PF limited 30% AGI	Cash contributions limited to 60% AGI		
Noncash contributions to PF limited to 20% AGI Public stock contribution deduction = market value	Noncash contributions limited to 30% AGI		
Other noncash gifts limited to tax basis	Contribution deduction at market value		
Excess business holding rules	Excess business holding rules		



#### PF or DAF?

#### **QUESTIONS TO CONSIDER**

- Do you want to control the charitable vehicle?
- How involved do you want to be?
- Costs of set up and annual filings versus costs of DAF fees by sponsoring organization?
- Do you want to be anonymous with your donations?
- Who would be successors to run PF or DAF account advisors?
- Are you looking for higher tax deductions on noncash nonpublic stock?



#### Possible Tax Law Changes: PFs and DAFs

#### **CURRENT BILL ACCELERATING CHARITABLE EFFORTS ACT**

- Administrative expenses paid to disqualified persons of a PF wouldn't count as a qualifying distribution
  - Excludes payment to foundation managers who aren't related to other disqualified persons
- Distribution requirements wouldn't include a PF grant to a DAF, unless DAF makes a qualifying distribution in the same year

- 1.39% excise tax on net investment income waived if these exceptions apply:
  - The PF makes qualifying distributions of 7% instead of the required 5% of its noncharitable-use assets during the tax year
  - The PF is a limited duration PF that from its formation:
    - Has a duration of no more than 25 years
    - Makes no distributions to other PFs that share a disqualified person, except for other limited duration PFs



#### Possible Tax Law Changes: PFs and DAFs (cont.)

#### **CURRENT BILL ACCELERATING CHARITABLE EFFORTS ACT**

- Proposed time frames for DAF distributions to charities
- Proposes restrictions on when donor can deduct donations to DAFs
  - 15-year DAFs: charitable deduction allowed in year made if DAF funds distributed in 15 years or advisor privileges are released
  - 50-year DAFs: charitable deduction allowed when all funds are distributed within 50 years of donation
  - No deduction allowed for noncash donations unless sponsoring charity sells for cash

- Community foundation DAFs funds over 1M
  - Required DAF annual 5% payout or donations distributed within 15-years
- Public support test for grantees, donation considered from DAF donor versus SC



# Estate Planning Considerations

#### Estate Planning

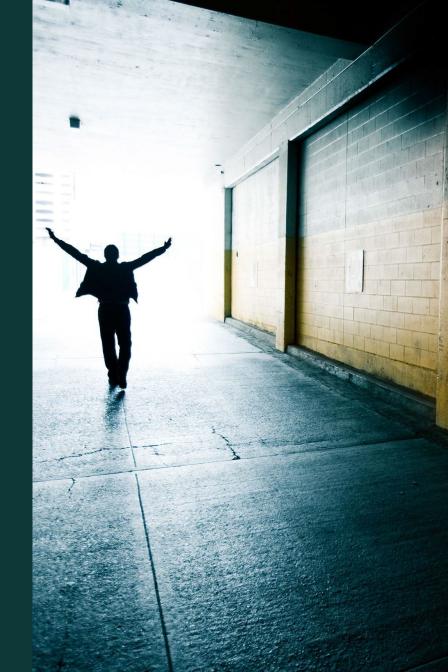
How does your charitable giving factor into your overall estate plan?

- How much do you plan to give to charity during your lifetime?
- How much do you plan to leave to charity after death?
  - Estate tax impact when the beneficiary of your estate is a charitable organization
- Can you sustain your level of charitable giving based on your lifetime spending needs?



#### Charitable Remainder Trust

- Irrevocable trust
- Transfer appreciated property to trust and spread capital gains over term of trust
- Remainder interest to charitable beneficiary at end of trust term
- Charitable deduction in year of trust funding
- Annual distribution requirement to income beneficiary
- Creates income stream for income beneficiary
  - Income beneficiary can be you or someone else



#### Charitable Lead Trust

- Irrevocable trust
- Transfer property to the trust and receive charitable deduction
- Annual distribution requirement for the specified charities over fixed term
- End of trust term, beneficiaries receive remainder



# > QUESTIONS

Let's start a conversation.

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