(14) MOSSADAMS


AN ANALYSIS OF CALIFORNIA CREDIT UNIONS


## Credit Union Index

The Credit Union Index is published by the California offices of Moss Adams. For more information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

## Northern California

| FRESNO | NAPA | SACRAMENTO |
| :---: | :---: | :---: |
| 265 East River Park Circle | 1000 Main Street | 3100 Zinfandel Drive |
| Suite 110 | Suite 280 | Fifth Floor |
| Fresno, CA 93270 | Napa, CA 94559 | Rancho Cordova, CA 95670 |
| (559) 389-5700 | (707) 255-1059 | (916) 503-8100 |
| SAN FRANCISCO | SANTA ROSA | SILICON VALLEY |
| 101 Second Street | 3558 Round Barn Boulevard | 635 Campbell Technology |
| Suite 900 | Suite 300 | Parkway, Suite 300 |
| San Francisco, CA 94105 | Santa Rosa, CA 95403 | Campbell, CA 95008 |
| (415) 956-1500 | (707) 527-0800 | (408) 369-2400 |
| STOCKTON | WALNUT CREEK |  |
| 3121 West March Lane | 1333 North California |  |
| Suite 100 | Boulevard, Suite 350 |  |
| Stockton, CA 95219 | Walnut Creek, CA 94596 |  |
| (209) 955-6100 | (925) 952-2500 |  |

## Southern California

## LOS ANGELES

10960 Wilshire Boulevard Suite 1100
Los Angeles, CA 90024
(310) 477-0450

ORANGE COUNTY
2040 Main Street
Suite 900
Irvine, CA 92614
(949) 221-4000

## SAN DIEGO

4747 Executive Drive
Suite 1300
San Diego, CA 92121
(858) 627-1400

WOODLAND HILLS
21700 Oxnard Street
Suite 300
Woodland Hills, CA 91367
(818) 577-1900

## ASSET SIZE DEFINITION

| Group A | $\$ 0-\$ 250$ million |
| :--- | :--- |
| Group B | $\$ 251$ million- $\$ 500$ million |
| Group C | $\$ 501$ million- $\$ 1$ billion |
| Group D | Over $\$ 1$ billion |

California counties included in the data:

| Northern |  | Southern |
| :--- | :--- | :--- |
|  |  |  |
| Alameda | Napa | Imperial |
| Alpine | Nevada | Kern |
| Amador | Placer | Los Angeles |
| Butte | Plumas | Orange |
| Calaveras | Sacramento | Riverside |
| Colusa | San Benito | San Bernardino |
| Contra Costa | San Francisco | San Diego |
| Del Norte | San Joaquin | San Luis Obispo |
| El Dorado | San Mateo | Santa Barbara |
| Fresno | Santa Clara | Ventura |
| Glenn | Santa Cruz |  |
| Humboldt | Shasta |  |
| Inyo | Sierra |  |
| Kings | Siskiyou |  |
| Lake | Solano |  |
| Lassen | Sonoma |  |
| Madera | Stanislaus |  |
| Marin | Sutter |  |
| Mariposa | Tehama |  |
| Mendocino | Trinity |  |
| Merced | Tulare |  |
| Modoc | Tuolumne |  |
| Mono | Yolo |  |
| Monterey | Yuba |  |

## Northern California

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Net Worth


Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful


Asset Group A - \$50 to $\mathbf{\$ 2 5 0}$ million in total assets
Valley Oak Credit Union
California Community Credit Union
Menlo Survey Federal Credit Union
Siskiyou Central Credit Union
Chabot Federal Credit Union
Marin County Federal Credit Union
Kaiperm Diablo Federal Credit Union
Polam Federal Credit Union
Upward Credit Union
Lassen County Federal Credit Union
Bay Cities Credit Union
Vision One Credit Union
First California Federal Credit Union
SRI Federal Credit Union
Community Credit Union of Southern Humboldt
SMW 104 Federal Credit Union
Shell Western States Federal Credit Union
Tulare County Federal Credit Union
Mission City Federal Credit Union
United Local Credit Union
Merco Credit Union
Kings Federal Credit Union
Santa Cruz Community Credit Union
Cooperative Center Federal Credit Union
Compass Community Credit Union
San Joaquin Power Employees Credit Union
Central Coast Federal Credit Union
Solano First Federal Credit Union
Premier Community Credit Union
Families \& Schools Together Federal Credit Union
Central State Credit Union
Members 1st Credit Union
C.A.H.P. Credit Union
Heritage Community Credit Union
Pacific Postal Credit Union
Monterey Credit Union
Tucoemas Federal Credit Union
Average of Asset Group A

| \$53,883 | \$19 | 0.14\% | 1.64\% | 84.54\% | \$48 | (\$70) | (0.26\%) | (3.02\%) | 92.84\% | \$50 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$63,128 | \$133 | 0.84\% | 6.81\% | 74.43\% | \$56 | \$244 | 0.78\% | 6.29\% | 76.03\% | \$55 |
| \$64,713 | \$151 | 0.92\% | 7.59\% | 66.20\% | \$79 | \$298 | 0.90\% | 7.56\% | 69.26\% | \$84 |
| \$66,846 | \$177 | 1.07\% | 10.44\% | 74.03\% | \$53 | \$331 | 1.01\% | 9.88\% | 75.39\% | \$55 |
| \$70,361 | \$63 | 0.36\% | 2.64\% | 82.40\% | \$121 | \$167 | 0.47\% | 3.48\% | 78.35\% | \$120 |
| \$70,503 | \$210 | 1.19\% | 12.74\% | 64.58\% | \$81 | \$344 | 0.98\% | 10.49\% | 66.92\% | \$87 |
| \$73,350 | (\$51) | (0.28\%) | (2.15\%) | 111.45\% | \$82 | (\$18) | (0.05\%) | (0.38\%) | 104.31\% | \$81 |
| \$73,756 | \$128 | 0.70\% | 5.66\% | 79.60\% | \$80 | \$206 | 0.56\% | 4.58\% | 82.86\% | \$80 |
| \$74,690 | \$173 | 0.92\% | 9.71\% | 78.03\% | \$92 | \$340 | 0.91\% | 9.65\% | 79.15\% | \$92 |
| \$77,279 | \$64 | 0.33\% | 2.12\% | 88.93\% | \$89 | \$123 | 0.32\% | 2.03\% | 89.31\% | \$89 |
| \$77,609 | \$146 | 0.75\% | 9.04\% | 78.93\% | \$65 | \$190 | 0.50\% | 5.93\% | 83.11\% | \$63 |
| \$79,882 | \$283 | 1.44\% | 10.55\% | 69.36\% | \$150 | \$495 | 1.31\% | 9.33\% | 70.44\% | \$151 |
| \$92,362 | (\$450) | (1.96\%) | (23.35\%) | 143.42\% | \$171 | (\$389) | (0.86\%) | (10.32\%) | 112.27\% | \$118 |
| \$94,194 | \$197 | 0.84\% | 9.56\% | 69.21\% | \$91 | \$368 | 0.79\% | 9.02\% | 71.13\% | \$92 |
| \$97,045 | \$295 | 1.22\% | 9.92\% | 77.04\% | \$72 | \$610 | 1.26\% | 10.39\% | 76.31\% | \$73 |
| \$97,123 | \$189 | 0.79\% | 10.50\% | 73.28\% | \$121 | \$302 | 0.64\% | 8.48\% | 77.89\% | \$127 |
| \$97,129 | \$131 | 0.56\% | 6.25\% | 79.95\% | \$118 | \$150 | 0.32\% | 3.58\% | 82.40\% | \$118 |
| \$99,456 | \$127 | 0.51\% | 7.35\% | 83.91\% | \$62 | \$252 | 0.51\% | 7.33\% | 83.12\% | \$62 |
| \$99,919 | \$153 | 0.60\% | 7.77\% | 80.53\% | \$89 | \$285 | 0.56\% | 7.27\% | 83.43\% | \$98 |
| \$111,032 | \$93 | 0.33\% | 1.96\% | 91.69\% | \$85 | (\$272) | (0.49\%) | (2.86\%) | 107.09\% | \$84 |
| \$113,072 | \$239 | 0.84\% | 9.21\% | 74.00\% | \$61 | \$446 | 0.80\% | 8.69\% | 74.84\% | \$64 |
| \$118,181 | \$103 | 0.35\% | 2.58\% | 73.66\% | \$63 | \$158 | 0.27\% | 1.98\% | 73.69\% | \$63 |
| \$119,888 | \$267 | 0.91\% | 12.95\% | 83.13\% | \$79 | \$240 | 0.41\% | 5.86\% | 82.42\% | \$80 |
| \$122,607 | \$14 | 0.05\% | 1.21\% | 91.06\% | \$89 | \$69 | 0.11\% | 3.00\% | 88.05\% | \$88 |
| \$137,820 | \$353 | 1.02\% | 7.34\% | 55.76\% | \$97 | \$482 | 0.70\% | 5.02\% | 60.17\% | \$115 |
| \$139,882 | \$73 | 0.21\% | 1.29\% | 72.59\% | \$147 | \$93 | 0.13\% | 0.82\% | 81.44\% | \$177 |
| \$144,316 | \$376 | 1.04\% | 14.73\% | 81.45\% | \$76 | \$694 | 0.96\% | 13.56\% | 79.73\% | \$78 |
| \$148,202 | (\$2,176) | (5.83\%) | (96.06\%) | 89.65\% | \$73 | $(\$ 2,270)$ | (3.07\%) | (46.91\%) | 86.32\% | \$73 |
| \$151,350 | \$126 | 0.33\% | 3.85\% | 87.30\% | \$57 | \$300 | 0.40\% | 4.56\% | 85.77\% | \$57 |
| \$159,279 | \$384 | 0.96\% | 8.24\% | 62.07\% | \$58 | \$1,361 | 1.72\% | 14.87\% | 60.31\% | \$58 |
| \$197,435 | \$598 | 1.20\% | 17.29\% | 70.78\% | \$63 | \$896 | 0.90\% | 12.99\% | 74.07\% | \$65 |
| \$199,290 | \$386 | 0.78\% | 8.07\% | 77.51\% | \$61 | \$728 | 0.74\% | 7.66\% | 76.84\% | \$61 |
| \$205,863 | \$89 | 0.17\% | 1.97\% | 85.64\% | \$117 | \$143 | 0.14\% | 1.59\% | 84.24\% | \$115 |
| \$213,783 | \$222 | 0.42\% | 4.71\% | 78.99\% | \$74 | \$242 | 0.23\% | 2.57\% | 80.72\% | \$75 |
| \$216,445 | \$543 | 1.00\% | 7.19\% | 79.65\% | \$94 | \$981 | 0.90\% | 6.46\% | 79.35\% | \$91 |
| \$238,050 | \$307 | 0.52\% | 3.81\% | 75.40\% | \$85 | \$586 | 0.49\% | 3.63\% | 77.55\% | \$85 |
| \$239,441 | \$264 | 0.44\% | 6.47\% | 77.74\% | \$46 | \$785 | 0.66\% | 9.75\% | 74.81\% | \$45 |
| \$121,599 | \$119 | 0.42\% | 3.29\% | 80.21\% | \$85 | \$267 | 0.45\% | 4.18\% | 80.59\% | \$86 |

## Source: SNL Financial

$N A=$ data was not available.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | $\begin{array}{\|c} \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | Oper Exp/ Oper Rev (\%) | Salary\&Benefits l Employees (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | $$ | Oper Exp/ Oper Rev (\%) | Salary\&Benefits/ Employees (\$000) |

Asset Group B - \$251 to \$500 million in total assets
Yolo Federal Credit Union
Sea West Coast Guard Federal Credit Union
First U.S. Community Credit Union
PremierOne Credit Union
SafeAmerica Credit Union
UNCLE Credit Union
Alliance Credit Union
Sacramento Credit Union
Community First Credit Union
Average of Asset Group B
sset Group C - \$501 million to \$1 billion in total assets
Financial Center Credit Union
Merced School Employees Federal Credit Union
Commonwealth Central Credit Union
Valley First Credit Union
1st Northern California Credit Union
Noble Federal Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union
Sierra Central Credit Union
Bay Federal Credit Union

Average of Asset Group C

| $\$ 292,894$ | $\$ 1,168$ | $1.60 \%$ | $14.45 \%$ | $65.91 \%$ | $\$ 75$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$ 307,054$ | $\$ 822$ | $1.07 \%$ | $14.92 \%$ | $68.78 \%$ | $\$ 57$ |
| $\$ 361,146$ | $\$ 388$ | $0.43 \%$ | $2.21 \%$ | $76.91 \%$ | $\$ 84$ |
| $\$ 370,114$ | $\$ 919$ | $0.99 \%$ | $9.17 \%$ | $70.79 \%$ | $\$ 76$ |
| $\$ 425,236$ | $\$ 811$ | $0.76 \%$ | $8.18 \%$ | $79.25 \%$ | $\$ 92$ |
| $\$ 429,657$ | $\$ 747$ | $0.70 \%$ | $9.44 \%$ | $75.51 \%$ | $\$ 96$ |
| $\$ 449,201$ | $(\$ 245)$ | $(0.22 \%$ | $(2.46 \%)$ | $99.37 \%$ | $\$ 91$ |
| $\$ 461,546$ | $\$ 297$ | $0.26 \%$ | $3.27 \%$ | $82.09 \%$ | $\$ 94$ |
| $\$ \$ 40,442$ | $\$ 1,385$ | $1.18 \%$ | $8.46 \%$ | $66.60 \%$ | $\$ 72$ |
| $\$ 492,972$ | $\$ 898$ | $0.72 \%$ | $7.70 \%$ | $75.24 \%$ | $\$ 73$ |
|  |  |  |  |  |  |


| $\$ 2,242$ |
| ---: |
| $\$ 1,584$ |
| $\$ 810$ |
| $\$ 1,865$ |
| $\$ 1,665$ |
| $\$ 719$ |
| $\$ 1,325$ |
| $\$ 752$ |
| $\$ 2,986$ |
| $\$ 2,040$ |
| $\$ 1,599$ |


|  |  |  |  |
| ---: | ---: | ---: | ---: |
| $1.54 \%$ | $14.09 \%$ | $66.94 \%$ | $\$ 75$ |
| $1.05 \%$ | $14.43 \%$ | $71.30 \%$ | $\$ 64$ |
| $0.45 \%$ | $2.31 \%$ | $77.71 \%$ | $\$ 84$ |
| $1.01 \%$ | $9.40 \%$ | $70.14 \%$ | $\$ 78$ |
| $0.79 \%$ | $8.42 \%$ | $77.71 \%$ | $\$ 93$ |
| $0.34 \%$ | $4.57 \%$ | $80.05 \%$ | $\$ 100$ |
| $0.61 \%$ | $6.84 \%$ | $80.65 \%$ | $\$ 88$ |
| $0.32 \%$ | $4.16 \%$ | $81.31 \%$ | $\$ 96$ |
| $1.28 \%$ | $9.22 \%$ | $67.15 \%$ | $\$ 76$ |
| $0.83 \%$ | $8.85 \%$ | $74.40 \%$ | $\$ 73$ |
|  |  |  |  |
| $0.82 \%$ | $8.23 \%$ | $74.74 \%$ | $\$ 83$ |


| $\$ 501,443$ | $\$ 1,965$ | $1.57 \%$ | $8.44 \%$ | $59.05 \%$ | $\$ 72$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$ 501,718$ | $\$ 966$ | $0.77 \%$ | $8.64 \%$ | $78.41 \%$ | $\$ 70$ |
| $\$ 519,786$ | $\$ 1,019$ | $0.78 \%$ | $8.41 \%$ | $78.94 \%$ | $\$ 101$ |
| $\$ 608,799$ | $\$ 213$ | $0.14 \%$ | $1.40 \%$ | $87.70 \%$ | $\$ 71$ |
| $\$ 710,328$ | $\$ 717$ | $0.40 \%$ | $3.84 \%$ | $77.78 \%$ | $\$ 81$ |
| $\$ 734,706$ | $\$ 931$ | $0.51 \%$ | $4.63 \%$ | $80.97 \%$ | $\$ 80$ |
| $\$ 755,559$ | $\$ 250$ | $0.13 \%$ | $1.54 \%$ | $85.53 \%$ | $\$ 103$ |
| $\$ 904,478$ | $\$ 828$ | $0.37 \%$ | $2.72 \%$ | $75.78 \%$ | $\$ 114$ |
| $\$ 973,682$ | $\$ 2,503$ | $1.03 \%$ | $9.19 \%$ | $60.99 \%$ | $\$ 73$ |
| $\$ 976,954$ | $\$ 2,934$ | $1.21 \%$ | $14.92 \%$ | $72.14 \%$ | $\$ 95$ |
| $\$ 718,745$ |  |  |  |  |  |
|  |  |  |  |  |  |


| $\$ 4,027$ | $1.62 \%$ | $8.66 \%$ | $59.38 \%$ | $\$ 74$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 1,780$ | $0.71 \%$ | $7.88 \%$ | $79.52 \%$ | $\$ 69$ |
| $\$ 1,684$ | $0.65 \%$ | $7.00 \%$ | $81.23 \%$ | $\$ 101$ |
| $\$ 628$ | $0.21 \%$ | $2.06 \%$ | $88.95 \%$ | $\$ 72$ |
| $\$ 1,909$ | $0.54 \%$ | $5.14 \%$ | $72.97 \%$ | $\$ 81$ |
| $\$ 3,734$ | $1.04 \%$ | $9.35 \%$ | $74.14 \%$ | $\$ 80$ |
| $\$ 771$ | $0.21 \%$ | $2.36 \%$ | $83.24 \%$ | $\$ 105$ |
| $\$ 1,544$ | $0.35 \%$ | $2.54 \%$ | $78.11 \%$ | $\$ 114$ |
| $\$ 5,525$ | $1.15 \%$ | $10.28 \%$ | $61.65 \%$ | $\$ 76$ |
| $\$ 4,820$ | $1.00 \%$ | $12.28 \%$ | $74.87 \%$ | $\$ 97$ |
|  |  |  |  |  |
| $\$ 2,642$ | $0.75 \%$ | $6.76 \%$ | $75.41 \%$ | $\$ 87$ |

## Source: SNL Financial

$N A=$ data was not available.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg Assets (\%) | $\begin{array}{\|c} \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | Oper Exp/ Oper Rev (\%) | Salary\&Benefits l Employees (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | $$ | Oper Exp/ Oper Rev (\%) | Salary\&Benefits/ Employees (\$000) |

Asset Group D - \$1 billion and over in total assets
1st United Services Credit Union
San Mateo Credit Union
San Francisco Federal Credit Union
Operating Engineers Local Union \#3 Federal Credit Union
Self-Help Federal Credit Union
Pacific Service Credit Union
KeyPoint Credit Union
San Francisco Fire Credit Union
Coast Central Credit Union
Meriwest Credit Union
Schools Financial Credit Union
Provident Credit Union
Stanford Federal Credit Union
Technology Credit Union
SAFE Credit Union
Educational Employees Credit Union
Travis Credit Union
Chevron Federal Credit Union
Redwood Credit Union
Patelco Credit Union
Star One Credit Union
Golden 1 Credit Union
First Technology Federal Credit Union
Average of Asset Group D

| \$1,060,035 | \$1,434 | 0.55\% | 5.75\% | 75.50\% | \$106 | \$2,876 | 0.55\% | 5.79\% | 76.43\% | \$104 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,065,970 | \$3,251 | 1.23\% | 11.80\% | 68.50\% | \$100 | \$7,277 | 1.39\% | 13.43\% | 66.73\% | \$101 |
| \$1,091,360 | \$1,091 | 0.40\% | 3.96\% | 65.26\% | \$125 | \$2,231 | 0.41\% | 4.07\% | 65.50\% | \$132 |
| \$1,124,911 | \$2,770 | 1.00\% | 6.96\% | 66.80\% | \$95 | \$5,889 | 1.07\% | 7.47\% | 66.49\% | \$96 |
| \$1,136,911 | \$3,187 | 1.13\% | 18.82\% | 70.82\% | \$73 | \$5,818 | 1.04\% | 17.96\% | 70.91\% | \$74 |
| \$1,166,445 | \$3,107 | 1.06\% | 7.94\% | 67.08\% | \$126 | \$4,921 | 0.84\% | 6.32\% | 71.29\% | \$129 |
| \$1,287,403 | \$2,791 | 0.87\% | 11.69\% | 75.04\% | \$116 | \$4,347 | 0.69\% | 9.16\% | 77.05\% | \$117 |
| \$1,321,724 | \$3,843 | 1.16\% | 14.20\% | 68.67\% | \$104 | \$6,878 | 1.04\% | 12.80\% | 70.43\% | \$100 |
| \$1,425,697 | \$4,157 | 1.17\% | 11.42\% | 57.98\% | \$69 | \$8,994 | 1.28\% | 12.39\% | 56.25\% | \$68 |
| \$1,544,934 | \$2,265 | 0.59\% | 8.31\% | 78.41\% | \$127 | \$5,607 | 0.74\% | 10.37\% | 75.78\% | \$125 |
| \$1,982,733 | \$8,176 | 1.66\% | 15.53\% | 54.51\% | \$82 | \$13,891 | 1.43\% | 13.36\% | 57.18\% | \$82 |
| \$2,478,642 | \$4,257 | 0.69\% | 5.99\% | 78.99\% | \$109 | \$8,112 | 0.66\% | 5.72\% | 79.24\% | \$110 |
| \$2,484,430 | \$8,768 | 1.42\% | 15.15\% | 53.04\% | \$131 | \$16,198 | 1.33\% | 14.21\% | 55.51\% | \$133 |
| \$2,552,159 | \$10,194 | 1.59\% | 15.60\% | 54.22\% | \$125 | \$17,287 | 1.36\% | 13.39\% | 58.81\% | \$131 |
| \$2,846,791 | \$6,620 | 0.94\% | 10.30\% | 74.93\% | \$86 | \$13,036 | 0.94\% | 10.26\% | 74.86\% | \$85 |
| \$3,002,927 | \$7,817 | 1.04\% | 9.16\% | 68.28\% | \$68 | \$14,886 | 1.00\% | 8.70\% | 69.58\% | \$70 |
| \$3,064,963 | \$6,480 | 0.85\% | 7.58\% | 64.37\% | \$83 | \$14,835 | 0.98\% | 8.76\% | 64.42\% | \$85 |
| \$3,337,657 | \$11,314 | 1.35\% | 11.80\% | 52.96\% | \$111 | \$28,977 | 1.75\% | 15.40\% | 45.63\% | \$113 |
| \$4,397,529 | \$22,078 | 2.01\% | 18.16\% | 52.24\% | \$93 | \$43,498 | 2.02\% | 18.30\% | 52.48\% | \$92 |
| \$6,364,988 | \$12,511 | 0.79\% | 7.83\% | 70.50\% | \$109 | \$30,646 | 0.98\% | 9.66\% | 65.15\% | \$104 |
| \$8,790,404 | \$13,266 | 0.59\% | 5.69\% | 53.10\% | \$177 | \$35,097 | 0.78\% | 7.55\% | 44.58\% | \$153 |
| \$11,968,382 | \$23,918 | 0.80\% | 7.21\% | 64.49\% | \$81 | \$52,284 | 0.89\% | 7.93\% | 63.56\% | \$83 |
| \$12,115,976 | \$34,675 | 1.16\% | 12.55\% | 61.20\% | \$102 | \$57,817 | 0.98\% | 10.53\% | 66.87\% | \$101 |
| \$3,374,477 | \$8,607 | 1.05\% | 10.58\% | 65.08\% | \$104 | \$17,452 | 1.05\% | 10.59\% | 64.99\% | \$104 |

## Source: SNL Financial

NA = data was not available.

## Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Avg. Assets \& Net Interest Incomel Avg Assets (\%)




## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Market Growth Rate





## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.


Asset Group A - \$50 to \$250 million in total assets
Valley Oak Credit Union
California Community Credit Union
Menlo Survey Federal Credit Union
Siskiyou Central Credit Union
Chabot Federal Credit Union
Marin County Federal Credit Union
Kaiperm Diablo Federal Credit Union
Polam Federal Credit Union
Upward Credit Union
Lassen County Federal Credit Union
Bay Cities Credit Union
Vision One Credit Union
First California Federal Credit Union
SRI Federal Credit Union
Community Credit Union of Southern Humboldt
Smw 104 Federal Credit Union
Shell Western States Federal Credit Union
Tulare County Federal Credit Union
Mission City Federal Credit Union
United Local Credit Union
Merco Credit Union
Kings Federal Credit Union
Santa Cruz Community Credit Union
Cooperative Center Federal Credit Union
Compass Community Credit Union
San Joaquin Power Employees Credit Union
Central Coast Federal Credit Union
Solano First Federal Credit Union
Premier Community Credit Union
Families \& Schools Together Federal Credit Union
Central State Credit Union
Members 1st Credit Union
C.A.H.P. Credit Union
Heritage Community Credit Union
Pacific Postal Credit Union
Monterey Credit Union
Tucoemas Federal Credit Union
Average of Asset Group A

| \$53,883 | \$42,749 | \$49,268 | 86.77\% | \$2,033 | 4.18\% | 0.23\% | 3.95\% | 5.52\% | 9.11\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$63,128 | \$23,635 | \$54,925 | 43.03\% | \$4,209 | 2.79\% | 0.13\% | 2.66\% | 4.56\% | 4.37\% |
| \$64,713 | \$26,504 | \$55,921 | 47.40\% | \$10,786 | 2.50\% | 0.17\% | 2.33\% | (3.50\%) | (1.71\%) |
| \$66,846 | \$37,592 | \$59,683 | 62.99\% | \$3,613 | 2.92\% | 0.02\% | 2.89\% | 10.55\% | 10.61\% |
| \$70,361 | \$16,952 | \$60,669 | 27.94\% | \$10,825 | 2.38\% | 0.37\% | 2.01\% | 0.52\% | 1.83\% |
| \$70,503 | \$24,344 | \$63,616 | 38.27\% | \$8,813 | 3.00\% | 0.10\% | 2.91\% | 0.32\% | (0.07\%) |
| \$73,350 | \$43,196 | \$63,719 | 67.79\% | \$6,378 | 2.63\% | 0.36\% | 2.27\% | 5.76\% | 6.69\% |
| \$73,756 | \$44,542 | \$64,448 | 69.11\% | \$5,674 | 3.22\% | 0.38\% | 2.85\% | (0.50\%) | (1.27\%) |
| \$74,690 | \$41,783 | \$66,418 | 62.91\% | \$5,533 | 3.66\% | 0.07\% | 3.59\% | 3.77\% | 2.92\% |
| \$77,279 | \$42,339 | \$64,629 | 65.51\% | \$5,520 | 2.78\% | 0.37\% | 2.40\% | (2.73\%) | (2.63\%) |
| \$77,609 | \$26,173 | \$71,008 | 36.86\% | \$4,195 | 3.32\% | 0.02\% | 3.30\% | 11.06\% | 10.76\% |
| \$79,882 | \$73,413 | \$65,662 | 111.80\% | \$7,608 | 4.59\% | 0.81\% | 3.79\% | 33.73\% | 28.84\% |
| \$92,362 | \$50,567 | \$82,207 | 61.51\% | \$4,618 | 3.02\% | 0.24\% | 2.78\% | 6.99\% | 4.32\% |
| \$94,194 | \$58,848 | \$83,376 | 70.58\% | \$8,563 | 3.05\% | 0.51\% | 2.54\% | 9.39\% | 4.72\% |
| \$97,045 | \$67,243 | \$83,779 | 80.26\% | \$3,081 | 4.43\% | 0.27\% | 4.16\% | (0.13\%) | (1.75\%) |
| \$97,123 | \$35,176 | \$89,661 | 39.23\% | \$10,791 | 2.68\% | 0.18\% | 2.51\% | 9.07\% | 8.97\% |
| \$97,129 | \$40,479 | \$80,481 | 50.30\% | \$8,830 | 2.62\% | 0.23\% | 2.39\% | 9.01\% | (8.58\%) |
| \$99,456 | \$77,719 | \$91,543 | 84.90\% | \$3,108 | 3.62\% | 0.21\% | 3.40\% | 10.88\% | 11.70\% |
| \$99,919 | \$65,163 | \$91,350 | 71.33\% | \$6,245 | 3.41\% | 0.33\% | 3.08\% | (0.91\%) | (1.03\%) |
| \$111,032 | \$73,017 | \$91,609 | 79.71\% | \$5,047 | 3.19\% | 0.15\% | 3.04\% | 0.38\% | 1.43\% |
| \$113,072 | \$57,397 | \$101,763 | 56.40\% | \$3,375 | 3.36\% | 0.13\% | 3.23\% | 7.94\% | 7.70\% |
| \$118,181 | \$76,088 | \$101,519 | 74.95\% | \$5,909 | 3.10\% | 0.35\% | 2.75\% | 10.22\% | 12.66\% |
| \$119,888 | \$90,133 | \$109,606 | 82.23\% | \$2,924 | 4.71\% | 0.03\% | 4.67\% | 11.44\% | 12.27\% |
| \$122,607 | \$72,683 | \$114,681 | 63.38\% | \$4,541 | 3.54\% | 0.11\% | 3.43\% | 8.57\% | 8.79\% |
| \$137,820 | \$65,511 | \$118,059 | 55.49\% | \$14,507 | 2.51\% | 0.34\% | 2.16\% | 2.32\% | 2.04\% |
| \$139,882 | \$98,058 | \$115,735 | 84.73\% | \$23,314 | 2.93\% | 1.73\% | 1.20\% | 1.49\% | 3.26\% |
| \$144,316 | \$63,657 | \$131,868 | 48.27\% | \$4,065 | 3.20\% | 0.18\% | 3.02\% | 4.84\% | 3.44\% |
| \$148,202 | \$90,140 | \$139,718 | 64.52\% | \$3,705 | 3.73\% | 0.12\% | 3.61\% | 8.05\% | 12.41\% |
| \$151,350 | \$66,421 | \$136,306 | 48.73\% | \$2,968 | 2.97\% | 0.14\% | 2.83\% | 8.47\% | 9.77\% |
| \$159,279 | \$129,697 | \$138,216 | 93.84\% | \$4,084 | 3.76\% | 0.21\% | 3.55\% | 8.13\% | 10.86\% |
| \$197,435 | \$111,356 | \$182,359 | 61.06\% | \$4,201 | 3.40\% | 0.10\% | 3.30\% | 4.23\% | 4.64\% |
| \$199,290 | \$158,157 | \$178,817 | 88.45\% | \$3,870 | 3.13\% | 0.22\% | 2.92\% | 7.86\% | 8.00\% |
| \$205,863 | \$166,102 | \$185,113 | 89.73\% | \$6,641 | 4.74\% | 0.79\% | 3.94\% | (4.88\%) | (5.47\%) |
| \$213,783 | \$181,447 | \$193,613 | 93.72\% | \$4,804 | 3.05\% | 0.27\% | 2.78\% | 10.11\% | 10.87\% |
| \$216,445 | \$62,733 | \$184,558 | 33.99\% | \$7,337 | 3.63\% | 0.27\% | 3.35\% | (4.07\%) | (4.28\%) |
| \$238,050 | \$145,609 | \$202,499 | 71.91\% | \$3,239 | 3.68\% | 0.06\% | 3.62\% | 3.83\% | 4.91\% |
| \$239,441 | \$164,429 | \$222,138 | 74.02\% | \$2,920 | 3.44\% | 0.11\% | 3.33\% | 10.28\% | 10.92\% |
| \$121,599 | \$73,272 | \$107,852 | 66.04\% | \$6,159 | 3.32\% | 0.28\% | 3.04\% | 5.75\% | 5.46\% |


|  |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| on | N | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Shares \& Deposits (\$000) | $\begin{array}{\|c\|} \hline \text { Total Loans/ } \\ \text { Total Shares (\%) } \end{array}$ | Assets/ FTE Employees (\$000) | Yield on Avg <br> Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | $\begin{aligned} & \text { Asset Growth } \\ & \text { Rate (\%) } \end{aligned}$ | Market Growth Rate (\%) |

Asset Group B - \$251 to \$500 million in total assets
Yolo Federal Credit Union
MOCSE Federal Credit Union
Sea West Coast Guard Federal Credit Union
First U.S. Community Credit Union
PremierOne Credit Union
SafeAmerica Credit Union
UNCLE Credit Union
Alliance Credit Union
Sacramento Credit Union
Community First Credit Union

| \$292,894 | \$202,343 | \$254,579 | 79.48\% | \$4,923 | 3.31\% | 0.08\% | 3.23\% | 6.15\% | 2.92\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$307,054 | \$145,489 | \$282,476 | 51.50\% | \$3,962 | 2.89\% | 0.02\% | 2.87\% | 13.22\% | 14.17\% |
| \$361,146 | \$139,748 | \$289,011 | 48.35\% | \$8,808 | 2.65\% | 0.59\% | 2.06\% | 1.78\% | 1.92\% |
| \$370,114 | \$228,846 | \$326,780 | 70.03\% | \$5,213 | 3.12\% | 0.31\% | 2.81\% | 3.21\% | 2.35\% |
| \$425,236 | \$255,001 | \$383,682 | 66.46\% | \$5,670 | 3.24\% | 0.24\% | 3.00\% | 5.78\% | 5.77\% |
| \$429,657 | \$371,383 | \$393,799 | 94.31\% | \$6,009 | 3.41\% | 0.53\% | 2.88\% | 4.81\% | 4.96\% |
| \$449,201 | \$327,083 | \$404,597 | 80.84\% | \$5,380 | 3.25\% | 0.16\% | 3.08\% | 22.86\% | 22.80\% |
| \$461,546 | \$412,275 | \$422,672 | 97.54\% | \$4,438 | 3.67\% | 0.29\% | 3.38\% | (6.04\%) | (6.40\%) |
| \$470,442 | \$252,359 | \$401,464 | 62.86\% | \$5,227 | 2.65\% | 0.23\% | 2.42\% | 3.76\% | 2.84\% |
| \$492,972 | \$351,766 | \$442,393 | 79.51\% | \$3,496 | 4.00\% | 0.19\% | 3.81\% | 7.91\% | 8.76\% |
| \$406,026 | \$268,629 | \$360,145 | 73.09\% | \$5,313 | 3.22\% | 0.26\% | 2.95\% | 6.34\% | 6.01\% |

Asset Group C - \$501 million to \$1 billion in total assets
Financial Center Credit Union
Merced School Employees Federal Credit Union
Commonwealth Central Credit Union
Valley First Credit Union
1st Northern California Credit Union
Noble Federal Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union
Sierra Central Credit Union
Bay Federal Credit Union

| \$501,443 | \$174,360 | \$398,511 | 43.75\% | \$5,666 | 3.74\% | 0.40\% | 3.34\% | 7.18\% | 10.06\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$501,718 | \$194,000 | \$456,288 | 42.52\% | \$4,801 | 2.91\% | 0.17\% | 2.74\% | 8.02\% | 10.08\% |
| \$519,786 | \$386,639 | \$464,508 | 83.24\% | \$5,046 | 3.44\% | 0.09\% | 3.35\% | 6.64\% | 6.82\% |
| \$608,799 | \$407,143 | \$531,091 | 76.66\% | \$3,667 | 2.99\% | 0.14\% | 2.85\% | 1.66\% | 1.85\% |
| \$710,328 | \$228,755 | \$631,418 | 36.23\% | \$10,221 | 1.99\% | 0.30\% | 1.69\% | 2.24\% | 1.95\% |
| \$734,706 | \$573,524 | \$639,047 | 89.75\% | \$3,425 | 3.92\% | 0.30\% | 3.62\% | 10.74\% | 8.39\% |
| \$755,559 | \$385,182 | \$681,405 | 56.53\% | \$6,168 | 3.10\% | 0.27\% | 2.83\% | 8.22\% | 9.92\% |
| \$904,478 | \$611,011 | \$777,261 | 78.61\% | \$8,336 | 3.33\% | 0.27\% | 3.06\% | 5.83\% | 6.65\% |
| \$973,682 | \$722,168 | \$854,999 | 84.46\% | \$5,937 | 3.76\% | 0.49\% | 3.27\% | 8.04\% | 7.98\% |
| \$976,954 | \$600,437 | \$880,112 | 68.22\% | \$4,492 | 3.29\% | 0.15\% | 3.14\% | 8.90\% | 9.81\% |
| \$718,745 | \$428,322 | \$631,464 | 66.00\% | \$5,776 | 3.25\% | 0.26\% | 2.99\% | 6.75\% | 7.35\% |

## Source: SNL Financial

NA = data was not available.

|  |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\begin{aligned} & \text { Total Lns \& } \\ & \text { Leases (\$000) } \end{aligned}$ | Total Shares \& Deposits (\$000) | $\begin{array}{\|c\|} \hline \text { Total Loans/ } \\ \text { Total Shares (\%) } \end{array}$ | Assets/ FTE <br> Employees (\$000) | Yield on Avg Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | Market Growth Rate (\%) |

Asset Group D - \$1 billion and over in total assets
1st United Services Credit Union
San Mateo Credit Union
San Francisco Federal Credit Union
Operating Engineers Local Union \#3 Federal Credit Union
Self-Help Federal Credit Union
Pacific Service Credit Union
KeyPoint Credit Union
San Francisco Fire Credit Union
Coast Central Credit Union
Meriwest Credit Union
Schools Financial Credit Union
Provident Credit Union
Stanford Federal Credit Union
Technology Credit Union
SAFE Credit Union
Educational Employees Credit Union
Travis Credit Union
Chevron Federal Credit Union
Redwood Credit Union
Patelco Credit Union
Star One Credit Union
Golden 1 Credit Union
First Technology Federal Credit Union

| \$1,060,035 | \$861,833 | \$955,068 | 90.24\% | \$7,465 | 3.48\% | 0.65\% | 2.83\% | 7.26\% | 7.68\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,065,970 | \$830,689 | \$947,292 | 87.69\% | \$6,022 | 3.59\% | 0.28\% | 3.31\% | 11.30\% | 11.08\% |
| \$1,091,360 | \$787,531 | \$973,169 | 80.92\% | \$10,248 | 3.46\% | 0.45\% | 3.01\% | (0.92\%) | (0.97\%) |
| \$1,124,911 | \$611,147 | \$897,873 | 68.07\% | \$6,232 | 3.64\% | 0.43\% | 3.21\% | 8.72\% | 10.54\% |
| \$1,136,911 | \$945,826 | \$851,390 | 111.09\% | \$3,796 | 5.59\% | 1.15\% | 4.45\% | 7.16\% | 5.79\% |
| \$1,166,445 | \$678,739 | \$994,485 | 68.25\% | \$9,369 | 2.86\% | 0.27\% | 2.59\% | 0.75\% | 0.25\% |
| \$1,287,403 | \$1,022,794 | \$986,053 | 103.73\% | \$7,273 | 3.63\% | 0.92\% | 2.71\% | 14.55\% | 6.20\% |
| \$1,321,724 | \$912,747 | \$1,206,058 | 75.68\% | \$6,692 | 3.43\% | 0.21\% | 3.22\% | 2.14\% | 1.81\% |
| \$1,425,697 | \$633,562 | \$1,200,867 | 52.76\% | \$6,365 | 2.94\% | 0.65\% | 2.29\% | 6.22\% | 6.29\% |
| \$1,544,934 | \$1,260,336 | \$1,225,348 | 102.86\% | \$6,959 | 3.39\% | 0.47\% | 2.92\% | 7.87\% | 7.18\% |
| \$1,982,733 | \$1,367,883 | \$1,749,134 | 78.20\% | \$6,653 | 2.96\% | 0.25\% | 2.71\% | 8.01\% | 7.64\% |
| \$2,478,642 | \$1,593,945 | \$2,171,118 | 73.42\% | \$7,983 | 2.89\% | 0.58\% | 2.31\% | 7.81\% | 8.70\% |
| \$2,484,430 | \$1,825,216 | \$1,960,495 | 93.10\% | \$13,215 | 3.27\% | 0.57\% | 2.70\% | 10.92\% | 2.16\% |
| \$2,552,159 | \$1,995,264 | \$2,173,485 | 91.80\% | \$10,930 | 3.51\% | 0.53\% | 2.98\% | 5.32\% | 4.97\% |
| \$2,846,791 | \$2,349,606 | \$2,447,443 | 96.00\% | \$4,126 | 3.10\% | 0.35\% | 2.75\% | 10.01\% | 5.77\% |
| \$3,002,927 | \$1,242,931 | \$2,629,813 | 47.26\% | \$6,067 | 2.91\% | 0.35\% | 2.56\% | 5.94\% | 7.23\% |
| \$3,064,963 | \$2,335,195 | \$2,686,544 | 86.92\% | \$4,823 | 3.89\% | 0.42\% | 3.47\% | 6.34\% | 5.92\% |
| \$3,337,657 | \$2,714,281 | \$2,928,250 | 92.69\% | \$12,115 | 3.31\% | 0.96\% | 2.35\% | 11.02\% | 10.15\% |
| \$4,397,529 | \$3,231,501 | \$3,860,318 | 83.71\% | \$7,763 | 3.51\% | 0.33\% | 3.17\% | 17.32\% | 17.38\% |
| \$6,364,988 | \$4,692,980 | \$5,592,566 | 83.91\% | \$9,139 | 3.23\% | 0.78\% | 2.45\% | 10.19\% | 13.58\% |
| \$8,790,404 | \$3,912,369 | \$6,700,269 | 58.39\% | \$43,409 | 2.49\% | 1.26\% | 1.24\% | (4.20\%) | 4.17\% |
| \$11,968,382 | \$8,303,404 | \$10,485,735 | 79.19\% | \$7,402 | 3.16\% | 0.37\% | 2.79\% | 8.39\% | 9.19\% |
| \$12,115,976 | \$8,982,528 | \$8,245,549 | 108.94\% | \$8,279 | 3.53\% | 0.80\% | 2.72\% | 12.70\% | 3.44\% |
| \$3,374,477 | \$2,308,361 | \$2,776,884 | 83.25\% | \$9,232 | 3.38\% | 0.57\% | 2.81\% | 7.60\% | 6.79\% |

## Source: SNL Financial

$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non-Performing Loans/Loans, Reserves/Loans \& Delinquent Loans/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.


Asset Group A - \$50 to \$250 million in total assets

| Valley Oak Credit Union |
| :--- |
| California Community Credit Union |
| Menlo Survey Federal Credit Union |
| Siskiyou Central Credit Union |
| Chabot Federal Credit Union |
| Marin County Federal Credit Union |
| Kaiperm Diablo Federal Credit Union |
| Polam Federal Credit Union |
| Upward Credit Union |
| Lassen County Federal Credit Union |
| Bay Cities Credit Union |
| Vision One Credit Union |
| First California Federal Credit Union |
| SRI Federal Credit Union |
| Community Credit Union of Southern Humboldt |
| SMW 104 Federal Credit Union |
| Shell Western States Federal Credit Union |
| Tulare County Federal Credit Union |
| Mission City Federal Credit Union |
| United Local Credit Union |
| Merco Credit Union |
| Kings Federal Credit Union |
| Santa Cruz Community Credit Union |
| Cooperative Center Federal Credit Union |
| Compass Community Credit Union |
| San Joaquin Power Employees Credit Union |
| Central Coast Federal Credit Union |
| Solano First Federal Credit Union |
| Premier Community Credit Union |
| Families \& Schools Together Federal Credit Union |
| Central State Credit Union |
| Members 1st Credit Union |
| C.A.H.P. Credit Union |
| Heritage Community Credit Union |
| Pacific Postal Credit Union |
| Monterey Credit Union |
| Tucoemas Federal Credit Union |


| \$53,883 | \$339 | 0.79\% | 1.38\% | 174.63\% | 7.02\% | 0.63\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$63,128 | \$97 | 0.41\% | 2.63\% | 640.21\% | 1.14\% | 0.15\% |
| \$64,713 | \$40 | 0.15\% | 0.18\% | 122.50\% | 0.49\% | 0.06\% |
| \$66,846 | \$83 | 0.22\% | 0.48\% | 216.87\% | 1.18\% | 0.12\% |
| \$70,361 | \$2 | 0.01\% | 0.43\% | NM | 0.02\% | 0.00\% |
| \$70,503 | \$84 | 0.35\% | 0.65\% | 189.29\% | 1.24\% | 0.12\% |
| \$73,350 | \$4 | 0.01\% | 0.94\% | NM | 0.04\% | 0.01\% |
| \$73,756 | \$136 | 0.31\% | 0.91\% | 298.53\% | 8.00\% | 0.18\% |
| \$74,690 | \$580 | 1.39\% | 0.20\% | 14.66\% | 7.94\% | 0.78\% |
| \$77,279 | \$104 | 0.25\% | 0.41\% | 167.31\% | 0.85\% | 0.13\% |
| \$77,609 | \$236 | 0.90\% | 1.24\% | 137.71\% | 3.44\% | 0.30\% |
| \$79,882 | \$0 | 0.00\% | 1.78\% | NA | 0.00\% | 0.00\% |
| \$92,362 | \$205 | 0.41\% | 0.62\% | 153.17\% | 2.50\% | 0.22\% |
| \$94,194 | \$53 | 0.09\% | 0.25\% | 279.25\% | 0.63\% | 0.06\% |
| \$97,045 | \$880 | 1.31\% | 0.31\% | 23.64\% | 7.19\% | 0.91\% |
| \$97,123 | \$63 | 0.18\% | 0.18\% | 103.17\% | 0.86\% | 0.06\% |
| \$97,129 | \$109 | 0.27\% | 0.42\% | 154.13\% | 1.27\% | 0.11\% |
| \$99,456 | \$486 | 0.63\% | 0.55\% | 88.68\% | 7.65\% | 0.49\% |
| \$99,919 | \$510 | 0.78\% | 0.11\% | 13.92\% | 6.37\% | 0.51\% |
| \$111,032 | \$283 | 0.39\% | 1.49\% | 384.10\% | 1.65\% | 0.25\% |
| \$113,072 | \$126 | 0.22\% | 0.68\% | 309.52\% | 1.38\% | 0.11\% |
| \$118,181 | \$300 | 0.39\% | 0.95\% | 240.33\% | 1.80\% | 0.25\% |
| \$119,888 | \$909 | 1.01\% | 1.61\% | 159.85\% | 60.22\% | 0.76\% |
| \$122,607 | \$893 | 1.23\% | 0.91\% | 74.47\% | 18.94\% | 0.73\% |
| \$137,820 | \$73 | 0.11\% | 0.45\% | 405.48\% | 0.37\% | 0.05\% |
| \$139,882 | \$31 | 0.03\% | 1.00\% | NM | 0.13\% | 0.02\% |
| \$144,316 | \$92 | 0.14\% | 1.04\% | 716.30\% | 1.49\% | 0.06\% |
| \$148,202 | \$1,124 | 1.25\% | 2.75\% | 220.82\% | 21.69\% | 0.76\% |
| \$151,350 | \$807 | 1.21\% | 1.31\% | 107.93\% | 5.79\% | 0.53\% |
| \$159,279 | \$240 | 0.19\% | 0.93\% | 504.17\% | 1.20\% | 0.15\% |
| \$197,435 | \$632 | 0.57\% | 1.15\% | 203.01\% | 5.23\% | 0.32\% |
| \$199,290 | \$122 | 0.08\% | 0.44\% | 563.93\% | 0.82\% | 0.06\% |
| \$205,863 | \$446 | 0.27\% | 0.71\% | 263.45\% | 2.48\% | 0.22\% |
| \$213,783 | \$1,216 | 0.67\% | 1.17\% | 174.01\% | 7.56\% | 0.57\% |
| \$216,445 | \$342 | 0.55\% | 0.52\% | 95.03\% | 1.12\% | 0.16\% |
| \$238,050 | \$792 | 0.54\% | 1.26\% | 231.31\% | 3.33\% | 0.33\% |
| \$239,441 | \$431 | 0.26\% | 0.78\% | 298.38\% | 5.09\% | 0.18\% |
| \$121,599 | \$348 | 0.47\% | 0.89\% | 234.24\% | 5.35\% | 0.28\% |


|  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets (\$000) | $\left\lvert\, \begin{gathered} \text { Delinquent Loans } \\ =>2 \text { months ( } \$ 000 \text { ) } \end{gathered}\right.$ | NPLs / Loans (\%) | Loan Loss <br> Reserves / Gross <br> Loans (\%) | Reserves / NPLs <br> (\%) | $\begin{gathered} \text { NPAs / Equity + } \\ \text { LLRs (\%) } \end{gathered}$ | Delinquent Loans/ Assets (\%) |
| Region Institution Name |  |  |  |  |  |  |  |

Asset Group B - \$251 to \$500 million in total assets

Yolo Federal Credit Union
MOCSE Federal Credit Union
Sea West Coast Guard Federal Credit Union
First U.S. Community Credit Union
PremierOne Credit Union
SafeAmerica Credit Union
UNCLE Credit Union
Alliance Credit Unio
Sacramento Credit Union
Community First Credit Union
Average of Asset Group B
Asset Group C - $\$ 501$ million to $\$ 1$ billion in total asset

## Financial Center Credit Union <br> Merced School Employees Federal Credit Union

Commonwealth Central Credit Union
Valley First Credit Union
st Northern California Credit Union
Noble Federal Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union

Sierra Central Credit Union
Bay Federal Credit Union
Average of Asset Group C

| \$292,894 | \$173 | 0.09\% | 0.59\% | 687.86\% | 0.83\% | 0.06\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$307,054 | \$287 | 0.20\% | 0.82\% | 417.07\% | 2.21\% | 0.09\% |
| \$361,146 | \$101 | 0.07\% | 0.52\% | 716.83\% | 0.14\% | 0.03\% |
| \$370,114 | \$870 | 0.38\% | 0.49\% | 127.59\% | 2.10\% | 0.24\% |
| \$425,236 | \$355 | 0.14\% | 0.36\% | 256.34\% | 0.87\% | 0.08\% |
| \$429,657 | \$1,686 | 0.45\% | 0.52\% | 114.53\% | 5.16\% | 0.39\% |
| \$449,201 | \$626 | 0.19\% | 0.38\% | 199.52\% | 1.94\% | 0.14\% |
| \$461,546 | \$2,581 | 0.63\% | 0.70\% | 111.82\% | 7.27\% | 0.56\% |
| \$470,442 | \$587 | 0.23\% | 0.63\% | 269.85\% | 0.87\% | 0.12\% |
| \$492,972 | \$4,285 | 1.22\% | 0.87\% | 71.39\% | 9.77\% | 0.87\% |
| \$406,026 | \$1,155 | 0.36\% | 0.59\% | 297.28\% | 3.12\% | 0.26\% |
| \$501,443 | \$672 | 0.39\% | 1.38\% | 358.33\% | 0.70\% | 0.13\% |
| \$501,718 | \$699 | 0.36\% | 1.11\% | 307.73\% | 1.59\% | 0.14\% |
| \$519,786 | \$884 | 0.23\% | 0.56\% | 243.67\% | 1.99\% | 0.17\% |
| \$608,799 | \$979 | 0.24\% | 0.53\% | 218.90\% | 1.55\% | 0.16\% |
| \$710,328 | \$17 | 0.01\% | 0.54\% | NM | 0.02\% | 0.00\% |
| \$734,706 | \$2,840 | 0.50\% | 1.37\% | 277.25\% | 3.87\% | 0.39\% |
| \$755,559 | \$1,086 | 0.28\% | 0.87\% | 307.92\% | 1.81\% | 0.14\% |
| \$904,478 | \$4,534 | 0.74\% | 1.16\% | 156.31\% | 3.52\% | 0.50\% |
| \$973,682 | \$2,302 | 0.32\% | 0.97\% | 305.39\% | 2.48\% | 0.24\% |
| \$976,954 | \$3,520 | 0.59\% | 0.65\% | 111.36\% | 4.61\% | 0.36\% |
| \$718,745 | \$1,753 | 0.37\% | 0.91\% | 254.10\% | 2.21\% | 0.22\% |

## ource: SNL Financia

NA = data was not available.


Asset Group D - \$1 billion and over in total assets
1st United Services Credit Union
San Mateo Credit Union
San Francisco Federal Credit Union
Operating Engineers Local Union \#3 Federal Credit Union
Self-Help Federal Credit Union

| $\$ 1,060,035$ | $\$ 2,640$ | $0.31 \%$ | $0.40 \%$ | $129.81 \%$ | $2.74 \%$ | $0.25 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,065,970$ | $\$ 1,642$ | $0.20 \%$ | $0.55 \%$ | $278.56 \%$ | $1.51 \%$ | $0.15 \%$ |
| $\$ 1,091,360$ | $\$ 3,275$ | $0.42 \%$ | $2.11 \%$ | $507.63 \%$ | $7.89 \%$ | $0.30 \%$ |
| $\$ 1,124,911$ | $\$ 2,893$ | $0.47 \%$ | $1.05 \%$ | $222.71 \%$ | $2.09 \%$ | $0.26 \%$ |
| $\$ 1,136,911$ | $\$ 3,820$ | $0.40 \%$ | $1.22 \%$ | $301.44 \%$ | $5.24 \%$ | $0.34 \%$ |
| $\$ 1,166,445$ | $\$ 294$ | $0.04 \%$ | $0.27 \%$ | $621.77 \%$ | $0.18 \%$ | $0.03 \%$ |
| $\$ 1,287,403$ | $\$ 2,499$ | $0.24 \%$ | $0.34 \%$ | $140.74 \%$ | $2.68 \%$ | $0.19 \%$ |
| $\$ 1,321,724$ | $\$ 3,365$ | $0.37 \%$ | $0.58 \%$ | $158.22 \%$ | $4.25 \%$ | $0.25 \%$ |
| $\$ 1,425,697$ | $\$ 2,037$ | $0.32 \%$ | $0.69 \%$ | $213.89 \%$ | $1.51 \%$ | $0.14 \%$ |
| $\$ 1,544,934$ | $\$ 5,340$ | $0.42 \%$ | $0.65 \%$ | $153.11 \%$ | $4.95 \%$ | $0.35 \%$ |
| $\$ 1,982,733$ | $\$ 3,561$ | $0.26 \%$ | $0.58 \%$ | $223.59 \%$ | $1.85 \%$ | $0.18 \%$ |
| $\$ 2,478,642$ | $\$ 2,371$ | $0.15 \%$ | $0.24 \%$ | $164.32 \%$ | $0.91 \%$ | $0.10 \%$ |
| $\$ 2,484,430$ | $\$ 786$ | $0.04 \%$ | $0.59 \%$ | $N M$ | $0.32 \%$ | $0.03 \%$ |
| $\$ 2,552,159$ | $\$ 3,522$ | $0.18 \%$ | $0.79 \%$ | $445.03 \%$ | $1.26 \%$ | $0.14 \%$ |
| $\$ 2,846,791$ | $\$ 4,353$ | $0.19 \%$ | $0.64 \%$ | $345.14 \%$ | $1.86 \%$ | $0.15 \%$ |
| $\$ 3,002,927$ | $\$ 3,081$ | $0.25 \%$ | $0.85 \%$ | $342.03 \%$ | $1.01 \%$ | $0.10 \%$ |
| $\$ 3,064,963$ | $\$ 11,241$ | $0.48 \%$ | $1.27 \%$ | $264.08 \%$ | $3.22 \%$ | $0.37 \%$ |
| $\$ 3,337,657$ | $\$ 4,706$ | $0.17 \%$ | $0.28 \%$ | $159.26 \%$ | $1.23 \%$ | $0.14 \%$ |
| $\$ 4,397,529$ | $\$ 13,174$ | $0.41 \%$ | $0.76 \%$ | $186.46 \%$ | $2.58 \%$ | $0.30 \%$ |
| $\$ 6,364,988$ | $\$ 14,909$ | $0.32 \%$ | $0.81 \%$ | $253.61 \%$ | $2.66 \%$ | $0.23 \%$ |
| $\$ 8,790,404$ | $\$ 2,693$ | $0.07 \%$ | $0.11 \%$ | $163.31 \%$ | $0.29 \%$ | $0.03 \%$ |
| $\$ 11,968,382$ | $\$ 31,177$ | $0.38 \%$ | $0.73 \%$ | $193.05 \%$ | $2.41 \%$ | $0.26 \%$ |
| $\$ 12,115,976$ | $\$ 19,951$ | $0.22 \%$ | $0.49 \%$ | $220.97 \%$ | $1.85 \%$ | $0.16 \%$ |
|  |  |  |  |  |  |  |
| $\$ 3,374,477$ | $\$ 6,232$ | $0.27 \%$ | $0.70 \%$ | $258.60 \%$ | $2.37 \%$ | $0.19 \%$ |

## ource: SNL Financia

NA = data was not available.

Net Worth

Summary Trends of Historical Asset Group Averages: Delinquent Loans/Net Worth \& Classified Assets/Net Worth





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Net Worth/Assets \& Net Worth Growth (Decline) - YTD


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth (\$000) | Net Worth/ Assets (\%) | $\begin{gathered} \text { Net Worth } \\ \text { Growth (Decline) - } \\ \text { YTD (\%) } \end{gathered}$ | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |
| Region | Institution Name |  |  |  |  |  |  |

Asset Group A - \$50 to \$250 million in total assets

```
Valley Oak Credit Union
California Community Credit Union
Menlo Survey Federal Credit Unio
Siskiyou Central Credit Union
Chabot Federal Credit Union
Marin County Federal Credit Union
Kaiperm Diablo Federal Credit Union
Polam Federal Credit Union
Upward Credit Union
Lassen County Federal Credit Union
Bay Cities Credit Union
Vision One Credit Union
First California Federal Credit Union
SRI Federal Credit Union
Community Credit Union of Southern Humboldt
SMW 104 Federal Credit Union
Shell Western States Federal Credit Union
Tulare County Federal Credit Union
Mission City Federal Credit Union
United Local Credit Union
Merco Credit Union
Kings Federal Credit Union
Santa Cruz Community Credit Union
Cooperative Center Federal Credit Union
Compass Community Credit Union
San Joaquin Power Employees Credit Union
Central Coast Federal Credit Union
olano First Federal Credit Union
remier Community Credit Union
Families & Schools Together Federal Credit Union
Central State Credit Union
Members 1st Credit Union
C.A.H.P. Credit Union
Heritage Community Credit Union
Pacific Postal Credit Union
Monterey Credit Union
Tucoemas Federal Credit Union
```

Average of Asset Group A

| \$53,883 | \$4,633 | 8.60\% | (2.98\%) | 7.32\% | 12.78\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$63,128 | \$7,884 | 12.49\% | 6.39\% | 1.23\% | 7.88\% |
| \$64,713 | \$8,036 | 12.42\% | 7.70\% | 0.50\% | 0.61\% |
| \$66,846 | \$6,872 | 10.28\% | 10.12\% | 1.21\% | 2.62\% |
| \$70,361 | \$10,277 | 14.61\% | 3.32\% | 0.02\% | 0.71\% |
| \$70,503 | \$6,930 | 9.83\% | 10.45\% | 1.21\% | 2.29\% |
| \$73,350 | \$9,441 | 12.87\% | (0.38\%) | 0.04\% | 4.28\% |
| \$73,756 | \$9,109 | 12.35\% | 4.63\% | 1.49\% | 4.46\% |
| \$74,690 | \$7,216 | 9.66\% | 9.89\% | 8.04\% | 1.18\% |
| \$77,279 | \$12,443 | 16.10\% | 2.00\% | 0.84\% | 1.40\% |
| \$77,609 | \$6,532 | 8.42\% | 5.99\% | 3.61\% | 4.98\% |
| \$79,882 | \$10,872 | 13.61\% | 9.52\% | 0.00\% | 12.03\% |
| \$92,362 | \$7,899 | 8.55\% | (9.39\%) | 2.60\% | 3.98\% |
| \$94,194 | \$8,595 | 9.12\% | 8.95\% | 0.62\% | 1.72\% |
| \$97,045 | \$12,038 | 12.40\% | 10.68\% | 7.31\% | 1.73\% |
| \$97,123 | \$7,293 | 7.51\% | 8.64\% | 0.86\% | 0.89\% |
| \$97,129 | \$8,563 | 8.82\% | 3.54\% | 1.27\% | 1.96\% |
| \$99,456 | \$7,188 | 7.23\% | 7.27\% | 6.76\% | 6.00\% |
| \$99,919 | \$8,245 | 8.25\% | 7.16\% | 6.19\% | 0.86\% |
| \$111,032 | \$19,008 | 17.12\% | (2.83\%) | 1.49\% | 5.72\% |
| \$113,072 | \$10,495 | 9.28\% | 8.86\% | 1.20\% | 3.72\% |
| \$118,181 | \$16,921 | 14.32\% | 1.90\% | 1.77\% | 4.26\% |
| \$119,888 | \$8,744 | 7.29\% | 4.42\% | 10.40\% | 16.62\% |
| \$122,607 | \$7,423 | 6.05\% | 1.88\% | 12.03\% | 8.96\% |
| \$137,820 | \$19,901 | 14.44\% | 4.95\% | 0.37\% | 1.49\% |
| \$139,882 | \$22,721 | 16.24\% | 0.82\% | 0.14\% | 4.32\% |
| \$144,316 | \$12,027 | 8.33\% | 12.25\% | 0.76\% | 5.48\% |
| \$148,202 | \$8,276 | 5.58\% | (43.05\%) | 13.58\% | 29.99\% |
| \$151,350 | \$14,398 | 9.51\% | 4.26\% | 5.60\% | 6.05\% |
| \$159,279 | \$18,842 | 11.83\% | 15.57\% | 1.27\% | 6.42\% |
| \$197,435 | \$15,340 | 7.77\% | 12.41\% | 4.12\% | 8.36\% |
| \$199,290 | \$19,190 | 9.63\% | 7.88\% | 0.64\% | 3.59\% |
| \$205,863 | \$18,120 | 8.80\% | 1.59\% | 2.46\% | 6.48\% |
| \$213,783 | \$19,019 | 8.90\% | 2.57\% | 6.39\% | 11.13\% |
| \$216,445 | \$32,550 | 15.04\% | 6.21\% | 1.05\% | 1.00\% |
| \$238,050 | \$34,297 | 14.41\% | 3.48\% | 2.31\% | 5.34\% |
| \$239,441 | \$18,551 | 7.75\% | 8.84\% | 2.32\% | 6.93\% |
| \$121,599 | \$12,862 | 10.69\% | 4.20\% | 3.22\% | 5.63\% |


|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth $(\$ 000)$ (\$000) | Net Worth/ Assets (\%) | $\begin{gathered} \text { Net Worth } \\ \text { Growth (Decline) - } \\ \text { YTD (\%) } \end{gathered}$ | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |
| Region | Institution Name |  |  |  |  |  |  |

Asset Group B - \$251 to \$500 million in total assets

Yolo Federal Credit Union
MOCSE Federal Credit Union
Sea West Coast Guard Federal Credit Union
First U.S. Community Credit Union
PremierOne Credit Union
afeAmerica Credit Union
NCLE Credit Union
Alliance Credit Union
Sacramento Credit Union
Community First Credit Unio
Average of Asset Group B
Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

## Financial Center Credit Union

Merced School Employees Federal Credit Union
Commonwealth Central Credit Union
Valley First Credit Union
Ist Northern California Credit Union
Noble Federal Credit Union
Santa Clara County Federal Credit Union
S.F. Police Credit Union

Sierra Central Credit Union
Bay Federal Credit Union
Average of Asset Group C

|  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 292,894$ | $\$ 33,054$ | $11.29 \%$ | $14.55 \%$ | $0.52 \%$ | $3.60 \%$ |
| $\$ 307,054$ | $\$ 24,508$ | $7.98 \%$ | $13.82 \%$ | $1.17 \%$ | $4.88 \%$ |
| $\$ 361,146$ | $\$ 70,766$ | $19.59 \%$ | $2.32 \%$ | $0.14 \%$ | $1.02 \%$ |
| $\$ 370,114$ | $\$ 41,242$ | $11.14 \%$ | $9.47 \%$ | $2.11 \%$ | $2.69 \%$ |
| $\$ 425,236$ | $\$ 40,713$ | $9.57 \%$ | $8.52 \%$ | $0.87 \%$ | $2.24 \%$ |
| $\$ 429,657$ | $\$ 35,058$ | $8.16 \%$ | $4.19 \%$ | $4.81 \%$ | $5.51 \%$ |
| $\$ 449,201$ | $\$ 41,841$ | $9.31 \%$ | $24.41 \%$ | $1.50 \%$ | $2.99 \%$ |
| $\$ 461,546$ | $\$ 36,773$ | $7.97 \%$ | $4.23 \%$ | $7.02 \%$ | $7.85 \%$ |
| $\$ 470,442$ | $\$ 66,190$ | $14.07 \%$ | $9.45 \%$ | $0.89 \%$ | $2.39 \%$ |
| $\$ 492,972$ | $\$ 41,263$ | $8.37 \%$ | $10.40 \%$ | $10.38 \%$ | $7.41 \%$ |
|  |  |  |  |  | 4.0 |


| $\$ 501,443$ | $\$ 98,752$ | $19.69 \%$ | $8.50 \%$ | $0.68 \%$ | $2.44 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$ 501,718$ | $\$ 51,429$ | $10.25 \%$ | $7.17 \%$ | $1.36 \%$ | $4.18 \%$ |
| $\$ 519,786$ | $\$ 49,409$ | $9.51 \%$ | $7.06 \%$ | $1.79 \%$ | $4.36 \%$ |
| $\$ 608,799$ | $\$ 62,892$ | $10.33 \%$ | $2.02 \%$ | $1.56 \%$ | $3.41 \%$ |
| $\$ 710,328$ | $\$ 75,085$ | $10.57 \%$ | $5.22 \%$ | $0.02 \%$ | $1.66 \%$ |
| $\$ 734,706$ | $\$ 82,594$ | $11.24 \%$ | $9.47 \%$ | $3.44 \%$ | $9.53 \%$ |
| $\$ 755,559$ | $\$ 68,893$ | $9.12 \%$ | $2.26 \%$ | $1.58 \%$ | $4.85 \%$ |
| $\$ 904,478$ | $\$ 126,153$ | $13.95 \%$ | $2.50 \%$ | $3.59 \%$ | $5.62 \%$ |
| $\$ 973,682$ | $\$ 109,653$ | $11.26 \%$ | $10.61 \%$ | $2.10 \%$ | $6.41 \%$ |
| $\$ 976,954$ | $\$ 86,376$ | $8.84 \%$ | $11.82 \%$ | $4.08 \%$ | $4.54 \%$ |
|  |  |  |  |  |  |
| $\$ 718,745$ | $\$ 81,124$ | $11.48 \%$ | $6.66 \%$ | $2.02 \%$ | $4.70 \%$ |

## Source: SNL Financia

NA = data was not available.


## Southern California

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Return on Average Net Worth


Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Net Income (Loss) (\$000) | $\begin{aligned} & \text { Return on Avg } \\ & \text { Assets (\%) } \end{aligned}$ | $\begin{array}{\|c\|} \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | $\begin{aligned} & \text { Oper Exp/ Oper } \\ & \quad \operatorname{Rev}(\%) \end{aligned}$ | Salary\&Benefits/ Employees (\$000) | $\begin{aligned} & \text { Net Income (Loss) } \\ & (\$ 000) \end{aligned}$ | $\begin{aligned} & \text { Return on Avg } \\ & \text { Assets (\%) } \end{aligned}$ | $\begin{array}{\|c\|} \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | Oper Exp/ Oper Rev (\%) | Salary\&Benefits/ Employees (\$000) |

Asset Group A - \$50 to \$250 million in total assets

| Pacific Transportation Federal Credit Union |
| :--- |
| Huntington Beach City Employees Credit Union |
| County Schools Federal Credit Union |
| Union Yes Federal Credit Union |
| Polam Federal Credit Union |
| CalCom Federal Credit Union |
| North County Credit Union |
| Technicolor Federal Credit Union |
| Santa Ana Federal Credit Union |
| Universal City Studios Credit Union |
| Nikkei Credit Union |
| Allied Healthcare Federal Credit Union |
| Prospectors Federal Credit Union |
| Bopti Federal Credit Union |
| JACOM Credit Union |
| Paradise Valley Federal Credit Union |
| VA Desert Pacific Federal Credit Union |
| PostCity Financial Credit Union |
| La Loma Federal Credit Union |
| Thinkwise Federal Credit Union |
| Glendale Federal Credit Union |
| United Methodist Federal Credit Union |
| San Diego Firefighters Federal Credit Union |
| Rancho Federal Credit Union |
| South Bay Credit Union |
| California Bear Credit Union |
| First Imperial Credit Union |
| Ontario Montclair School Employees Federal Credit Union |
| East County Schools Federal Credit Union |
| Pasadena Service Federal Credit Union |
| Clearpath Federal Credit Union |
| California Lithuanian Credit Union |
| Schools Federal Credit Union |
| Sea Air Federal Credit Union |
| Torrance Community Federal Credit Union |
| Camino Federal Credit Union |
| Chaffey Federal Credit Union |
| E-Central Credit Union |
| Priority One Credit Union |
| Alta Vista Credit Union |
| Pasadena Federal Credit Union |
| Long Beach Firemen's Credit Union |
| Edwards Federal Credit Union |
| Parsons Federal Credit Union |
| UMe Federal Credit Union |
| Downey Federal Credit Union |
| POPA Federal Credit Union |
| Matadors Community Credit Union |
| Santa Barbara Teachers Federal Credit Union |
| Kern Federal Credit Union |

Average of Asset Group A
Source: SNL Financial
NA = data was not available.


Asset Group B - \$251 to \$500 million in total assets
I.L.W.U. Credit Union

Eagle Community Credit Union
San Diego Metropolitan Credit Union
Cabrillo Credit Union
Long Beach City Employees Federal Credit Union
SAG-AFTRA Federal Credit Union
Gain Federal Credit Union
Glendale Area Schools Credit Union
Aerospace Federal Credit Union
America's Christian Credit Union
LA Financial Federal Credit Union
Foothill Federal Credit Union
Sun Community Federal Credit Union
SkyOne Federal Credit Union
CBC Federal Credit Union
Average of Asset Group B
Asset Group C - \$501 million to \$1 billion in total assets
Point Loma Credit Union
USC Credit Union
Vons Employees Federal Credit Union
Safe 1 Credit Union
First Financial Federal Credit Union
AltaOne Federal Credit Union
University Credit Union
Christian Community Credit Union
First City Credit Union
Water and Power Community Credit Union
SCE Federal Credit Union
American First Credit Union
Southland Credit Union
Evangelical Christian Credit Union
Honda Federal Credit Union
Sesloc Federal Credit Union
Pacific Marine Credit Union
Ventura County Credit Union
Xceed Financial Federal Credit Union
Farmers Insurance Group Federal Credit Union
Los Angeles Police Federal Credit Union
Los Angeles Federal Credit Union
University \& State Employees Credit Union
Average of Asset Group C

|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$ 257,564$ | $\$ 709$ | $1.09 \%$ | $9.81 \%$ | $70.47 \%$ | $\$ 97$ |
| $\$ 258,059$ | $\$ 209$ | $0.33 \%$ | $3.67 \%$ | $84.84 \%$ | $\$ 78$ |
| $\$ 280,985$ | $\$ 676$ | $0.96 \%$ | $9.19 \%$ | $78.49 \%$ | $\$ 76$ |
| $\$ 295,535$ | $\$ 1,168$ | $1.64 \%$ | $16.09 \%$ | $62.02 \%$ | $\$ 93$ |
| $\$ 307,587$ | $\$ 188$ | $0.25 \%$ | $2.67 \%$ | $80.03 \%$ | $\$ 108$ |
| $\$ 317,147$ | $\$ 486$ | $0.61 \%$ | $8.22 \%$ | $77.69 \%$ | $\$ 86$ |
| $\$ 339,278$ | $\$ 503$ | $0.60 \%$ | $7.60 \%$ | $79.77 \%$ | $\$ 89$ |
| $\$ 349,134$ | $\$ 769$ | $0.88 \%$ | $6.21 \%$ | $51.04 \%$ | $\$ 73$ |
| $\$ 369,545$ | $\$ 537$ | $0.58 \%$ | $6.82 \%$ | $70.39 \%$ | $\$ 96$ |
| $\$ 377,881$ | $\$ 979$ | $1.03 \%$ | $9.94 \%$ | $74.86 \%$ | $\$ 96$ |
| $\$ 396,897$ | $\$ 2,723$ | $2.74 \%$ | $33.33 \%$ | $54.38 \%$ | $\$ 87$ |
| $\$ 441,941$ | $\$ 1,416$ | $1.29 \%$ | $11.56 \%$ | $65.64 \%$ | $\$ 79$ |
| $\$ 442,597$ | $\$ 900$ | $0.81 \%$ | $8.65 \%$ | $78.77 \%$ | $\$ 47$ |
| $\$ 467,614$ | $(\$ 623)$ | $(0.53 \%)$ | $(600 \%)$ | $72.50 \%$ | $\$ 103$ |
| $\$ 470,196$ | $(\$ 213)$ | $(0.18 \%)$ | $(1.80 \%)$ | $82.94 \%$ | $\$ 86$ |
|  |  |  |  |  |  |


| $\$ 1,679$ | $1.30 \%$ | $11.76 \%$ | $71.49 \%$ |  |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 311$ | $0.25 \%$ | $2.73 \%$ | $87.07 \%$ | $\$ 104$ |
| $\$ 1,347$ | $0.97 \%$ | $9.26 \%$ | $78.90 \%$ | $\$ 77$ |
| $\$ 2,002$ | $1.43 \%$ | $13.94 \%$ | $66.61 \%$ | $\$ 74$ |
| $\$ 649$ | $0.43 \%$ | $4.61 \%$ | $74.86 \%$ | $\$ 105$ |
| $\$ 1,114$ | $0.70 \%$ | $9.59 \%$ | $77.13 \%$ | $\$ 83$ |
| $\$ 1,085$ | $0.65 \%$ | $8.28 \%$ | $78.71 \%$ | $\$ 89$ |
| $\$ 1,554$ | $0.89 \%$ | $6.30 \%$ | $50.28 \%$ | $\$ 73$ |
| $\$ 334$ | $0.50 \%$ | $5.78 \%$ | $74.19 \%$ | $\$ 105$ |
| $\$ 1,936$ | $1.02 \%$ | $9.95 \%$ | $76.63 \%$ | $\$ 97$ |
| $\$ 3,446$ | $1.75 \%$ | $21.57 \%$ | $65.80 \%$ | $\$ 89$ |
| $\$ 2,641$ | $1.22 \%$ | $10.83 \%$ | $66.14 \%$ | $\$ 81$ |
| $\$ 1,401$ | $0.64 \%$ | $6.75 \%$ | $80.92 \%$ | $\$ 52$ |
| $\$ 363$ | $0.15 \%$ | $1.74 \%$ | $74.40 \%$ | $\$ 100$ |
| $(\$ 52)$ | $(0.02 \%)$ | $(0.22 \%)$ | $82.02 \%$ | $\$ 83$ |
|  |  |  |  |  |
| $\$ 1,361$ | $0.79 \%$ | $8.19 \%$ | $73.68 \%$ | $\$ 86$ |

$\qquad$

| \$505,189 | \$696 | 0.55\% | 6.54\% | 87.62\% | \$78 | \$1,274 | 0.51\% | 6.04\% | 86.51\% | \$79 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$521,314 | \$1,263 | 0.97\% | 11.78\% | 65.75\% | \$73 | \$2,704 | 1.04\% | 12.82\% | 63.48\% | \$72 |
| \$524,744 | \$1,704 | 1.30\% | 6.20\% | 67.37\% | \$95 | \$3,194 | 1.23\% | 5.85\% | 68.15\% | \$96 |
| \$616,839 | \$1,570 | 1.01\% | 6.90\% | 67.74\% | \$79 | \$3,175 | 1.02\% | 7.04\% | 68.56\% | \$80 |
| \$617,077 | \$1,806 | 1.18\% | 16.54\% | 71.08\% | \$92 | \$2,315 | 0.77\% | 10.73\% | 78.11\% | \$92 |
| \$644,111 | \$1,228 | 0.76\% | 7.95\% | 68.38\% | \$73 | \$2,444 | 0.76\% | 7.98\% | 72.96\% | \$75 |
| \$647,268 | \$1,518 | 0.94\% | 12.21\% | 65.98\% | \$112 | \$2,919 | 0.91\% | 11.79\% | 67.14\% | \$111 |
| \$655,441 | \$1,274 | 0.77\% | 6.15\% | 81.05\% | \$98 | \$2,713 | 0.83\% | 6.60\% | 83.23\% | \$95 |
| \$669,825 | \$998 | 0.60\% | 5.70\% | 71.48\% | \$78 | \$2,195 | 0.66\% | 6.27\% | 70.54\% | \$79 |
| \$693,344 | \$1,318 | 0.77\% | 10.05\% | 78.03\% | \$91 | \$2,341 | 0.70\% | 8.92\% | 79.79\% | \$92 |
| \$732,568 | \$863 | 0.47\% | 5.07\% | 80.97\% | \$89 | \$2,018 | 0.55\% | 5.94\% | 80.86\% | \$91 |
| \$736,116 | \$1,344 | 0.73\% | 7.88\% | 76.71\% | \$90 | \$2,749 | 0.75\% | 8.15\% | 76.55\% | \$91 |
| \$749,436 | \$1,087 | 0.58\% | 5.13\% | 79.45\% | \$103 | \$1,767 | 0.47\% | 4.19\% | 80.21\% | \$103 |
| \$764,879 | $(\$ 5,580)$ | (2.88\%) | (34.63\%) | 102.51\% | \$119 | (\$4,892) | (1.26\%) | (14.91\%) | 93.21\% | \$114 |
| \$804,065 | \$1,050 | 0.52\% | 5.68\% | 85.87\% | \$107 | \$3,792 | 0.95\% | 10.32\% | 77.43\% | \$103 |
| \$813,217 | \$1,694 | 0.83\% | 9.54\% | 72.86\% | \$92 | \$3,045 | 0.75\% | 8.60\% | 74.27\% | \$93 |
| \$830,747 | \$1,378 | 0.66\% | 5.11\% | 81.94\% | \$71 | \$2,499 | 0.61\% | 4.63\% | 82.46\% | \$71 |
| \$872,071 | \$1,919 | 0.88\% | 10.35\% | 70.31\% | \$72 | \$4,558 | 1.05\% | 12.45\% | 67.93\% | \$75 |
| \$915,823 | \$1,423 | 0.62\% | 6.15\% | 86.22\% | \$86 | \$1,956 | 0.43\% | 4.25\% | 88.49\% | \$88 |
| \$918,797 | \$1,974 | 0.90\% | 7.36\% | 78.21\% | \$114 | \$3,835 | 0.91\% | 7.21\% | 76.80\% | \$112 |
| \$936,807 | \$1,827 | 0.78\% | 6.56\% | 78.19\% | \$126 | \$3,956 | 0.85\% | 7.14\% | 77.02\% | \$133 |
| \$964,863 | \$1,090 | 0.45\% | 3.95\% | 79.44\% | \$98 | \$2,352 | 0.49\% | 4.27\% | 80.27\% | \$102 |
| \$966,807 | \$1,033 | 0.43\% | 4.61\% | 78.92\% | \$96 | \$1,947 | 0.41\% | 4.34\% | 80.74\% | \$97 |
| \$743,537 | \$1,064 | 0.60\% | 5.77\% | 77.22\% | \$93 | \$2,385 | 0.67\% | 6.55\% | 77.16\% | \$93 |

## Source: SNL Financial

$N A=$ data was not available.

|  |  | As of Date | Quarter to Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | $\begin{gathered} \text { Net Income } \\ \text { (Loss) (\$000) } \end{gathered}$ | Return on Avg <br> Assets (\%) | Return on Avg Net Worth (\%) | Oper Exp/ Oper Rev (\%) | Salary\&Benefits/ Employees (\$000) | Net Income (Loss) (\$000) | Return on Avg Assets (\%) | $\begin{array}{\|c\|} \hline \text { Return on } \\ \text { Avg Net Worth (\%) } \end{array}$ | Oper Exp/ Oper Rev (\%) | Salary\&Benefits/ Employees (\$000) |

Asset Group D - \$1 billion and over in total assets

CoastHills Credit Union
Northrop Grumman Federal Credit Unio
Arrowhead Central Credit Union
Firefighters First Federal Credit Union
Firefighters First Federal Credit Union
Financial Partners Credit Union
Altura Credit Union
Credit Union of Southern California
LBS Financial Credit Union
First Entertain
Kern Schools Federal Credit Unio
NuVision Federal Credit Union
Orange County's Credit Union
Caltech Employees Federal Credit Union
F\&A Federal Credit Union
Partners Federal Credit Union
California Coast Credit Union
Premier America Credit Union
Premier America Credit Union
UNIFY Financial Federal Credit Union
UNIFY Financial Federal
California Credit Union
Mission Federal Credit Union
Mission Federal Credit Union
Wescom Central Credit Union
Wescom Central Credit Union
Logix Federal Credit Union
San Diego County Credit Union
SchoolsFirst Federal Credit Union
Average of Asset Group D

| $\$ 1,126,605$ |  | $\$ 79$ | $0.03 \%$ | $0.32 \%$ | $77.15 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 1,160,085$ | $\$ 801$ | $0.28 \%$ | $2.86 \%$ | $85.37 \%$ | $\$ 82$ |
| $\$ 1,284,232$ | $\$ 5,431$ | $1.69 \%$ | $13.71 \%$ | $67.96 \%$ | $\$ 86$ |
| $\$ 1,314,962$ | $\$ 3,315$ | $1.01 \%$ | $10.81 \%$ | $71.29 \%$ | $\$ 75$ |
| $\$ 1,329,839$ | $\$ 1,722$ | $0.52 \%$ | $5.54 \%$ | $76.71 \%$ | $\$ 102$ |
| $\$ 1,355,833$ | $\$ 4,192$ | $1.24 \%$ | $11.64 \%$ | $71.94 \%$ | $\$ 99$ |
| $\$ 1,448,370$ | $\$ 4,178$ | $1.16 \%$ | $11.19 \%$ | $73.11 \%$ | $\$ 78$ |
| $\$ 1,455,740$ | $\$ 2,996$ | $0.83 \%$ | $6.44 \%$ | $70.56 \%$ | $\$ 98$ |
| $\$ 1,487,673$ | $\$ 3,493$ | $0.94 \%$ | $11.49 \%$ | $67.15 \%$ | $\$ 86$ |
| $\$ 1,564,196$ | $\$ 4,205$ | $1.07 \%$ | $11.03 \%$ | $74.28 \%$ | $\$ 95$ |
| $\$ 1,586,412$ | $\$ 1,922$ | $0.48 \%$ | $4.08 \%$ | $79.58 \%$ | $\$ 68$ |
| $\$ 1,615,174$ | $\$ 3,667$ | $0.91 \%$ | $9.22 \%$ | $78.21 \%$ | $\$ 97$ |
| $\$ 1,624,404$ | $\$ 2,338$ | $0.58 \%$ | $5.89 \%$ | $61.15 \%$ | $\$ 93$ |
| $\$ 1,633,875$ | $\$ 3,538$ | $0.87 \%$ | $6.18 \%$ | $52.38 \%$ | $\$ 120$ |
| $\$ 1,686,552$ | $\$ 2,042$ | $0.48 \%$ | $4.31 \%$ | $79.78 \%$ | $\$ 82$ |
| $\$ 2,479,293$ | $\$ 4,190$ | $0.84 \%$ | $7.39 \%$ | $73.32 \%$ | $\$ 98$ |
| $\$ 2,514,685$ | $\$ 4,828$ | $0.77 \%$ | $7.36 \%$ | $74.05 \%$ | $\$ 78$ |
| $\$ 2,914,206$ | $\$ 4,679$ | $0.65 \%$ | $8.22 \%$ | $71.62 \%$ | $\$ 109$ |
| $\$ 3,055,395$ | $\$ 6,761$ | $0.88 \%$ | $8.84 \%$ | $79.28 \%$ | $\$ 85$ |
| $\$ 3,549,206$ | $\$ 11,848$ | $1.34 \%$ | $10.88 \%$ | $64.21 \%$ | $\$ 116$ |
| $\$ 3,899,546$ | $\$ 6,209$ | $0.64 \%$ | $9.02 \%$ | $84.90 \%$ | $\$ 89$ |
| $\$ 4,391,166$ | $\$ 5,463$ | $0.50 \%$ | $6.19 \%$ | $78.20 \%$ | $\$ 104$ |
| $\$ 5,771,555$ | $\$ 20,633$ | $1.46 \%$ | $9.59 \%$ | $56.27 \%$ | $\$ 101$ |
| $\$ 8,420,307$ | $\$ 25,091$ | $1.19 \%$ | $8.08 \%$ | $61.17 \%$ | $\$ 110$ |
| $\$ 15,025,159$ | $\$ 36,955$ | $0.99 \%$ | $9.10 \%$ | $62.78 \%$ | $\$ 85$ |
|  |  |  |  | $\$ 100$ |  |
| $\$ 2,947,779$ |  |  |  |  |  |
|  | $\$ 7,422$ | $0.91 \%$ | $8.53 \%$ | $70.87 \%$ |  |


| $\$ 1,276$ | $0.23 \%$ | $2.57 \%$ | $75.21 \%$ | $\$ 82$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 1,752$ | $0.31 \%$ | $3.11 \%$ | $84.51 \%$ | $\$ 87$ |
| $\$ 8,948$ | $1.42 \%$ | $11.42 \%$ | $70.30 \%$ | $\$ 76$ |
| $\$ 5,983$ | $0.92 \%$ | $9.87 \%$ | $73.93 \%$ | $\$ 108$ |
| $\$ 2,683$ | $0.41 \%$ | $4.32 \%$ | $80.39 \%$ | $\$ 101$ |
| $\$ 8,886$ | $1.33 \%$ | $12.50 \%$ | $70.18 \%$ | $\$ 77$ |
| $\$ 7,227$ | $1.01 \%$ | $9.69 \%$ | $74.24 \%$ | $\$ 96$ |
| $\$ 6,609$ | $0.93 \%$ | $7.20 \%$ | $69.51 \%$ | $\$ 87$ |
| $\$ 7,189$ | $0.97 \%$ | $11.89 \%$ | $66.71 \%$ | $\$ 92$ |
| $\$ 10,053$ | $1.30 \%$ | $13.33 \%$ | $71.26 \%$ | $\$ 68$ |
| $\$ 3,732$ | $0.47 \%$ | $3.98 \%$ | $77.46 \%$ | $\$ 99$ |
| $\$ 11,263$ | $1.41 \%$ | $14.35 \%$ | $68.11 \%$ | $\$ 90$ |
| $\$ 5,762$ | $0.71 \%$ | $7.24 \%$ | $55.77 \%$ | $\$ 120$ |
| $\$ 8,128$ | $1.00 \%$ | $7.05 \%$ | $48.69 \%$ | $\$ 83$ |
| $\$ 3,794$ | $0.45 \%$ | $4.02 \%$ | $78.59 \%$ | $\$ 95$ |
| $\$ 11,022$ | $0.90 \%$ | $7.91 \%$ | $71.76 \%$ | $\$ 80$ |
| $\$ 11,343$ | $0.91 \%$ | $8.74 \%$ | $70.69 \%$ | $\$ 105$ |
| $\$ 9,655$ | $0.68 \%$ | $8.54 \%$ | $72.85 \%$ | $\$ 90$ |
| $\$ 10,999$ | $0.72 \%$ | $7.22 \%$ | $81.98 \%$ | $\$ 120$ |
| $\$ 2,668$ | $1.29 \%$ | $10.54 \%$ | $65.90 \%$ | $\$ 91$ |
| $\$ 11,273$ | $0.60 \%$ | $8.20 \%$ | $85.26 \%$ | $\$ 104$ |
| $\$ 9,301$ | $0.43 \%$ | $5.30 \%$ | $79.87 \%$ | $\$ 102$ |
| $\$ 41,617$ | $1.50 \%$ | $9.79 \%$ | $55.00 \%$ | $\$ 113$ |
| $\$ 53,720$ | $1.28 \%$ | $8.74 \%$ | $59.45 \%$ | $\$ 85$ |
| $\$ 75,899$ | $1.04 \%$ | $9.45 \%$ | $61.90 \%$ | $\$ 100$ |
|  |  |  |  |  |
| $\$ 15,120$ | $0.94 \%$ | $8.75 \%$ | $69.99 \%$ | $\$ 95$ |

## Source: SNL Financial

NA = data was not available.

## Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Avg. Assets \& Net Interest Incomel Avg Assets (\%)


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Market Growth Rate





## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

|  |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Shares \& Deposits (\$000) | Total Loans/ Total Shares (\%) | Assets/ FTE Employees (\$000) | Yield on Avg <br> Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | Market Growth Rate (\%) |

Asset Group A - \$50 to \$250 million in total assets

| Pacific Transportation Federal Credit Union |
| :--- |
| Huntington Beach City Employees Credit Union |
| County Schools Federal Credit Union |
| Union Yes Federal Credit Union |
| Polam Federal Credit Union |
| CalCom Federal Credit Union |
| North County Credit Union |
| Technicolor Federal Credit Union |
| Santa Ana Federal Credit Union |
| Universal City Studios Credit Union |
| Nikkei Credit Union |
| Allied Healthcare Federal Credit Union |
| Prospectors Federal Credit Union |
| Bopti Federal Credit Union |
| JACOM Credit Union |
| Paradise Valley Federal Credit Union |
| VA Desert Pacific Federal Credit Union |
| PostCity Financial Credit Union |
| La Loma Federal Credit Union |
| Thinkwise Federal Credit Union |
| Glendale Federal Credit Union |
| United Methodist Federal Credit Union |
| San Diego Firefighters Federal Credit Union |
| Rancho Federal Credit Union |
| South Bay Credit Union |
| California Bear Credit Union |
| First Imperial Credit Union |
| Ontario Montclair School Employees Federal Credit |
| Union |
| East County Schools Federal Credit Union |
| Pasadena Service Federal Credit Union |
| Clearpath Federal Credit Union |
| California Lithuanian Credit Union |
| Schools Federal Credit Union |
| Sea Air Federal Credit Union |
| Torrance Community Federal Credit Union |
| Camino Federal Credit Union |
| Chaffey Federal Credit Union |
| E-Central Credit Union |
| Priority One Credit Union |
| Alta Vista Credit Union |
| Pasadena Federal Credit Union |
| Long Beach Firemen's Credit Union |
| Edwards Federal Credit Union |
| Parsons Federal Credit Union |
| UMe Federal Credit Union |
| Downey Federal Credit Union |
| POPA Federal Credit Union |
| Matadors Community Credit Union |
| Santa Barbara Teachers Federal Credit Union |
| Kern Federal Credit Union |

[^0]NA = data was not available.

|  |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Shares \& Deposits (\$000) | Total Loans/ Total Shares (\%) | Assets/ FTE Employees (\$000) | $\begin{aligned} & \text { Yield on Avg } \\ & \text { Assets (\%) } \end{aligned}$ | interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | Asset Growth Rate (\%) | $\begin{aligned} & \text { Market Growth } \\ & \text { Rate (\%) } \end{aligned}$ |
|  | Average of Asset Group A | \$121,635 | \$67,279 | \$106,900 | 62.40\% | \$6,417 | 3.29\% | $0.33 \%$ | 2.95\% | 5.77\% | 6.24\% |

## Source: SNL Financial

$N A=$ data was not available.


Asset Group B - \$251 to \$500 million in total assets
I.L.W.U. Credit Union
Eagle Community Credit Union
San Diego Metropolitan Credit Union
Cabrillo Credit Union
Long Beach City Employees Federal Credit Union
SAG-AFTRA Federal Credit Union
Gain Federal Credit Union
Glendale Area Schools Credit Union
Aerospace Federal Credit Union
America's Christian Credit Union
LA Financial Federal Credit Union
Foothill Federal Credit Union
Sun Community Federal Credit Union
SkyOne Federal Credit Union
CBC Federal Credit Union

| \$257,564 | \$169,816 | \$226,438 | 74.99\% | \$5,151 | 4.10\% | 0.44\% | 3.66\% | 6.64\% | 7.25\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$258,059 | \$176,167 | \$223,794 | 78.72\% | \$3,584 | 3.56\% | 0.22\% | 3.34\% | 9.98\% | 5.05\% |
| \$280,985 | \$225,069 | \$243,247 | 92.53\% | \$3,406 | 4.30\% | 0.18\% | 4.12\% | 3.26\% | 4.99\% |
| \$295,535 | \$152,426 | \$252,172 | 60.45\% | \$4,222 | 3.31\% | 0.12\% | 3.19\% | 14.59\% | 7.50\% |
| \$307,587 | \$93,950 | \$279,021 | 33.67\% | \$13,373 | 2.04\% | 0.47\% | 1.58\% | 5.78\% | 6.58\% |
| \$317,147 | \$130,768 | \$290,802 | 44.97\% | \$5,928 | 2.94\% | 0.19\% | 2.75\% | (0.04\%) | (0.49\%) |
| \$339,278 | \$189,176 | \$309,451 | 61.13\% | \$5,702 | 3.33\% | 0.36\% | 2.97\% | 9.77\% | 8.93\% |
| \$349,134 | \$97,966 | \$298,505 | 32.82\% | \$13,428 | 2.55\% | 0.68\% | 1.87\% | 0.42\% | 0.05\% |
| \$369,545 | \$74,528 | \$334,833 | 22.26\% | \$13,687 | 2.42\% | 0.56\% | 1.86\% | (1.77\%) | (0.41\%) |
| \$377,881 | \$273,969 | \$328,003 | 83.53\% | \$4,246 | 3.89\% | 0.66\% | 3.23\% | 2.83\% | 2.54\% |
| \$396,897 | \$286,009 | \$360,081 | 79.43\% | \$5,121 | 3.10\% | 0.09\% | 3.01\% | 5.33\% | 4.47\% |
| \$441,941 | \$243,087 | \$386,069 | 62.96\% | \$5,893 | 3.31\% | 0.58\% | 2.73\% | 10.32\% | 11.58\% |
| \$442,597 | \$329,983 | \$382,371 | 86.30\% | \$3,084 | 3.41\% | 0.52\% | 2.88\% | 7.24\% | 14.55\% |
| \$467,614 | \$299,448 | \$421,742 | 71.00\% | \$5,437 | 3.80\% | 0.55\% | 3.25\% | (0.43\%) | (0.03\%) |
| \$470,196 | \$296,830 | \$400,557 | 74.10\% | \$4,702 | 3.92\% | 0.37\% | 3.55\% | (14.58\%) | 7.00\% |
| \$358,131 | \$202,613 | \$315,806 | 63.92\% | \$6,464 | 3.33\% | 0.40\% | 2.93\% | 3.96\% | 5.30\% |

Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets

## Point Loma Credit Union

USC Credit Union
Vons Employees Federal Credit Union
Safe 1 Credit Union
First Financial Federal Credit Union
AltaOne Federal Credit Union
University Credit Union
Christian Community Credit Union First City Credit Union
Water and Power Community Credit Union
SCE Federal Credit Union
American First Credit Union
Southland Credit Union
Evangelical Christian Credit Union
Honda Federal Credit Union
Sesloc Federal Credit Union
Pacific Marine Credit Union
Ventura County Credit Union
Xceed Financial Federal Credit Union
Farmers Insurance Group Federal Credit Union
Los Angeles Police Federal Credit Union
os Angeles Federal Credit Union
University \& State Employees Credit Union
Average of Asset Group C

| $\$ 505,189$ | $\$ 418,622$ | $\$ 455,346$ | $91.93 \%$ |
| :--- | :--- | ---: | ---: |
| $\$ 521,314$ | $\$ 465,092$ | $\$ 474,226$ | $98.07 \%$ |
| $\$ 524,744$ | $\$ 304,382$ | $\$ 406,112$ | $74.95 \%$ |
| $\$ 616,839$ | $\$ 520,796$ | $\$ 516,881$ | $100.76 \%$ |
| $\$ 617,077$ | $\$ 469,269$ | $\$ 569,419$ | $82.41 \%$ |
| $\$ 644,111$ | $\$ 504,715$ | $\$ 571,974$ | $88.24 \%$ |
| $\$ 647,268$ | $\$ 272,966$ | $\$ 592,721$ | $46.05 \%$ |
| $\$ 655,441$ | $\$ 542,071$ | $\$ 566,116$ | $95.75 \%$ |
| $\$ 669,825$ | $\$ 323,759$ | $\$ 595,688$ | $54.35 \%$ |
| $\$ 693,344$ | $\$ 362,830$ | $\$ 625,855$ | $57.97 \%$ |
| $\$ 732,568$ | $\$ 570,694$ | $\$ 607,460$ | $93.95 \%$ |
| $\$ 736,116$ | $\$ 514,763$ | $\$ 496,993$ | $103.58 \%$ |
| $\$ 749,436$ | $\$ 528,440$ | $\$ 654,570$ | $80.73 \%$ |
| $\$ 764,879$ | $\$ 535,779$ | $\$ 698,207$ | $76.74 \%$ |
| $\$ 804,065$ | $\$ 634,781$ | $\$ 684,101$ | $92.79 \%$ |
| $\$ 813,217$ | $\$ 538,720$ | $\$ 733,578$ | $73.44 \%$ |
| $\$ 830,747$ | $\$ 541,490$ | $\$ 709,435$ | $76.33 \%$ |
| $\$ 872,071$ | $\$ 613,541$ | $\$ 782,684$ | $78.39 \%$ |
| $\$ 915,823$ | $\$ 755,291$ | $\$ 757,446$ | $99.72 \%$ |
| $\$ 918,797$ | $\$ 745,342$ | $\$ 724,715$ | $102.85 \%$ |
| $\$ 936,807$ | $\$ 610,872$ | $\$ 819,813$ | $74.51 \%$ |
| $\$ 964,863$ | $\$ 656,422$ | $\$ 837,466$ | $78.38 \%$ |
| $\$ 966,807$ | $\$ 733,356$ | $\$ 832,724$ | $88.07 \%$ |


|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$ 3,886$ | $3.41 \%$ | $0.21 \%$ | $3.20 \%$ | $3.92 \%$ | $4.59 \%$ |
| $\$ 5,136$ | $3.71 \%$ | $0.41 \%$ | $3.30 \%$ | $3.35 \%$ | $2.87 \%$ |
| $\$ 5,021$ | $4.07 \%$ | $0.57 \%$ | $3.50 \%$ | $7.58 \%$ | $7.72 \%$ |
| $\$ 5,015$ | $3.02 \%$ | $0.26 \%$ | $2.76 \%$ | $3.75 \%$ | $3.66 \%$ |
| $\$ 3,833$ | $4.16 \%$ | $0.47 \%$ | $3.69 \%$ | $17.72 \%$ | $18.94 \%$ |
| $\$ 3,745$ | $4.69 \%$ | $0.25 \%$ | $4.44 \%$ | $4.98 \%$ | $2.07 \%$ |
| $\$ 8,630$ | $2.77 \%$ | $0.30 \%$ | $2.47 \%$ | $4.03 \%$ | $3.98 \%$ |
| $\$ 5,244$ | $3.71 \%$ | $0.46 \%$ | $3.25 \%$ | $0.56 \%$ | $3.30 \%$ |
| $\$ 5,928$ | $3.08 \%$ | $0.19 \%$ | $2.89 \%$ | $6.23 \%$ | $9.22 \%$ |
| $\$ 6,191$ | $3.29 \%$ | $0.36 \%$ | $2.93 \%$ | $17.39 \%$ | $15.83 \%$ |
| $\$ 3,907$ | $4.31 \%$ | $0.47 \%$ | $3.84 \%$ | $1.28 \%$ | $9.68 \%$ |
| $\$ 5,577$ | $3.34 \%$ | $0.84 \%$ | $2.51 \%$ | $0.33 \%$ | $19.58 \%$ |
| $\$ 5,614$ | $3.21 \%$ | $0.35 \%$ | $2.86 \%$ | $1.95 \%$ | $1.45 \%$ |
| $\$ 5,483$ | $3.39 \%$ | $0.78 \%$ | $2.61 \%$ | $(3.92 \%)$ | $(0.96 \%)$ |
| $\$ 5,154$ | $3.85 \%$ | $0.44 \%$ | $3.41 \%$ | $4.05 \%$ | $2.52 \%$ |
| $\$ 5,440$ | $3.37 \%$ | $0.21 \%$ | $3.16 \%$ | $4.08 \%$ | $4.00 \%$ |
| $\$ 3,111$ | $3.44 \%$ | $0.29 \%$ | $3.15 \%$ | $6.10 \%$ | $9.03 \%$ |
| $\$ 4,941$ | $3.79 \%$ | $0.26 \%$ | $3.52 \%$ | $8.51 \%$ | $8.08 \%$ |
| $\$ 4,182$ | $3.59 \%$ | $0.51 \%$ | $3.08 \%$ | $(0.33 \%$ | $(2.38 \%$ |
| $\$ 4,773$ | $5.44 \%$ | $0.82 \%$ | $4.62 \%$ | $33.28 \%$ | $26.23 \%$ |
| $\$ 6,373$ | $3.65 \%$ | $0.30 \%$ | $3.35 \%$ | $6.73 \%$ | $7.32 \%$ |
| $\$ 6,205$ | $3.50 \%$ | $0.28 \%$ | $3.22 \%$ | $7.87 \%$ | $7.91 \%$ |
| $\$ 5,704$ | $3.40 \%$ | $0.21 \%$ | $3.19 \%$ | $7.40 \%$ | $1.32 \%$ |
|  |  |  |  |  |  |
| $\$ 5,178$ | $3.66 \%$ | $0.40 \%$ | $3.26 \%$ | $6.38 \%$ | $7.22 \%$ |


|  |  | As of Date |  |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Lns \& Leases (\$000) | Total Shares \& Deposits (\$000) | Total Loans/ Total Shares (\%) | Assets/ FTE Employees (\$000) | Yield on Avg Assets (\%) | Interest Expense/ Avg Assets (\%) | Net Interest Income/ Avg Assets (\%) | $\begin{aligned} & \text { Asset Growth } \\ & \text { Rate (\%) } \end{aligned}$ | Market Growth Rate (\%) |
| Region | Institution Name |  |  |  |  |  |  |  |  |  |  |

Asset Group D - \$1 billion and over in total assets
CoastHills Credit Union
Northrop Grumman Federal Credit Union
Arrowhead Central Credit Union
Firefighters First Federal Credit Union
Financial Partners Credit Union
Altura Credit Union
Credit Union of Southern California
LBS Financial Credit Union
First Entertainment Credit Union
Kern Schools Federal Credit Union
NuVision Federal Credit Union
Orange County's Credit Union
Caltech Employees Federal Credit Union
F\&A Federal Credit Union
Partners Federal Credit Union
California Coast Credit Union
Premier America Credit Union
UNIFY Financial Federal Credit Union
California Credit Union
Mission Federal Credit Union
Wescom Central Credit Union
Kinecta Federal Credit Union
Logix Federal Credit Union
San Diego County Credit Union
SchoolsFirst Federal Credit Union
Average of Asset Group D

| \$1,126,605 | \$1,006,598 | \$943,888 | 106.64\% | \$4,488 | 3.87\% | 0.72\% | 3.15\% | 8.03\% | 12.36\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,160,085 | \$670,561 | \$1,035,684 | 64.75\% | \$6,237 | 3.36\% | 0.78\% | 2.59\% | 10.12\% | 12.17\% |
| \$1,284,232 | \$613,086 | \$1,074,381 | 57.06\% | \$3,845 | 3.09\% | 0.13\% | 2.97\% | 15.86\% | 14.63\% |
| \$1,314,962 | \$1,118,190 | \$1,176,805 | 95.02\% | \$7,898 | 3.44\% | 0.60\% | 2.84\% | 8.94\% | 9.38\% |
| \$1,329,839 | \$1,012,855 | \$1,126,565 | 89.91\% | \$5,529 | 3.42\% | 0.60\% | 2.81\% | 2.21\% | 6.11\% |
| \$1,355,833 | \$953,385 | \$1,189,954 | 80.12\% | \$3,953 | 3.43\% | 0.25\% | 3.19\% | 12.06\% | 12.56\% |
| \$1,448,370 | \$847,191 | \$1,275,200 | 66.44\% | \$5,064 | 3.63\% | 0.33\% | 3.30\% | 5.71\% | 7.06\% |
| \$1,455,740 | \$1,024,091 | \$1,258,960 | 81.34\% | \$6,528 | 3.18\% | 0.53\% | 2.65\% | 10.87\% | 11.45\% |
| \$1,487,673 | \$908,507 | \$1,348,080 | 67.39\% | \$6,824 | 3.21\% | 0.44\% | 2.77\% | 4.40\% | 4.49\% |
| \$1,564,196 | \$1,115,525 | \$1,392,664 | 80.10\% | \$3,950 | 3.20\% | 0.26\% | 2.94\% | 6.92\% | 8.50\% |
| \$1,586,412 | \$1,269,270 | \$1,354,664 | 93.70\% | \$5,707 | 3.84\% | 0.52\% | 3.32\% | 3.14\% | 4.32\% |
| \$1,615,174 | \$1,114,791 | \$1,398,110 | 79.74\% | \$5,313 | 3.23\% | 0.41\% | 2.81\% | 6.90\% | 6.70\% |
| \$1,624,404 | \$455,747 | \$1,462,714 | 31.16\% | \$22,561 | 2.87\% | 1.46\% | 1.41\% | 1.93\% | 2.30\% |
| \$1,633,875 | \$299,892 | \$1,397,102 | 21.47\% | \$18,999 | 2.61\% | 1.08\% | 1.53\% | 4.73\% | 6.46\% |
| \$1,686,552 | \$1,512,551 | \$1,457,117 | 103.80\% | \$4,270 | 4.16\% | 0.49\% | 3.68\% | 6.22\% | 6.67\% |
| \$2,479,293 | \$1,978,986 | \$2,182,386 | 90.68\% | \$5,133 | 2.99\% | 0.27\% | 2.71\% | 7.18\% | 7.58\% |
| \$2,514,685 | \$2,052,091 | \$2,227,013 | 92.15\% | \$7,908 | 3.25\% | 0.64\% | 2.61\% | 3.86\% | 3.19\% |
| \$2,914,206 | \$2,363,014 | \$2,412,207 | 97.96\% | \$4,600 | 4.23\% | 0.53\% | 3.70\% | 5.53\% | 2.21\% |
| \$3,055,395 | \$2,204,308 | \$2,591,210 | 85.07\% | \$6,439 | 3.41\% | 0.30\% | 3.11\% | 1.59\% | 5.83\% |
| \$3,549,206 | \$2,560,851 | \$3,033,780 | 84.41\% | \$6,093 | 3.04\% | 0.32\% | 2.72\% | 9.86\% | 9.81\% |
| \$3,899,546 | \$2,209,938 | \$3,034,250 | 72.83\% | \$5,022 | 3.45\% | 0.71\% | 2.74\% | 31.80\% | 7.66\% |
| \$4,391,166 | \$3,817,373 | \$3,743,697 | 101.97\% | \$5,127 | 3.45\% | 0.70\% | 2.93\% | 6.64\% | 2.82\% |
| \$5,771,555 | \$5,161,022 | \$4,255,026 | 121.29\% | \$8,997 | 3.83\% | 0.73\% | 3.10\% | 14.40\% | 4.31\% |
| \$8,420,307 | \$6,581,479 | \$7,105,099 | 92.63\% | \$9,994 | 2.97\% | 0.54\% | 2.43\% | 3.87\% | 3.05\% |
| \$15,025,159 | \$8,081,518 | \$12,884,840 | 62.72\% | \$8,638 | 3.21\% | 0.66\% | 2.55\% | 12.84\% | 13.58\% |
| \$2,947,779 | \$2,037,313 | \$2,494,456 | 80.81\% | \$7,165 | 3.37\% | 0.56\% | 2.82\% | 8.22\% | 7.41\% |

## Source: SNL Financial

$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non-Performing Loans/Loans, Reserves/Loans \& Delinquent Loans/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data
$N A=$ data was not available.
NM = per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

| Region Institution Name |  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\left\lvert\, \begin{gathered} \text { Delinquent Loans } \\ =>2 \text { months ( } \$ 000 \text { ) } \end{gathered}\right.$ | NPLs / Loans (\%) | Loan Loss <br> Reserves / Gross <br> Loans (\%) | Reserves / NPLs <br> (\%) | $\begin{gathered} \text { NPAs / Equity + } \\ \text { LLRs (\%) } \end{gathered}$ | Delinquent Loans/ Assets (\%) |
| Asset Group A - \$50 to \$250 million in total assets |  |  |  |  |  |  |  |  |
|  | Pacific Transportation Federal Credit Union | \$59,665 | \$1,570 | 4.39\% | 0.62\% | 14.08\% | 13.35\% | 2.63\% |
|  | Huntington Beach City Employees Credit Union | \$60,437 | \$112 | 0.85\% | 2.08\% | 244.64\% | 1.85\% | 0.19\% |
|  | County Schools Federal Credit Union | \$60,482 | \$135 | 0.27\% | 1.52\% | 565.19\% | 3.39\% | 0.22\% |
|  | Union Yes Federal Credit Union | \$60,529 | \$19 | 0.07\% | 0.22\% | 326.32\% | 0.66\% | 0.03\% |
|  | Polam Federal Credit Union | \$61,116 | \$4 | 0.01\% | 2.24\% | NM | 0.05\% | 0.01\% |
|  | CalCom Federal Credit Union | \$65,054 | \$368 | 0.81\% | 1.00\% | 123.37\% | 3.97\% | 0.57\% |
|  | North County Credit Union | \$66,396 | \$129 | 0.27\% | 0.35\% | 127.91\% | 2.47\% | 0.19\% |
|  | Technicolor Federal Credit Union | \$67,722 | \$158 | 0.33\% | 0.70\% | 210.13\% | 2.93\% | 0.23\% |
|  | Santa Ana Federal Credit Union | \$69,688 | \$148 | 0.35\% | 0.22\% | 60.81\% | 2.28\% | 0.21\% |
|  | Universal City Studios Credit Union | \$69,817 | \$118 | 0.28\% | 0.75\% | 268.64\% | 2.01\% | 0.17\% |
|  | Nikkei Credit Union | \$70,313 | \$9 | 0.03\% | 0.79\% | NM | 0.10\% | 0.01\% |
|  | Allied Healthcare Federal Credit Union | \$72,750 | \$107 | 0.21\% | 0.42\% | 200.93\% | 1.68\% | 0.15\% |
|  | Prospectors Federal Credit Union | \$73,077 | \$69 | 0.15\% | 0.39\% | 263.77\% | 0.82\% | 0.09\% |
|  | Bopti Federal Credit Union | \$73,286 | \$197 | 0.76\% | 0.73\% | 95.43\% | 1.57\% | 0.27\% |
|  | JACOM Credit Union | \$75,617 | \$80 | 0.39\% | 0.99\% | 253.75\% | 0.81\% | 0.11\% |
|  | Paradise Valley Federal Credit Union | \$77,023 | \$504 | 1.62\% | 2.45\% | 151.59\% | 5.71\% | 0.65\% |
|  | VA Desert Pacific Federal Credit Union | \$77,088 | \$69 | 0.16\% | 0.88\% | 531.88\% | 0.56\% | 0.09\% |
|  | PostCity Financial Credit Union | \$77,610 | \$329 | 1.52\% | 0.58\% | 38.30\% | 3.65\% | 0.42\% |
|  | La Loma Federal Credit Union | \$82,012 | \$284 | 0.73\% | 1.34\% | 182.75\% | 6.67\% | 0.35\% |
|  | Thinkwise Federal Credit Union | \$84,928 | \$1,332 | 2.98\% | 1.46\% | 48.95\% | 13.30\% | 1.57\% |
|  | Glendale Federal Credit Union | \$88,369 | \$151 | 0.31\% | 0.73\% | 237.09\% | 1.32\% | 0.17\% |
|  | United Methodist Federal Credit Union | \$89,801 | \$234 | 0.50\% | 0.33\% | 65.81\% | 2.55\% | 0.26\% |
|  | San Diego Firefighters Federal Credit Union | \$97,802 | \$21 | 0.04\% | 0.50\% | NM | 0.26\% | 0.02\% |
|  | Rancho Federal Credit Union | \$97,989 | \$61 | 0.12\% | 0.40\% | 350.82\% | 0.86\% | 0.06\% |
|  | South Bay Credit Union | \$104,575 | \$547 | 0.66\% | 0.83\% | 126.87\% | 4.75\% | 0.52\% |
|  | California Bear Credit Union | \$115,318 | \$816 | 1.48\% | 0.83\% | 56.13\% | 10.50\% | 0.71\% |
|  | First Imperial Credit Union | \$115,346 | \$1,076 | 1.20\% | 1.32\% | 110.32\% | 10.86\% | 0.93\% |
|  | Ontario Montclair School Employees Federal Credit Union | \$115,431 | \$136 | 0.23\% | 0.51\% | 216.91\% | 1.23\% | 0.12\% |
|  | East County Schools Federal Credit Union | \$116,257 | \$58 | 0.08\% | 0.34\% | 439.66\% | 0.58\% | 0.05\% |
|  | Pasadena Service Federal Credit Union | \$116,645 | \$453 | 0.62\% | 1.27\% | 203.75\% | 4.62\% | 0.39\% |
|  | Clearpath Federal Credit Union | \$120,469 | \$560 | 0.70\% | 0.93\% | 133.04\% | 4.85\% | 0.46\% |
|  | California Lithuanian Credit Union | \$121,415 | \$0 | 0.00\% | 0.76\% | NA | 0.00\% | 0.00\% |
|  | Schools Federal Credit Union | \$128,142 | \$314 | 0.45\% | 3.38\% | 759.87\% | 1.68\% | 0.25\% |
|  | Sea Air Federal Credit Union | \$132,278 | \$272 | 0.73\% | 1.13\% | 155.15\% | 0.83\% | 0.21\% |
|  | Torrance Community Federal Credit Union | \$135,488 | \$30 | 0.07\% | 0.71\% | 993.33\% | 0.32\% | 0.02\% |
|  | Camino Federal Credit Union | \$153,919 | \$395 | 0.47\% | 0.90\% | 190.89\% | 2.85\% | 0.26\% |
|  | Chaffey Federal Credit Union | \$159,992 | \$114 | 0.14\% | 0.41\% | 301.75\% | 1.13\% | 0.07\% |
|  | E-Central Credit Union | \$161,596 | \$237 | 0.22\% | 0.78\% | 351.48\% | 0.76\% | 0.15\% |
|  | Priority One Credit Union | \$162,253 | \$397 | 0.52\% | 0.48\% | 92.70\% | 2.76\% | 0.24\% |
|  | Alta Vista Credit Union | \$165,938 | \$1,190 | 1.01\% | 1.23\% | 121.76\% | 9.51\% | 0.72\% |
|  | Pasadena Federal Credit Union | \$167,422 | \$41 | 0.05\% | 0.32\% | 597.56\% | 0.29\% | 0.02\% |
|  | Long Beach Firemen's Credit Union | \$187,124 | \$356 | 0.29\% | 1.40\% | 487.36\% | 0.92\% | 0.19\% |
|  | Edwards Federal Credit Union | \$201,551 | \$425 | 0.56\% | 0.73\% | 130.35\% | 2.74\% | 0.21\% |
|  | Parsons Federal Credit Union | \$211,828 | \$24 | 0.02\% | 0.17\% | 745.83\% | 0.22\% | 0.01\% |
|  | UMe Federal Credit Union | \$221,918 | \$236 | 0.26\% | 0.30\% | 114.41\% | 1.20\% | 0.11\% |
|  | Downey Federal Credit Union | \$225,833 | \$971 | 0.99\% | 0.64\% | 65.19\% | 3.98\% | 0.43\% |
|  | POPA Federal Credit Union | \$235,487 | \$2,683 | 1.57\% | 1.31\% | 83.27\% | 8.56\% | 1.14\% |
|  | Matadors Community Credit Union | \$237,428 | \$381 | 0.19\% | 0.37\% | 191.86\% | 1.46\% | 0.16\% |
|  | Santa Barbara Teachers Federal Credit Union | \$241,421 | \$14 | 0.02\% | 0.19\% | 878.57\% | 0.05\% | 0.01\% |
|  | Kern Federal Credit Union | \$248,105 | \$1,384 | 0.64\% | 0.90\% | 141.47\% | 4.53\% | 0.56\% |
|  | Average of Asset Group A | \$121,635 | \$386 | 0.61\% | 0.88\% | 261.99\% | 3.08\% | 0.33\% |



Asset Group B - \$251 to $\$ 500$ million in total assets
I.L.W.U. Credit Union
Eagle Community Credit Union
San Diego Metropolitan Credit Union
Cabrillo Credit Union
Long Beach City Employees Federal Credit Union
SAG-AFTRA Federal Credit Union
Gain Federal Credit Union
Glendale Area Schools Credit Union
Aerospace Federal Credit Union
America's Christian Credit Union
LA Financial Federal Credit Union
Foothill Federal Credit Union
Sun Community Federal Credit Union
SkyOne Federal Credit Union
CBC Federal Credit Union

| \$257,564 | \$2,475 | 1.46\% | 1.61\% | 110.14\% | 8.93\% | 0.96\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$258,059 | \$422 | 0.24\% | 0.91\% | 380.81\% | 1.73\% | 0.16\% |
| \$280,985 | \$3,555 | 1.58\% | 1.74\% | 109.87\% | 10.57\% | 1.27\% |
| \$295,535 | \$1,007 | 0.66\% | 0.72\% | 108.34\% | 3.81\% | 0.34\% |
| \$307,587 | \$590 | 0.63\% | 0.21\% | 32.71\% | 2.08\% | 0.19\% |
| \$317,147 | \$893 | 0.68\% | 0.38\% | 55.66\% | 3.73\% | 0.28\% |
| \$339,278 | \$1,088 | 0.58\% | 1.02\% | 177.11\% | 3.91\% | 0.32\% |
| \$349,134 | \$127 | 0.13\% | 0.61\% | 466.93\% | 0.25\% | 0.04\% |
| \$369,545 | \$141 | 0.19\% | 0.25\% | 134.75\% | 0.45\% | 0.04\% |
| \$377,881 | \$56 | 0.02\% | 1.16\% | NM | 0.13\% | 0.01\% |
| \$396,897 | \$317 | 0.11\% | 0.30\% | 270.35\% | 1.00\% | 0.08\% |
| \$441,941 | \$188 | 0.08\% | 0.46\% | 591.49\% | 0.37\% | 0.04\% |
| \$442,597 | \$1,270 | 0.38\% | 0.68\% | 177.80\% | 3.10\% | 0.29\% |
| \$467,614 | \$4,887 | 1.63\% | 2.57\% | 157.42\% | 10.90\% | 1.05\% |
| \$470,196 | \$5,563 | 1.87\% | 0.92\% | 49.29\% | 11.65\% | 1.18\% |
| \$358,131 | \$1,505 | 0.68\% | 0.90\% | 201.62\% | 4.17\% | 0.42\% |
| \$505,189 | \$369 | 0.09\% | 0.24\% | 276.96\% | 0.84\% | 0.07\% |
| \$521,314 | \$1,762 | 0.38\% | 0.61\% | 161.69\% | 3.98\% | 0.34\% |
| \$524,744 | \$1,023 | 0.34\% | 0.94\% | 279.77\% | 0.99\% | 0.19\% |
| \$616,839 | \$1,145 | 0.22\% | 0.70\% | 316.94\% | 1.86\% | 0.19\% |
| \$617,077 | \$1,013 | 0.22\% | 0.40\% | 186.57\% | 2.48\% | 0.16\% |
| \$644,111 | \$5,370 | 1.06\% | 1.36\% | 127.36\% | 13.81\% | 0.83\% |
| \$647,268 | \$1,075 | 0.39\% | 0.88\% | 223.53\% | 2.04\% | 0.17\% |
| \$655,441 | \$4,719 | 0.87\% | 0.73\% | 84.09\% | 5.74\% | 0.72\% |
| \$669,825 | \$818 | 0.25\% | 0.89\% | 352.44\% | 1.30\% | 0.12\% |
| \$693,344 | \$2,234 | 0.62\% | 0.64\% | 103.72\% | 4.10\% | 0.32\% |
| \$732,568 | \$3,123 | 0.55\% | 0.77\% | 140.03\% | 4.90\% | 0.43\% |
| \$736,116 | \$1,418 | 0.28\% | 0.69\% | 250.99\% | 2.53\% | 0.19\% |
| \$749,436 | \$2,394 | 0.45\% | 0.75\% | 165.46\% | 3.19\% | 0.32\% |
| \$764,879 | \$18,978 | 3.54\% | 3.88\% | 109.54\% | 24.17\% | 2.48\% |
| \$804,065 | \$1,331 | 0.21\% | 0.18\% | 84.37\% | 2.19\% | 0.17\% |
| \$813,217 | \$3,654 | 0.68\% | 0.58\% | 85.08\% | 5.09\% | 0.45\% |
| \$830,747 | \$1,504 | 0.28\% | 0.85\% | 304.72\% | 1.55\% | 0.18\% |
| \$872,071 | \$3,823 | 0.62\% | 1.16\% | 185.51\% | 4.93\% | 0.44\% |
| \$915,823 | \$5,155 | 0.68\% | 0.47\% | 69.49\% | 5.38\% | 0.56\% |
| \$918,797 | \$4,320 | 0.58\% | 0.77\% | 133.61\% | 3.94\% | 0.47\% |
| \$936,807 | \$2,144 | 0.35\% | 0.40\% | 114.65\% | 1.87\% | 0.23\% |
| \$964,863 | \$1,928 | 0.29\% | 0.60\% | 205.29\% | 1.68\% | 0.20\% |
| \$966,807 | \$2,842 | 0.39\% | 0.83\% | 214.50\% | 3.17\% | 0.29\% |
| \$743,537 | \$3,137 | 0.58\% | 0.84\% | 181.58\% | 4.42\% | 0.41\% |


|  |  | As of Date |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | $\left\lvert\, \begin{gathered} \text { Delinquent Loans } \\ =>2 \text { months ( } \$ 000 \text { ) } \end{gathered}\right.$ | NPLs / Loans (\%) | $\begin{array}{c\|} \hline \text { Loan Loss } \\ \text { Reserves / Gross } \\ \text { Loans (\%) } \end{array}$ | Reserves / NPLs <br> (\%) | NPAs / Equity + LLRs (\%) | Delinquent Loans/ Assets (\%) |
| Region | Institution Name |  |  |  |  |  |  |  |

Asset Group D - \$1 billion and over in total assets

| CoastHills Credit Union | $\$ 1,126,605$ |
| :--- | ---: |
| Northrop Grumman Federal Credit Union | $\$ 1,160,085$ |
| Arrowhead Central Credit Union | $\$ 1,284,232$ |
| Firefighters First Federal Credit Union | $\$ 1,31,962$ |
| Financial Partners Credit Union | $\$ 1,329,839$ |
| Altura Credit Union | $\$ 1,355,833$ |
| Credit Union of Southern California | $\$ 1,448,370$ |
| LBS Financial Credit Union | $\$ 1,455,740$ |
| First Entertainment Credit Union | $\$ 1,487,673$ |
| Kern Schools Federal Credit Union | $\$ 1,564,196$ |
| NuVision Federal Credit Union | $\$ 1,586,412$ |
| Orange County's Credit Union | $\$ 1,615,174$ |
| Caltech Employees Federal Credit Union | $\$ 1,624,404$ |
| F\&A Federal Credit Union | $\$ 1,633,875$ |
| Partners Federal Credit Union | $\$ 1,686,552$ |
| California Coast Credit Union | $\$ 2,479,293$ |
| Premier America Credit Union | $\$ 2,514,685$ |
| UNIFY Financial Federal Credit Union | $\$ 2,914,206$ |
| California Credit Union | $\$ 3,055,395$ |
| Mission Federal Credit Union | $\$ 3,549,206$ |
| Wescom Central Credit Union | $\$ 3,899,546$ |
| Kinecta Federal Credit Union | $\$ 4,391,166$ |
| Logix Federal Credit Union | $\$ 5,771,555$ |
| San Diego County Credit Union | $\$ 8,420,307$ |
| SchoolsFirst Federal Credit Union | $\$ 15,025,159$ |

Average of Asset Group D

| $\$ 2,947,779$ | $\$ 8,736$ | $0.43 \%$ | $0.75 \%$ | $227.78 \%$ | $3.25 \%$ | $0.32 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Source: SNL Financia

$N A=$ data was not available.

Net Worth

Summary Trends of Historical Asset Group Averages: Delinquent Loans/Net Worth \& Classified Assets/Net Worth





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

Summary Trends of Historical Asset Group Averages: Net Worth/Assets \& Net Worth Growth (Decline) - YTD




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.

|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth $(\$ 000)$ | Net Worth/ <br> Assets (\%) | Net Worth Growth (Decline) - YTD (\%) | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |
| Region | Institution Name |  |  |  |  |  |  |

Asset Group A - \$50 to \$250 million in total assets

Pacific Transportation Federal Credit Union
Huntington Beach City Employees Credit Union
County Schools Federal Credit Union
Union Yes Federal Credit Union
Polam Federal Credit Union
alcom Federal Credit Union
North County Credit Union
echnicolor Federal Credit Union
Santa Ana Federal Credit Union
Universal City Studios Credit Union
Nikkei Credit Union
Allied Healthcare Federal Credit Union
Prospectors Federal Credit Union
Bopti Federal Credit Union
ACOM Credit Union
Paradise Valley Federal Credit Union
VA Desert Pacific Federal Credit Union
PostCity Financial Credit Union
La Loma Federal Credit Union
Thinkwise Federal Credit Union
Glendale Federal Credit Union
United Methodist Federal Credit Union
San Diego Firefighters Federal Credit Union
Rancho Federal Credit Union
South Bay Credit Union
California Bear Credit Union
irst Imperial Credit Union
Ontario Montclair School Employees Federal Credit
nion
East County Schools Federal Credit Union
Pasadena Service Federal Credit Union
Clearpath Federal Credit Union
alifornia Lithuanian Credit Union
Schools Federal Credit Union
ea Air Federal Credit Union
orrance Community Federal Credit Union
Camino Federal Credit Union
Chaffey Federal Credit Union
-Central Credit Union
Priority One Credit Union
Alta Vista Credit Union
Pasadena Federal Credit Union
Long Beach Firemen's Credit Union
dwards Federal Credit Union
arsons Federal Credit Union
Me Federal Credit Union
Downey Federal Credit Union
POPA Federal Credit Union
Matadors Community Credit Union
Santa Barbara Teachers Federal Credit Union
Kern Federal Credit Union

| \$59,665 | \$11,854 | 19.87\% | (4.45\%) | 13.24\% | 1.86\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$60,437 | \$5,785 | 9.57\% | 2.66\% | 1.94\% | 4.74\% |
| \$60,482 | \$4,242 | 7.01\% | 2.14\% | 3.18\% | 17.99\% |
| \$60,529 | \$2,797 | 4.62\% | 11.25\% | 0.68\% | 2.22\% |
| \$61,116 | \$6,711 | 10.98\% | 4.54\% | 0.06\% | 10.04\% |
| \$65,054 | \$8,930 | 13.73\% | (9.86\%) | 4.12\% | 5.08\% |
| \$66,396 | \$6,242 | 9.40\% | 0.45\% | 2.07\% | 2.64\% |
| \$67,722 | \$5,642 | 8.33\% | 21.60\% | 2.80\% | 5.88\% |
| \$69,688 | \$6,458 | 9.27\% | 10.98\% | 2.29\% | 1.39\% |
| \$69,817 | \$6,649 | 9.52\% | 9.48\% | 1.77\% | 4.77\% |
| \$70,313 | \$8,933 | 12.70\% | 2.95\% | 0.10\% | 2.77\% |
| \$72,750 | \$6,154 | 8.46\% | 12.83\% | 1.74\% | 3.49\% |
| \$73,077 | \$8,553 | 11.70\% | 4.13\% | 0.81\% | 2.13\% |
| \$73,286 | \$12,367 | 16.87\% | 5.81\% | 1.59\% | 1.52\% |
| \$75,617 | \$10,935 | 14.46\% | 2.56\% | 0.73\% | 1.86\% |
| \$77,023 | \$9,505 | 12.34\% | (0.11\%) | 5.30\% | 8.04\% |
| \$77,088 | \$12,494 | 16.21\% | 6.38\% | 0.55\% | 2.94\% |
| \$77,610 | \$9,185 | 11.83\% | 0.92\% | 3.58\% | 1.37\% |
| \$82,012 | \$5,211 | 6.35\% | 6.54\% | 5.45\% | 9.96\% |
| \$84,928 | \$11,473 | 13.51\% | 6.74\% | 11.61\% | 5.68\% |
| \$88,369 | \$11,303 | 12.79\% | 0.73\% | 1.34\% | 3.17\% |
| \$89,801 | \$9,038 | 10.06\% | 7.77\% | 2.59\% | 1.70\% |
| \$97,802 | \$7,805 | 7.98\% | 4.43\% | 0.27\% | 3.11\% |
| \$97,989 | \$7,100 | 7.25\% | (2.15\%) | 0.86\% | 3.01\% |
| \$104,575 | \$11,593 | 11.09\% | 3.99\% | 4.72\% | 5.99\% |
| \$115,318 | \$8,099 | 7.02\% | 1.52\% | 10.08\% | 5.66\% |
| \$115,346 | \$11,890 | 10.31\% | 12.40\% | 9.05\% | 9.98\% |
| \$115,431 | \$11,762 | 10.19\% | 6.06\% | 1.16\% | 2.51\% |
| \$116,257 | \$9,828 | 8.45\% | 6.38\% | 0.59\% | 2.59\% |
| \$116,645 | \$11,011 | 9.44\% | 6.72\% | 4.11\% | 8.38\% |
| \$120,469 | \$11,758 | 9.76\% | 3.21\% | 4.76\% | 6.34\% |
| \$121,415 | \$17,926 | 14.76\% | 8.61\% | 0.00\% | 3.27\% |
| \$128,142 | \$16,621 | 12.97\% | 5.16\% | 1.89\% | 14.36\% |
| \$132,278 | \$32,811 | 24.80\% | (0.90\%) | 0.83\% | 1.29\% |
| \$135,488 | \$10,386 | 7.67\% | 10.99\% | 0.29\% | 2.87\% |
| \$153,919 | \$14,986 | 9.74\% | 2.72\% | 2.64\% | 5.03\% |
| \$159,992 | \$12,754 | 7.97\% | 6.69\% | 0.89\% | 2.70\% |
| \$161,596 | \$30,342 | 18.78\% | 3.10\% | 0.78\% | 2.75\% |
| \$162,253 | \$16,302 | 10.05\% | 7.55\% | 2.44\% | 2.26\% |
| \$165,938 | \$13,090 | 7.89\% | 5.37\% | 9.09\% | 11.07\% |
| \$167,422 | \$16,497 | 9.85\% | 4.42\% | 0.25\% | 1.49\% |
| \$187,124 | \$37,047 | 19.80\% | 7.37\% | 0.96\% | 4.68\% |
| \$201,551 | \$14,945 | 7.41\% | 5.30\% | 2.84\% | 3.71\% |
| \$211,828 | \$28,522 | 13.46\% | 0.88\% | 0.08\% | 0.63\% |
| \$221,918 | \$19,471 | 8.77\% | 10.68\% | 1.21\% | 1.39\% |
| \$225,833 | \$25,628 | 11.35\% | 5.85\% | 3.79\% | 2.47\% |
| \$235,487 | \$29,087 | 12.35\% | 12.15\% | 9.22\% | 7.68\% |
| \$237,428 | \$26,088 | 10.99\% | 9.80\% | 1.46\% | 2.80\% |
| \$241,421 | \$25,611 | 10.61\% | 6.81\% | 0.05\% | 0.48\% |
| \$248,105 | \$32,125 | 12.95\% | 4.93\% | 4.31\% | 6.09\% |



|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth (\$000) | Net Worth/ Assets (\%) | $\begin{gathered} \text { Net Worth } \\ \text { Growth (Decline) - } \\ \text { YTD (\%) } \end{gathered}$ | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |
| Region | Institution Name |  |  |  |  |  |  |

Asset Group B - \$251 to \$500 million in total assets
I.L.W.U. Credit Union

Eagle Community Credit Union
San Diego Metropolitan Credit Union
abrillo Credit Union
ong Beach City Employees Federal Credit Union
AG-AFIRA Federal Credit Union
ain
lendale Area Sch Union
aerpace Federal Credit Union
A Financial Federal Credit Union
Foothill Federal Credit Union
Sun Community Federal Credit Union
SkyOne Federal Credit Union
CBC Federal Credit Union
Average of Asset Group B
Asset Group C - \$501 million to \$1 billion in total assets
Point Loma Credit Union
USC Credit Union
ons Employees Federal Credit Union
Safe 1 Credit Union
irst Financial Federal Credit Unio
ItaOne Federal Credit Union
University Credit Union
Christian Community Credit Union
irst City Credit Union
Water and Power Community Credit Union
SCE Federal Credit Union
American First Credit Uni
Southland Credit Union
Evangelical Christian Credit Union
Honda Federal Credit Union
Sesloc Federal Credit Union
Pacific Marine Credit Union
Ventura County Credit Union
Xceed Financial Federal Credit Union
Farmers Insurance Group Federal Credit Union
Los Angeles Police Federal Credit Union
Los Angeles Federal Credit Union
University \& State Employees Credit Union
Average of Asset Group C

| \$257,564 | \$29,666 | 11.52\% | 12.00\% | 8.34\% | 9.19\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$258,059 | \$24,202 | 9.38\% | 2.60\% | 1.74\% | 6.64\% |
| \$280,985 | \$29,968 | 10.67\% | 9.41\% | 11.86\% | 13.03\% |
| \$295,535 | \$29,276 | 9.91\% | 9.17\% | 3.44\% | 3.73\% |
| \$307,587 | \$33,804 | 10.99\% | 4.00\% | 1.75\% | 0.57\% |
| \$317,147 | \$25,556 | 8.06\% | 9.12\% | 3.49\% | 1.94\% |
| \$339,278 | \$26,718 | 7.87\% | 8.47\% | 4.07\% | 7.21\% |
| \$349,134 | \$51,580 | 14.77\% | 6.21\% | 0.25\% | 1.15\% |
| \$369,545 | \$38,651 | 10.46\% | 4.95\% | 0.36\% | 0.49\% |
| \$377,881 | \$39,886 | 10.56\% | 10.20\% | 0.14\% | 7.94\% |
| \$396,897 | \$35,201 | 8.87\% | 21.70\% | 0.90\% | 2.43\% |
| \$441,941 | \$53,624 | 12.13\% | 10.36\% | 0.35\% | 2.07\% |
| \$442,597 | \$44,348 | 10.02\% | 6.52\% | 2.86\% | 5.09\% |
| \$467,614 | \$46,444 | 9.93\% | 1.58\% | 10.52\% | 16.56\% |
| \$470,196 | \$48,723 | 10.36\% | (0.21\%) | 11.42\% | 5.63\% |
| \$358,131 | \$37,176 | 10.37\% | 7.74\% | 4.10\% | 5.58\% |
| \$505,189 | \$42,886 | 8.49\% | 6.13\% | 0.86\% | 2.38\% |
| \$521,314 | \$43,584 | 8.36\% | 13.23\% | 4.04\% | 6.54\% |
| \$524,744 | \$110,243 | 21.01\% | 5.97\% | 0.93\% | 2.60\% |
| \$616,839 | \$91,963 | 14.91\% | 7.15\% | 1.25\% | 3.95\% |
| \$617,077 | \$44,870 | 7.27\% | 10.77\% | 2.26\% | 4.21\% |
| \$644,111 | \$62,957 | 9.77\% | 8.07\% | 8.53\% | 10.86\% |
| \$647,268 | \$58,933 | 9.10\% | 10.42\% | 1.82\% | 4.08\% |
| \$655,441 | \$83,523 | 12.74\% | 6.72\% | 5.65\% | 4.75\% |
| \$669,825 | \$73,906 | 11.03\% | 6.12\% | 1.11\% | 3.90\% |
| \$693,344 | \$58,294 | 8.41\% | 8.37\% | 3.83\% | 3.97\% |
| \$732,568 | \$71,374 | 9.74\% | 5.82\% | 4.38\% | 6.13\% |
| \$736,116 | \$69,916 | 9.50\% | 10.56\% | 2.03\% | 5.09\% |
| \$749,436 | \$84,465 | 11.27\% | 4.27\% | 2.83\% | 4.69\% |
| \$764,879 | \$61,956 | 8.10\% | (14.64\%) | 30.63\% | 33.55\% |
| \$804,065 | \$78,950 | 9.82\% | 10.09\% | 1.69\% | 1.42\% |
| \$813,217 | \$76,250 | 9.38\% | 8.32\% | 4.79\% | 4.08\% |
| \$830,747 | \$114,162 | 13.74\% | 4.48\% | 1.32\% | 4.01\% |
| \$872,071 | \$75,921 | 8.71\% | 12.77\% | 5.04\% | 9.34\% |
| \$915,823 | \$93,456 | 10.20\% | 4.27\% | 5.52\% | 3.83\% |
| \$918,797 | \$108,228 | 11.78\% | 7.35\% | 3.99\% | 5.33\% |
| \$936,807 | \$115,824 | 12.36\% | 7.07\% | 1.85\% | 2.12\% |
| \$964,863 | \$114,856 | 11.90\% | 4.18\% | 1.68\% | 3.45\% |
| \$966,807 | \$90,642 | 9.38\% | 4.39\% | 3.14\% | 6.73\% |
| \$743,537 | \$79,442 | 10.74\% | 6.60\% | 4.31\% | 5.96\% |


|  |  | As of Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total Assets (\$000) | Total Net Worth $(\$ 000)$ | Net Worth/ Assets (\%) | Net Worth Growth (Decline) - YTD (\%) | Total Delinquent Lns/ Net Worth (\%) | Classified Assets/ Net Worth (\%) |
|  | Institution Name |  |  |  |  |  |  |

Asset Group D - \$1 billion and over in total assets

```
CoastHills Credit Union
Northrop Grumman Federal Credit
Arrowhead Central Credit Union
Firefighters First Federal Credit Unio
Financial Partners Credit Union
Altura Credit Unio
Credit Union of Southern Californi
LBS Financial Credit Union
First Entertainment Credit Union
Kern Schools Federal Credit Union
NuVision Federal Credit Union
Orange County's Credit Union
Caltech Employees Federal Credit Union
F&A Federal Credit Union
Partners Federal Credit Union
California Coast Credit Union
Premier America Credit Union
UNIFY Financial Federal Credit Union
California Credit Union
Mission Federal Credit Union
Wescom Central Credit Union
Kinecta Federal Credit Union
ogix Federal Credit Union
an Diego County Credit Union
choolsFirst Federal Credit Union
```

Average of Asset Group D

| \$1,126,605 | \$99,755 | 8.85\% | 2.59\% | 10.79\% | 13.23\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,160,085 | \$125,053 | 10.78\% | 2.84\% | 1.56\% | 3.07\% |
| \$1,284,232 | \$174,916 | 13.62\% | 10.78\% | 0.99\% | 6.19\% |
| \$1,314,962 | \$123,894 | 9.42\% | 9.32\% | 1.42\% | 3.19\% |
| \$1,329,839 | \$123,374 | 9.28\% | 4.45\% | 3.95\% | 3.62\% |
| \$1,355,833 | \$150,100 | 11.07\% | 12.59\% | 1.87\% | 7.76\% |
| \$1,448,370 | \$186,142 | 12.85\% | 8.08\% | 2.30\% | 3.15\% |
| \$1,455,740 | \$193,945 | 13.32\% | 7.06\% | 0.93\% | 1.72\% |
| \$1,487,673 | \$131,462 | 8.84\% | 11.55\% | 7.52\% | 11.86\% |
| \$1,564,196 | \$160,719 | 10.27\% | 13.34\% | 2.17\% | 4.13\% |
| \$1,586,412 | \$206,890 | 13.04\% | 5.83\% | 2.93\% | 4.56\% |
| \$1,615,174 | \$165,913 | 10.27\% | 14.57\% | 1.20\% | 3.20\% |
| \$1,624,404 | \$165,498 | 10.19\% | 7.21\% | 0.13\% | 1.41\% |
| \$1,633,875 | \$256,784 | 15.72\% | 6.54\% | 0.18\% | 0.52\% |
| \$1,686,552 | \$190,686 | 11.31\% | 4.06\% | 6.33\% | 7.94\% |
| \$2,479,293 | \$284,859 | 11.49\% | 8.05\% | 1.68\% | 3.54\% |
| \$2,514,685 | \$263,747 | 10.49\% | 8.99\% | 8.34\% | 4.95\% |
| \$2,914,206 | \$245,919 | 8.44\% | 8.17\% | 7.33\% | 6.73\% |
| \$3,055,395 | \$329,455 | 10.78\% | 6.91\% | 4.08\% | 2.38\% |
| \$3,549,206 | \$444,170 | 12.51\% | 10.76\% | 0.42\% | 3.13\% |
| \$3,899,546 | \$307,254 | 7.88\% | 7.62\% | 1.81\% | 5.07\% |
| \$4,391,166 | \$355,407 | 8.09\% | 5.38\% | 3.78\% | 8.36\% |
| \$5,771,555 | \$895,925 | 15.52\% | 9.74\% | 2.33\% | 6.34\% |
| \$8,420,307 | \$1,254,954 | 14.90\% | 8.94\% | 1.22\% | 2.08\% |
| \$15,025,159 | \$1,654,105 | 11.01\% | 9.62\% | 2.36\% | 3.80\% |
| \$2,947,779 | \$339,637 | 11.20\% | 8.20\% | 3.10\% | 4.88\% |

## ource: SNL Financial

$N A=$ data was not available.

## Definitions

| Total assets (\$000) | All assets owned by the credit union as of the date indicated, as <br> carried on the balance sheet and defined under the indicated <br> accounting principles. |
| :--- | :--- |
| Net income (\$000) | Net income after taxes, minority interest, and extraordinary <br> and other after-tax items. Noncontrolling interest may be <br> included, per relevant accounting standards. FASB Accounting <br> Standards Codification® (ASC) Section 810-10-65, which includes <br> noncontrolling interests for fiscal years starting after <br> December 15, 2008, for example. |
| Return on average assets (\%) | Return on average assets; net income as a percent of average <br> assets. |
| Return on average net | Return on average equity; net income as a percent of average <br> equity. |
| worth (\%) | Noninterest expense before foreclosed property expense, <br> amortization of intangibles, and goodwill impairments as a <br> percent of net interest income (fully taxable equivalent, if <br> available) and noninterest revenues, excluding only gains from <br> securities transactions and nonrecurring items. |
| operational revenue (\%) | Salary and benefits expense divided by number of full-time <br> equivalent employees at end of period. |
| Interest on loans and investments less cost of funds as a percent |  |
| of average assets. |  |


| Asset growth rate (\%) | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets. |
| :---: | :---: |
| Market growth rate (\%) | The annualized change in shares and deposits calculated as current period shares and deposits less prior period shares and deposits as a percent of prior period shares and deposits. |
| Delinquent loans => 2 months (\$000) | Loans that are greater than or equal to 60 days delinquent. |
| NPL $\div$ loans (\%) | Total nonperforming loans as a percent of total loans and leases, net of unearned income and gross of reserve. |
| Reserves $\div$ loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves - nonperforming loans (\%) | Loan loss reserves as a percent of nonperforming loans. |
| Delinquent loans $\div$ assets (\%) | Total delinquent loans greater than or equal to 60 days as a percent of total assets. |
| NPAs $\div$ equity LLRs (\%) | Nonperforming assets (loans delinquent at least 60 days and other real estate owned) as a percent of equity and loan loss reserves. |
| Total net worth (\$000) | Sum of undivided earnings, regular reserves, appropriation for non-conforming investments, other reserves, uninsured secondary capital, and net income. |
| Net worth $\div$ assets (\%) | Net worth as a percent of total assets. |
| Net worth growth (decline) YTD (\%) | The annualized change in net worth calculated as current period net worth less prior period net worth as a percent of prior period net worth. |
| Total delinquent loans $\div$ net worth (\%) | Total delinquent loans as a percent of net worth. |
| Classified assets $\div$ net worth (\%) | Classified assets, the sum of allowance for loan losses and appropriation for non conforming investments, as a percent of net worth. |


[^0]:    Source: SNL Financial

